

SALES SUMMARY

DIRECT 2		#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO.			
						DEC	1963	464			
						SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
						POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 1040 240 AROCLOR DIST 1242											
11 76 A 788650	WEST VIRG PULP & PAPER							1,200	231	1,200	231
44 48 A 814721	WYNN OIL CO					1,200	279	7,305	1,713		
	GRADE TOTAL					2,400	490	560,650	88,185	179,030	30,116
11 1040 245 THERMINOL FR-1											
03 05 G 013938	ALLIED PROCESSING CO							110	42		
23 08 G 030921	ANADARKO PRODUCTION CO							3,000	885		
15 02 G 045818	ATLANTIC RESEARCH CORP					2,400	672	4,800	1,344		
03 06 G 076910	BIGGS UNITED COMPANY							55	21		
41 05 A 086736	BOEING AIRPLANE CO RENTON							7,800	2,184	385	146
27 09 J 098350	BRIGHTON CORPORATION									110	42
28 01 G 206978	DIAMOND ALKALI PASADENA							2,400	672		
15 01 A 222200	E I DU PONT DE NEMOURS					3,000	840	4,200	1,210		
28 04 A 229450	EASTMAN KODAK CO					1,200	336	1,200	336		
08 49 G 242850	ETHYL CORP BATON ROUGE							3,600	1,008		
10 10 A 258240	FINE ORGANICS INC									3,000	840
03 01 G 274368	FRYE MFG CO							275	105		
03 05 J 299720	GRAHAM PAINT AND VARNISH C									110	47
11 06 J 303594	GR LAKES CARBON MORGANTOWN						131-		131-		
10 05 A 310177	GRUMAN AIRCRAFT ENG CORP							36,000	8,640		
23 08 J 352600	HUNTINGBURG WAGON WORKS									600	168
03 06 G 363178	ROY C INGERSOLL RESRCH CTR							1,800	504		
15 71 G 376890	JEFFY MANUFACTURING CO					1,800	504	2,400	672		
11 06 G 429792	LOCKHEED AIRCRAFT MARIETTA					6,000	1,680	15,000	4,200		
10 19 A 447985	MARCO CHEMICAL CORP							1,800	569		
07 04 J 454170	MASS INSTITUTE OF TECH							55	21		
03 07 J 481375	MILLER ELEC MFG CO							110	42		
11 06 G 503594	GR LAKES CARBON CORP					4,800	1,344	4,800	1,344		
08 04 G 524331	NEW MEXICO STATE UNIV							110	42		
29 04 A 549798	OWENS CORNING ANDERSON S C							15,000	4,200		
41 01 G 593045	PRESERVATIVE PAINT CO							9,600	2,848		
03 03 A 601800	QUAKER OATS*							7,200	2,016		
10 08 A 613020	REICHOLD CHEMICALS							6,000	1,680		
07 04 A 664125	SHAWINIGAN RESINS CO							55	21		
44 05 G 688013	SOUTHERN ENG AND CONSTR							31,200	7,685		
23 08 G 693516	SPENCER CHEM KANSAS C KAN							5,400	1,512		
16 01 A 710376	STONER MUDGE INC ROCHESTER							600	168		
03 43 A 757844	UNIVERSAL OIL DES PLAINES							110	42		
44 05 G 799530	WILCOX PLASTICS					165	71	165	71		
06 00 J 999999	UNASSIGNED										
	GRADE TOTAL					19,365	5,316	164,845	43,953	4,205	1,243
11 1040 260 AROCLOR DIST NO 1248											
15 04 G 003684	ACME VISIBLE RECORD INC							600	116		