FROM: J. J. SPRINGFIELD

Sept. Sales - Outside

Commodity		# Value
"Ti - Pure"		
	Anatase	$1,259,055
	Rutile	3,682,780
Ti - Metal		
	A-1	85,114
	A-2	10,313
Silicon		
	Grade 1 Densified	~~218,442~~
	Std Rod	3,982
	Special	30,006
	Grade 2 Densified	90,639
	Std. Rod	21,557
	Special	696
	Grade 3 Densified	34,880
	Std Rod	5,396
	Special	21,734
Solar Cell		30,952
Single Crystal		119,795
		578,079

K18749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE SEPT [illegible]

C. B. Reeder

TOTAL CALOR SALE		CURRENT SALES POUNDS	CURRENT SALES DOLLARS		FORECAST POUNDS	TO DAT POUNDS
421	101	219200	97092			16949
424	01	7350	3637			531
615	01	75500	34548			5155
637	01	138400	64610			9658
665	01	23450	10363			1543
698	01	171100	79279			13662
699	01	3600	1752			254
721	01	48750	22986			2898
726	01					10
		687000	314267	*		30655
34	102	5750	1626			958
35	02	3500	1104			681
260	02	4250	1919			284
263	02	37900	11917			3001
428	02	12650	5916			547
590	02	5350	2140			513
594	02					118
626	02	7550	2023			744
684	02					529
		85350	26545	*		7397
563	106	7000	2401			850
		7000	2401	*		850
4	105					350
5	03	500	375			26
13	05	3592	4479			341
		4092	4854	*		738
416	113	1445	2491			182
		1445	2491	*		182
2	113					30

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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K13749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS		TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
33	13	3820	3813			25742	25769
36	13	400	570			4015	5911
592	13	2041	3062			14236	21398
		6261	7445	*		47066	64477*
		791149	368103	*		6029430	2767777*

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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K18748 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
401 114	24500	7881		75700	21666
424 14				19800	6203
428 14				5100	2400
433 14	12590	3634		120040	36491
434 14	7960	2534		99315	28912
435 14	40600	11792		331741	91057
469 14	130525	10223		265430	43322
488 14	69550	2514		79100	22451
493 14	65230	2101		55620	17590
498 14	9150	1653		7420	2340
503 14	12900	4873		24365	10560
507 14				2400	2293
567 14	56950	14134		45150	11505
595 14				5610	1437
625 14	5100	2078		40800	10360
661 14	42900	2746		134400	36891
668 14	65500	17833		401300	112670
685 14	4000	1555		23600	6435
820 14	2000	630		11700	3750
704 14	21406	5972		44650	13038
705 14				2400	852
707 14	2550	796		8300	2619
727 14				8000	2552
	2061500	303142 *		6514426	2501911 *
539 114	34600	9587		897520	244383
544 14				17600	3672
555 14	7250	2079		61800	23723
	1429530	397474 *		3374920	979078 *
	1440000	401116 *		11067346	3452789 *
	2137446	759616 *		17615776	6210566 *

FORECAST TO DATE
TOTAL FORECAST
TOTAL SALES LAST MO.

% OF FORECAST TO DATE
% OF SAME PERIOD LAST MO.
% OF SAME PERIOD LAST YR.

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K15749 A

PIGMENTS DEPARTMENT - SALES ANALYSIS

DATE

	CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
[illegible]	[illegible]	[illegible]		[illegible]	[illegible]

K13748 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
501	14,865	44,056		124,716	375,213
674	31,204	104,056		217,670	736,804
680				15	50
710	340	1,414		2,214	10,556
711	14,695	49,618		114,132	390,143
755	3,492	10,664		34,551	109,605
774				3,100	11,055
777				10,549	34,854
782				979	2,803
	67,560	220,119 *		513,170	1,736,087 *
534	2,200	6,460		12,453	37,654
671	70	355		2,450	6,955
689				20,250	147,353
753	1,342	4,067		19,782	149,220
769	10,759	11,967		157,887	1,190,688
784	12,777	12,410		135,366	1,286,357
789				17,972	134,779
793				10,000	81,000
801	1,710	2,062		24,682	75,976
803					
813	12,840	19,888		45,775	99,995
815	4,050	23,537		44,476	132,486
	43,171	84,841 *		472,725	4,286,537 *
171	10,817	32,417		211,090	2,132,002
284	7,831	22,998		100,540	307,786
295				10	31
297	12,682	42,917		145,966	490,890
104	1,216	2,498		43,695	138,841
305	240	764		2,400	7,600
350				4,149	11,556
383	300	675		750	1,665
366	23,113	69,899		231,760	611,940

FORECAST TO DATE
TOTAL FORECAST
TOTAL SALES LAST MO.

% OF FORECAST TO DATE
% OF SAME PERIOD LAST MO.
% OF SAME PERIOD LAST YR.

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PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS

K15749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES		TO DATE	
	POUNDS	DOLLARS	FORECAST POUNDS	SALES POUNDS / DOLLARS

KI5749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
[illegible]	[illegible]	[illegible]		[illegible]	[illegible]

K18749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES		TO DATE	
	POUNDS	DOLLARS	FORECAST POUNDS	SALES POUNDS / DOLLARS
	[illegible]	[illegible]	[illegible]	[illegible]
FORECAST TO DATE			% OF FORECAST TO DATE	
TOTAL FORECAST			% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.			% OF SAME PERIOD LAST YR.	

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K13749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS		TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS	
465	247	1060	540			15035	7536	
513	47	750	359			3690	1707	
660	47	1200	1626			14484	19619	
672	47	8810	4615			50632	26512	
696	47	460	239			1848	960	
		12330	7379	*		85689	56334	*
459	248	1105	2371			16643	35690	
553	45	1032	2276			8273	18233	
564	48	3252	8306			29547	75437	
565	48	755	2987			7782	30573	
582	48	490	1729			7887	27716	
583	48	3665	9287			21584	54801	
711	48	1150	2532			11820	26014	
		11439	29488	*		103536	268556	*
656	249	2640	1822			36116	24924	
689	49					1400	1750	
		2640	1822	*		37516	26674	*
242	254	5	61			959	11471	
273	54	164	4080			3142	78278	
		169	4141	*		4101	89749	*
179	253	280	715			1370	3768	
256	53	3310	21488			32248	209706	
293	53	1105	3167			10741	30694	
333	53	2541	11996			14097	66998	
		7216	37366	*		58456	311166	*
427	256	3640	5805			38567	61515	
562	56	13505	74056			83050	456140	
593	56	1335	6153			14784	67555	
675	56					2072	10302	

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
717	56	105	473		205	923
		18555	86489 *		138678	596435 *
569	257	200	150		3501	2626
613	57	1400	2642		11566	21825
718	57	3925	4564		49109	56909
738	57	1397	671		25695	12236
		5923	8027 *		89871	93596 *
		109673	653834 *		2801856	5363573 *
		389092	1433477 *		5083017	10857497 *
		2728940	2192696 *		22699793	17068063 *

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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