



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED
WILMINGTON, DELAWARE 19898

CC: V. J. Marino

MATERIALS AND LOGISTICS DEPARTMENT

July 11, 1983

File: A-Colored Pigment

Titanium Dioxide

R. A. RENGERS
CHEMICALS & PIGMENTS
B-10266

COLORED PIGMENT - EDISON TO LOS ANGELES

An alternative to trucking is to ship via U. S. Lines. Vessels sail from New York every tuesday and dock 14 days later at Long Beach, CA. (16 days later at Oakland, CA) The present rate is \$5.34 - 40M. We believe a rate of \$4.75 to \$5.00 - 44M could be obtained.

The cost compares favorably to truck which would be \$6.90 cwt. The U. S. Lines rate includes drayage at both ends with U. S. Lines making all pick up and delivery arrangements.

Please let us know if we should proceed with negotiations.

R. E. PROSSER
TRANSPORTATION PROCUREMENT SECTION

REP/mjh