

20-10

June - Let's copy this letter to 100 copies, 1 for my file, 1 for Seattle letter.

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GEORGIA-PACIFIC

INTERDEPARTMENTAL COMMUNICATION

DATE: July 31, 1969

TO: *See Below

LOCATION:

FROM: T. L. Ravins

LOCATION: Portland

SUBJECT: Industrial Plaster Sample Orders

*TO: Messrs. W. D. Brooks - Carrollton
F. T. Burke - St. Louis
R. C. Hartman - Wilmington
L. H. Kaboos - Franklin Park
D. K. MacFarland - Atlanta
R. D. Meyer - Cleveland
W. L. Ralston - City of Industry

THIS COPY FOR

PLAINTIFF'S EXHIBIT

GP-1083

In an effort to expedite the handling and shipment of Industrial Plaster samples, I'm requesting that all sample order forms (GP-59) now be approved locally. This means that each Gypsum Division and Distribution Branch involved in Industrial Gypsum Sales will be required to approve all Industrial Plaster sample orders.

Our policy in the past has been to limit new customers and new products to a 300 pound maximum sample, shipped prepaid to customer's location. In some instances, where more than 300 pounds are needed to effectively prove a point, a written explanation should accompany the Portland copy of each sample order.

In order that we might keep a record for follow-up purposes, I am also asking that a copy of the approved sample order form be submitted to Portland, to my attention. The shipping plants involved are also requested to send a copy of the sample shipping notice to my attention.

It is hoped that this will speed up the matter of sample shipments and follow-ups in some of the highly industrialized areas.

T. L. R.
T. L. R.

TLR:caa

cc: All Industrial Sales Representatives
Acme, Texas Plant
Akron, New York Plant
Blue Rapids, Kansas Plant
Brunswick, Georgia Plant
Fort Dodge, Iowa Plant
Wilmington, Delaware Plant

SGP 0026119



GYPSUM PRODUCTS SPECIFICATION DIRECTORY

This list provides a simple up-to-date cross reference of Bestwall products with applicable American Society for Testing Materials Standards (ASTM Standards), Federal Specifications and American Standards Association Specifications (ASA). The last two digits in the

ASTM reference number indicate the year of the edition. Where any specification covers more than one material the type or paragraph is shown. Items for which no standard is written are indicated.

GYPSUM BOARD PRODUCTS

PRODUCT	THICK- NESS	WIDTH	LENGTH	ASTM STANDARDS	FEDERAL SPEC.	APPLIED UNDER
GP/BESTWALL WALLBOARD Tapered Edge	¼"	4'	6' to 12'	C 36-67	SS-L-30c Type III—Grade R 3/20/67	ASA A97.1
Square, Tapered or Round Edge	⅜"	4'	6' to 16'			
	½"	4'	6' to 16'			
	⅝"	4'	6' to 16'			
GP/BESTWALL INSULATING WALLBOARD Square or Tapered Edge	⅜"	4'	6' to 16'	C 36-67	SS-L-30c Type III—Grade R 3/20/67	ASA A97.1
	½"	4'	6' to 16'			
	⅝"	4'	6' to 16'			
GP/BESTWALL ETERNAWALL™ Square or Beveled Edge	½"	4'	8'†	C 36-67	SS-L-30c Type III—Grade R or Grade X Class III 3/20/67	ASA A97.1
	⅝"	4'	8'†			
GP/BESTWALL FIRESTOP™ WALLBOARD Square or Tapered Edge	½"	4'	6' to 16'	C 36-67	SS-L-30c Type III—Grade X 3/20/67	ASA A97.1
	⅝"	4'	6' to 16'			
GP/BESTWALL FIRESTOP INSULATING WALLBD. Square or Tapered Edge	½"	4'	6' to 16'	C 36-67	SS-L-30c Type III—Grade X 3/20/67	ASA A97.1
	⅝"	4'	6' to 16'			
GP/BESTWALL TILE BACKER BOARD Tapered Edge	½"	4'	8', 11' and 12'	C630-68T	—	—
	⅝"	4'				
GP/BESTWALL GYPSUM SOUND DEADENING BD. Square Edge	¼"	4'	8'	C442-67	SS-L-30c Type IV—Grade R	—
GP/BESTWALL BACKER Square or T & G Edge	⅜"	4'	8' Std.†	C 422-67	SS-L-30c Type IV Grade R Grade X	—
	½"	2'	8' Std.†			
	⅝"	2'	8' Std.†			
GP/BESTWALL FIRESTOP™ GYPSUM SHEATHING Long edges - Tongue and Groove Core-treated	½"	4'	8' & 9'	C 79-67	SS-L-30c Type II Grade R&W	—
Tongue and Groove Core-treated	½"	2'	8' Std.†	C 79-67		
Square Edge Non core-treated	½"	2'	8' Std.†	C 79-67		
GP/BESTWALL DENS-COTE BASE	½"***	4'	8' & 10'†	C 588-66T	—	—
GP/BESTWALL LATH Plain, Pinholath or Perfolath	⅜"	16"	48"	C 37-67	SS-L-30c Type I Grade R*	ASA A42.4
	½"	16"	48"			
Insulating Lath	⅜"	16"	48"			
	½"	16"	48"			
Long Length (Plain Only) Round Edge or Tongue and Groove Edge	½"	24"	8' Std.†	*All Bestwall Lath, except Perfolath, meets Type X Requirements.		

†Standard Length—Other Lengths on Order

**Standard Thickness—Other Thicknesses on Order.

SGP 0025960

GYPSUM PRODUCTS SPECIFICATION DIRECTORY

PLASTER PRODUCTS

BRAND	PRODUCT	ASTM STANDARDS	FEDERAL SPEC.	APPLIED UNDER
GP/BESTWALL	NEAT BASE COAT PLASTER Unfibered, Fibered*, and Extra Fibered*	C-28-66	SS-P-00402a Type II	ASA A42.1
GP/BESTWALL	LITE-MIX BASE COAT PLASTER Unfibered, Fibered (Glass Only) and Masonry Mix	C-28-66	SS-P-00402a Type I	ASA A42.1
GP/BESTWALL	WOOD FIBERED PLASTER	C-28-66	SS-P-00402a Type III	ASA A42.1
GP/BESTWALL	CONCRETE BOND PLASTER	C-28-66	SS-P-00402a Type IV	ASA A42.1
GP/BESTWALL	PREPARED TROWEL FINISH PLASTER	—	—	ASA A42.1
GP/BESTWALL	PREPARED AND FLOAT FINISH PLASTER—White	—	—	ASA A42.1
GP/BESTWALL	BUILDERS LIME (Autoclaved Finish Lime)	C 206-61	SS-L-351 (F)	ASA A42.1
GP/BESTWALL	SMOOTH FINISHING LIME (Normal Hydrated Mason's Lime)	C 6-61	SS-L-351 (F)	ASA A42.1
GP/BESTWALL	SPEEDY MASON'S LIME (Autoclaved Mason's Lime)	C 207-49 S	SS-L-351 (M)	ASA A42.1
GP/BESTWALL	MASON'S LIME (Normal Hydrated Mason's Lime)	C 207-49 N	SS-L-351 (M)	ASA A42.1
GP/BESTWALL	KEENE'S CEMENT	C 61-64	SS-P-00410a	ASA A42.1
GP/BESTWALL	GAUGING PLASTER—White (SATIN SPAR)	C-28-63	SS-P-00402a Type V	ASA A42.1
	Local	C-28-63	SS-P-00402a Type V	ASA A42.1
GP/BESTWALL	MOULDING PLASTER—White (SUNFLOWER)	C 59-65	—	—
	Local	C 59-65	—	—
GP/BESTWALL	DENS-COTE SMOOTH FINISH†	C-587-66T	—	—

*Glass Fibered unless Specified Sisal

†Texture Finish on Order

MISCELLANEOUS PRODUCTS

BRAND	PRODUCT	ASTM STANDARDS	FEDERAL SPEC.	APPLIED UNDER
GP/BESTWALL	JOINT SYSTEM MATERIALS	C 475-64	SS-J-570a 10/24/66	ASA A97.1
*	BONDING COMPOUNDS FOR INTERIOR PLASTERING	C631-68T		
GP/BESTWALL	METRO-MIX	C 317-64		ASA A59.1
GP/BESTWALL	FORM BOARD	C 318-67	Type V SS-L-30c Grade R	ASA A59.1

*Not manufactured by Georgia-Pacific.

Any question not answered by the information on this sheet or available from local sources should be referred to the General Sales Office. Be sure to give all information as to issuing office, date of specification, job description, location, enforcing party, product involved, description of use if other than normal, amount involved, etc. This is particularly important when special limitations under standard specifications are involved.

Gypsum Division field locations have a book of applicable Federal and ASTM Specifications. Each Specification is preceded with a detailed analysis prepared by the Laboratory of which GP/Bestwall products meet the specification and any limitations. The Local Sales Office is authorized to write a letter of certification in accordance with the Laboratory analysis.



GEORGIA-PACIFIC / GYPSUM DIVISION

P.O. BOX 311, PORTLAND, OREGON 97207