

Schedule I

Grade Specifications

Cost and Selling Prices as of March 31, 1942

Trade Name: Wallhide Interior Flat Wall Paint
 Category: Interior
 Color: White
 Number: 26-5
 Quality: First

	Lbs.	Yield in Gals.	Unit Cost	Total Cost
<u>PIGMENT - 60.5%:</u>				
Titanium Calcium Pigment	380	14.	.0556 per lb.	21.13
Talc	374	16.70	.0104 per lb.	3.89
Alum. Stearate Jell	48	7.27	.0517 per lb.	2.48
			2797	
<u>VEHICLE - 39.5%:</u>				
Treated Linseed Oil	221	29.86	.1003 per lb.	22.17
Mixing Varnish	104	14.31	.1155 per lb.	12.01
Kerosene	54	8.06	.0105 per lb.	.57
Drier	22	3.01	.0536 per lb.	1.18
Linseed Fatty Acids	6	.79	.1497 per lb.	.90
Ortho Amyl Phenol	1	.12	.2651 per lb.	.27
Odecene	0.5	.06	2.0497 per lb.	1.02
Mineral Spirits	38	5.82	.0144 per lb.	.55
Calculated Yield	1248.5	109.		264.17
Manufacturing Loss 1%		1		
Actual Yield		99		

Cost Analysis

Material Cost per gallon	\$.6683
Direct Labor Cost per gallon	.0177
Factory Overhead per gallon	.1602
Bulk Cost per gallon	.7325
Complete Package Cost per gallon (Container plus filling expense)	1.5787
Factory Cost in Package per gallon	\$.7172

PRICES

(a) To a Company owned or controlled outlet	1.57
(b) To an independent wholesaler	no sales
(c) By Company owned or controlled outlet to retail customer	2.57
(d) To an independent retailer (Dealer)	1.72
(e) Painter and Maintenance Buyers	2.31

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