FILE NAME: Sherwin Williams (SW)

DATE: 1972 Oct 24

DOC#: SW015

DOCUMENT DESCRIPTION: Memo RE SW Environmental Study at Oakland, CA

Desert Minerals, Inc. - Long Beach
October 24, 1972

Barry G. Russo, Engineering Coordinator
Industrial Hygiene Engineering Services

cc: E. M. Fenner
J. D. Garber
W. F. Bromm
G. L. Swallow
L. A. Schriver
W. L. VanDerbeek
P. A. Martinson
H. R. Keefe
R. F. Bassett

SHERWIN-WILLIAMS ENVIRONMENTAL STUDY AT OAKLAND, CALIFORNIA

This is to confirm our negotiations with D. A. Ayres, Manager of Administration Purchasing at Cleveland, regarding the proposed industrial hygiene survey for the Oakland plant. We had agreed to the proposal offered in your letter dated October 19 to Mr. Bob Burke, Plant Manager, at Oakland, California. This proposal included a talc survey which our department had agreed to supply at no charge plus a fume/vapor and asbestos fiber survey on which you provided a quotation. In a telephone conversation on October 20 Ayres declined to obtain the survey as proposed. Ayres stated that they would obtain a complete survey under the auspices of their insurance company at no charge to them. Ayres requested to be provided a copy of your letter directed to Burke at Oakland in the event that further consideration would be given to this proposal.

I suggest that Bill Bromm follow up with Bob Burke at Oakland for any further consideration of this survey. I will follow up again with Ayres in Cleveland for renewal of interest. It is possible that they may evidence further interest in the talc survey. We are interested in pursuing the talc survey aspect for defensive marketing needs.

You advised that you would inform the Engineering Hygienist Department to relieve them from the commitment made for October 25 - 26 to conduct the survey at Oakland, California.

We will follow this up with the customer as required.

Earl B. Smith
EBS:jec