

MVL R + D 1990

1/25

Division Headquarters
September 16, 1968

S. Lane - Waukegan Plant
C. E. Tharp - Richmond Plant

PLAINTIFF'S
EXHIBIT
K-1541

SUPEREX S G

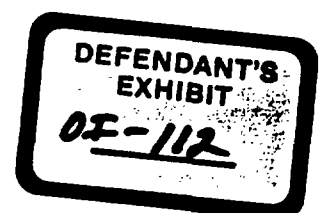
Attached is a copy of A. G. Reinker's letter of August 27 stating that U. S. Steel has approved the composite Superex Spin-Glas block for use in blast furnace stoves. We have tentatively named the product Superex S G.

Since an order should be coming in soon, and since this new product could further enhance our position with respect to providing the insulation block for blast furnace stoves, I would appreciate it if you would start to prepare to set up to make this product. Along with this I believe Finished Product Specifications should be established that will be consistent with our manufacturing capabilities and the field installation requirements. By copy of this letter I am asking S. E. Wooley and D. B. Wingerter to work with you in setting up manufacturing and Finished Product Specifications.

Right now I would estimate that the requirement for A. G. McKee will be needed by about February 1969 and will be for approximately 15,000 square feet. This product can put J-M in an enviable position for block insulation business on blast furnace stoves and first impressions can be lasting impressions. For this reason, it behooves us to be extra careful on the first orders to be sure everything is right.

cc: L. R. Blair - Finderne
S. E. Wooley - Finderne
D. B. Wingerter - Manville
A. G. Reinker - Pittsburgh District
File
Chrono

H. E. Konrad



Pittsburgh District
August 27, 1968

H. E. Konrad - DHQ

U. S. Steel Corporation
Composite Superex Block

We had a very interesting meeting with Messrs. Debenham, Topping and Hubbell of U. S. Steel. in connection with Composite Superex Block. We gave these people the results of our research test and they agreed that this pretty much confirmed the results that they had secured in their own testing program.

As a result of this meeting, it was decided to go ahead with specification of Composite Superex Block composed of Superex Block in the proper thickness with 3/4" of glass fiber felt for blast furnace stove insulation. I believe that the first job involved will be through Arthur G. McKee Company.

A. G. Peinkow

AGR/m

cc:

R. A. Stapleton - DHQ

J. A. Campbell - DHQ

S. L. Evans

G. E. Grimshaw

File