THE GLIDDEN COMPANY

EXECUTIVE OFFICES

ADRIAN D. JOYCE
PRESIDENT

CLEVELAND, OHIO

October 26, 1921

Mr. J. A. Dowdy, Director of Sales,
Anaconda Lead Products Company,
111 West Washington Street,
Chicago, Ill.

Dear Mr Dowdy:

I have your letter of the 20th and I wish to explain that all billings for Anaconda Lead should be made to the Cleveland office. The orders will be placed through our various branches, but by having the invoices come direct to Cleveland, we can be in better position to keep an account of our consumption of your product.

I thank you for calling my attention to the communications sent to your New York office, and information will be passed through to each branch instructing them to send all communications to you at Chicago. I am sorry there has been any deviation from this plan for I have all the time understood that all communications were to go to Chicago.

Yours truly,

President.

ADJ-V

GLIDDEN
PAINTS-VARNISHES-COLORS-INSECTICIDES

PNYC00001843