PLAINTIFF'S EXHIBIT

CT-1366

ASBESTOS VICTIMS OF AMERICA

P.O. Box 559 Capitola, CA 95010 (408) 476-3646
2715 PORTER ST. SUITE L, SOQUEL, CA 95073

JAMES E. VERMEULEN (A Victim)
Founder & Executive Director

DANIEL M. BERMAN, Ph.D.
Research Director

FRANK COLLINS, Ph.D.
Washington Consultant

August 7, 1984

Certain-Teed Products Corporation
Pipe and Plastics Group
P.O. Box 860
Valley Forge, Pennsylvania 19482

RE: Asbestos Victims of America

Gentlemen or Mesdames:

Asbestos Victims of America (AVA) is a nationally based non-profit corporation dedicated to the support of asbestos victims and preventing the exposure of future generations to the disabling health effects of asbestos. Part of our role is to serve as an information/resource center on asbestos. Enclosed you will find a list of asbestos substitute materials which contain products, some of which are manufactured by your company. AVA sends this list to private organizations, government bodies and concerned members of the public interested in eliminating potential liability arising from the use of asbestos containing products.

We request your financial support to enable us to continue to sustain our organization. We feel your financial support is not ony beneficial to AVA and the public we serve, but also to your company for the following reasons:

1. AVA is educating the public to the dangers of asbestos products that are presently being sold, and products that have already been installed in homes, schools and work places;

2. AVA is a source of information for asbestos substitute products;

3. AVA is dedicated to the eradication of disease engendering asbestos products nationwide;

SCIENTIFIC ADVISORY COMMITTEE

CHAIRMAN:
LEON S. GOTTLIEB, M.D., F.C.C.P.
Medical Advisor to
Asbestos Victims of America

MEMBERS:
DONALD F. AUSTIN, M.D., M.P.H.
State of California, Dept. of Health
Emeryville, California

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Environmental Consultant
Baltimore, Maryland

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The University of Texas
Tyler, Texas

LORIN E. KERR, M.D., M.S.P.H.
United Mine Workers of America
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KAYE H. KILBURN, M.D.
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Medical Director, W.I.O.E.S.
Berkeley, California

HARRY SHUBIN, M.D., F.C.C.P.
Consultant in Pulmonary Diseases
Philadelphia, Pennsylvania

VICTOR W. SIDEL, M.D.
Montefiore Hospital & Medical Center
Bronx, New York

CARLO H. TAMBURRO, M.D.
University of Louisville
Louisville, Kentucky

4. Contributions to AVA are tax deductible; and

5. AVA is a national support center for asbestos victims, i.e., referring victims to qualified medical and legal experts, moral support, etc.

Again, your support is instrumental in the survival of our organization. Should you have any questions or desire further information, please contact me.

Yours very truly,

Jim Vermulen

Jim Vermulen

JV/rf
Encls.

Substitute list
AVA Board Members
Fact Sheet

P.S. I will be arriving in Chicago on October 12, 1984 to speak before the National Safety Council on October 16. Should your schedule permit, I would welcome a personal meeting with you. Please contact me at the American Congress Hotel, Chicago, or call AVA Headquarters to arrange a convenient time.

AVA

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AVA FACT SHEET

WHAT IS ASBESTOS?

Asbestos is the term for a group of minerals which are mined from rock. Thousands of years ago, asbestos was known as the "magic mineral", as the materials in which it was used would not burn or deteriorate. As early as 430 B.C. asbestos was used by the Greeks for wicks in oil-burning lamps. The Greeks were amazed, because the wick was never consumed by the flame!

Asbestos fibers are microscopically small; each fiber is hundreds of times smaller than a human hair. They are so fine that a pound of them could be spun into a strand six miles long. Latest figures from the United States Bureau of Mines, show that over 800,000 TONS of asbestos are used in consumer products each year.

There is now around 30 MILLION tons of asbestos in place in our environment. Basically, asbestos is everywhere you look. It's in our homes, schools, offices, factories, automobiles, drinking water ... etc, etc, etc....

Asbestos can be found in over 3,000 products - 70 to 80% of which are used in construction materials. (Ceilings, walls, floor coverings, etc.)

MODERN HISTORY OF ASBESTOS

1800 - Asbestos introduced to U.S. by American Industry.
1900 - First medically diagnosed death from asbestosis in England.
1918 - American and Canadian Insurance Companies stopped insuring asbestos workers.
1930 - Relationship between asbestos exposure and asbestosis was confirmed.
1935 - U.S. and England research indicated a link between asbestos exposure and lung cancer.
1955 - The association between asbestos exposure and cancer was confirmed.

THE RESULTS OF ASBESTOS EXPOSURE

Asbestos is now recognized as one of the most hazardous air contaminents in existence. Why? Microscopic asbestos fibers can be easily inhaled into the lungs, or ingested into the body. They usually lodge there, and can cause three major diseases. (Continued on other side)

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It was once a tradition for death notices to carry a black border

ASBESTOS-CAUSED DISEASES

ASBESTOSIS - a progressive, irreversible scarring of the lungs that gradually makes it harder and harder to breathe. Many victims die of pneumonia, heart failure or suffocation.
Symptoms: Shortness of breath, fatigue, pain in back or chest. Usually appears 10-20 years after exposure.

LUNG CANCER - *Symptoms:* Persistent cough or change in cough habit, chest pain, sputum streaked with blood coughed up from the lungs. Usually appears 20-40 years after exposure.

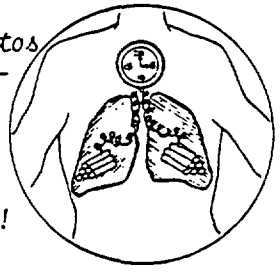
MESOTHELIOMA - a fast acting cancer of the lining of the stomach or lung, which is always fatal.
Symptoms: Chest or shoulder pain, breathlessness, weight loss, fatigue, cough.

(Asbestos is also known to cause cancer of the stomach, kidney, larynx, rectum, brain and other organs of the body.)

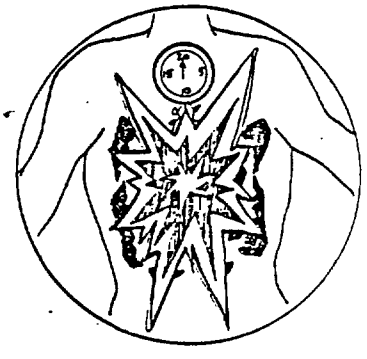
AT THIS TIME, IT IS ESTIMATED THAT:

* There have been more than 27 MILLION known asbestos exposed workers in the U.S. since the 1940's.
* At least 40% of the heavily exposed workers are expected to die from an asbestos disease.
* 30% of their family members will develop an asbestos disease, due to asbestos brought home on the worker's hair, skin and clothing.
* 676,000 Americans will develop asbestos-caused lung cancer, by the year 2,000. This figure is equivalent to the crashing of 2 fully loaded DC-10's, every week, for the next 27 years! (There are no statistics available for asbestosis, mesothelioma or other asbestos-caused cancers).

Nobody knows how much asbestos is enough to kill. Once asbestos enters the lungs it's like a time bomb ticking away. In some people, it never explodes. .....NOBODY KNOWS WHY!



In others ..... sooner or later, it's going to KILL!



There are no statistics available at this time for the many other potential victims of asbestos exposure, such as:

* School children and teachers.
* Families in homes containing asbestos.
* Office workers.
* Other occupations; auto brake and clutch mechanics, firefighters, railroad workers, utility company employees, to name a few.

WE DO NOT NEED anymore useless statistics or dead-end research to know we have an epidemic of suffering and death ... caused by asbestos ...throughout our Nation!

WE DO NEED concerned folks, like you, to join with AVA's efforts towards a healthier, happier environment ... in generations to come.

— at Asbestos Victims of America —

WE ARE *LIVING* WITH THE PROBLEMS ... WE ARE *WORKING* FOR THE ANSWERS!

4/8

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WHAT IS ASBESTOS VICTIMS OF AMERICA?

AVA is an organization dedicated to:

* Assisting those suffering from asbestos-caused diseases, and their survivors.
* Warning the public of the dangers of asbestos, so they may be spared needless suffering and death.

Why? After the time bomb of asbestos exploded in my chest, I couldn't get honest answers to basic questions ... Anywhere! To make a long story short, I realized that something had to be done for the millions of victims and potential victims, scattered throughout our Nation. The obvious answer to isolation is organization - AVA is the result. Beginning in the spare bedroom "office" of my home less than three years ago, we now have a Nationwide membership of concerned folks. Incidentally, I want you to know that I, personally donate my time, and accept NO salary whatever.

What are some of the benefits of joining AVA? Members are:

* Kept current on asbestos issues through newsletters.
* Provided with referrals to physicians specializing in asbestos related disease.
* Provided with guidelines for selecting an asbestos litigation attorney.
* Put into contact with others with similar concerns in their geographical area.
* Assured strong representation before high level decision-making bodies.
* Provided with ongoing information regarding consumer products and construction materials containing asbestos, and asbestos substitute materials.
* Contributing to the only tax-deductible organization in the U.S. dedicated to *stopping* the *cause* of asbestos diseases. If we eliminate the *cause*, there will be no need to search for *cures*.

Many of you are concerned about asbestos in your homes, schools, and workplaces and rightfully so! Unfortunately, there is no other agency in the U.S. that is even attempting to answer all your questions about asbestos, as well as provide laboratory services. If you suspect you are being exposed to asbestos, AVA can help!

What will the Asbestos Home Analysis Service Provide? Briefly, upon receipt of your check for $50.00, payable to AVA, we will send a Sample Extraction Kit. This will include detailed instructions for taking a sample, the container, literature on NIOSH approved respirators, and a postage-paid mailing envelope. Your sample will be analyzed by qualified personnel, and you will be sent the laboratory report. If asbestos is determined present, information on corrective measures (encapsulation, containment, removal), will be provided. You need not be an AVA member to subscribe to our laboratory service, but we hope you will join with us to form a solid voice.

People want to join a winning team. AVA is definitely winning, but we are struggling financially for survival. We desperately need loyal, supportive members if we are to continue our humane efforts. AVA is basically *"People helping People"* - we hope you will join with us.

We NEED each other!

James E Vermeulen

It was once a tradition for death notices to carry a black border

Santa Cruz Sentinel

126th Year No. 135 Wednesday, June 9, 1982 Santa Cruz, Calif. 95060 56 Pages 25 cents

Wednesday Afternoon

Inside Today's Sentinel

Asbestos Ban

Santa Cruz became the first city in the nation to outlaw the purchase of products which contain the cancer-causing fiber asbestos Tuesday night. The City Council approved a resolution which requires that products with asbestos not be purchased if another product will do the same job. Page 2

Election Roundup

Gov. Edmund G. Brown Jr. of California and Rep. Millicent Fenwick, R-N.J., won U.S. Senate nominations as returns from state primaries established battle lines for an election campaign in which economics will be a dominant issue. California Democrats also nominated Tom Bradley for governor. Page 3

First In Nation

City Council Approves Asbestos Ban

Santa Cruz became the first city in the nation to outlaw the purchase of products which contain the cancer-causing fiber asbestos Tuesday night.

On a 5-2 vote, the City Council approved a resolution which requires that products with asbestos not be purchased if another product will do the same job.

Asbestos is a known carcinogen.

The resolution was brought to the council by Mayor Michael Rotkin at the urging of Jim Vermeulen, a county resident and founder of Asbestos Victims of America.

Rotkin said, "I know this resolution will be tough to work out, but this action by the city may encourage development of alternate products."

[illegible] been one of the building blocks of industry and is often used as a building materials for homes, schools and other places people use.

Vermeulen said asbestos was a hidden killer in our homes and in the factories where it was used as a product.

"Industries have kept that (danger) concealed because the industries would lose profit," he saidd.

The council's approval came on a 5-2 vote with councilmen John Mahaney and Joseph Ghio opposing the measure.

Ghio advised his colleagues, "Try to stand back and not be emotional about . . . there is no clear evidence that (asbestos) pipes cause a problem."

Councilman Bruce Van Allen said he [illegible] that "there is a problem" and moved the resolution be approved.

Mahaney complimented Vermeulen, saying, "I believe he has some excellent points," but cautioned, "If government should do this, then maybe we should ban cigarettes."

Councilman John Laird said he didn't believe the use of asbestos in our buildings should be compared to cigarette smoking "because cigarettes are a choice made by the individual."

A sufferer of asbestosis, Vermeulen told the council in written information, "We have an epidemic of needless suffering and death going on throughout our nation which will continue for many, many years into the fut[illegible]

"We must all work together now to stop the use of asbestos completely . . . my understanding is that there is nothing illegal about a law which states the city will not buy any product containing asbestos for which there is a substitute."

He added, "Our city will be the first in the United States to decree this humane, beneficial law enacted out of concern, and love for our fellow human beings."

The ordinance requires "It shall henceforth be the policy of the City of Santa Cruz to no longer purchase any products containing asbestos for which commercial substitutes are available, or that for a reasonable additional price could be made available."

CTD002119

ASBESTOS VICTIMS OF AMERICA

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