

SCHEDULE III

STATEMENT OF SALES AND COST OF GOODS MANUFACTURED AND SOLD

NAME OF COMPANY: THE FOY PAINT CO.

ADDRESS: MENTOR & HUSTON AVE. CINCINNATI, OHIO.

AGE OF PLANT: _____

ADDRESS: _____

DATE FISCAL YEAR CLOSES: _____

ITEM	1939	1940	1941	1ST. QTR. 1942
<u>SECTION A - PAINT AND PAINT PRODUCTS ONLY:</u>				
1. MATERIALS CONSUMED	513895.82	548726.90	633130.57	
2. LABOR	44782.28	49093.22	52230.50	
<u>MANUFACTURING EXPENSE:</u>				
3. POWER	6681.25	7723.46	7977.17	
4. FUEL	6341.62	7562.34	6446.38	
5. MAINTENANCE AND REPAIR OF MACHINERY	10144.57	7256.82	5254.95	
6. SUPERINTENDENCE	24769.73	23539.45	24039.44	
7. MAINTENANCE OF BUILDINGS	2438.54	1728.99	1608.59	
8. LABORATORY RESEARCH	-	-	-	
9. TAXES	4605.35	4947.83	5579.31	
10. INSURANCE	2041.59	2335.41	2102.99	
11. PAYROLL TAXES	3448.08	2929.27	3395.17	
12. DEPRECIATION	10883.86	10795.08	11401.60	
13. RENT	7557.53	7557.53	7557.53	
14. COST OF ROYALTIES	-	-	-	
15. GENERAL FACTORY EXPENSE	4758.87	4914.65	5941.09	
16. TOTAL MANUFACTURING EXPENSE	83670.99	81290.93	81304.23	
17. BULK COST (TOTAL OF LINES 1, 2, AND 16)	642355.09	79111.05	76665.24	
<u>PACKAGE AND PACKAGING COST:</u>				
18. CONTAINERS	67416.68	60755.52	70,928.02	
19. TAPES	24029.42	12308.69	17243.75	
20. PACKING CAGES	8073.97	9863.93	10863.74	
21. LABOR	13116.74	14568.78	15488.14	
22. OTHER PACKAGING EXPENSE	-	-	-	
23. TOTAL PACKAGE AND PACKAGING COST (TOTAL OF LINES 18 TO 22)	112636.81	97496.92	114523.65	
24. FACTORY FILLED COST (TOTAL OF LINES 17 TO 23)	754991.90	776607.97	881188.89	
25. NET CHANGE IN INVENTORY OF WORK IN PROCESS	-	-	-	
26. COST OF PRODUCTION (LINE 24 ADJUSTED BY LINE 25)	754991.90	776607.97	881188.89	
27. NET CHANGE IN INVENTORY OF FINISHED GOODS	1541.71	8434.18	2974.04	
28. COST OF PAINT AND PAINT PRODUCTS SOLD (LINE 26 ADJUSTED BY LINE 27)	756533.61	785042.15	884162.93	
29. NET SALES OF PAINT AND PAINT PRODUCTS	1152053.00	1201246.75	1248509.75	
30. GROSS MARGIN ON SALES OF PAINT AND PAINT PRODUCTS (LINE 29 MINUS LINE 28)	436758.38	510900.84	573443.42	
31. TOTAL GALLONS OF PAINT AND PAINT PRODUCTS PRODUCED	730373 Gal	778851 Gal	904566 Gal	
32. TOTAL GALLONS OF PAINT AND PAINT PRODUCTS SOLD	no record	no record	no record	
33. POTENTIAL MILL HOURS CAPACITY	-	-	5000000	
34. ACTUAL MILL HOURS WORKED	21313 hrs.	17704 hrs	17017 hrs	
<u>SECTION B - ALL OTHER PRODUCTS THAN PAINT:</u>				
35. COST OF GOODS SOLD OTHER THAN PAINT	67454.46	84680.77	96723.23	
36. TOTAL COST OF GOODS SOLD (LINE 28 PLUS LINE 35)	823988.07	869722.92	980,886.16	
37. CURRENT WORKING SCHEDULE:				
1 SHIFTS OF 40 HOURS				
Total percent cost of doing business	28%	27%	27%	

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