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If you're a chemical manufacturer with a hot line of products — who's going to watch-dog it in the field?

Good question . . . and we've got the answer.

We're not bragging — but here's the facts. Our teams of scientists and technicians have helped introduce and field-test biological insecticides, fungicides, herbicides and animal feed ingredients. We've worked with manufacturers and customers in developing pesticide compounds, tank mixes, adjuvants and anti-foaming agents. We regularly solve problems in metal finishing bathes, laundry and dry cleaning chemicals, and chemicals for the nation's water supply.

What's ours is yours.

We offer these men, labs, research farms and technical centers as part of our marketing and distribution service.

If you're getting the idea we want your business. You're right. But only after we've proved everything we've said is true.

Talk with us. And find out for yourself.



**THOMPSON-HAYWARD
CHEMICAL COMPANY**

P.O. Box 2383, Kansas City, Kansas 66110 913/321-3131
Distribution Centers in 55 principal cities

~~What's ours is yours.~~

**How'd you like
a team of experts
watch-dogging
your products?**

Kizer
EXHIBIT NO. 8
4.13.00

Carey-Canadian has this young man's future in mine.



He may grow up to be a doctor. Or he may work on a construction gang. Whatever he becomes, asbestos from Carey-Canadian will somehow touch his life.

You see, Carey-Canadian has been mining the rich fibrous Chrysotile Asbestos of Quebec since 1918. We mill and refine the ore into over 30 grades to be used in thousands of products, including paint, brake linings, acetylene cylinders and water pipes. The list is endless... and it seems that our reserves

are endless, too, with proven resources for at least 50 more years. Give your Carey-Canadian man a call today.

Carey-Canadian... one of the largest, most
trusted producers of Chrysotile Asbestos.

a Jim Walter company

CAREY.

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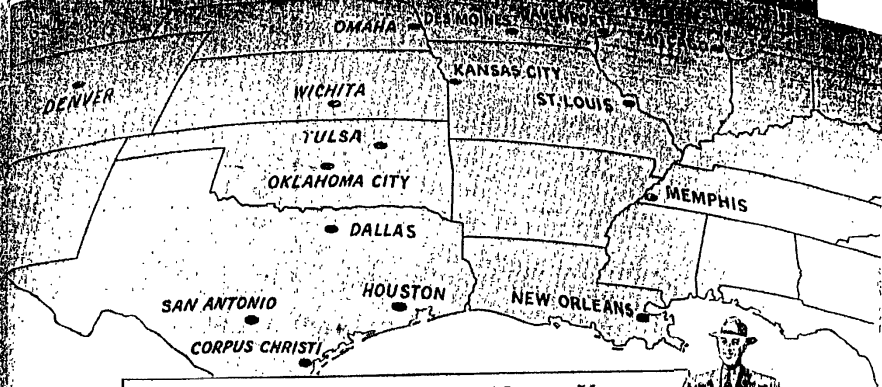
Carey-Canadian Mines, Ltd. • P.O. Box 190 • East Broughton Station, P.Q. • Canada G0N 1H0
Phone: (418) 426-3050 • Telex: 05-834 554 CAREYMIN EABR • Cable: CARMINES EASTBROUGHTONPQ

UNITED STATES • ATLANTA, Thompson-Hayward Chem. Co. • BIRMINGHAM, Thompson-Hayward Chem. Co. • BOSTON, Wm. D. Egleston Co., Inc. • BROOKLYN, Empire Ace Insulation Mfg. Corp. • BUFFALO, Commercial Chemicals Inc. • CHICAGO, Daniel G. Hereley Co. • CLEVELAND, Donald McKay Smith, Inc. • DALLAS, Thompson-Hayward Chem. Co. • DENVER, Thompson-Hayward Chem. Co. • DETROIT, A. E. Fleming Co. • HOUSTON, Thompson-Hayward Chem. Co. • KANSAS CITY, Thompson-Hayward Chem. Co. • LITTLE ROCK, Thompson-Hayward Chem. Co. • LOS ANGELES, John K. Bice Co. • MEMPHIS, Thompson-Hayward Chem. Co. • MIAMI, Thompson-Hayward Chem. Co. • MINNEAPOLIS, Thompson-Hayward Chem. Co. • NASHVILLE, Thompson-Hayward Chem. Co. • NEW ORLEANS, Thompson-Hayward Chem. Co. • NEW YORK, Smith Chemical & Color Co., Inc. • OKLAHOMA CITY, Thompson-Hayward Chem. Co. • PHILADELPHIA, George A. Rowley & Co., Inc. • PITTSBURGH, McCann-Shields Paint Co. • PORTLAND, OR. Chemical Distributors, Inc. • SAN FRANCISCO, Carmona Chemical Co. • ST. LOUIS, Thompson-Hayward Chem. Co. • TAMPA, Thompson-Hayward Chem. Co. • TRENTON, H. M. Royal, Inc. • TULSA, Thompson-Hayward Chem. Co. • CANADA • HAMILTON, Canada Colors & Chemicals, Ltd. • MONTREAL, Canada Colors & Chemicals, Ltd. • TORONTO, Canada Colors & Chemicals, Ltd. • VANCOUVER

Kizer
EXHIBIT NO. 27

4.13.00

YOU CAN SELL ALL THE MID-WEST MARKET *Now!*



Thompson-Hayward Offers You



**90 SALESMEN...
18 WAREHOUSES...
YEARS OF EXPERIENCE**

*Ready to Go to Work
for You Tomorrow!*

Here is the ready-made sales and distribution organization you need to meet today's conditions in the Mid-Western market. Trained, efficient and experienced, Thompson-Hayward is prepared to build — and hold — new and profitable business for you.

HERE ARE A FEW OF THE COMPANIES WE REPRESENT

ASBESTOS CORP., LTD.

Asbestos

BAKER CASTER OIL COMPANY

Caster Oil LSP and Technical

BLOCKSON CHEMICAL COMPANY

Sulfur Precipitates

MUTUAL CHEMICAL CO OF AMERICA

Chromic Acid, Dichromates

MUODEX PRODUCTS COMPANY

Organic Weaving and Dyeing Acids, Fungicides

PENNSYLVANIA SALT MFG. COMPANY

Black, American, American

**THOMPSON-HAYWARD
CHEMICAL COMPANY**



KANSAS CITY, MISSOURI

MINNEAPOLIS
OKLAHOMA CITY
N. LITTLE ROCK
SAN ANTONIO

CORPUS CHRISTI
DES MOINES
DAYTONPORT
NEW ORLEANS

ST LOUIS
HOUSTON
DALLAS
WICHTA

MEMPHIS
CHICAGO
OMAHA
DENVER
TULSA

Kizer
EXHIBIT NO. 4

Oil Paint & Drug Reporter 5/9/49

January 3, 1949

450

MARKET

THE MIDWEST

This prosperous, ever-growing area is attracting new industry daily—is leading the country in retail sales. Let Thompson-Hayward establish your product in the Mid-West now!

SALES

90 SALESMEN

~~Thompson-Hayward's 90 sales chem-~~
~~ical salesmen are in daily contact~~
~~with hundreds of established volume-~~
~~business clients. New buyers regularly~~
~~select Thompson-Hayward for quality~~
~~products and dependable service.~~

DISTRIBUTION

18 WAREHOUSES

Thompson-Hayward's 18 strategically located warehouses assure prompt, economical deliveries of your product. Contact Thompson-Hayward today for complete representation in the rich Middle West.

Here Are A Few of the Companies We Represent

ALUMINUM CO. OF AMERICA

Sodium Fluoride

AMERICAN BITUMULS COMPANY

Gilsonite

COLGATE-PALMOLIVE-PEET COMPANY

Glycerine, Laundry Soaps

GOULD WITCH HAZEL COMPANY.

Witch Hazel

SOUTHERN SHELLAC MFG. COMPANY

Car Shellacs

KOPPERS COMPANY, White Tar Division

Naphthalene

THOMPSON-HAYWARD
CHEMICAL COMPANY



KANSAS CITY, MISSOURI

OPD-4

MINNEAPOLIS
OKLAHOMA CITY
N. LITTLE ROCK

SAN ANTONIO
CORPUS CHRISTI
DES MOINES
DAVENPORT

NEW ORLEANS
ST. LOUIS
HOUSTON
CHICAGO

DALLAS
WICHITA
MEMPHIS

OMAHA
DENVER
TULSA

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ZILBESER & COMPANY, INC.
HASTINGS-ON-HUDSON, NEW YORK

TURN TO
THOMPSON-HAYWARD

for
**3-WAY
MARKET
COVERAGE**

- **SALES** — ~~Represented by 20 highly trained hard-driving~~
~~chemical products salesmen.~~
- **SERVICE** — ~~By an organization with a long~~
~~established reputation for those~~
~~operating in the West chemical service.~~
- **DISTRIBUTION** — Through 12 strategically
located warehouses that cover the Middle West from
Minneapolis to New Orleans and from Chicago
to Denver.

HERE ARE A FEW OF THE COMPANIES WE REPRESENT

THE BORDEN COMPANY

Ration-aid

HEYDEN CHEMICAL CORP.

Formaldehyde, Benzozates, Salicylates

INNIS, SPEIDEN & COMPANY

Caustic Potash

METALSALTS CORP.

Mercury, Mercury Salts

TENNESSEE CORP.

Ferric Sulphate, Copper Sulphate

TURPENTINE AND ROSIN FACTORS

Carroll Gum Turpentine

Kizer

EXHIBIT NO. *6*

4.13.06

THOMPSON-HAYWARD
CHEMICAL COMPANY



KANSAS CITY, MISSOURI

MINNEAPOLIS
OKLAHOMA CITY
N. LITTLE ROCK
SAN ANTONIO
CONROUS CHIEFTI

DES MOINES
DAYTONPORT
NEW ORLEANS
ST. LOUIS

HOUSTON
DALLAS
WICHITA
MEMPHIS

CHICAGO
OMAHA
DENVER
TULSA



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DO YOU WANT TO SELL MORE CHEMICALS *in the* MIDDLE WEST ?

rapid expansion in the booming Mid-West
market. Thompson-Hayward offers you imme-
diate representation by fully, thoroughly trained
salesmen. Economical distribution
through 18 strategically located warehouses.
Thompson-Hayward's laboratory facilities and
experienced technicians will help you
solve your problems. Let's get together —
a call, wire, or letter will bring a representative
to your office.

HERE ARE A FEW OF THE COMPANIES WE REPRESENT

AMERICAN CYANAMID COMPANY
Cyanides, Aluminum Sulphate, Cyanamid

THE FILTROL CORP.
Retrol-Activated Filtering Clay

GENERAL CARBON COMPANY
Lamp Black

AMERICAN CHEMICAL PAINT CO.
Lanolin

REYNOLDS METALS COMPANY
Aluminum Pastes and Powders

UNITED CARBON COMPANY
Carbon Black

THOMPSON-HAYWARD CHEMICAL COMPANY



MR. J

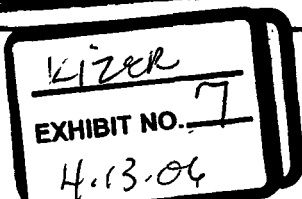
KANSAS CITY, MISSOURI

MINNEAPOLIS
OKLAHOMA CITY
SAN ANTONIO
CORPUS CHRISTI
DES MOINES

DAVENPORT
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ST. LOUIS
HOUSTON
DALLAS

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MEMPHIS
CHICAGO
OMAHA

DENVER
TULSA
N. LITTLE ROCK



Oil, Paint & Drug Reporter - 6/6/45