DRAFT

Office of the President
XYZ Company

Dear Customer:

You have received our letter mailed February 27, 1970 notifying you of the allegations that certain polychlorinated biphenyls (PCBs) are environmental contaminants. Reports of new findings of PCBs continue. Recent publicity on PCBs has indicated their use in synthetic resin compositions may be a source of the alleged environmental contamination.

Monsanto offers for sale PCBs under the tradename of Aroclor. These Aroclors include:

Aroclor 1232
Aroclor 1242
Aroclor 1248
Aroclor 1254
Aroclor 1260
Aroclor 1262
Aroclor 1268
Aroclor 4465
Aroclor 1100 Series
Montar 1

Toluene or xylene blends of the above are also included.

Being a concerned and responsible member of the world community, we have come to a decision to discontinue the sale of PCB containing products for modifier and plasticizer applications effective August 31, 1970.

Recognizing that this action will result in research effort on your part to find adequate replacements, we have prepared a series of data sheets outlining suggested alternatives for most applications. Copies of the report for your application may be obtained by calling the regional office closest to you as shown on the attached sheet.

MONS 090219

We urge you to consider initiating any necessary work on your part now. This three month notice is short, but represents a balance between immediate withdrawal and the resulting insurmountable formulation problems versus prolonged delay.

We stand ready to assist you in any way possible.

Very truly yours,

W. E. Schalk
Director of Sales
Plasticizers

/dbw