



INTERDEPARTMENTAL COMMUNICATION

DATE: 5/28/70

TO: Mr. T. W. Richards

LOCATION: Portland

FROM: E. L. Hay

LOCATION: Fort Dodge

SUBJECT: ONE-DAY JOINT CEMENT

cc: Mr. C. W. Lehnert - Tigard
 Mr. J. B. Moss - Tigard
 Mr. R. W. Nielsen - Fort Dodge

PLAINTIFF'S EXHIBIT

GP-780

Per your letter of May 25, we have dumped our inventory of old one-day joint cement.

We have the following joint cement in Johns-Manville bags:

PRODUCT	QUANTITY-In Bags
25# Bedding Compound	251
#1 Joint System	103
25# All Purpose Cement	48
25# Joint Cement	132
25# Topping Compound	25
25# Laminating Compound	135
Total	694

We have tried to reduce our inventory on the Johns-Manville and as you can see on the above have reduced greatly the number of types carried.

I would think that we could continue to accept orders for those items that we have and try to move them out at regular price. The only items above that we may have a problem on would be the first and the last items. On the last item we can use this up for manufacturing of laminated core board.

Please advise if Mr. Fatz will advise Johns-Manville on the deletion of Johns-Manville joint cement material from our plant. Our experience has been that it is unprofitable for us to handle joint cement for either Johns-Manville or Georgia-Pacific.

E. L. H.

ELH:ms

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