Monsanto

FROM (NAME & LOCATION) C. W. Roos - B2SA

DATE August 24, 1973 CC

SUBJECT TECHNICAL PROGRAM REVIEWS

REFERENCE

TO : W. R. Richard
T3A

Attached is a suggested outline for the informal research reviews with Monte Throdahl. These are questions that Monte repeatedly asks on various occasions. I tried to arrange them in a logical sequence to form a basis for discussion.

The outline may look too involved. Actually, many of the points can be covered in a few words or on one transparency slide or flip chart. Points relating to business consequences, direction, etc., need not be elaborated on by the technical people; they should just be stated. Technical goals, questions, approaches, uncertainties, competitive position, odds, etc., should be the main areas of emphasis.

Monte has before him certain information which we should be familiar with:

1. Long range plan as sentto Corporate Planning.
2. Business direction papers.
3. Major product profitability report.
4. Current business group profitability report.
5. Classification of technical effort (December, 1972).
6. Technical program assessment summaries (January 29, 1973).
7. Past 3 or 4 business group R&D monthly summaries.

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The information Henry Godt and I put together could be used for A-1. The graphs you prepared for our project appraisal task group can serve as the basis for B-2. The compilation put together by Ned Klein could serve as input in preparing C-1.

Please give this some thought, and let's get together to talk about it and select the major projects for further discussion.

CWR.

C. W. Roos

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Attach.

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