

Zonolite
Construction Products Division

GRACE

August 4, 1983

TO: J. M. Harris/CPD No. Brunswick
J. C. Hortenstine/CPD W. Chicago
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FROM: [redacted]

SUBJ: Cafco Applicator Meeting

cc: G. D. Adams/CPD Atlanta
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Please be advised that representatives of the following firms were at a recent three day applicator meeting hosted in Stanhope, New Jersey by Cafco (USM).

James A. Keller Inc. - Toledo, Ohio
Mid States Construction Systems - Rockford, Illinois
Commercial Drywall Const. Inc. - Dallas, Texas
Anning Johnson - Orlando, Florida
Scientific Coatings - Orange, New Jersey
J. B. Eurell - Lansdowne, Pennsylvania
T. J. McGlone - Edison, New Jersey
Thermal Acoustic Inc. - Hartford, Connecticut
Martin Insulation - Camden, New Jersey
Thermal Acoustical Insulation - Puerto Rico

Add Morgavers Corp

This is the third such meeting that Cafco has hosted for applicators around the country. They have never been more aggressive in attempting to switch the fireproofing market back to sprayed fibers.

Bob

R. A. Merther

RAM:mg