

CASE Industrial Service Co.

Engineers & Contractors - Industrial Installations

Room 212 — 514 N. Stanton St.

Phone 2-6461

EL PASO, TEXAS

February 3, 1948

PLAINTIFF'S EXHIBIT

ASA-1000

Stearns-Roger Manufacturing Co.
P. O. Box 38
El Paso, Texas

Attention: Mr. R. L. Wills

Gentlemen:

AIR CONDITIONING
REFRIGERATED
SPECIAL VENTILATION

RE. .GERATION
COLD STORAGE
FREEZING PLANTS
ICE PLANTS

INSULATION
HIGH TEMPERATURE
LOW TEMPERATURE

STEAM
BOILERS
OIL BURNERS
AS BURNERS
SPECIALTIES

ENGINES
OIL
GAS
GASOLINE

In accordance with our various conversations, we have taken off the materials required for installing the special two drum Sterling Boiler being installed at the Smelter. We have taken this material off in accordance with your sketch, except that in the case of the water wall section, it is desired to obtain 1 3/4" of Quigley's Plastic Insulcrete back of the water wall tubes. Inasmuch as there is but 5" between the steel casing in back of the water wall tubes, it is impossible to get in 1 3/4" of Insulcrete and 4" of Vitrobestos. We are, therefore, figuring on two 1 1/2" layers of Vitrobestos instead of two 2" layers. This is also in accordance with Mr. Frewin's letter to you dated January 20.

The Johns-Manville material required for this installation work is as follows:

520 pieces 1 1/2" x 36" x 72" flat Vitrobestos sheets. Net Price per sheet: \$11.016.	
Total Price f.o.b. Manville, New Jersey.....	\$5,728.32
Net Weight 25,300 pounds.	
108 pieces 1 1/2" x 24" x 36" curved Vitrobestos sheets. Net Price Each: \$3.972 per sheet. Total Price f.o.b. Manville, New Jersey.....	428.97
Net Weight 1,750 pounds.	
6 tons Insulkote in 500 pound drums (Winter Grade). Net Price \$123.00 per ton. Total Net Price f.o.b. Manville, New Jersey.....	738.00
1,000 Sq. Ft. 3" thk. 85% Magnesia Blocks. Net Price: \$.630 per sq. ft. Total Net Price f.o.b. Manville, New Jersey, with freight allowed in carloads.....	630.00

660
Check
& Do Not
Duplicate

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*Check 104 7/60
Disputed*

1,800 Sq. Ft. 2 1/2" thk. 85% Magnesia Blocks	
Net Price \$.525 per sq. ft. Total Net	
Price f.o.b. Manville, New Jersey, with	
freight allowed in carloads.....	\$ 945.00
700 Sq. Ft. 2" Superex Blocks. Net Price	
Per Sq. Ft. \$.486. Total Net Price	
f.o.b. Manville, New Jersey, with freight	
allowed in carloads.....	340.20
7,500 Pounds No. 0352 Finishing Cement. Net	
Price \$2.15 per cwt. Total Net Price	
f.o.b. Manville, New Jersey.....	161.25
1,000 Pounds No. 450 Hi-Temp Plastic Cement.	
Net Price: \$140.00 per ton. Total Net	
Price f.o.b. Manville, New Jersey.....	70.00
Total net price on all foregoing materials.....	\$9041.74

As we see it, sufficient Quigley's Plastic Insulcrete is required to cover 4,000 sq. ft. 3" thick. This is 1,000 cu. ft., and inasmuch as the material weighs approximately 64 pounds per cu. ft. as applied, this will require 64,000 pounds of this material.

We have not been able to obtain information on the Laclède-Christy Acidproof Cement. However, we believe that sufficient material will be required to mortar-joint approximately 10,500 lineal feet 1 1/2" wide x 1/4" thick. The inner layer of the acidproof cement between the Vitrobestos and the other material amounts to approximately 5,000 sq. ft. 1/8" thick.

From Mr. Frewin's letter, we do not believe that it is his intention to apply a second 1/8" thick layer between the two layers of Vitrobestos. If he requires this second layer, of course it will be necessary to add sufficient material for covering another 5,000 sq. ft. 1/8" thick. In this material no allowance has been made for the additional losses through droppage, etc.

We have had information from the factory that the Vitrobestos can be shipped in approximately eight weeks from receipt of the order at the factory. The majority of the other materials will take approximately ten weeks.

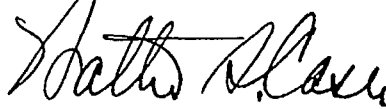
With a mixed carload such as this, we believe that it would be advisable to try and make the entire shipment in one car. There is not quite enough material to make two cars, but if it is found necessary, we can make up the second car with stock shipments.

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We appreciate having the opportunity to work with
you on this project and hope that we might have the pleasure
of serving you further.

Yours very truly,

CASE INDUSTRIAL SERVICE CO.

A handwritten signature in dark ink, appearing to read "Walter S. Case", is written over the typed name.

BY: Walter S. Case

WBC/DH