GENERAL POLICY CONCERNING REMOVAL OF AROCLORS FROM THE MARKET-PLACE

1. The following policy will be in effect covering returned goods:

   a. If unopened containers purchased after September, 1969 are returned to the Sauget, Illinois plant or the Anniston, Alabama plant prior to 7/31/70, 100% credit will be allowed for the returned goods. No additional handling charges will be assessed. Freight will be paid by the customer.

   b. If unopened containers purchased after September, 1969 are returned to the Sauget, Illinois plant or the Anniston, Alabama plant prior to 8/31/70, 90% credit will be allowed for the returned goods. No additional handling charges will be assessed. Freight will be paid by the customer.

   c. If unopened containers purchased after September, 1969 are returned to the Sauget, Illinois plant or the Anniston, Alabama plant prior to 12/31/70, 50% credit will be allowed for the returned goods. No additional handling charges will be assessed. Freight will be paid by the customer.

2. In the event that a customer requests that our commitments to him be put in writing, these written statements must come from the St. Louis office.

3. Monsanto will accept orders through August 30, 1970, and will make every effort to meet these commitments. Obviously, as August 30 approaches, it will become increasingly difficult to fill these late orders and get them shipped by 8/30/70. Shipments will not be made after 8/30/70.

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