Monsanto

JAN 2 6 1972

FROM (NAME & LOCATION) C. L. Bradford - G. O.

DATE January 25, 1972

SUBJECT PYDRAUL TRANSITION PROGRAM

REFERENCE

TO :

D. H. Bolliger - F4WC
R. A. Dykstra - 1760
H. R. Ford - 1070
F. D. Fowlkes - W4A
J. S. Gillies - 1760
David Goodwillie - 5080
E. Greene - A2WA
J. N. Haggart - 5040
D. R. Hansen - 1800
J. F. Herber - T3G
R. M. Kountz - F4WA
E. D. Malone - 1760
P. J. A. Marsh - 5040
E. M. Potter - B2NK
D. B. Redington - 1760
E. L. Shimley - 1010
P. L. Slayton - 1650
M. J. Smid - 1760
J. Solari - 1760
L. R. Stark - W4A
D. W. Stegen - 1460
D. O. Sutter - 1760
R. L. Wagner - 1760

cc H. S. Bergen - B2SL
W. R. Corey - B2SL
J. H. Davidson
T. L. Gossage - B2SL
R. E. Hatton
N. T. Johnson
W. Papageorge
P. S. Park - C1NA
W. R. Richard - T3A
J. R. Savage - B2SL

Attached is our latest Pydraul Transition Program. From time to time we will update it and you will receive a copy. If you see any conflicts or particular difficulty in the program, please say so.

If David Goodwillie, Peter Marsh and Ned Greene would please put together something similar and forward a copy to me I will publish a worldwide transition program next edition.

C. L. Bradford

C. L. Bradford

/pep
Attachment

EQU 002337

PLAINTIFF'S EXHIBIT

000048

IN ID REV. 11-68

WATER_PCB-SD0000043676

Goal	Actual	Action
		TURBINOL
1/31		Present alternate fluid to G.E. and Texas Eastern
2/28		Begin field trial alternate fluid at T.E.
6/30		T.E. transition to new fluid Turbinol 30E/50E literature Turbinol for bearings literature Price sheets
		PYDRAUL
1/7		Finalize reclamation program
1/30		Visit top accounts
1/31		Mail out customer notification
2/7		Selector I & II Factory Mutual approvals
2/15		Visit all accounts
2/15		- Aroclor 6037 replacement?
2/15		- Aroclor 5460 replacement?
2/21		Selector II informal price sheet
2/29		Selector II, 1st literature
3/1		Application for approval at Bureau of Mines
3/1		Finalize advertising program
4/1		Formal price sheet, Selector I & II
4/1		Start warehousing new fluids
4/15		Stop stocking warehouses with PCT fluids
4/15		Start delivering new fluids
5/1		No old fluid accepted for credit after this date
5/1		Stop manufacturing PCT fluids
5/1		Consolidate PCT warehouse stocks
5/30		Sell last of PCT fluids
6/1		Bureau of Mines approval
6/30		Incinerate any remaining PCT fluids
2,3,4,5,6/1		Issue revised sales forecasts
		U. S. EXPORT
2/15		Write plan to withdraw all PCT fluid sales after 6/30/72 and convert to new products.

EQU 002338

WATER_PCB-SD0000043677