Director of Purchases
El Paso Natural Gas Co.
P. O. Box 1492
El Paso, Texas

SCAL 000384

DEPOSITION
EXHIBIT
PIFs 106
3-24-92

HARTOLDMON0041629

Monsanto

ORGANIC CHEMICALS DIV

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone (314) 694-1000

June 11, 1970

Dear Customer:

In February we advised you of the newspaper and magazine articles indicating that polychlorinated biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments and might be environmental contaminants. It was claimed that the PCBs found strongly resembled chlorinated biphenyls containing 54% and 60% chlorine by weight.

Pydraul 625, Pydraul AC, Pydraul AC Winter Grade and Pydraul 540 have historically been formulated with these polychlorinated biphenyls. New formulations have now been developed and tested. These replacement products provide equal or superior performance. The new formulations will be designated Pydraul 625-A, Pydraul AC-A, Pydraul AC-A Winter Grade and Pydraul 540-A. These formulations are completely compatible with the old formulations.

During the next 90 days, as inventory is depleted in warehouses around the country, the new formulations will be shipped to fill your orders. After this period, we will market only the newly formulated products.

We thank you for your consideration in this matter. If we can be of further assistance or answer any questions you might have please contact our local representative who can provide additional technical information about the new formulations or contact me in St. Louis.

Very truly yours,

N. F. Johnson
Marketing Manager
Industrial Fluids

lb

SCAL 000385

HARTOLDMON0041630