PLAINTIFF'S EXHIBIT
KM-394

PACO TEXTURES MEMO

TO: Bill Freeman FROM: Doug Merrill June 19, 1978

SUBJECT: COST OF 4051A MODIFIED AND 4051L

As per your request I have made a cost determination of the 4051A as attached to your request. I did, however, correct the L-14 to L-19 and used 200 gallons of water instead of 200 pounds. I used the same cost as used by John Wiseman on May 25, 1978 on standard items. The cost of new raw materials I got by phone from Ronnie Whitaker. The cost sheet is attached.

Also attached is the cost of 4051L. This is the formulation with improved adhesion and viscosity stablity A carton of this product should be sent to San Carlos for evaluation.

DWM/jlb

cc: Bill Harrison
Svend Stubb
John Wiseman