

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: LOSETAS ASFALTICAS
MEXICO CITY, MEXICO

INDUSTRY CLASSIFICATION: VAT

SALESMAN: T. P. NORRIS REGION: COMMERCIAL DATE OF CALL: 08/31/84

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

/ / MSDS

/ / Health & OSHA Information Blue Book

/ / Dust Count Report

/ / Other, specify below

PERSONS INTERVIEWED: A. Kanan, President
A. Sanchez, Purchasing Agent

CALL OBJECTIVE: Maintenance call.

RESULTS OF CALL:

During July and August, four C/L SG-103-7 were shipped. This call was to determine future releases, as well as to attempt to switch them from SG-103-7 to SG-100-5. We do not expect to see another release until late October, and the entire month of December the plant is shut down for yearly maintenance. Provided with this information, the recent FCST. II in Pittsburgh will show a two C/L estimated shipment during the 4th Quarter. Mr. Kanan has indicated no expected problems with 50# Papber Bags SG-100. Future orders will be shipped in this manner.

	TONS		$M	
	1984 SALES	1984 BUDGET	1984 SALES	1984 BUDGET
SG-103-7	343	100	51	15

FOLLOW-UP ACTION REQUIRED: Continue quarterly contact.

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