

August 24, 1971

MEMORANDUM FOR THE RECORD

SUBJECT: UNIBEST DISCUSSION WITH SANDY HOLMAN, AUGUST 24, 1971

Only reason for staying with unibestos and not closing down until Unibest is in production is market continuity profit margin is on 5.6%.

At the Port Allegany Plant they shut down on August 16 for one month the unibestos manufacturer and are running only one line of Unibest on experimental pilot plant basis trying to solve the binder migration problem. There is some cutting of unibestos.

There are 60 total employees in unibestos plant. Port Allegany has 441 employees of which 91 are salaried.

The timetable for Unibest is based on solution of binder problem prior to September 26th Board Meeting. After Board approval, production in 6 months at Port and 9 months at Tyler, including new manufacturing building.

I advised again about the increased risk represented by the longer Tyler exposure which should be considered when deciding on whether to close out Tyler Plant.

Lee B. Grant, M.D.
Medical Director

LBG:lc

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