David Wood-St. Louis

March 5, 1975

J. R. Savage
E. Stewart-1740
C. Paton
W. B. Papageorge

NIAGARA TRANSFORMERS

Art Leisy
1760

Art, this confirms our telephone conversation arranging for Ken Worth of Niagara Transformer to visit Krummrich on Thursday, March 13th. Ken will be traveling with Paul Craska, our salesman who handles the account. This visit has been pending since the turn of the year and I am pleased that we have finally managed to conclude arrangements.

The following topics will be of particular interest to Ken Worth.

1) Handling and storage of transformer askarel.
2) Sampling effluent streams, testing procedures, current status of EPA requirements.
3) Plant housekeeping to control effluence.

I would be grateful if you could set up a program to handle this agenda. We shall aim to arrive at Krummrich at 9:00 A.M. on the morning of Thursday, the 13th. Thanks for your help.

David Wood

P.S. Niagara Transformer uses Inerteen 70/30, and in 1974 purchased 510 M lbs. of product as compared with 487 M lbs. in 1973. They are located at Buffalo, New York, and take material from us in 4 M gallon rail cars.

DW

/dcb

MONS 030601