



SINCE 1898
AKRON, OHIO
NEWARK, N. J.
CHICAGO, ILL.
MEMPHIS, TENN.
ANDERSON, S. C.

The C. P. Hall Co.

OF CALIFORNIA
CHEMICAL MANUFACTURERS

444 ALASKA AVENUE
TORRANCE, CALIFORNIA 90503

PLAINTIFF'S
EXHIBIT

KM-181

(213) 775-6666
(213) 320-2211
TWA 910-340-6666

May 15, 1969

D. Merrill
Kelly-Moore Paint Co.
1015 Commercial St.
San Carlos, Calif. 94070

Dear Mr. Merrill:

Thank you for your recent order of 10,000 pounds of Waterground Mica for shipment to your new affiliate K.V. Alger Co. in Clovis, California.

We have serviced this account and Mr. Alger for a good many years. We will do our utmost to provide you with service and material as required.

We currently are making up a rail carload of mica for shipment from Spruce Pine, North Carolina. (The English Mica Co.) A minimum quantity of 30,000 pounds qualifies you at the carload price of .095 lb. minimum freight prepaid. Carloads must be made up of 90,000 pounds minimum. The approximate arrival on your spur track is June 13-16.

If you are interested in participating in this car, please call us collect by May 20. We appreciate the opportunity to be of service and to merit your future orders.

Very truly yours,

THE C. P. HALL COMPANY OF CALIFORNIA

A.H. Federico

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AHF/db