

QUOTATION

MAREMONT CORPORATION

AUTOMOTIVE DIVISION

168 N. MICHIGAN AVENUE
CHICAGO, ILLINOIS 60601

PLAINTIFF'S EXHIBIT

MAR-289

TO: Mr. Hugh Kays
Warner Electric
449 Garnder St.
South Beloit, Illinois 61080

Date March 9, 1972

In Reply to Your Inquiry

Dated

QUANTITY	UNIT	YOUR PART NO.	OUR PART NO.	DESCRIPTION	PRICE PER UNIT
100,000	ea	1102-811-001		Lined brake shoe assembly for Warner Electric 10 X 2 brake	\$0.72
		1.		Grizzly Saffigrip MG 26 FF material conforming to Warner Electric drawing #606-0065.	
		2.		Brake shoe conforming to Warner Electric drawing #1102-810-002 supplied by Maremont, dipped and coated with a black, phenolic primer.	
		3.		Tooling charge: \$22,500. \$7,300 to be paid upon receipt of order; balance to follow on receipt of initial production run.	
		4.		Minimum release quantity of 20,000 pcs. based on an annual usage of 300,000 pcs. and subject to 90-day lead time, this can be cut to 30 days if brake shoes are pre-released.	
		5.		Bulk packed 720 shoes per skid.	
		6.		An alternate price of \$0.75/shoe is quoted for bonding another manufacturer's friction material (supplied to us by Warner) should road testing delay Warner approval of Grizzly MG 26 friction material for this application.	
ALL PRICES QUOTED FOR IMMEDIATE ACCEPTANCE AND ARE SUBJECT TO CHANGE UNLESS OTHERWISE SPECIFIED					

Terms: Net 30 after delivery

F.O.B. Nashville, Tenn. (add \$0.02/shoe for prepaid freight to Beloit)

FEDERAL EXCISE TAX NOT INCLUDED IN ABOVE PRICES. APPLICABLE EXCISE TAX WILL BE ADDED TO INVOICE IF EXEMPTION CERTIFICATE IS NOT FURNISHED WITH ORDER.

WHITE COPY-CUSTOMER
BLUE COPY-BILLING DEPT.
YELLOW COPY-SALES OFFICE
GREEN COPY-HOME OFFICE

MAREMONT CORPORATION

Don W. Baker

MC 276

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