

WILLARD A. SELLE, INC.

TELEPHONE 343-1434 • 215 N. POPLAR ST.

EL PASO, TEXAS 79901

November 22, 1968

PLAINTIFF'S EXHIBIT

ASA-940

American Smelting & Refining Company
P. O. Box 1111
El Paso, Texas 79947

ATTENTION: Mr. Bill Nasmyth

Gentlemen:

RE: Balloon Flue--Plate Treater Plant

We are pleased to quote the total sum of \$20,102.00 to furnish and apply insulation in connection with the above referenced project. Our quotation is based on a complete insulation job for the areas shown on your drawings GP-10158 and GP-10159. The areas to be insulated shall be limited to the following: (1) flue--top, end, sides, and bottom down to beam X28-P57; (2) roof area adjacent to the flue; and (3) one side panel (approximately three feet by twelve feet) of the Plate Treater Plant. We will furnish all material, labor, tools, scaffolding, etc., necessary for a complete job as outlined in our proposal.

860° We propose to insulate the areas outlined above as follows: (1) the flue and the side panel of the Plate Treater Plant shall be insulated with Owens-Corning Fiberglas Corp.'s Intermediate Service Board, two inches thick, impaled over ten gauge welded studs. A skim coat of insulating cement shall be applied over all insulated surfaces. All insulated surfaces shall be weatherproofed by applying hexagonal wire netting over the insulating cement and then coating the entire surface with a protective weather-coat mastic; (2) the roof area adjacent to the flue shall be insulated with Pittsburgh-Corning Corp.'s Foamlas block, two inches thick, applied and weatherproofed as outlined above for the flue.

We believe the insulation procedures outlined above will provide a highly efficient insulation job that will last for many years.

Applicable state taxes are included in our quotation.

It will be necessary to provide some type of flashing for the roof area adjacent to the flue. Also a power source will be required to operate the stud gun we propose to use. We have not included these two items in our quotation. We also excluded preparation of existing surfaces to receive insulation. We understand that these three items can be taken care of by your people at the plant.

We appreciate very much the opportunity to quote on this project. We hope we may be of service to you.

Respectfully submitted,

WILLARD A. SELLE, INC.

Bob Crockett
Bob Crockett

bc/pr

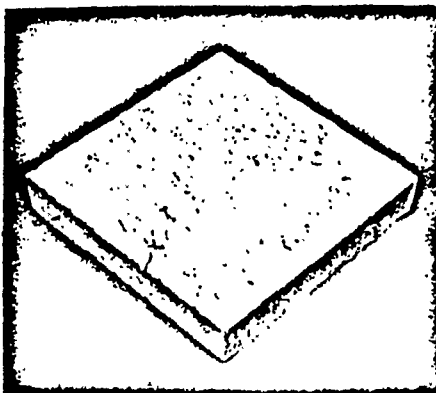
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March, 1967

Equipment Insulation



Intermediate Service Board

a lightweight, highly efficient, semi-rigid
insulation for service temperatures up to 850°F

uses

Fiberglas® I-S Board Insulation is designed for use on boilers, breechings, ducts, chimney liners and other heated equipment operating at temperatures up to 850 F. It is designed for use in applications where an outside facing of steel sheet or metal mesh (with or without finishing cement) is provided.

description

Intermediate Service Insulation (I-S) is a lightweight insulation composed of Fiberglas fibers bonded together in semi-rigid, boardlike form with a special high temperature binder.

benefits

lowers operating costs—Fiberglas Intermediate Service Board is an extremely efficient thermal insulation. A low k factor of .29 at 200 F mean temperature means lower fuel costs due to less heat loss—more comfortable working conditions in equipment rooms. This superior thermal efficiency is attained even with a light 3.25 lb./cu. ft. density because of finer fiber construction and the complete absence of shot or unfiberized material. Heat flow tests on a 600 F power plant duct insulated partially with I-S insulation and with an 8 pcf mineral wool insulation showed that I-S board had superior heat flow characteristics over an 18-month period of continuous service.

lower cost installation—the lightweight feature of

I-S Board Insulation means easier handling; and the larger size pieces, up to 4' x 4', speed installation and reduce the number of joints to leak heat. Larger sizes are possible because of unusual structural integrity. The insulation will not crumble or break; cuts cleanly for good tight joints; conforms readily to irregularities and curved surfaces and returns to full thickness if compressed.

continuous in-place performance—Fiberglas Intermediate Service Board will not slump or deteriorate in severe service conditions. The insulation easily passed the rugged Navy Test MK-1-15475B, Paragraph 4.5.3 which requires vibration at 12 cps through an arc of .015" for 100 hours at 750 F, without setting.

*Trade-mark O-C Fiberglas Corp.