

Inter-Office Correspondence

Date April 26, 1983
To Marc Collins
Division & Plant IDO - Airflex
From R. P. Petkash
Division & Plant IDO - Airflex
Copy to J. Kozdron, R. Burks
Subject NON-ASBESTOS FRICTION MATERIAL

EATON

I think the need for non-asbestos friction material is reaching a crisis stage. More and more we are hearing from customers that they will not accept asbestos in any form in any products they buy. We continue to tell them that the residue from friction material is not harmful, but they do not believe us.

You are aware that the new MIL spec for clutches and brakes for Navy ships states that non-asbestos material must be used. We have received orders from industrial customers stating the same.

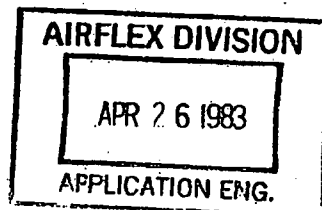
Recently, we have been quoting brakes to two manufacturers of textile warpers. Yesterday, we were informed that their customer, Goodyear, has stated that they will not accept asbestos. The OEM's are now scrambling to find ways to meet the spec. We have told them we will provide what they need, either with the Teflon material or some other material which is now in the testing stage. With the Teflon, a larger than normal unit will be required or higher pressure will be needed, but at least we can offer them something.

Airflex would gain an immediate advantage in the industry if we could flatly state that all of our units are supplied with non-asbestos material.

We must increase our efforts in this direction before we start losing orders as a result.

R. P. Petkash

RPP/bm



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