

Corporation Income and Excess Profit Tax Return
Calendar year 1935

	Profit and Loss 1935	Sale	7a Inventory Beg.	2c Cost of Manufacture
Operating Expenses	80,697.33			903,047.55
Lead Purchase	44,776.55			44,776.55
Selling Expenses	36,795.17			
General Expenses - New York	3,502.57			
White lead used	6,758.00			6,758.00
Sale of all White Lead	989,781.41	989,781.41		
General Expenses - East Chicago	4,400.00			
Lead Transfers - Issues	438,663.05			438,663.05
Interest	34.65			
Profit and Loss	40,901.69		341,575.64	
Capital Stock Sales	1,000.00			
Federal Income Taxes	1,149.87			
Agency Stock Expenses	11,045.56			
Profit and Loss 1935	76,333.44			
Adjustments				
Dimuth Inv. 1/35 to A.C.M.Co.		501.79		501.79
		994,793.40	341,575.64	911,042.04
<u>Detail of Cost of Manufacture</u>				
Operating Expenses	703,047.55			
Transfers Issues	438,663.05			
Dimuth Inv. sold	501.79			
	769,391.49			
As detailed		Total	Labor and Salaries	Materials Supplies
Cost of Goods Sold	219,477.78	219,477.78	84,896.00	68,607.93
Linnel Oil used	44,135.63	44,135.63		44,135.63
Surgeons used	58,778.00	58,778.00		58,778.00
	769,391.49			
White Lead used		6,758.00		6,758.00
Lead Purchase		44,776.55		44,776.55
Total		1,110,420.04	84,896.00	86,022.19

62510

62305

300.62395

34.65

50119

04804

300.62395

18194333

24234945

34.65

24238412

25120

Power

Revenue

Thirteenth

150793

491979.44

219036

13120303

113563

782788

62590

27655

24419

491979.44

219036

13120303

Lead Purchase	47,595.00				51,182.50
Dealing Expense	50,000.00				51,182.50
General Expense N.Y.	109,881				21,462
Agency Stock Expense	44,330.6				
General Expense E.C.	21,750.00				
General Expense D.C.	49,375.7				
Capital Stock D.C.	91,000				
General Expense 1936	30,620.95				
General Expense 1937	76,771.11				
General Expense 1938	41,561				
General Expense 1939	11,302,410.3				
General Expense 1940	5,127,630.00				
General Expense 1941	2,990				
General Expense 1942	2,350				
General Expense 1943	1,119,824.13				
General Expense 1944	2,064,239.5				
General Expense 1945	663,288.90				
General Expense 1946					
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General Expense 2098					
General Expense 2099					
General Expense 2100					

[illegible]

14 Total Income	17 Repairs	19 Interest	20 Taxes	21 Contributions	23 Depreciation	25 Other Deductions	26 Net
	65072.87		3244.63	53.00	3298.86	1111.09	
			181.15			49977.21	
			337			783.04	
			754.00			4428.19	
						2175.00	
34989	65072.87		3265.15	53.00	3298.86	57293.44	158

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	21	23	25	26	27	
	Contribution	Depreciation	Other Deductions	Total Deduction	Net Income	Schedule M.
4.63	53.00	32980.86	44.09			
1.15			49977.21			
537			703104			
			142819			
			217500			
4900						493757
						156.00
51.5	53.00	32980.86	572,834.4	158,656.32	59,693.57	5093.57



Lead Industries Association, Inc.

292 Madison Avenue • New York, N. Y. 10017 • Telephone: (212) 679-6020

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FORM B
PIGMENT REPORT # 3
December 28, 1970

DOMESTIC SHIPMENTS OF LEAD PIGMENTS (In Short Tons of Total Weight Shipped)

1970	White Lead	Litharge	Red Lead	Storage Battery Oxides	Total Pigment
Jan.	466	5,483	601	9,236	15,786
Feb.	479	5,154	723	9,939	16,295
March	513	5,417	803	9,645	16,378
April	459	4,818	668	8,474	14,419
May	768	4,634	744	8,614	14,760
June	559	4,639	820	8,943	14,961
July	545	3,491	563	6,898	11,497
Aug.	631	4,103	697	9,530	14,961
Sept.	378	4,577	675	10,432	16,062
Oct.	418	5,174	715	12,065	18,372
Nov.	541	4,492	698	11,489	17,220
1970 TOTAL TO DATE	5,757	51,982	7,707	105,265	170,711
AVERAGE 11 MONTHS	523	4,726	701	9,561	15,511

IMPORTS OF LEAD PIGMENTS (In Short Tons of Total Weight Shipped)

1970	White Lead	Litharge	Red Lead	Suboxide of Lead	Total Pigment
Jan.	53	605	663	---	1,321
Feb.	107	819	522	---	1,448
March	70	1,074	690	---	1,834
April	35	999	620	---	1,654
May	114	783	720	---	1,617
June	119	1,135	493	---	1,747
July	125	1,153	597	---	1,875
Aug.	51	899	560	---	1,510
Sept.	178	1,193	468	---	1,839
Oct. *	---	---	---	---	---
Nov. *	---	---	---	---	---
1970 TOTAL TO DATE	852	8,660	5,333	---	14,845
AVERAGE 9 MONTHS	95	962	592	---	1,649

*October and November figures not yet available.

COMPANIES REPORTING DOMESTIC SHIPMENTS

Eagle-Picher Industries, Inc.
MacGregor Lead Company

Hammond Lead Products, Inc.
National Lead Company
Quemetco, Inc.

PNYC00001101



Lead Industries Association, Inc.

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IMPORTS ~~REPORT~~ NO. 79

In 5 Pages

November 12, 1970

REPORT FOR AUGUST 1970

IMPORTS OF LEAD PRODUCTS FOR CONSUMPTION (a) (In Short Tons)

PRODUCTS	TOTAL FOR 1969		AUGUST 1970		TOTAL FOR 1970 8 MONTHS	
	AMT.	LEAD CONT.	AMT.	LEAD CONT.	AMT.	LEAD CONT.
<u>PLATES, SHEET STRIP</u>						
United Kingdom	--	--	--	--	5	5
Belgium	114	114	7	7	33	33
Canada	187	187	18	18	89	89
Netherlands	49	49	52	52	96	96
West Germany	7	7	--	--	4	4
Yugoslavia	<u>151</u>	<u>151</u>	--	--	<u>26</u>	<u>26</u>
TOTAL	508	508	77	77	253	253
<u>Bars, Rods, Angles, Shapes, Etc.</u>						
Canada	85	85	--	--	1	1
United Kingdom	--	--	--	--	--	--
TOTAL	85	85	--	--	1	1
<u>Lead Pipe, Tubes Blanks, & Fittings</u>						
Belgium	7	7	7	7	12	12
Canada	1	1	21	21	103	103
United Kingdom	51	51	--	--	6	6
Yugoslavia	<u>2</u>	<u>2</u>	--	--	--	--
TOTAL	61	61	28	28	121	121
<u>Powder and Flakes</u>						
Belgium	--	--	--	--	220	220
Canada	32	32	--	--	15	15
Mexico	<u>1,323</u>	<u>1,323</u>	<u>43</u>	<u>43</u>	<u>644</u>	<u>644</u>
TOTAL	1,355	1,355	43	43	879	879

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IMPORTS REPORT NO. 79 (Cont.)

Page No. 2

PRODUCTS	TOTAL FOR 1969		AUGUST 1970		TOTAL FOR 1970 8 MONTHS	
	AMT.	LEAD CONT.	AMT.	LEAD CONT.	AMT.	LEAD CONT.
<u>Foil</u>						
Portugal	--	--	--	--	1	1
United Kingdom	15	15	--	--	--	--
West Germany	34	34	1	1	1	1
TOTAL	49	49	1	1	2	2
<u>Lead Products not Coated or Plated</u>						
Belgium	--	--	1	1	1	1
Canada	117	117	3	3	168	168
China	--	--	1	1	1	1
Finland	1	1	--	--	1	1
France	3	3	--	--	--	--
Italy	3	3	--	--	1	1
Japan	34	34	4	4	25	25
Libya	--	--	--	--	1	1
Mexico	11	11	--	--	1	1
United Kingdom	28	28	3	3	33	33
West Germany	35	35	5	5	19	19
TOTAL	232	232	16	16	250	250
<u>Unwrought Lead Alloys (Lead Content)</u>						
Austria	14	14	--	--	147	147
Australia	150	150	--	--	178	178
Belgium	99	99	13	13	129	129
Bolivia	--	--	--	--	39	39
Burma	--	--	--	--	405	405
Canada	2,663	2,663	311	311	2,715	2,715
Denmark	107	107	--	--	62	62
France	552	552	53	53	53	53
Ireland	212	212	20	20	124	124
Jamaica	112	112	--	--	63	63
Mexico	895	895	--	--	--	--
Netherlands	11	11	122	122	126	126
Panama	6	6	--	--	8	8
Peru	698	698	10	10	173	173
United Kingdom	5,223	5,223	331	331	1,576	1,576
West Germany	187	187	--	--	504	504
TOTAL	10,929	10,929	860	860	6,302	6,302

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IMPORTS REPORT NO. 79 (Cont.)

Page No. 3

PRODUCTS	TOTAL FOR 1969		AUGUST 1970		TOTAL FOR 1970 8 MONTHS	
	AMT.	LEAD CONT.	AMT.	LEAD CONT.	AMT.	LEAD CONT.
<u>Unwrought Tin Alloys</u>						
Netherlands	--	--	--	--	22	9
Chile	--	--	--	--	13	6
Bolivia	--	--	--	--	11	5
Thailand	919	152	--	--	276	22
United Kingdom	594	236	--	--	251	123
West Germany	<u>198</u>	<u>87</u>	--	--	<u>1</u>	<u>1</u>
TOTAL	1,711	475	--	--	574	166
<u>Lead Tin Solder (Flux Coated or Cored Only)</u>						
Canada	12	8	20	19	188	176
Denmark	4	2	--	--	---	---
United Kingdom	<u>404</u>	<u>199</u>	<u>19</u>	<u>9</u>	<u>169</u>	<u>75</u>
TOTAL	420	209	39	28	357	251
<u>Litharge*</u>						
Canada	--	--	13	12	63	58
France	190	176	--	--	--	--
Mexico	23,791	22,225	886	824	7,404	6,885
West Germany	<u>2</u>	<u>2</u>	--	--	---	---
TOTAL	23,983	22,403	899	836	7,467	6,943

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IMPORTS REPORT NO. 79 (Cont.)

Page No. 4

PRODUCTS	TOTAL FOR 1969		AUGUST 1970		TOTAL FOR 1970 8 MONTHS	
	AMT.	LEAD CONT.	AMT.	LEAD CONT.	AMT.	LEAD CONT.
<u>Red Lead*</u>						
Belgium	60	55	--	--	---	---
Canada	2	2	--	--	---	---
France	865	787	--	--	469	427
Italy	25	23	--	--	---	---
Mexico	4,155	3,781	523	476	4,212	3,832
Netherlands	33	29	--	--	---	---
Poland	9	7	17	15	34	30
West Germany	372	337	20	18	150	136
TOTAL	5,521	5,021	560	509	4,865	4,425
<u>White Lead*</u>						
Belgium	20	15	--	--	22	17
Canada	213	160	--	--	49	36
Japan	67	51	--	--	34	25
Mexico	--	--	--	--	60	45
Netherlands	640	482	51	38	337	254
United Kingdom	30	22	--	--	---	---
West Germany	626	470	--	--	172	129
TOTAL	1,596	1,200	51	38	674	506
<u>Chrome Yellow*</u>						
Canada	23	14	29	19	70	47
India	--	--	10	6	38	24
Japan	3,413	2,185	1,415	3,266	3,470	2,220
Korea Rep.	--	--	--	--	20	13
West Germany	126	80	32	20	186	118
TOTAL	3,562	2,279	486	311	3,784	2,422
GRAND TOTAL	50,012	44,806	3,060	2,747	25,529	22,521

(a) Source: U.S. Bureau of Census

* Actual lead content of the compounds is not by the Bureau of the Census, but for our purpose we are estimating lead content as follows:

Litharge -93%
 Red Lead -91%
 White Lead -75%
 Chrome Yellow -64%

PNYC00001105

IMPORTS REPORT NO. 79 (Cont.)

Page No. 5

IMPORTS FOR CONSUMPTIONLEAD ACID-STORAGE BATTERIES\$ DOLLAR VALUE **

<u>COUNTRY OF ORIGIN</u>	<u>1965</u>	<u>1966</u>	<u>1967</u>	<u>1968</u>
Canada	\$ 629,866	\$ 644,108	\$ 913,621	\$2,043,645
Italy	196,404	190,355	170,742	101,002
Japan	813,869	940,804	1,547,896	1,528,968
Mexico	16,257	536	13,657	8,373
Sweden	91,688	182,075	95,126	68,402
United Kingdom	476,287	238,183	171,836	285,874
West Germany	492,226	580,155	323,292	467,819
Other	107,776	192,601	43,100	72,572
TOTAL	\$2,824,373	\$2,968,817	\$3,279,270	\$4,576,655
	<u>1969 TOTAL</u>	<u>AUGUST 1970</u>	<u>TOTAL FOR 1970</u>	<u>8 MONTHS</u>
Canada	\$3,227,289	\$281,167	\$2,164,286	
Italy	312,128	----	18,586	
Japan	2,717,797	165,564	1,528,968	
Mexico	19,636	----	37,945	
Sweden	13,639	4,383	18,849	
United Kingdom	331,612	21,693	299,445	
West Germany	511,973	35,221	537,822	
Others	80,545	4,194	85,029	
TOTAL	\$7,214,619	\$512,222	\$4,962,860	

** The dollar value as given here is defined generally as the market value in the foreign country, and, therefore, excludes U.S. import duties, freight charges from the foreign country to the United States, and insurance.

PNYC00001106



Lead Industries Association, Inc.

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FORM B **E. I. INFORMATION**

Pigment Report # 31

October 26, 1970

DOMESTIC SHIPMENTS OF LEAD PIGMENTS (In Short Tons of Total Weight Shipped)

1970	White Lead	Litharge	Red Lead	Storage Battery Oxides	Total Pigment
Jan.	466	5,483	601	9,236	15,786
Feb.	479	5,154	723	9,939	16,295
Mar	513	5,417	803	9,645	16,378
Apr	459	4,818	668	8,474	14,419
May	768	4,634	744	8,614	14,760
June	559	4,639	820	8,943	14,961
July	545	3,491	563	6,898	11,497
Aug.	631	4,103	697	9,530	14,961
Sept	378	4,577	675	10,432	16,062
1970 Total to Date	4,798	42,316	6,294	81,711	135,119
AVERAGE 9 MONTHS	533	4,702	699	9,079	15,013

IMPORTS OF LEAD PIGMENTS (In Short Tons of Total Weight Shipped)

1970	White Lead	Litharge	Red Lead	Suboxide of Lead	Total Pigments
Jan.	53	605	663	---	1,321
Feb	107	819	522	---	1,448
Mar	70	1,074	690	---	1,834
Apr	35	999	620	---	1,654
May	114	783	720	---	1,617
June	119	1,135	493	---	1,747
July	125	1,153	597	---	1,875
Aug.*	---	---	---	---	---
Sept.*	---	---	---	---	---
1970 Total to Date	623	6,568	4,305	---	11,496
AVERAGE 7 MONTHS	89	938	615	---	1,642

*August and September figures not yet available

COMPANIES REPORTING DOMESTIC SHIPMENTS

Eagle-Picher Industries, Inc.
MacGregor Lead Company

Quemeteo, Inc.

Hammond Lead Products, Inc.
National Lead Company

PNYC00001107



Lead Industries Association, Inc.

282 Madison Avenue

New York, N. Y. 10017

Telephone: (212) 679-6020

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CP Lead
Standard
General
R. L. BARNETT

FORM B

Pigment Report # 30

October 16, 1970

DOMESTIC SHIPMENTS OF LEAD PIGMENTS (In Short Tons of Total Weight Shipped)

<u>1970</u>	<u>White Lead</u>	<u>Litharge</u>	<u>Red Lead</u>	<u>Storage Battery Oxides</u>	<u>Total Pigments</u>
Jan.	466	5,483	601	9,236	15,786
Feb.	479	5,154	723	9,939	16,295
Mar.	513	5,417	803	9,645	16,378
Apr.	459	4,818	668	8,474	14,419
May	768	4,634	744	8,614	14,760
June	559	4,639	820	8,943	14,961
July	545	3,491	563	6,898	11,497
Aug.	631	4,103	697	9,530	14,961
1970 Total to date	4,420	37,739	5,619	71,279	119,057
AVERAGE 8 MONTHS	553	4,717	702	8,910	14,882

IMPORTS OF LEAD PIGMENTS (In Short Tons of Total Weight Shipped)

<u>1970</u>	<u>White Lead</u>	<u>Litharge</u>	<u>Red Lead</u>	<u>Suboxide of Lead</u>	<u>Total Pigments</u>
Jan.	53	605	663	---	1,321
Feb.	107	819	522	---	1,448
Mar.	70	1,074	690	---	1,834
Apr.	35	999	620	---	1,654
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June	119	1,135	493	---	1,747
July	125	1,153	597	---	1,875
Aug.*					
1970 Total to Date	623	6,568	4,305	---	11,496
AVERAGE 7 MONTHS	89	938	615	---	1,642

*August figures not yet available.

COMPANIES REPORTING DOMESTIC SHIPMENTS

Eagle-Picher Industries, Inc.
MacGregor Lead Company

Quemetco, Inc.

Hammond Lead Products, Inc.
National Lead Company

PNYC00001108