

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 26TH 1937

N E T I N C O M E

	Month of December 1936	Month of November 1936	Twelve Months ended December 31st 1936	Twelve Months ended December 31st 1935
<u>GROSS OPERATING PROFIT:</u>				
Smelting Department	\$ 15,747	\$ 20,752	\$174,612	\$ 150,062
Raritan Copper Works	120,769	125,314	887,725	838,334
Lead Refining Department	4,500	5,175	42,782	49,089
Zinc Oxide Department	36,368	40,806	395,838	285,746
White Lead Department	10,340	8,535	18,875	-
Total	\$ 83,494	\$ 77,466	\$728,156	\$1,043,107
<u>Deduct:</u>				
Administrative Expenses	\$ 4,000	\$ 3,656	\$ 44,445	\$ 59,664
Miscellaneous Taxes	-	-	2,839	1,772
Capital Stock Tax	1,042	1,042	12,660	11,833
Interest:				
Anaconda Sales Company	-	-	-	7,175
Six Per Cent. Debentures	40,000	40,000	480,000	480,000
Anaconda Copper Mining Company	9,529	9,221	104,167	16,712
Total	\$ 54,571	\$ 53,919	\$644,111	\$ 577,156
	\$ 28,923	\$ 23,547	\$ 84,045	\$ 465,951
Add - Dividend - Mountain City Copper Co.	305,998	-	305,998	-
Miscellaneous Income	100	100	12,446	235
<u>INCOME - Before Depreciation</u>	\$335,021	\$ 23,647	\$402,489	\$ 466,186
Depreciation	62,266	54,518	604,890	323,640
	\$272,755	\$ 30,871	\$202,401	\$ 142,546
Less - Reserve for Federal Income Tax	-	-	-	10,000
	\$272,755	\$ 30,871	\$202,401	\$ 132,546
Add - Net Income Subsidiary Companies	616	616	8,724	21,997
<u>CONSOLIDATED NET INCOME</u>	\$272,139	\$ 31,487	\$211,125	\$ 110,549

CONSOLIDATED SURPLUS ACCOUNT

Balance - January 1st 1936	\$ 457,938
Add - Net Income - Twelve Months ended December 31st 1936	211,125
<u>BALANCE - DECEMBER 31ST 1936</u>	\$ 246,713

INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 26TH 1937
NET INCOME - SMELTING DEPARTMENT

	Month of December 1936	Month of November 1936	Twelve Months ended December 30th 1936	Twelve Months ended December 31st 1935
<u>GROSS OPERATING PROFIT:</u>				
Tooele Lead Plant	\$16,578	\$ 313	\$116,080	\$ 53,046
Tooele Copper Plant	4,738	2,973	181,740	36,186
Tooele Sulphide Concentrator	2,622	-	48,828	4,371
Oxide Concentrator	-	-	6,003	786
Miami Plant	<u>3,500</u>	<u>318</u>	<u>36,705</u>	<u>29,851</u>
Total	\$ 5,718	\$ 2,342	\$389,356	\$124,240
Add - Miscellaneous Income	<u>4,509</u>	<u>4,509</u>	<u>28,857</u>	<u>40,344</u>
	<u>\$ 1,209</u>	<u>\$ 6,851</u>	<u>\$418,213</u>	<u>\$164,584</u>
Deduct:				
Reserve for Bad Debts	\$ -	\$ -	\$ 50,000	\$ 7,472
Expenses - Operating Tramway	1,700	1,723	12,597	2,940
Shut Down Expenses	1,100	15,563	76,845	237,042
Outside Exploration	3,500	3,122	21,316	19,399
General Expenses	200	42	1,291	4,728
Selling Commission	<u>8,038</u>	<u>7,153</u>	<u>81,552</u>	<u>23,065</u>
Total	<u>\$14,538</u>	<u>\$27,603</u>	<u>\$243,601</u>	<u>\$294,646</u>
<u>INCOME BEFORE DEPRECIATION</u>	<u>\$15,747</u>	<u>\$20,752</u>	<u>\$174,612</u>	<u>\$130,062</u>
Depreciation	<u>24,566</u>	<u>20,621</u>	<u>242,599</u>	<u>58,633</u>
<u>NET INCOME</u>	<u>\$40,313</u>	<u>\$41,373</u>	<u>\$ 67,987</u>	<u>\$188,695</u>

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 26TH 1937

NET INCOME - RARITAN COPPER WORKS

	Month of December 1936	Month of November 1936	Twelve Months ended December 31st 1936	Twelve Months ended December 31st 1935
<u>GROSS OPERATING PROFIT:</u>				
Profit on Tolls	\$ 63,256	\$ 52,625	\$528,346	\$465,063
Profit on Premiums	34,834	27,016	350,246	341,363
Profit on Sales - Refinery Department	5,154	5,376	26,423	21,269
Profit on Sales - Secondary Department	15,026	42,869	19,688	42,966
Electro Sheet Department	465	288	1,284	11,222
Total	\$117,805	\$127,598	\$886,611	\$859,439
<u>ADD:</u>				
Miscellaneous Earnings	8,865	3,696	57,678	38,196
	<u>\$126,670</u>	<u>\$131,294</u>	<u>\$944,289</u>	<u>\$897,635</u>
<u>DEDUCT:</u>				
General Expenses	\$ 2,300	\$ 2,001	\$ 29,814	\$ 30,295
Experimental Expenses	3,601	3,979	26,750	29,006
	<u>\$ 5,901</u>	<u>\$ 5,980</u>	<u>\$ 56,564</u>	<u>\$ 59,301</u>
<u>INCOME - Before Depreciation</u>	<u>\$120,769</u>	<u>\$125,314</u>	<u>\$887,725</u>	<u>\$838,334</u>
Depreciation	25,065	24,663	282,867	204,796
<u>NET INCOME</u>	<u>\$ 95,704</u>	<u>\$100,651</u>	<u>\$604,858</u>	<u>\$633,538</u>

SECONDARY DEPARTMENT

Pounds of Copper Sold	8,270,275	7,705,997	58,632,728	30,333,637
Sales Price	9.600¢	9.367¢	9.305¢	8.431¢
Cost of Sales	9.417¢	8.811¢	9.339¢	8.289¢

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 26TH 1937

NET INCOME - LEAD REFINING, ZINC OXIDE AND WHITE LEAD DEPARTMENTS

	Month of December 1936	Month of November 1936	Twelve Months ended December 31st 1936	Twelve Months ended December 31st 1935
<u>LEAD REFINING DEPARTMENT:</u>				
Gross Profit	\$ 4,500	\$ 5,175	\$ 42,782	\$ 49,089
Depreciation	<u>800</u>	<u>639</u>	<u>13,225</u>	<u>10,489</u>
Net Income	<u>\$ 3,700</u>	<u>\$ 4,536</u>	<u>\$ 29,557</u>	<u>\$ 38,600</u>
<u>ZINC OXIDE DEPARTMENT:</u>				
Sales of Zinc Oxide	\$340,441	\$285,159	\$3,099,429	\$2,926,291
Cost of Sales	<u>376,809</u>	<u>325,965</u>	<u>3,495,267</u>	<u>2,640,545</u>
Income - Before Depreciation	\$ 36,368	\$ 40,806	\$ 395,838	\$ 285,746
Depreciation	<u>6,199</u>	<u>5,100</u>	<u>57,068</u>	<u>49,722</u>
Net Income	<u>\$ 42,567</u>	<u>\$ 45,906</u>	<u>\$ 452,906</u>	<u>\$ 236,024</u>
Pounds of Zinc Oxide Sold	6,662,180	5,608,480	61,824,818	52,390,773
Sales Price	5.110¢	5.085¢	5.013¢	5.586¢
Cost of Sales	5.749¢	5.903¢	5.746¢	5.134¢
	Month of December 1936	Month of November 1936	Two Months ended December 31st 1936	
<u>WHITE LEAD DEPARTMENT:</u>				
Sales of Lead Products	\$141,464	\$103,183	\$244,647	
Cost of Sales	<u>131,124</u>	<u>94,648</u>	<u>225,772</u>	
Income - Before Depreciation	\$ 10,340	\$ 8,535	\$ 18,875	
Depreciation	<u>5,636</u>	<u>3,495</u>	<u>9,131</u>	
Net Income	<u>\$ 4,704</u>	<u>\$ 5,040</u>	<u>\$ 9,744</u>	
Pounds of White Lead Sold	2,322,200	1,406,380	3,728,580	
Sales Price	5.956¢	5.917¢	5.941¢	
Cost of Sales	5.463¢	5.196¢	5.362¢	

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INTERNATIONAL SILTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 26TH 1937

NET CURRENT AND OTHER ASSETS - DECEMBER 31ST 1936

CURRENT ASSETS:

Supplies						876.85
Metals:						
In Process						1,099.59
Finished:						
Lead	11,394,290	lbs.	4.195¢	\$ 477,994		
Copper	35,546,140	lbs.	8.447¢	3,002,734		
Silver	2,078,004.30	oss.	61.125¢	1,270,185		
Gold	12,101.041	oss.	\$34.00	411,435		
By-Products				349,576		
				<u>\$5,511,924</u>		
Less - Reserve for Freight, Refining and Unearned Tolls				624,098		4,387.82
Manufactured Products:						
Lead Products				\$ 276,999		
Zinc Oxide Inventory				1,030,514		
Baritan Copper Works - Sheet Copper				<u>44,001</u>		1,351.51
Accounts Receivable:						
Tolls				\$ 429,368		
Zinc Oxide				238,186		
Other Accounts Receivable				<u>266,883</u>		934.43
Marketable Securities - at cost						884.97
Cash						299.38
						<u>10,335.07</u>

CURRENT LIABILITIES:

Taxes Accrued	\$ 11,213	
Interest Accrued	20,985	
Accounts Payable:		
Inter-company	4,640,637	
Other Accounts Payable	706,434	
Wages Payable	<u>107,206</u>	5,436.4

BALANCE - NET CURRENT ASSETS

4,848.6

OTHER ASSETS

Advances to sundry mining companies, including advances on ores, less reserve	\$ 347,003	
Installment house and land sales and other accounts receivable, less reserve	<u>31,475</u>	378.4

BALANCE - NET CURRENT AND OTHER ASSETS

5,227.0

INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 26TH 1937

	<u>Month of December 1936</u>	<u>Twelve Months ended Dec. 31st 1936</u>	<u>Twelve Months ended Dec. 31st 1935</u>	<u>Per Cent. Increase</u>
<u>SMELTER PRODUCTION</u>				
Copper - Lbs. - Tons	4,907,498	36,816,583	7,761,658	374.3
Gold	<u>6,793,156</u>	<u>40,477,683</u>	<u>22,929,115</u>	76.5
	<u>11,700,654</u>	<u>77,294,266</u>	<u>30,690,773</u>	151.8
Lead - Lbs. - Tons	5,011,728	55,675,592	36,658,721	51.9
<u>SCRAP COPPER RECEIVED AT PORTH AUBOY</u>				
Recoverable Contents - Lbs.	5,019,675	65,173,820	49,316,232	32.2
<u>REFINERY PRODUCTION</u>				
Copper - Lbs.	31,608,242	302,270,448	265,508,612	13.8
Lead - Lbs.	7,912,652	98,992,624	74,524,614	32.8
Silver - Ozs.	1,202,670	14,005,305	11,032,737	26.9
Gold - Ozs.	13,925	137,305	96,576	42.2
<u>S A L E S</u>				
Copper - Lbs.	4,156,091	90,354,719	43,825,900	106.2
Lead - Lbs.	5,369,811	105,890,642	71,174,897	48.8
<u>DELIVERIES</u>				
Copper - Lbs.	13,166,539	93,093,590	32,826,315	183.6
Lead - Lbs.	5,120,679	100,383,367	68,808,665	45.9
<u>ZINC OXIDE</u>				
Production - Lbs.	6,296,600	61,838,777	51,011,143	21.2
Deliveries - Lbs.	6,478,000	61,654,142	53,684,287	14.8

ISR000439

INTERNATIONAL SMELTING AND REFINING COMPANY
Raritan Copper Works

SEC PLANT METALS DEPARTMENT
NET INCOME - TWELVE MONTHS ENDING DECEMBER 31ST 1936

	<u>December</u> <u>1936</u>	<u>Twelve Months</u> <u>1936</u>
Copper Deliveries: Pounds	<u>8,270,275</u>	<u>58,634,728</u>
Proceeds	793,917.11	5,456,403.10
Cost	<u>770,508.17</u>	<u>5,336,867.24</u>
Profit or Loss - Copper	+ 23,408.94	+ 119,535.86
Profit or Loss - By-Products:		
Tin	4,178.00	3,195.55
Solder Metal	1,095.79	3,863.66
Zinc Dust	4,051.17	38,905.90
Zinc Residue	725.15	2,373.28
Lead Sulphate	168.71	5,391.04
Spent Metal	-	69.83
Profit or Loss - Diversions to American Metal Company	-	886.60
Gross Profit or Loss	<u>\$ 33,627.76</u>	<u>\$ 162,430.62</u>
Deduct:		
Administrative	\$ 6,401.40	\$ 67,348.04
Selling Commissions	10,717.91	77,246.41
Experimental Expenses	<u>1,482.46</u>	<u>37,525.12</u>
	<u>\$ 18,601.77</u>	<u>182,119.57</u>
Net Profit or Loss	<u>+ 15,025.99</u>	<u>+ 19,688.95</u>
Copper - Proceeds per lb.	9.600¢	9.305¢
- Cost per lb.	9.317¢	9.102¢
- Profit or Loss per lb.	.283¢	.203¢

Original - Mr. F. Laist
copy - Mr. R. E. Dwyer
copy - Mr. E. O. Sowerwine

January 25, 1937.

ISR000440

INTERNATIONAL SMLTING AND REFINING COMPANY
HARITAN COPPER WORKS
SECONDARY METALS DEPARTMENT

RECAPITULATION OF ADMINISTRATIVE, GENERAL AND SELLING EXPENSES
TWELVE MONTHS ENDING DECEMBER 31ST 1936.

	<u>December</u> <u>1936</u>	<u>Twelve months</u> <u>ended Dec.</u> <u>31st 1936</u>
<u>Salaries</u>		
T. Lewin	+ 2,083.37	\$ 25,000.00
M. Duncan	166.66	1,833.32
M. Lowry	50.00	600.00
A. Dawson	108.33	422.49
Salaries (Proportion paid by Anaconda Sales Co.)	1,352.00	14,611.10
Social Security Taxes	37.59	424.65
Employees Group Insurance	1.44	90.76
<u>Traveling Expenses</u>		
T. Lewin	145.00	700.00
E. Eisenreich	362.00	1,889.85
F. J. O'Hare	-	1,372.65
A. Dawson	70.00	80.00
Sundry	46.00	145.07
Airplane Tickets	-	725.00
Rent and Light	657.25	8,027.00
Telephone and Telegrams	777.36	5,138.27
Stationery and Supplies	112.96	2,323.30
Advertising and Subscriptions	291.64	1,438.00
Postage Stamps	85.00	1,019.50
Alterations and Repairs	3.50	123.77
Buying Commission (Lewin)	-	286.29
Miscellaneous	51.30	1,097.02
Experiments at Perth Amboy	1,482.46	37,525.12
	\$ 7,883.86	\$104,873.16
Selling Commissions (Anaconda Sales Company)	10,717.91	77,246.41
	<u>\$18,601.77</u>	<u>\$182,119.57</u>

Original - Mr. P. Laist
copy - Mr. R. E. Dwyer
copy - Mr. E. O. Sowerwine

January 25, 1937.

Debit Balance - Anaconda Sales Company

at October 31st 1936

\$2,331,097.07

December 31st 1936

2,331,097.07

Balance due Anaconda Sales Company - Current Account -

at October 31st

\$3,128,131.02

at November 10th

2,331,097.07

Reduction in month

\$797,033.95

Memorandum from
ANACONDA SALES COMPANY

INTERNATIONAL SMELTING AND REFINING COMPANY

ESTIMATED BALANCE - NOVEMBER 30, 1936

Cash Basis	-	Debit	\$3,090,314.01
Unsettled Deliveries			
Lead		\$91,997.87	
Copper		529,487.82	
By-Products		25,427.83	
Silver		97,762.30	
Gold		4,871.51	
Zinc		<u>9,669.61</u>	
			<u>759,216.94</u>
Delivery Basis	-	Debit	\$2,331,097.07
(Current Account)			<u><u></u></u>

ISR000442

Amarna Sales Company
NEW YORK

INTERNATIONAL SINKING AND PAYING COMPANY
Interest Account - October, 1936

1936		Debits Credits	Balances Debits Credits	Days	Base Rate 6%	
					Debit	Credit
Sept. 30	- To Balance		\$3,864,685.20	1	\$644.11	
Oct. 1	- By Credits	\$ 702.85	3,865,388.05	1	644.23	
2	- " "	174.75	3,865,562.80	5	3,221.30	
7	- To Charges	20,000.00	3,885,562.80	1	647.59	
8	- " "	20,000.00	3,905,562.80	1	650.93	
9	- " "	25,000.00	3,930,562.80	1	655.09	
10	- By Credits	529.61	3,931,092.41	3	1,965.55	
13	- " "	604,092.66	3,326,999.75	1	554.35	
14	- To Debits	20,000.00	3,346,999.75	1	557.68	
15	- " "	1,116,211.77	4,463,211.52	1	755.39	
16	- " "	20,000.00	4,483,211.52	1	758.72	
17	- By Credits	98,997.77	3,584,213.75	2	1,188.77	
19	- " "	60,000.00	3,504,213.75	1	984.39	
20	- To Debits	8,936.30	3,513,149.05	2	1,171.75	
22	- " "	20,000.00	3,533,149.05	4	2,370.17	
24	- " "	20,000.00	3,573,149.05	2	1,191.75	
28	- " "	25,000.00	3,598,149.05	2	1,200.08	
30	- " "	40,000.00	3,638,149.05	1	606.71	
31	- " "	91,066.77	3,729,215.82		\$19,541.56	
Oct. 31	- To Balance		3,729,215.82			

Interest Account November 30
Unsettled November 30

\$3,729,215.82

Lead

\$200,000.00

Copper

\$200,000.00

Silver

\$10,000.00

Gold

\$4,000.00

Ry-Products &

Securities

\$7,000.00

\$67,186.02

Current Account November 30, 1936

\$3,128,131.02

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