

METALS DIVISION
CUSTOMER CALL REPORT

PLAINTIFF'S EXHIBIT

UC-4146

CUSTOMER & LOCATION G.E. - Louisville, KY INDUSTRY CLASSIFICATION _____

(Telecon)

SALESMAN Edward J. Kleber REGION Midwest DATE OF CALL 12/10/75

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC ₂	W	V	Asb.	Other:
☐	☐	☐	☐	☐	☐	☐	☒	_____

PERSONS INTERVIEWED: Marvin Wilson

CALL OBJECTIVE: Respond to Marvin's request that we call.

RESULTS OF CALL:

Things are moving at almost breakneck speed here. Marvin wanted to talk about 2 things:

1) He needs 150 lbs. of RG-600 at Adell Plastics in Baltimore, MD by next Wednesday (12/17) for the first of their evaluations. Adell is only going to compound and the extruding will be done at Louisville. I volunteered to ship it Air Freight so it will arrive in time.

2) G.E.'s medical people told Marvin that GAF has just lost a lawsuit having to do with defining exposure on the medical exam portion of 1910.93A. I told Marvin that I wasn't very familiar with this case, but I'd check and get back to him. He would like an answer this week if possible.

FOLLOW-UP ACTION REQUIRED:

EJK -	Ship out 150 lbs. RG-600.
JLM/HBR et al -	Help, Help, Help. We do not want to lose this account before the material has had a fair evaluation. The immediate potential here is enormous and I think we need to put out a real effort on this health question. What is the GAF situation? Any info regarding this would be greatly appreciated as would any suggestions you may have on how to convince G.E. that RG-600 can be used safely.
REB -	Do we want to have someone present at Adell on Wednesday?

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE:FHA:REB:JLM:HBR
R. L. Schult J.E. Lenahan

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