Monsanto

CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
Products Research & Chemcial Corp.		1/5/70
CITY AND STATE	DATE RECEIVED	DATE TYPED
Gloucester City, N.J.	1/6	1/8

CUSTOMER MAILING LIST CHANGES — SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
SE	Wilmington	E. G. McCabe/sm

TO K. A. Wells - St. Louis CC C. Paton - SL
H. Ted Spackey - WL

Contacted: Wayne McDonald - P.A.
Joe Mancini - Purchasing Mgr.
Joe Giordono - Tech. Mgr.
Tom Toomey - Chemist

Objectives:

(1) Intro. and transfer of account responsibility.
(2) Discuss product requirements.

Results:

(1) Intro and account transfer successful.

(2) Talked with Wayne McDonald and Joe Mancini, but their location seems limited to that of placing orders prescribed by technical people.

Joe Giordono told us he is continuing to experience fogging problems with Aroclors used in window sealants for thermal windows. He is looking for a product with the following characteristics:

(a) insoluble in linseed oil and mineral oil
(b) compatible with polysulfide
(c) viscosity of Aroclor 1242

C. Paton:

Joe mentioned that he would like to see you then next time you are in the area to discuss possible solutions.

S-278:

Joe told us they are trying to develop a new window sealant using S-278, due to its lower volatility.

S-141:

Toomey asked for a sample of S-141, which is being shipped.

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