

J.A. McKinney - Research

PLAINTIFF'S  
EXHIBIT

JM-1163

August 7, 1961

Certain-teed Products Corporation  
120 East Lancaster Avenue  
Ardmore, Pennsylvania

Attention: Mr. M. S. Davis

Gentlemen:

This will make of record certain arrangements which have been discussed in connection with your company's manufacture of self-sealing shingles for our account pursuant to your letter of March 27, 1961. Based on our initial tests we believe that the adhesive which your company customarily applies to its own self-sealing shingles would not be satisfactory for use with shingles manufactured for our account and we therefore desire that you utilize a different adhesive on shingles manufactured for us. Information regarding the source of supply and use of the desired adhesive is, however, considered confidential and we are willing to disclose it to you only on a confidential basis and subject to certain limitations.

In view of the above we make the following proposal:

1. We will disclose to you certain of the details of, and method of use of, the adhesive (called Said Adhesive, below) which we wish you to utilize, together with the sources of supply of Said Adhesive.
2. You will utilize Said Adhesive and information relating to it only upon or in connection with shingles which you manufacture for our account and you agree that you will not, without our written consent, make any other use of Said Adhesive or such information nor disclose such information to any third parties.

If the above proposal is acceptable to you, will you please have the enclosed carbon copy of this letter signed as accepted and approved and return it to John A. McKinney, Johns-Manville Research Center, Manville, N.J.

ACCEPTED AND APPROVED:

This \_\_\_\_ day of \_\_\_\_\_, 1961

CERTAIN-TEED PRODUCTS CORPORATION

By \_\_\_\_\_  
(Title)

Yours very truly,

JOHNS-MANVILLE PRODUCTS CORPORATION

By \_\_\_\_\_  
Vice-President

MTC 017511