

IV. APPENDIX

D. Letter - WWG to WLM.

(Copy)

cc: J. W. Minnich

Wilmington, Delaware
January 28, 1966

W. L. MONSON
RESEARCH DIVISION

PHTHALONITRILE

Re: Your letter 12/29/65

Based on our inquiry of 1MM to 4MM pounds per year, the Japanese advised that 50 tons/month could be made available at 55 cents/lbs. delivered, duty paid.

Badische produce this product in West Germany and are considering increasing production in order to lower their cost. They estimate the new cost for modest quantities will be between 47.5 cents and 49 cents/lb. delivered. We expect to hear from them shortly as to what price they will be able to establish for quantities ranging from 1MM to 4MM per year.

There is no domestic manufacturer of phthalonitrile, so this means if you should develop a requirement we are compelled to rely on a foreign source of supply.

/s

W. W. GAST, MANAGER
WORKS SUPPLIES

WWG/jg
/mc

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