

FOSECO, INC.

INTER-COMPANY AND INTER-DEPARTMENTAL CORRESPONDENCE

*Frank
Bilton*

TO: H. D. Shephard

FROM: N. B. Nielsen

DATE: February 23, 1973

SUBJECT: WOLLASTONITE REQUIREMENTS

1. Our Wollastonite supplier is Interpace Corporation located in Willsboro, New York. Their present capacity is 54,000 tons per year of which 52,000 tons have been sold. The 2,000 tons per year can be purchased at 167 tons per month. (They plan to increase their capacity by 25,000 tons by mid-June) The Interpace salesman will call on F. Bilton the week of Feb. 23rd. *→ may be Aug 4*
2. Foseco's average monthly slurry requirement was calculated from the Ernst & Ernst machine forecast run on Jan. 26, 1973. The following was the input for the E & E run.

Dec. & Nov.	Actual
Jan. to March	Flash
Jan. to July	Official 1973 forecast

3. The projected slurry requirements for the 12 periods were averaged for each machine. The results follow:

CLEVELAND

Mark III	1,346,697
Mark IV	364,654
Sam	84,126
Corr	592,702
1-Pc	<u>443,553</u>

2,831,732

CHICAGO

Mark III (Cleve)	140,678
Super Sam	697,037
1-Pc	675,654
1-Pc Gasket	<u>249,317</u>

1,762,686

2-way
4" x 51"
\$4.75 each

*7-1 { 60,000 lb
50 # base*

CLs

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