PLAINTIFF'S EXHIBIT

CAP-1093

Johns-Manville Corporation

Ken-Caryl Ranch
Denver, Colorado 80217
(303) 978-3039

James F. Reis
Director, Asbestos Policy

March 19, 1982

Mr. Y. Alexandre
Eternit S.A.
BP No. 3,
Rue de l'Amandier
78540 Vernouillet
France

Dear Mr. Alexandre:

The information enclosed with your letter of December 15, 1981 was sent out to the various asbestos cement manufacturers in the United States for their review and comment. The following organizations provided comments and literature:

A/C Pipe Producers Association
CertainTeed
CAPCO
Johns-Manville
Supradur Manufacturing Corporation
International Building Products Inc.

It is our understanding that the program being undertaken by the Building and Construction Advisory Panel working group is to collect technical economic and medical information pertaining to asbestos cement products from all sources and to organize this information in a way that it can be used by the national associations to address their specific problems. We support this program and are enclosing our comments and literature for use by the working group.

At the same time we do not think it would be productive for the working group to develop and produce promotional materials for use by all countries. The uses of AC products and the problems faced by the AC industry are unique enough for each country that they must be addressed on a country by country basis if the industry hopes to have the maximum impact on protecting and promoting the future use of these products.

Thus, the major contribution that can be made by the BCAP working group is to provide the "positive facts" package

as guidance and background information for the national associations and their individual members.

Finally, we agree with the point made in the December 10, 1981 meeting of the working group that the program must be based on positive facts and not by making disparaging remarks about competitive products.

Attached are the following:

1. Comments on the general policy
2. Comments on the Technical data sheets
3. Comments on the Asbestos and Health Document
4. Literature of the A/C Pipe Producers Association
5. Literature of Supradur Manufacturing
6. Literature from Johns-Manville's Pipe Division
7. Literature from Johns-Manville's Building Systems Division.

We look forward to receiving the results of your next working group meeting. Please let us know if we can be of further assistance.

Very truly yours,

James F. Reis

James F. Reis
Director, Asbestos Policy

bcc: J. Welch -
A/C Pipe Producers
W. H. Beasley -
CAPCO
K. Schwarz -
Supradur
G. VonDohlen -
Inter. Bldg. Products
T. Dougherty -
Certainteed
B. J. Pigg -
AIA
J. Marsh -
Raybestos Manhattan
H. Olson, 3-01
D. R. Lucy, 2-12
D. M. Kelleher, 2-13