

YEAR BOOK 1940 GENERAL

(Including Summaries of
1937, 1938 and 1939 Annual Conventions)

National Paint, Varnish & Association, Inc.

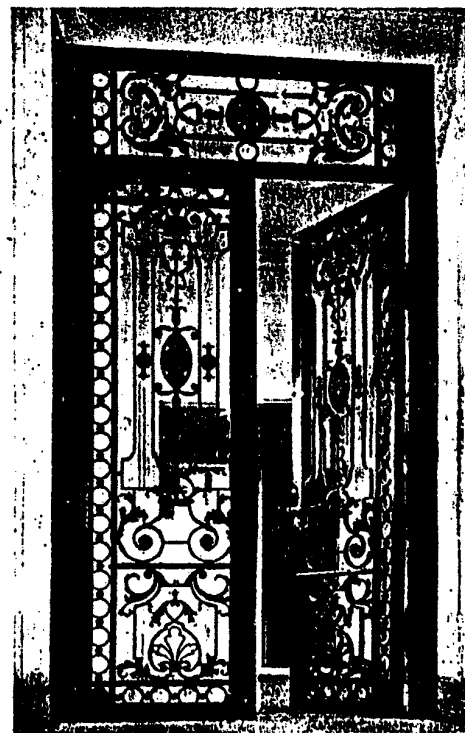
Organized Nov. 1, 1933.

Incorporated Dec. 1, 1933.

(Superseding Prior Organizations Dating from 1888)

"The
Door
Is
Open!"

FILE
GENERAL



Executive Headquarters
1500 Rhode Island Avenue N. W. Washington, D. C.

NPCA 03431

N37878

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GROWTH OF THE PAINT, VARNISH & LACQUER INDUSTRY IN THE UNITED STATES—1849-1937

FIGURES FROM U.S. BUREAU OF THE CENSUS, DEPARTMENT OF COMMERCE

Paint & Varnish	No. of Estab- lish- ments	Wage Earners Average for Year	Primary Horse Power	Capital	Wages	Cost of Materials	Cost of ma- terials, con- tainers, fuel & purchased electric energy	Value of Products	Salaries	Value added by Manufacture
1849 (a)	4	22	...	\$ 13,000	\$ 5,000	\$ 6,000	...	\$ 77,000	...	\$ 71,000
1859	93	82	...	2,696,000	840,000	3,116,000	...	497,000	...	1,863,000
1869	202	82	7,487	12,323,000	1,819,000	14,739,000	...	2,172,000	...	7,143,000
1879	322	80	...	45,333,000	4,205,000	29,737,000	...	5,421,000	...	8,345,000
1889	522	80	2,640	60,033,000	4,925,000	44,738,000	...	69,582,000	...	21,831,000
1899	800	96	30,443	75,446,000	6,263,000	59,826,000	...	124,859,000	...	51,901,000
1904	839	11,638	41,248	103,995,000	8,371,000	79,015,000	...	145,624,000	...	45,871,000
1909	791	14,240	56,162	129,534,000	10,180,000	88,485,000	...	340,346,000	...	103,912,000
1914	800	16,053	70,611	239,776,000	24,118,000	217,112,000	...	404,134,231	...	155,175,539
1919	830	21,507	85,199	23,293,000	29,871,195	171,398,000	248,954,692	519,009,542	27,463,000	211,283,472
1923	826	22,818	...	...	35,419,352	...	283,943,040	568,915,538	35,925,000	234,843,773
1927	923	25,490	...	...	40,184,732	...	307,754,370	590,735,832	...	186,988,915
1929	1,006	28,001	...	...	42,414,695	...	334,182,065	600,735,832	...	136,413,519
1931	1,063	29,211	...	...	38,424,846	...	193,756,137	258,641,336	24,471,700	182,916,614
1933	1,067	27,327	...	...	23,790,867	...	22,089,832	535,696,639	23,522,068	226,373,214
1937	1,082	27,686	...	...	42,750,862	...	312,035,413	...	...	...
1937	1,124	31,664	...	...	...	...	...	...	...	...

(a) Data for 1849 is for paints only.

(b) Value of products less cost of materials, etc.

(c) Figures for 1921 do not include data for establishments reporting products at less than \$5,000.

NOTE: 1933 figure "Cost of Materials, etc." revised in the 1937 census

OFFICERS—

National Paint, Varnish & Lacquer

(Election, except for President, who was at 1938 Convention)

President—Ernest T. Trigg, 2201 New York St., Chicago, Ill.

Vice-President—Frank L. Sulzberger, Enterpriser, St. Louis, Mo.

Regional Vice-Presidents:—

New England Zone—Willbur L. Rice, U. S. Steel, Providence, R. I.

Eastern Zone—D. H. Litter, D. H. Litter & Co., N. Y.

Central Zone—Milton K. Pine, The Mural Co., St. Louis, Mo.

Southern Zone—E. P. Kelly, Pensacola-Gulf Main St., Louisville, Ky.

Western Zone—R. P. Prentiss, National Lumber Co., Calif.

Treasurer—S. R. Matlack, Geo. D. Wetherill & Co., St. Louis, Mo.

Secretary—Reuel W. Elton, 2201 New York St., D. C.

General Counsel—M. Q. MacDonald, 2201 New York St., D. C.

Divisional Vice-President Representing the Hansen Glass & Paint Co., 504 Douglas St., St. Louis, Mo.

EXECUTIVE COMMITTEE

ERNEST T. TRIGG, President, Association of Paint, Varnish & Lacquer Manufacturers (Term expires 1939).

F. L. SULZBERGER, Vice-President, Enterpriser (Term expires 1939).

S. R. MATLACK, Treasurer, Geo. D. Wetherill & Co. (Term expires 1939).

T. J. CAMPBELL, Valentine & Co., New York.

D. W. FIGGIS, American Can Co., New York.

E. A. FOY, JR., Foy Paint Co., Cincinnati, O.

E. D. GRIFFIN, Pittsburgh Plate Glass Co. (Term expires 1939).

HOWARD KELLOGG, Spencer Kellogg & Co. (Term expires 1940).

D. A. KOHR, The Lowe Bros. Co., Dayton, Ohio.

de LANCEY KOUNTZE, Devco & Raynolds (Term expires 1939).

W. I. LONGSWORTH, Lilly Varnish Co., Indianapolis.

H. A. MELUM, Benjamin Moore & Co., Chicago.

E. E. MORTON, Carpenter-Morton Co., Boston.

BENJAMIN PATTERSON, JR., Patterson-Stewart Co. (Term expires 1940).

J. VINCENT REARDON, The Reardon Co., St. Louis.

CHARLES J. ROH, Murphy Varnish Co., New York.

HAROLD ROWE, National Lead Co., New York.

C. N. SEIDLITZ, Seidlitz Paint & Varnish Co. (Term expires 1940).

H. E. WEBSTER, Pratt & Lambert, Inc., Buffalo.

VAL WURTELE, Minnesota Linseed Oil Products Co. (Term expires 1941).

WM. ZINTL, E. I. du Pont de Nemours & Co. (Term expires 1939).

1939 COMMITTEE ON

NATIONAL PAINT, VARNISH & LACQUER

ARBITRATION—R. O. Walker, Thibaut & Walker, St. Louis, Mo.

BUDGET AND FINANCE—S. R. Matlack, Geo. D. Wetherill & Co., St. Louis, Mo.

BY-LAWS—H. M. Howard, Thibaut & Walker, St. Louis, Mo.

CALCIMINE AND WATER PAINT DIVISION (Steering Committee)—Carl Iddings, The Mural Co., Staten Island, N. Y.

CHAMBER OF COMMERCE, U. S. A.—Frank J. Sampson, Chairman and National Councillor, Sampson Paint & Color Co., Richmond, Va.

CLEAN UP AND PAINT UP—Adam E. Daum, P. O. Box 1333, Pittsburgh, Pa.

CREDITS AND COLLECTIONS—H. E. Rhell, John T. Lewis & Bros. Co., Philadelphia, Pa.

LEGISLATIVE—E. A. Foy, Jr., Foy Paint Co., Inc., Cincinnati, Ohio

LOCAL ASSOCIATION PROGRAM—M. D. Swartz, Farboil Paint Co., Baltimore, Md.

MEMBERSHIP—Class A Steering Committee—V. C. Bidlack, McClosky Varnish Co., Philadelphia, Pa.
Class B Steering Committee—Thurlow J. Campbell, The Valspar Corporation, New York, N. Y.

MEMORIAL—George B. Heckel, Drugs, Oils & Paints, Philadelphia, Pa.

NATIONAL INDUSTRIAL SALES—Paul S. Kennedy, Murphy Varnish Co., Newark, N. J.
Steering Committee—Paul S. Kennedy, Murphy Varnish Co., Newark, N. J.
Advisory Board—Paul S. Kennedy, Murphy Varnish Co., Newark, N. J.

CHAIRMEN—PRODUCT GROUPS—E. S. Blackledge (Marine & Maintenance Finishes), Devco & Reynolds Co., Brooklyn, N. Y.
W. I. Longworth (Wood Finishes), Lilly Varnish Co., Indianapolis, Ind.
Martin C. Peters (Automobile Finishes), F. J. Donahue Varnish Co., Detroit, Michigan.
C. L. Sullivan, Jr. (Railroad Finishes), Thresher Varnish Co., Dayton, Ohio.
At Large—Wm. J. Pitt (Spray Painting), Toledo, Ohio.
Cost of Distribution—A. C. Stephan, Devco & Reynolds Co., New York, N. Y.

NATIONAL TRADE SALES—J. E. Ingram, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
Steering Committee—J. E. Ingram, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
Council for Paint Styling—Horace S. Felton, Felton, Sibley & Co., 136 N. Fourth St., Philadelphia, Pa.

ROOF COATING DIVISION (Executive Committee)—R. A. Gaines, Philip Carey Co., Cincinnati, Ohio.

SAVE THE SURFACE—Charles W. Eastwood, U. S. Gutta Porcha Paint Co., Providence, R. I.

SCIENTIFIC SECTION—F. L. Sulzberger, Enterprise Paint Mfg. Co., Chicago, Illinois.

SIMPLIFICATION—J. E. Ingram, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

TARIFF—R. H. Everett, Keystone Varnish Co., Brooklyn, N. Y.

TRADE MARK—Charles J. Caspar, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

TRAFFIC—E. A. Leveille, Transportation Bldg., Chicago, Ill.

UNFAIR COMPETITION—H. E. Webster, Pratt & Lambert, Inc., Buffalo, N. Y.

SPECIAL COMMITTEES

CHINA WOOD OIL—deLancey Kountze, Devco & Reynolds Co., Inc., New York, N. Y.

DRYING OILS—Thurlow J. Campbell, Valentine & Company, New York, N. Y.

FORMULA LABELING—deLancey Kountze, Devco & Reynolds Co., Inc., New York, N. Y.

MACHINERY & EQUIPMENT—N. W. Kelley, Southern Varnish Corp., Roanoke, Va.

PUBLIC SERVICE—Ernest T. Trigg, National Paint, Var. & Lac. Assn., Washington, D. C.

TOXIC MATERIALS—L. F. Theurer, Pittsburgh Plate Glass Co., Milwaukee, Wisc.

NOMINATING COMMITTEE—Charles J. Caspar, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

OFFICIAL BUSINESS
1939 ANNUAL CONVENTION
(51st Annual Meeting of the OIL PAINT, VARNISH & LAC. ASSOCIATION)
San Francisco, Cal.
OCTOBER 31—NOVEMBER 1
Fairmont Hotel
Committee Meetings
Meetings of the Budget and Finance Committee were held Tuesday, October 31.
TUESDAY, OCTOBER 31
1:30 P. M.
OPENING BUSINESS

PRESIDENT ERNEST T. TRIGG

Preliminary Report of By-Laws Committee—Report of the Treasurer—S. R. Mathack, Pittsburgh Plate Glass Co., Chairman. Committee—Charles J. Caspar, Chairman. A. J. Jr. Welcome to Delegates: Federation of Paint Manufacturers of America. Response: Henry Adams, Salesmen's Association. Response: S. R. Mathack, Association. Response: F. Dean Prescott, Executive Committee. Response: T. Trigg, President.

INDUSTRIAL SALES CONVENTION

D. J. TIGHT, President

Address—D. J. Tight. Address—Paul S. Kennedy

CHAIRMAN PAUL S. KENNEDY

"Men and Machines"—An outstanding in the industry of Manufacturers. "Cost of Distribution of Manufacturers." "Information Please"—Stephan, Chairman. "Information Please"—Industrial sales problems participated in by various sections of the country.

WEDNESDAY, NOVEMBER 1

Meeting of the Technical and Fact-Finding Committee. Styling was held Wednesday, November 1.

9:30 A. M.

TRADE SALES CONVENTION

D. M. SCHINDLER, President

"The Crying Need of Educating the Dealer"—C. H. Sondhaus. Discussion. "Intelligent Marketing"—H. C. McClellan. Discussion. "The Research Division Curtis Publishing Co. Publishing and Installment Payments"—F. B. Seaton.

2:00 P. M.

A. R. DE VOS, President

"Styling with Paint"—Members of the Paint Styling Committee.

"The Trade Sales Future—What Are We Doing?"—T. Trigg, President.

Committee Chairmen for 1940 (Cont'd)



C. J. CASPAR, Chairman
Trade-Mark Committee

Supervises the work and activities of the Trade-Mark Bureau, and is constantly in touch with the various phases of its work to increase its usefulness and benefit to our members.



E. A. LEVEILLE, Chairman
Traffic Committee

Contacts the Interstate Commerce Commission and other regulatory bodies in the interest of our members. Presents full and accurate information setting forth the position of the industry.



CARL J. SCHUMANN, Chairman
Unfair Competition Committee

Guides the policies of the Unfair Competition Bureau, which operates independently and confidentially. The Committee deals with means of eradicating all forms of unfair competition within the industry.

"THE OPEN DOOR"

IN this Association, "The Open Door" (which incidentally is the name of the official monthly bulletin of our organization) when applied to the headquarters offices in Washington, means just what it says. It is a cordial and urgent invitation to our members to make your Association's national headquarters in Washington "Your Washington Office," and to call upon your President and your headquarters staff to help you to solve those many important problems which arise in every business organization, and in which a properly organized trade association can be of valuable assistance.

We are living in a time in which business conditions and business problems are vastly different and more perplexing than they were only a few years ago. Governmental supervision and regulation of business have made amazing strides. Complexities are increasing rapidly and will continue to increase.

The government organization in Washington is a vast labyrinth in which the average business man finds himself relatively helpless. Even if he is able to find and reach the proper government officials, his voice as an individual is but a "feeble voice in the wilderness," as has been so aptly said by the Honorable Wright Patman.

Your Association and its staff does not claim to know everything and to do everything, but it can find out a surprising number of things to help you—if you will just accept this invitation and enter "The Open Door"—by letter, telegram or personally!

Cordially yours,

Ernest P. Figgis
President.

NPCA 03479

1940 COMMITTEE CHAIRMEN NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION

ARBITRATION

(Acceptances as of Jan. 1, 1940)

R. O. Walker, Chairman, Thibaut & Walker, Inc., Philadelphia.
J. Sibley Felton, Felton, Sibley & Co., Philadelphia.
J. P. Kurfess, J. P. Kurfess Paint Co., Los Angeles.
James B. Lord, Boston Varnish Co., Boston.
A. P. Winstel, Saeger-Winstel Co., Cincinnati.

BUDGET AND FINANCE

S. R. Matlack, Chairman, Geo. D. Wetherill & Co., New York.
Horace S. Felton, Felton, Sibley & Co., Philadelphia.
D. W. Figgis, American Can Co., New York.
H. A. Melum, Benjamin Moore & Co., Chicago.
Wm. Richter, E. I. duPont de Nemours & Co., Newark.
P. L. Sulzberger, Enterprise Paint Mfg. Co., New York.

BY-LAWS

H. M. Howard, Chairman, Thibaut & Walker, Inc., Philadelphia.
March G. Bennett, Samuel Cabot, Inc., Boston.
Joseph A. McNulty, Jos. A. McNulty & Co., New York.

CALCIMINE AND WATER-PROOFING

(Steering Committee)

Carl Iddings, Chairman, The Mural Co., New York.
James A. Reardon, Vice Chairman, The Reardon Co., New York.
Norman Daniel, National Chemical & Mfg. Co., New York.
Louis V. Fox, M. Ewing Fox & Co., New York.
S. M. Greene, Somay Products Co., Miami.
George W. Jenkin, Benjamin Moore & Co., New York.
Hugh Pearson, U. S. Kalsomine Co., New York.
J. G. Penniman, Wesco Waterpaints, Inc., New York.
H. S. Prescott, Prescott Paint Co., Inc., New York.

CHAMBER OF COMMERCE

Frank J. Sampson, Chairman and National Color Co., Richmond, Va.
C. F. Beatty, Alternate Councillor, Secony, N. J.

CHINA WOOD

deLancey Kountze, Chairman, Devor & Ray, New York.
L. H. Conklin, Flood & Conklin Mfg. Co., New York.
E. D. Griffin, Pittsburgh Plate Glass Co., New York.
N. W. Kelley, Southern Varnish Corp., New York.
Howard Kellogg, Spencer Kellogg & Sons, New York.
W. I. Longworth, Lilly Varnish Co., Indianapolis.
Joseph Moosman, E. I. duPont de Nemours & Co., Newark.
Charles J. Roh, Murphy Varnish Co., New York.
A. W. Stendel, The Sherwin-Williams Co., Cleveland.
J. Heath Wood, Standard Varnish Works, New York.

CLEAN UP AND

Adam E. Daum, Chairman, 1355 Washington St., New York.
Wells Martin, Vice Chairman, Martin Varnish Co., New York.
Charles J. Caspar, Pittsburgh Plate Glass Co., New York.
D. W. Figgis, American Can Co., New York.
C. J. Landen, Sterling Paint & Varnish Co., New York.
John R. MacGregor, John R. MacGregor & Co., New York.
R. N. Nason, Jr., Lacquer Chemicals, Inc., New York.
R. A. Plumb, Truseon Laboratories, Detroit.

Council for Paint Styling

Horace S. Felton, Chairman, Felton, Sibley & Co., 136 N. Fourth St., Philadelphia, Pa.
 Matt. Denning, E. I. duPont de Nemours & Co., Wilmington, Del.
 A. R. DeVos, Breinig Brothers, Hoboken, N. J.
 S. C. Dunning, Wesco Waterpaints, Inc., E. Boston, Mass.
 J. Frank Jones, representing Painting and Decorators Contractors of America, Richmond, Va.
 Lonore Kent (Save the Surface), 1500 R. I. Ave., N. W., Washington, D. C.
 Ivor Kenway, Devco & Reynolds Co., New York, N. Y.
 Howard Ketchum, 30 Rockefeller Plaza, New York, N. Y.
 Laurence Kiefer (Secretary), 1500 Rhode Island Ave., N. W., Washington, D. C.
 H. B. Martin, Benjamin Moore & Co., New York, N. Y.
 M. Rea Paul, National Lead Co., Brooklyn, N. Y.
 Burr Price, National Painters Magazine, New York, N. Y.
 George H. Priest, Jr., American Paint Journal, St. Louis, Mo.
 Mrs. E. M. Stickley, Standard Varnish Works, Chicago, Ill.
 H. Ledyard Towle, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
 Ernest T. Trigg, President, Nat. Paint, Var. & Lacquer Assn., Washington, D. C.

Technical and Fact-Finding Committee

M. Rea Paul, Chairman, National Lead Co., Brooklyn, N. Y.
 Eleanor Bonnar Atwood (Mrs. F. C.), 92 Bowers St., Newtonville, Mass.
 C. Deutsch, St. Paul White Lead & Oil Co., St. Paul, Minn.
 J. Frank Jones, 110 E. Cary St., Richmond, Va.
 Lonore Kent (Save the Surface), 1500 R. I. Ave., N. W., Washington, D. C.
 Howard Ketchum, 30 Rockefeller Plaza, New York, N. Y.
 Laurence Kiefer, 1500 R. I. Ave., N. W., Washington, D. C.
 George I. Petroe, McDougall-Butler Co., Buffalo, N. Y.
 Mrs. E. K. Roberts, 140 Eighth Avenue, Brooklyn, N. Y.
 H. Ledyard Towle, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

Publicity Committee

Ivor Kenway, Chairman, Devco & Reynolds Co., New York, N. Y.
 Laurence Kiefer (Secretary), 1500 R. I. Ave., N. W., Washington, D. C.
 Miss W. J. Killmeyer, The Mural Co., Staten Island, N. Y.
 M. Rea Paul, National Lead Co., Brooklyn, N. Y.
 Burr Price, National Painters Magazine, New York, N. Y.

Cooperators

D. R. Anderson, Berry Brothers, Detroit, Mich.
 C. Burch Athey, C. M. Athey Paint Co., Baltimore, Md.
 Mrs. F. C. Atwood, 92 Bowers St., Newtonville, Mass.
 W. E. Backus, Foy Paint Co., Inc., Cincinnati, Ohio.
 David Bernhardt, New Orleans Paint & Color Co., New Orleans, La.
 W. H. Boerth, North Dakota Paint & Decorating Co., Fargo, North Dakota.
 L. R. Clemens, Standard Glass & Paint Co., Des Moines, Iowa.
 Max Critchfield (At Large), Lead Industries Assn., New York, N. Y.
 H. Braith Davis, H. B. Davis Co., Baltimore, Md.
 C. Deutsch, St. Paul White Lead & Oil Co., St. Paul, Minn.
 James S. Ellis, Ellis Paint Co., Long Beach, Calif.
 Lyndon W. Ellis, Frank Bownes Co., Chelsea, Mass.
 Wm. H. Fellows, North American Paint & Chemical Co., Los Angeles, Calif.
 R. F. Fischer, Smith-Alsop Paint & Varnish Co., Terre Haute, Ind.
 H. A. Fitzpatrick Seidlitz Paint & Varnish Co., Kansas City, Mo.
 R. F. Fly, Kuhn Paint & Varnish Co., Houston, Texas
 Buford Freeman, United Sash & Door Co., Wichita, Kansas
 George Gable, Perfection Paint & Color Co., Indianapolis, Ind.
 Morton M. Goldsmith, Hirschberg Paint Co., Baltimore, Md.
 Orson Goodyear, Bennett Glass & Paint Co., Salt Lake City, Utah
 Chas. D. Graham, Kohler-McLester Paint Co., Denver, Colo.
 Norris B. Gregg, Jr., 7 Portland Place, St. Louis, Mo.
 M. G. Heins, Jr., True-Tagg Paint Co., Memphis, Tenn.
 Allen Stepler, Watson-Standard Co., Pittsburgh, Pa.

Elmo Hessler, Indianapolis Paint & Color Co.
 Wm. E. Hood, Alabama Paint Co., Birmingham
 C. E. Kearns, Odell Hardware Co., Greensboro
 William Kelly, John H. Witte & Son, Burlington
 Miss Lonore Kent, 1500 R. I. Ave., N. W., Washington, D. C.
 Harold Mann, Leland Moore Paint & Oil Co.,
 R. G. Martin, F. J. Cooledge Co., Atlanta, Ga.
 Robert W. Matluck, Geo. D. Wetherill & Co.,
 B. M. Mautz, Jr., Mautz Paint & Varnish
 Miss Betty Moore, Benjamin Moore & Co., New York, N. Y.
 David H. Moran, Reardon Co., St. Louis, Mo.
 Robert H. Peoples, Canby C. Mammele, Inc.,
 Raymond Perry, Warren Paint & Color Co.
 George I. Petroe, McDougall-Butler Co., Inc.
 John J. Plaunt, Plaunt Paint Co., Fort Dodge
 Hugh Reilly, Jr., Hugh Reilly Co., Washington
 Mrs. E. K. Roberts, 140 Eighth Avenue, Brooklyn, N. Y.
 Kenneth Rogers, W. P. Fuller Co., Butte, Mont.
 S. L. Rosenheim, Enterprise Paint Mfg. Co.,
 T. J. Seahill, Perry & Derriek Co., Cincinnati
 I. W. Schoepel, National Lead Co., St. Louis
 R. L. Shearer, Schorn Paint Mfg. Co., Seattle
 Chas. Simons, Peaslee-Gaulbert Paint & Varnish
 R. H. Sommers, Murphy Varnish Co., Newark
 J. H. Stewart, O'Brien Varnish Co., South Bend
 Mrs. E. M. Stickley, Standard Varnish Works
 Warren M. Thorsen, Fisher, Thorsen & Co., Inc.
 H. Ledyard Towle, Pittsburgh Plate Glass Co.
 George W. Vogt, Blue Ribbon Paint Co., Wheeling
 Miss Eloise Wright, Marshall-Wells Co., Duluth
 B. A. Yenkin, Frey-Yenkin Paint Co., Columbus
 W. M. Yoder, Yoder & Gordon, Inc., Norfolk,

PUTTY DIVISION

(Executive Committee)

O. J. Biddle, Biddle Co., St. Louis, Mo.
 John L. Day, Armstrong Co., Detroit, Mich.
 C. J. Landen, Sterling Paint & Varnish Co., New York

ROOF COATING

(Executive Committee)

R. A. Gaines, Chairman, Philip Carey Co., Cincinnati
 Benjamin Foster, Jr., Benjamin Foster Co., Pittsburgh
 H. O. Gibson, Gibson-Homans Co., Cleveland

SAVE THE SURFACE

Charles W. Eastwood, Chairman, U. S. Gutter
 Frank Clarke, Pittsburgh Plate Glass Co., St. Louis
 Marshall Havey, New Jersey Zinc Co., New York
 William Knust, National Lead Co., New York
 Hugh Reilly, Jr., Hugh Reilly Co., Washington

SCIENTIFIC

F. L. Sulzberger, Chairman, Enterprise Paint
 R. H. Everett, Keystone Varnish Co., Brooklyn
 G. D. White, Pittsburgh Plate Glass Co., New York

SIMPLIFICATION

H. A. Melum (Paint & Varnish), Benjamin Moore
 Wilbur L. Rice (Paint & Varnish), U. S. Gutter
 J. Vincent Reardon (Calcimine), The Reardon
 O. J. Biddle (Putty), The Biddle Co., St. Louis
 M. J. Merkin (Roof Coatings), M. J. Merkin
 T. A. Flynn (Wholesale Div.), Butler-Flynn
 A. V. Cray (Containers), Continental Can Co.

NFCN 03482

TARIFF

R. H. Everett, Chairman, Keystone Varnish Co., Brooklyn, N. Y.
W. P. F. Brawner, W. P. Fuller & Co., San Francisco, Calif.
W. H. Eastman, Archer-Daniels-Midland Co., Box 839, Minneapolis, Minn.
E. R. Kyger, Sowell Paint & Varnish Co., Kansas City, Mo.
M. D. Swartz, Farboil Paint Co., Baltimore, Md.
J. V. Thompson, Thompson & Co., Pittsburgh, Pa.

TRADE MARK

Charles J. Caspar, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
March G. Bennett, Samuel Cabot, Inc., Boston, Mass.
D. W. Edgerly, Titanium Pigment Co., Chicago, Ill.
Morton M. Goldsmith, Hirschberg Paint Co., Baltimore, Md.
H. W. Hock, Hock Paint & Chemical Works, Phoenixville, Pa.

TRAFFIC

E. A. Leveille, Chairman, Transportation Building, Chicago, Ill.
H. J. Bowman, S. C. Johnson & Son, Racine, Wis.
H. W. Courtney, Cook Paint & Varnish Co., Kansas City, Mo.
H. S. Farrow, E. I. duPont deNemours & Co., Wilmington, Del.
A. B. Gartner, Perry & Derrick Co., Cincinnati, Ohio.
B. C. Hart, Tropical Paint & Oil Co., Cleveland, Ohio.
J. P. Nolan, Pratt & Lambert, Inc., Buffalo, N. Y.
W. P. Pashley, Benjamin Moore & Co., New York, N. Y.
E. R. Spangenberg, Pittsburgh Plate Glass Co., Milwaukee, Wis.
J. J. A. Winzenried, Devos & Reynolds Co., Brooklyn, N. Y.

UNFAIR COMPETITION

Carl J. Schumann, Chairman, Hilo Varnish Corp., Brooklyn, N. Y.
Fred A. Brown, Grand Rapids Varnish Corp., Grand Rapids, Mich.
W. C. Dabney, Jones-Dabney Co., Louisville, Ky.
O. J. S. deBrun, Egyptian Lacquer Mfg. Co., New York, N. Y.
E. D. Griffin, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
W. I. Longworth, Lilly Varnish Co., Indianapolis, Ind.
Charles J. Roh, Murphy Varnish Co., Newark, N. J.
H. E. Webster, Pratt & Lambert, Inc., Buffalo, N. Y.
W. M. Zintl, E. I. duPont deNemours & Co., Wilmington, Del.

MANUFACTURING AND W of the NATIONAL PAINT, VARN ASSOCIATION

(Revised as of Jul

"A" me
"B" me
"C" me
"D" me

A

Aulfs Paint & Glass Co.**
Nitter Aulfs.
Abbe, Inc., Paul O.*
Paul O. Abbe.
Advance Paint Co.
Robert E. Kelly, Secretary.
Advance Solvents & Chemical Corp.*
A. L. Mullaly.
Agate Lacquer Mfg. Co., Inc. 11-13
A. N. Braun, President.
Akron Paint & Varnish Co.
C. F. Beck, President.
Alabama Paint Company
John Cleage, Jr., President.
Alabastine Company 835
John C. Coreoran, Treasurer.
Alcatraz Company, Inc., The North
T. A. Armitage, President.
Allen Mfg. Co., Edward E.
E. E. Allon.
Allentown Paint Mfg. Co., The E.
W. T. Frankenfield.
Allied Asphalt & Mineral Corp.*
G. S. Ziegler.
Allied Companies 101 Pro
Aluminum Co. of America*
John D. Stevens.
Aluminum Industries, Inc.
A. E. Heroux.
American Agricultural Chemical Co.*
G. B. DeLaney.
Americana Asphalt Paint Co.
Grover M. Hermann, President.
American Can Co.*
D. W. Figgis, Vice President.
American Cement Paint Co.
W. P. D. Moross.
American Cyanamid & Chem. Corp.* 30
Reginald M. Banks.
Americana Lacquer Solvents Co.
H. E. Stone.
American Marine Paint Co. 311
John Parker.
American Oil & Paint Co.
C. D. Rogers, President.
American Zinc Sales Co.*
Thornton Emmons, Vice-President.

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Anaconda Sales Company*.....151st St. & McCook Ave., East Chicago, Ind.
 F. O. Case.
 Anderson-Prichard Oil Corp.*.....Ramsey Tower, Oklahoma City, Okla.
 C. H. Dresser.
 Angers Lumber Co.*.....363 Eastern Ave., Springfield, Mass.
 Paul E. Pigeon.
 Ansbacher Siegel Corp.*.....Rosebank, Staten Island, N. Y.
 S. S. Theil.
 Apex Color Works, Inc.....157 Chambers St., New York, N. Y.
 A. Liedeker.
 Archer-Daniels-Midland Co.*.....Roanoke Building, Minneapolis, Minn.
 T. L. Daniels.
 Arlington Paint & Varnish Co.....882 Marietta St., N. W., Atlanta, Ga.
 Alfred B. Stellwagon, *Vice-President*.
 Armstrong Company.....241 S. Post Ave., Detroit, Mich.
 John L. Day.
 Armstrong Paint & Varnish Works.....1330 S. Kilbourn Ave., Chicago, Ill.
 Mitchel Goldsmith, *President*.
 Arto Manufacturing Co.....Roberts Ave. & Stokely St., Philadelphia, Pa.
 Arthur A. Sternberger.
 Artstone Roco Corp.....Bldg. #65, 45th St. near 1st Ave., Brooklyn, N. Y.
 Walter B. Knspareit, *Vice-President*.
 Asphalt Products Co., Inc., The.....Eastwood Station, Syracuse, N. Y.
 J. E. Gramlich.
 Athey Paint Company, C. M.....500-504 S. Hanover St., Baltimore, Md.
 C. B. Athey.
 Atlanta Paint Co.....71 Walton St., N. W., Atlanta, Ga.
 L. R. Hunter.
 Atlantic Refining Co.*.....260 S. Broad St., Philadelphia, Pa.
 Wm. E. Bricker.
 Atlantic Research Associates, Inc.....763 Washington St., Newtonville, Mass.
 F. C. Atwood, *President*.
 Atlantic Research Products, Inc.....763 Washington St., Newtonville, Mass.
 N. J. Reilly.
 Atlantic Varnish & Paint Co., Inc.....2829 Lester St., Richmond, Va.
 James A. Saunders, *President*.
 Atlas Electric Devices Co.*.....361 W. Superior St., Chicago, Ill.
 C. W. Jameson, *President*.
 Atlas Paint & Varnish Co., Inc.....1227 E. 63rd St., Los Angeles, Calif.
 W. H. Teson, *President*.
 Atlas Powder Company, Zapon Division.....Stamford, Connecticut
 M. J. Croighton.
 Atlas Powder Company*.....Delaware Trust Bldg., Wilmington, Delaware
 Ault & Wiborg Corp.....75 Varick St., New York, N. Y.
 Joseph R. Esposito, *President*.

B

Baer Brothers.....438 W. 37th St., New York, N. Y.
 Aba Baer.
 Bailey, Hudson Paint Co., The.....607 No. 17th St., Richmond, Va.
 W. Hudson Bailey.
 Baker Brothers Pl. & Var. Co.....227 No. Sovereign Ave., Atlantic City, N. J.
 Benjamin Baker.
 Baker Castor Oil Co., The*.....120 Broadway, New York, N. Y.
 Kendall Marsh, *President*.
 Baltimore Copper Paint Co.....Key Highway & Covington St., Baltimore, Md.
 R. Stenbridge.
 Baltimore Paint & Color Works, Inc.....150 S. Calverton Rd., Baltimore, Md.
 Herman H. Shuger.
 Bamberger & Robbins, Inc.*.....201-08 W. 7th St., Wilmington, Del.
 James P. Robbins, *President*.
 Banner Supply Company.....1804 So. Jefferson Ave., St. Louis, Mo.
 H. J. Arata.

Barber Co., W. H.....P.
 W. F. Hoken.
 Barrett Company, The*.....40
 Leon W. Miller.
 Battenfeld Grease & Oil Corp., W. P. Div.....3148
 P. C. Battenfeld.
 Bauer Co., J. E.....1021 North M
 J. E. Bauer.
 Becker Varnish Co., R. A.....Langdon Rd. & Penn R
 Lawrence Becker, *President*.
 Beckwith-Chandler Co.....Delancey & I
 Clarence W. Slocum.
 Bennett Glass & Paint Co.....61-65 W. First S
 Wallace F. Bennett.
 Bennett Mfg. Co.*.....146
 S. A. Bennett, *President*.
 Benton Roof & Paint Co.....2136 K
 Chas. H. Benton.
 Berry Brothers.....
 Arthur Kiernan, *President*.
 Biddle Company, The.....612-614
 O. J. Biddle.
 Bigelow Varnish Co., The.....
 L. H. Conklin.
 Bihn & Wolff Company*.....Ash &
 Miss Ida M. Hoffman.
 Binks Manufacturing Company*.....3
 E. F. Watts.
 Binney & Smith Co.*.....41 Ea
 John T. Kenly.
 Bird & Co., Inc., Wm. M.*.....205
 Edmund Kracke, *Vice-President*.
 Bisbee Linseed Company*.....Lincoln-L
 E. C. Bisbee, *President*.
 Bishop-Conklin Co., The.....3950 Me
 E. C. Bishop.
 Black Diamond Paint & Varnish Works, Inc.....1
 J. R. Sullivan.
 Blatz Paint Co., Inc.....319
 Chas. A. Blatz, *Vice-President*.
 Blue Ribbon Paint Co.....232
 G. W. Vogt.
 Blue Ridge Tale Co., Inc.....
 C. O. Kitron.
 Boehmer Paint Co., A. L.....
 Albert B. Boehmer, *President*.
 Boston Varnish Co.....2d
 James B. Lord, *President*.
 Bowles Printing Corporation*.....75 T
 S. O. Bowles, *President*.
 Bownes Company, Frank.....31
 Frank Bownes.
 Boyle Manufacturing Co., Inc.*.....5100 Santa
 L. M. Boyle, *Vice-President*.
 Boysen Company, Walter N.....42nd
 Walter N. Boysen.
 Bradford Co., James.....21
 W. Bert, Jr.
 Bradley & Company, L. R.*.....25 West
 L. R. Bradley.
 Bradley & Vrooman Co.....2632
 M. E. Handke.

Bradley Corp., C. E.	74 Elliot St., Brattleboro, Vt.
I. C. Bradley, <i>President</i> .	
Bradley Manufacturing Co., Inc.	80 Freeport St., Dorchester, Mass.
Hugh P. Duffill, <i>President</i> .	
Bradley Paint Co., E. A.	3208 Union Pacific Ave., Los Angeles, Calif.
Ed Bradley, <i>President</i> .	
Bradshaw-Praeger & Co.	3248-62 W. 47th Place, Chicago, Ill.
John J. Rutherford, <i>Secretary</i> .	
Brady Palmer Printing Co.*	226 No. 6th St., Brooklyn, N. Y.
Neil A. Brady.	
Bramley Machinery Corp.*	15 Park Row, New York, N. Y.
B. M. Halpern.	
Brazil Oilfield, Inc.*	80 Broad St., New York, N. Y.
D. Bregman.	
Broinig Brothers, Inc.	Third & Grand Sts., Hoboken, N. J.
A. R. DeVos.	
Bridges, Smith & Co.	229 W. Market St., Louisville, Ky.
Bodley Booker, <i>President</i> .	
Briggs Maroney Co., Inc.	85 Paris St., Everett Sta., Boston, Mass.
W. K. Maroney.	
Brighton Copper Works*	2159 Kindel St., Cincinnati, Ohio
Alvin Hook, <i>President</i> .	
British America Paint Co., Ltd.***	Box 70, Victoria, B. C., Canada
J. C. Pendray.	
Bronx Hardware & Supply Co.**	2737 Third Ave., New York, N. Y.
Frank O. Klosset.	
Brooklyn Varnish Mfg. Co.	35 Nostrand Ave., Brooklyn, N. Y.
Roy B. Anderson.	
Brookland Co., The**	3912 Georgia Ave., N. W., Washington, D. C.
Wm. H. Hiesick, Jr.	
Brown Company, The R. J.*	1418 Wittenberg Ave., St. Louis, Mo.
T. M. Scherer.	
Brown Paint & Color Works	406 No. 79th St., Houston, Texas
E. D. Kouken.	
Bruce Company, E. L.	No. Thomas Street, Memphis, Tenn.
W. W. Parlee.	
Bruder & Sons, M. A.	52nd & Grays Ave., Philadelphia, Pa.
Thos. A. Bruder.	
Buckeye Paint & Varnish Co.	715 S. 15th St., Toledo, Ohio
P. F. Whalen, Jr.	
Budeke, George M.**	418 S. Broadway, Baltimore, Md.
Geo. M. Budeke.	
Buhler Brothers, Inc.*	330 W. 42nd St., Suite 1111, New York, N. Y.
Fred R. Kochler.	
Bullington Paint Company**	400½ East Broad St., Richmond, Va.
Robt. Bullington.	
Burdal Co., The A.	206 S. Capitol Ave., Indianapolis, Ind.
J. A. Mitchell.	
Burgess-Fobes Co.	106 Commercial St., Portland, Maine
Theodore B. Fobes, <i>Treasurer</i> .	
Burt Machine Company*	401 East Oliver St., Baltimore, Md.
H. A. Miller.	
Butler Co., C. E.	2868 Hannah St., Oakland, Calif.
C. E. Butler.	
Butler Co., John G.	Congress & Whitaker Sts., Savannah, Ga.
John G. Butler.	
Butler-Flynn Paint Co.**	607-609 C St., N. W., Washington, D. C.
T. A. Flynn.	
C	
Cabot, Inc., Godfrey L.*	77 Franklin St., Boston, Mass.
Owen J. Brown, Jr.	
Cabot, Inc., Samuel	141 Milk St., Boston, Mass.
March G. Bennett.	

Calbar Paint & Varnish Co.	2620-
V. E. Dowcas.	
Calcium Carbon Company*	
Marlon Brando.	
Caleo Chemical Division, American Cyanamid	
S. Klein.	
California Ink Co., Inc., The	545
H. L. Miner.	
Campbell Finishing Products Co., Inc., M. L.	
M. L. Campbell.	
Canada Varnish Company, Ltd.***	53 Laird
R. E. Edwards, <i>President</i> .	
Canadian Waterpaints, Ltd.***	Dominion S
Caus, Incorporated*	3
R. S. Solinsky, <i>President</i> .	
Capital Wall Paper & Paint Co.**	1200
Chas. K. Gibson.	
Carey Company, The Philip	Way
R. A. Gaines.	
Carpenter-Morton Company	
E. E. Morton.	
Carter Paint Co.	
C. D. Porter.	
Carter White Lead Co.*	1
J. J. Morsman.	
Casco Co. of America, Inc.*	3
W. F. Leicester, <i>Vice-President</i> .	
Celluloid Corp.*	
W. W. Bell	
Central Can Company*	2
W. A. Holmes.	
Central Soya Co., Inc.*	
D. W. McMillan, Jr.	
Chase Varnish Co., Inc.	48-16
E. J. Fleckenstein.	
Chicago Paint Works, Inc.	
Chicago White Lead & Oil Co.	145
Chipman Chemical Company	
Oscar M. Bernuth, <i>President</i> .	
Cincinnati Varnish Co.	Mentor & Huston
E. A. Foy, Jr.	
Clement "Coverall" Co.	
W. S. Clement.	
Cleveland Paint & Color Co.	1200
W. A. Alpers, <i>President</i> .	
Clinton Company, The	
D. L. Clinton, <i>Vice-President</i> .	
Clover Leaf Paint & Varnish Corp.	43-43 Ve
James H. Abraham.	
Collins-Davoust Paint Mfg. Co.	
William Davoust, Sr.	
Collins Paint Co., Inc., F. P.**	2
Wm. E. Collins.	
Colonial Works, Inc.	225-
C. W. Griffin, <i>President</i> .	
Colorado Paint Co.	
D. M. Lemen.	
Columbia Wood & Metal Preservative Co.	22
Chas. W. Andrews.	
Columbus Varnish Company	
Chas. W. Gardner.	

Commercial Solvents Corp.*.....230 Park Ave., New York, N. Y.
Henry W. Denny.
Con-Ferro Paint & Varnish Co.....3228 North Broadway, St. Louis, Mo.
S. M. Koplar.
Conlin Co., The**.....70 Elm St., Bridgeport, Conn.
J. Waxgiser.
The Wm. Connors Paint Mfg. Co.....669 River St., Troy, N. Y.
R. S. Tucker.
Continental Can Co.*.....100 East 42nd St., New York, N. Y.
A. V. Grary, *Vice-President*.
Continental Products Co.....1150 East 222nd St., Euclid, Ohio
A. H. Mattnueller.
Cook & Dunn Paint Corp.....109-115 St. Francis St., Newark, N. J.
Charles Cook.
Cook Paint & Varnish Co.....P. O. Box 389, Kansas City, Mo.
Charles R. Cook, *President*.
Cooledge & Sons, Inc., F. J.....1314 Murphy Ave., S. W., Atlanta, Ga.
Harold N. Cooledge.
Co-Operative Chemical Co.*.....3400 Gratiot St., St. Louis, Mo.
C. J. Lippert.
Cooperative G. L. F. Farm Supplies, Inc.....Ithaca, N. Y.
Merritt Crouch.
Corrosion Control Corporation.....212 Wright St., Newark, N. J.
Victor F. Mutch, *President*.
Craigie Paint Co.....2512 Grand River Ave., Detroit, Mich.
Robert E. Craigie, *President*.
Creo-Dipt Company, Inc.....986 Oliver St., North Tonawanda, N. Y.
H. P. Kendall, Jr., *President*.
Crescent Bronze Powder Co.*.....116 West Illinois St., Chicago, Ill.
J. L. Lazarus.
Crosc, Chester B.....154 LaBrea Ave., Inglewood, Calif.
Crown Can Co.*.....Eric Ave. & 11 St., Philadelphia, Pa.
Chas. A. Beach.
Crown Spray Gun Mfg. Co.*.....1216-1218 Venice Blvd., Los Angeles, Calif.
Henry O. Winkler.
Curtis Drug & Paint Co., Inc., F. W.**.....125 Congress St., Troy, N. Y.
Fred W. Curtis, *President*.

D

D. P. W. Company, The**.....73 East Mill St., Akron, Ohio
N. F. Wyatt.
Dannenbaum Paint Mfg. Co.....2046 Market St., San Francisco, Calif.
C. Dannenbaum.
Davies Can Co.*.....872 E. 72nd St., Cleveland, Ohio
W. T. Davies.
Davis Co., H. B.....1600 Bayard St., Baltimore, Md.
H. B. Davis.
Davis Paint Company, Inc.....14th & Iron Sts., North Kansas City, Mo.
B. J. Davis, *President*.
Day, J. H. Company, The*.....1144 Harrison Avenue, Cincinnati, Ohio
M. R. Scutman.
Day & Co., James B.....1872 Clybourn Ave., Chicago, Ill.
R. E. Prince.
Dean & Barry Co.....296 No. Mareconi Blvd., Columbus, Ohio
R. S. McKay, *President*.
Debevoise Co., The.....968 Grand St., Brooklyn, N. Y.
Horatio L. Wilkinson.
Deep Rock Oil Corporation*.....155 N. Clark St., Chicago, Ill.
W. J. Carthaus.
DeLaval Separator Co., The*.....165 Broadway, New York, N. Y.
R. G. Walker.
DeLore Division, Nat'l Lead Co.*.....P. O. Box 2808, Carondelet Sta., St. Louis, Mo.
C. P. DeLore, *Manager*.

Denny, Hilborn & Rosenbach, Inc.....230-3
P. R. Denny.
Densol Paint Co.....P
E. V. Ladd, *Vice-President*.
DeSoto Paint & Varnish Co.....111
W. M. Barr.
Detroit Graphite Co.....
E. C. Roberts.
DeVilbiss Company, The*.....Detro
Wm. J. Pitt.
Devine Paint & Varnish Co.....88
Geo. E. Pearce, *President*.
Devoc & Reynolds Co., Inc.....
Elliot S. Phillips, *President*.
Dewey & Almy Chemical Co.*.....62 W
D. L. Shanklin.
Dexter Brothers Company.....
Frank H. Nutting.
Dibble Color Company.....1497
R. A. Pulfer.
Dicalite Co., The*.....1
C. A. Frankenhoff.
Diemont-Levy Co.....
H. Diemont, *Treasurer*.
Dings & Schuster, Inc.*.....43-44 2
A. E. Jacobs.
Ditzler Color Co.....8000
E. R. Hoag, *President*.
Doe & Ingalls, Inc.**.....
Willis H. Doe, *Treasurer*.
V. J. Dolan & Co.....1
V. J. Dolan, *President*.
Dolphin Paint & Varnish Co., The.....
Julius Blum.
Donahue Varnish Co., The F. J.....10
Wm. J. Boston.
Donohos & Son.....
H. B. Donohos.
Dow Chemical Co., The*.....
S. W. Putnam.
Dozier & Gay Paint Co.....Box 31
Linwood Jeffreys.
Drugert Company, Inc., C. H.....
C. H. Drugert.
Drakenfeld & Co., Inc., B. F.....45-47
Horatio E. Firth, Jr.
Dunne Co., Frank W.....
Wm. L. Turner, *President*.
duPont de Nemours & Co., E. I.....
Wm. Richter.
Durez Plastics & Chemicals, Inc.*.....
Dwelle-Kaiser Co., The**.....
C. A. Lowrie, *President*.
Dyer Bros., Inc.**.....734 13th
Manning Dyer, *President*.
Dyke Bros.**.....South
Frank W. Dyke.

E

Eagle Paint Works.....110 N
Robert S. Catlin.
Eagle Paint & Varnish Works.....49-20 Fif
H. R. Hillman, *President*.

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Eagle-Picher Sales Co.*.....Temple Bar Bldg., Cincinnati, Ohio
W. H. Hayt.
Eakins, Inc., J. S. & W. R.*.....55 Berry St., Brooklyn, N. Y.
F. J. Van Vranken.
Eason-Morgan Co., Inc.**.....312 Second Ave. North, Nashville, Tenn.
J. Q. Eason, *Vice-President*.
Eastman Kodak Company*.....343 State Street, Rochester, N. Y.
A. B. Corey.
Eberson-Lindsley Paint Co.....1601 N. Broadway, St. Louis, Mo.
H. P. Fritsch.
Edgerly & Company, J. W.**.....120-124 West Main St., Ottumwa, Iowa
W. T. Harper.
Egan & Hausman Co., Inc.....43rd Rd. & 9th St., Long Island City, N. Y.
Talbot Uehlinger.
Egyptian Lacquer Mfg. Co., The.....RKO Bldg., 1270 6th Ave., New York, N. Y.
O. J. S. de Brun.
Elaterite Paint & Mfg. Co., The.....SW 11th & Market Sts., Des Moines, Ia.
Frank M. Carrell.
Elder & Jenks*.....415 Vine St., Philadelphia, Pa.
H. B. Maxwell.
Elk Paint Co.....3418 Gratiot St., St. Louis, Mo.
Ellicott Paint Co., Inc.**.....356-360 Elm St., Buffalo, N. Y.
Carl H. Nagel, *President*.
Elliott Paint & Varnish Co.....4525 Fifth Ave., Chicago, Ill.
H. A. Rowland, *President*.
Ellis Paint Co.....805 West Anaheim, Long Beach, Calif.
J. S. Ellis.
Empire Varnish Co., The.....2638 East 76th St., Cleveland, Ohio
R. L. Hawkins.
Empire Wall Paper & Paint Co., Inc.**.....223 W. Water St., Syracuse, N. Y.
P. L. Miller.
Enterprise Paint Mfg. Co.....333 S. Peoria St., Chicago, Ill.
Frank L. Sulzberger, *President*.
Erie Paint Company**.....1329 State Street, Erie, Pa.
R. H. Jackson.
Esser Co., T. C.....3107 W. Galena St., Milwaukee, Wisc.
A. W. Esser.
Essex Chemical Co.....474 Frelinghuysen Ave., Newark, N. J.
George N. Bick.
Euston Lead Company*.....Scranton, Pa.
Evans Lead Corp.*.....Charlestown, W. Va.
R. M. Evans.
Everseal Mfg. Co., Inc.....250 W. 57th St., New York, N. Y.
Rudy Green.
Excelsior Varnish Works, Inc., The.....1242 W. 74th St., Cleveland, Ohio
G. C. Vick.

F

Fales Company, The W. H.*.....Clinton & Centro Sts., Brooklyn, N. Y.
Wm. H. Fales, *President*.
Falk & Co.*.....P. O. Box 1075, Pittsburgh, Pa.
L. J. Reizenstein.
Farboil Paint Company, Inc.....801 Key Highway, Baltimore, Md.
M. D. Swartz, *President*.
Farrell-Calhoun Co.....22-24 South 2nd St., Memphis, Tenn.
E. L. Monteverde, *Secretary*.
Farwell, Ozmun, Kirk & Co.....2nd & Jackson Sts., St. Paul, Minn.
B. F. Robertson.
Federal Varnish Co.....333 S. Peoria St., Chicago, Ill.
John H. Lawson.
Felton, Sibley & Co., Inc.....136 N. 4th St., Philadelphia, Pa.
Horace S. Felton, *Vice-President*.

Forbert-Schorndorfer Co., The.....12815
David Andrew, *Vice-President*.
Fezandio & Sperrle, Inc.*.....2
Oscar E. Sperrle, *President*.
Finch, Ltd., Leon.....750
Leon S. Finch.
Finishing Laboratories.....319
E. W. Hagadorn.
Finnaren & Haley, Inc.....13
J. A. Finnaren, *President*.
Fisher-Thorsen & Co., Inc.....2100
Warren M. Thorsen, *President*.
Flood & Conklin Mfg. Co.....1
L. H. Conklin.
Florman Manufacturing Co., The.....
J. Florman, *Secretary*.
Forbes Varnish Company, The.....3800
Charles H. Reed, *President*.
Ford Paint & Varnish Co.....601 Cross
O. R. Ford, *President*.
Forde, Vogt & Co., Inc.....
Harry E. Forde.
Foss & Co.....723
W. B. Pastorfield.
Foster Company, Inc., Benjamin.....20th
Benj. Foster, Jr.
Foster Pump Works, Inc.*.....50 W
Clark C. Thompson.
Fox Co., Inc., M. Ewing.....240
Louis V. Fox, *President*.
Foy Paint Company, Inc., The.....Mentor & Huston
Geo. W. Schneider, Jr.
Franklin Mineral Products Co.*.....
John Davenport.
Franklin Paint & Varnish Co., Benjamin.....4820
G. T. Elser.
Franks Chemical Products Co., Inc.*.....
Joseph M. Franks.
Frazer Paint Co.....247
E. D. Gregory, *President*.
French Paint Co., Samuel H.....4th &
French-Wolf Paint Products Co.....Shunk &
Clarence Wolf, Jr., *President*.
Frey-Yenkin Paint Co.....24
B. A. Yenkin.
Friedman Paint Co., Inc., M.....1816
M. Friedman.
Fries, Beall & Sharp Co.**.....734 10th
Robert R. Kenyon.
Frisch & Co., Inc.....544
A. M. Frisch.
Fuld Bros.....702
Melvin Fuld.
Fulghum & Company.....2309 Ea
Fred W. Hinrichs, 3rd, *President*.
Fuller & Co., W. P.....301 M
W. P. Fuller, Jr.

G

G. M. G. Paint Co.....1019 M
G. M. Goldberg, *President*.
Gagnier Paint Co.*.....166
N. H. Doughty.

Garden City Paint & Varnish Co.	3135 W. 25th St., Chicago, Ill.
Rudolph Nepil.	
General Carbon Company*	512 So. Anderson St., Los Angeles, Calif.
R. R. Goode, <i>President</i> .	
General Color Co., Inc.*	24 Avenue B, New York, N. Y.
Samuel C. Shearer, <i>President</i> .	
General Dyestuff Corporation*	435 Hudson St., New York, N. Y.
E. K. Hallbach.	
General Electric Co., Paint Division*	1285 Boston Ave., Bridgeport, Conn.
G. A. Berg.	
General Finishes, Inc.	1951 University Ave., St. Paul, Minn.
Ellsworth Bushnell.	
General Naval Stores Division Newport Industries, Inc.*	230 Park Ave., New York, N. Y.
Richard J. Spitz.	
General Paint Corporation	2627 Army St., San Francisco, Calif.
O. S. Orrick.	
General Paint & Varnish Co.	2001 Mendell St., Chicago, Ill.
K. I. Songe, <i>Secretary</i> .	
George Co., The P. D.	4153 Bingham Ave., St. Louis, Mo.
J. E. George.	
Gettemuller Company, Inc., H. J.*	514-516 Ensor St., Baltimore, Md.
H. H. Gettemuller.	
Gibbs Paint Mfg. Co., The	1456 Chardon Rd., Euclid, Ohio
Fred Gibbs.	
Gibson-Homans Co., The	2366 Woodhill Rd., Cleveland, Ohio
H. O. Gibson.	
Gill Co., Frank	160 2nd St. No., Wisconsin Rapids, Wisc.
Frank Gill.	
Gillespie-Rogers-Pyatt Co., Inc.	80 John St., New York, N. Y.
Louis Gillespie.	
Gillespie Varnish Company	131 Dey St., Jersey City, N. J.
W. H. DeCamp.	
Gilson & Co., E. P.*	403 Jefferson St., Paducah, Ky.
E. P. Gilson.	
Givaudan-Delawanna, Inc.*	80 Fifth Ave., New York, N. Y.
Robert A. Engel.	
Globe Varnish Co., Inc.	Kelly & LaScha Sts., Pittsburgh, Pa.
Sidney Hirsch.	
Goldschmitt, Charles	23 W. Hubbard St., Chicago, Ill.
Charles Goldschmitt.	
Goodyear Tire & Rubber Co., Inc.*	Akron, Ohio
H. R. Thies.	
Gorr Printing Co., Carl*	2615 No. Ashland Ave., Chicago, Ill.
Carl Gorr, <i>President</i> .	
Gould & Cutler Corp.*	11 Stillings St., Boston, Mass.
Charles W. Brown.	
Grand Rapids Paint & Enamel Co.	565 Godfrey Ave., S. W., Grand Rapids, Mich.
Fred'k A. Brown, <i>Vice-President</i> .	
Grand Rapids Varnish Corp.	565 Godfrey Ave., S. W., Grand Rapids, Mich.
Fred'k A. Brown, <i>Vice-President</i> .	
Grand Rapids Wood Finish Co.	53-71 Grandville Ave., S. W., Grand Rapids, Mich.
Gregg Co., Inc., The	1418 Walnut St., Philadelphia, Pa.
A. Pierce Gregg, <i>President</i> .	
Grumbacher, M.	460 W. 34th St., New York, N. Y.
Walter Grumbacher, Sr.	

H

Hall Co., Inc., The R. M.*	77 Arch St., New Britain, Conn.
R. M. Hall.	
Hammar Bros. White Lead Co.*	305 St. Clair Ave., East St. Louis, Ill.
Hancock Paint & Varnish Co.	53 West Squantum St., Atlantic, Mass.
Samuel E. Cutler.	

Hanley Paint Co.	Frank H. Hanley.
Hanline Brothers	1300
Leon S. Hanline.	
Hanna Paint Mfg. Co., The	Robert P. Hanna.
Hansen Glass & Paint Co.*	L. S. Wernli, <i>President</i> .
Hardig, Charles J.	111
Chas. J. Hardig.	
Hardwood Chemical Co., Inc.*	A. Stevens, <i>President</i> .
Hardy Company, Paul W.*	271
Paul W. Hardy.	
Harlan Associates	11
Harmon Color Works, Inc.*	V. J. Chartrand.
Harrington Paint Co., Inc.	1630
N. T. Harrington.	
Harris Co., The J. E.	W. G. Saunders.
Harshaw Chemical Co., The*	1
W. W. Lawson.	
Harwood Bros., Inc.*	H. B. Weatherford, <i>Vice-President</i> .
Haze, Inc., Harry*	2105 Tribune Tower, 4
Harry S. Haze, <i>President</i> .	
Headquarters Paint & Varnish Co.	C. H. A. Bungart.
Hercules Powder Co.*	Delav
J. B. Wiesel.	
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Carl J. Schumann, <i>President</i> .	
Hilton-Davis Chemical Co., The*	P. O. Box 8,
A. B. Davis, <i>President</i> .	
Hirshberg Paint Co., The	Warn
M. M. Goldsmith.	
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Illinois Paint Works of Sears Roebuck & Co.	1034 S. Kostner Ave., Chicago, Ill.
J. A. Hanley.	
Imperial Oil & Gas Products Co.*	Grant Bldg., Pittsburgh, Pa.
Paul A. Hartman, <i>Vice-President.</i>	
Imperial Paper & Color Corp.	Glen Falls, N. Y.
Arthur F. Brown.	
Imperial Varnish & Color Co., Ltd.*	8 Morse St., Toronto, Ont., Canada
T. F. Monypenny, <i>President.</i>	
Impervious Paint & Varnish Co.	161 E. Allen St., Philadelphia, Pa.
S. L. Garfinkel.	
Indorhees-Trarbach Co., The	1941 Central Avenue, Cincinnati, Ohio
Harry Indorhees.	
India Paint & Lacquer Co.	5894 S. Central Ave., Los Angeles, Calif.
O. B. Pennington, <i>President.</i>	
Indianapolis Paint & Color Co.	640 N. Capitol Ave., Indianapolis, Ind.
Byron J. Smith, <i>Secretary.</i>	
Industrial Marine Company, Inc.	Railroad Ave., New Smyrna Beach, Fla.
R. D. Kuhlhoff, <i>Vice-President.</i>	
Ingraham, Inc., J. H.*	2100 Washington Ave., Philadelphia, Pa.
J. H. Ingraham.	
Innis, Spoiden & Co.*	117 Liberty St., New York, N. Y.
Thos. G. Flavelle.	
Insl-X Company, Inc.	857 Mecker Ave., Brooklyn, N. Y.
Howard E. Smith.	
Integrity Paint Co., Inc.	204 State St., New Haven, Conn.
John G. Legg.	
Interchemical Corporation	75 Varick Street, New York, N. Y.
R. H. Jack.	
Inter-Coastal Paint Corp.	13th St. & Southern Rwy., E. St. Louis, Ill.
G. B. Dunford.	
Intermountain Glass Co., Inc.	1417-1423 Main St., Boise, Idaho
E. B. Atkinson.	
International Laboratories, Ltd.*	Rue De Neuron, St. Boniface, Manitoba, Can.
Arnold Smith.	
International Marine Paint Agency*	126 West 8th St., San Pedro, Calif.
Arthur R. Pegg.	
International Smelting & Refining Co.*	151st St. & McCook Ave., E. Chicago, Ill.
Iowa Paint Manufacturing Co.	118 8th St., Des Moines, Iowa
L. F. Hamborg.	
Irvin, Jewel & Vinson Co.	17 E. 3rd St., Dayton, Ohio
Irvington Varnish & Insulator Co.	6 Argyle Terrace, Irvington, N. J.
F. M. Miller.	
Irwin Paint Co.	1680 University Ave., Berkeley, Calif.
G. E. Irwin.	

J

Jamestown Paint & Varnish Co.	Jamestown, Pa.
W. W. Ehrhart, <i>Vice-President.</i>	
Jewel Paint & Varnish Company	345 N. Western Ave., Chicago, Ill.
R. O. Clark.	
Johns-Manville*	22 East 40th St., New York, N. Y.
C. J. O'Neil.	
Johnson & Co., Inc., Oliver	169 Richmond St., Providence, R. I.
Denison W. Green.	
Johnson & Sons, Inc., S. C.	1012 Sixteenth St., Racine, Wis.
P. W. Wehrle.	
Jones Blair Paint & Varnish Co.	P. O. Box 533, Dallas, Texas
R. W. Blair.	
Jones Dabney Co.	1481 S. 11th St., Louisville, Ky.
Wm. C. Dabney.	

K

Kahn & Co., H.*	
O. K. Haun, <i>Manager.</i>	
Kay & Ess Co., The	
H. G. Kittredge, <i>President.</i>	
Kelley, Ralph D.*	
Geo. Carpentier, <i>Manager.</i>	
Kellogg & Sons, Inc., Spencer*	
Howard Kellogg, <i>President.</i>	
Kelloggs & Miller*	
A. C. Young.	
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James W. Kent, <i>President</i>	
Kentucky Color & Chemical Co.*	
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B. W. Burleigh.	
Lacquer & Chemical Corp.	
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Lacta Separator Co., Inc.*	
W. A. McArthur, <i>President.</i>	
Lake Shore Paint Company	
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Laucks, Inc., I. F. 314 Maritime Bldg., Seattle, Wash.
 L. W. Ellertsen.
 Lawrence-McFadden Co., The 7430 State Rd., Holmesburg, Philadelphia, Pa.
 W. Scott McFadden.
 Leo Hardware Co.** Salina, Kans.
 Ward L. Harris.
 Looby Co., Victor H.** 1345 Second Ave., North, Fargo, N. Dak.
 Lehmann Co., Inc., J. M.* 250 West Broadway, New York, N. Y.
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 Leighton-Hurt Paint Co.** 1654 Ridge Ave., Philadelphia, Pa.
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 Lewis & Bros. Co., John T.* 910 Widener Bldg., Philadelphia, Pa.
 S. French Reeves.
 Liberty Paint Co., Inc. 39 Tenth St., Long Island City, N. Y.
 Lilly Brokerage Co.** 466 Union Ave., Memphis, Tenn.
 R. J. Kendrick.
 Lilly Company, Tho. High Point, North Carolina
 W. R. Campbell.
 Lilly Varnish Co. 666 S. California St., Indianapolis, Ind.
 W. I. Longworth, *President*.
 Lindeman Wood-Finish Co. 1602 W. Washington St., Indianapolis, Ind.
 Harry Gompf.
 Lino Paint Co., The. 16908 Waterloo Rd., Cleveland, Ohio
 A. H. Climo.
 Locto Company* 791 Hamden Ave., St. Paul, Minn.
 John L. Locke.
 Loken & Co., Chris. 2806 Rockefeller St., Everett, Wash.
 L. W. Loken.
 Long Company, Chas. R., Jr. 1630-1644 West Hill St., Louisville, Ky.
 Wiley B. Bryan.
 Lord & Burnham Co. 2 Main St., Irvington, N. Y.
 Burnham Bowden, *President*.
 Louisville Paint Mfg. Co. 1112 W. Main St., Louisville, Ky.
 Lloyd E. First, *President*.
 Louisville Varnish Co. 1406 Maple St., Louisville, Ky.
 E. H. Hancock.
 Lowe Bros. Paint Store Co.** 110 E. 3rd St., Dayton, Ohio
 S. R. Standrod.
 Lynch, E. P., Inc.** 92 Weybosset St., Providence, R. I.
 E. P. Lynch, *President*.

M

McCann Shields Paint Co. 27 Alexander St. W. E., Pittsburgh, Pa.
 J. E. Shields.
 McCloskey Varnish Co. Holmesburg Junction, Philadelphia, Pa.
 Wm. H. Jarden, Jr., *President*.
 McCloskey Varnish Co. of West. 5501 E. Slauson Ave., Los Angeles, Calif.
 E. Ken Tyson.
 McDaniel Paint & Varnish Co. 1500 West Kinzie St., Chicago, Ill.
 Giles McDaniel.
 McDougall-Butler Co. 26 Evans St., Buffalo, N. Y.
 H. Vernon Smith.
 McGlone Varnish Co. 112 Railroad St., Revere, Mass.
 Mellhenny Paint & Varnish Co. P. O. Box 235, Lake, Miss.
 G. N. Mellhenny.
 McMurty Mfg. Co., The. 1533 Arapahoe St., Denver, Colo.
 Wm. R. McFarland, *President*.
 McNamara Varnish Works, Inc., Michael. 3199 Bellevue Ave., Detroit, Mich.
 Walter L. Field.
 McQuade & Co., Inc., John. 132-136 Classon Ave., Brooklyn, N. Y.
 T. M. McQuade.

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 Masco Chemical Co., Inc.
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 Mason Can Co.* De
 W. Gompertz.
 Masonite Corporation.
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 Mathews Paint Company, Inc.,
 600 San Fernando Rd., Los Angeles
 J. W. Kelleher.
 Matson Bros.
 F. C. Matson.
 Mautz Paint & Varnish Co. 939 E.
 B. Mautz.
 Melvin Supply Co.**
 W. H. Melvin, *President*.
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 Metals Refining Company*
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 Meyer & Sons, J.* 4321
 Fred L. Meyer.

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Miami Paint Co., The.....132 E. Third St., Dayton, Ohio
G. E. Bailey, *President*.
Michigan Paint Mfg. Co.....15 Library St., N. E., Grand Rapids, Mich.
R. H. McFarland.
Midland Paint & Varnish Co.....1322 Marquette Avenue, Cleveland, Ohio
F. S. Glueck.
Minchert-Traylor Co.....25th & Walnut Sts., Denver, Colo.
Frank A. Traylor.
Minn. Linseed Oil Paint Co.....1007-1120 S. Third St., Minneapolis, Minn.
V. Wurtele, *President*.
Minnesota Special Products Co.....Forest & Fauquier Sts., St. Paul, Minn.
John M. Olson.
Missouri Paint & Varnish Co.....5125-30 No. Second St., St. Louis, Mo.
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Mitchell-Mayer Co., Inc., The.....3506 Market St., St. Louis, Mo.
Leo J. Mitchell.
Molina Bros. Company**.....1751 No. Third St., Milwaukee, Wisc.
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Monroe, Lederer & Taussig.....606 N. American St., Philadelphia, Pa.
S. Lederer.
Monroe Sander Corp., The.....10-18 46th Ave., Long Island City, N. Y.
M. H. Sander.
Monsanto Chemical Co.*.....1700 S. Second St., St. Louis, Mo.
T. W. Sill.
Moore & Co., Benjamin.....511 Canal St., New York, N. Y.
L. P. Moore, *President*.
Moore Paint & Oil Co., Leland.....284 East Bay, Charleston, S. C.
Edward H. Melver.
Mosier Company, The Chas.....215 E. 9th St., Cincinnati, Ohio
Frank Shrader, *Gen. Mgr.*
Moss Paint Co., Benjamin.....1131 Ninth St., N. W., Washington, D. C.
Paul Stein.
Mound City Paint & Color Co.....217 So. Garrison Ave., St. Louis, Mo.
S. R. Casey.
Mountain & Plain Paint Co.....Box 359, 1624 Arapahoe St., Denver, Colo.
B. M. Barton.
Mundo Products, Inc.....229 E. 42nd St., New York, N. Y.
C. E. Raabe.
Muralo Co., Inc., The.....570 Richmond Terrace, New Brighton, S. I., N. Y.
Dr. Carl Iddings.
Murphy Co., E. J.**.....710 12th St., N. W., Washington, D. C.
M. E. Conley.
Murphy Varnish Co.....224 McWhorter St., Newark, N. J.
Charles J. Roh, *President*.
Murray Oil Products Co.*.....Margaret, Pearce & Bermuda Sts., Philadelphia, Pa.
Fred E. Loud, *President*.
Muth & Co., Geo. F.**.....710 13th St., N. W., Washington, D. C.
Herbert F. McCall.

N

Napko Paint & Varnish Works.....406 N. 79th St., Houston, Texas
Ed. D. Konken.
Nason & Co., R. N.....151 Potrero Ave., San Francisco, Calif.
D. J. Tight, *President*.
National Can Corp.*.....110 E. 42nd St., New York, N. Y.
Edward D. Murphy, *Vice-President*.
National Carbon Co., Inc.*.....Madison Ave. & W. 117th St., Cleveland, Ohio
M. J. Doreas.
National Chemical & Mfg. Co.....3617 S. May St., Chicago, Ill.
B. P. Roman.
National Lead Co.*.....111 Broadway, New York, N. Y.
F. W. Roekwell, *President*.

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Jos. F. Neil, *President*.
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O. G. Moul.
New York Woodfinishers Supply Co., Inc.....
Bernhard Meier.
Nicholas-Gray Paint Corp.**.....
C. A. Nicholas, *President*.
Niles Steel Products Div.,* Republic Steel Co
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Paragon Paint Co., Inc.....76 Heights Blvd., Houston, Texas
F. R. Quinby.
Paragon Paint & Varnish Corp.....5-49 46th Ave., Long Island City, N. Y.
Harry C. Soffer, *Vice-President*.
Paramet Chemical Corp.*.....44th Ave. & 10th St., Long Island City, N. Y.
C. Homer Flynn.
Paramount Paint & Varnish Co.....141 League St., Philadelphia, Pa.
David P. Ramsay.
Parker & Sons Co., Inc.....250 Main St., Oshkosh, Wisc.
Ira Parker, Jr.
Parsons, M. W., Imports & Plymouth Organic Laboratories, Inc.*
59 Beckman St., New York, N. Y.
Hubert Rye, *President*.
Passonno-Hutcheon Co., The.....9808 Meech Ave., Cleveland, Ohio
R. L. Hutcheon, *President*.
Passonno-Hutcheon Co., The, of Boston.....218 West First St., Boston, Mass.
Walter Coreoran.
Patek Brothers, Inc.....226 N. Water St., Milwaukee, Wisc.
W. O. Schwarz, *President*.
Patterson Foundry & Machine Co., The*.....1250 St. George St., E. Liverpool, Ohio
E. M. Underwood.
Patterson Sargent Co.....1325 E. 38th St., Cleveland, Ohio
J. K. Patterson, *Vice-President*.
Payson Paint & Varnish Corp.....804 E. 141st St., New York, N. Y.
A. M. Winthrop.
Penslee-Gaulbert Paint & Varnish Co.....15th & Lytle Sts., Louisville, Ky.
E. P. Kelly.
Pecora Paint Co., Inc.....3501 N. 4th St., Philadelphia, Pa.
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Peerless Paint & Varnish Corp.....375-391 Flushing Ave., Brooklyn, N. Y.
Harry Minkoff, *President*.
Perfection Paint & Color Co.....715-19 E. Maryland St., Indianapolis, Ind.
George Gable.
Permanent Pigments.....1127 W. 6th St., Cincinnati, Ohio
Henry W. Levison, *President*.
Perry & Derrick Co., The.....P. O. Box 031, Cincinnati, Ohio
F. J. Derrick, *President*.
Perry Paint & Glass Co.....Washington & Brush Sts., Tampa, Florida
N. H. Geiger.
Pervo Co., The.....6624 Stanford Ave., Los Angeles, Calif.
Henry Do Ruiter.
Peterson-Doyle Paint Co.*.....315 Pearl St., Sioux City, Iowa
Ed. P. Doyle.
Petro Paint Mfg. Co.....4700 E. Marginal Way, Seattle, Wash.
D. M. Cummings.
Pfizer & Co., Inc., Chas.*.....81 Maiden Lane, New York, N. Y.
Elmer C. Otto.
Phelan Faust Paint Mfg. Co.....932 Loughborough Ave., St. Louis, Mo.
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Pierce & Stevens, Inc.....710 Ohio St., Buffalo, N. Y.
Pinellas Lumber Co.*.....1400 Central Ave., St. Petersburg, Fla.
E. A. Sherrod, Jr.
Pioneer Manufacturing Co., The.....3053 East 87th St., Cleveland, Ohio
O. C. Wehe, *President*.
Pioneer Paint & Varnish Co.....438 West Congress St., Tucson, Ariz.
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Piqua Stone Products Co., The*.....119 Bridge St., Piqua, Ohio
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Pittsburgh Plate Glass Co.....P. O. Drawer 1575, Milwaukee, Wisc.
E. D. Griffin.
Pittsburgh Paint Supply Co.*.....55 Water St., Pittsburgh, Pa.
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Plastic Products Co.....
A. D. Covert, *President*.
Plasto Products Co.....
John W. Yuill.
Plaut Paint Co.*.....
John J. Plaut.
Pockels Drug, Glass & Paint Co.....
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Prescott Paint Co., Inc.....445
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Price Hill Paint & Glass Co.*.....
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Prince Manufacturing Co.*.....
H. E. Sander, *President*.
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T. W. Pritchard.
Progress Paint Mfg. Co.....
Clifford Lussky, *President*.
Progressive Varnish Works.....
Porter M. Waldron, *President*.
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Rafi & Swanson, Inc.....
Chas. L. Rafi.
Raker Paint & Varnish Co.....
Milford Raker.
Randolph Finishing Products Co.....
W. G. Randolph.
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J. Vincent Reardon, *President*.
Reardon Co. of California, The.....526
L. A. McLenn.

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Reeve Paint Co., C. A.**.....426-430 Erie Blvd., East, Syracuse, N. Y.
 C. A. Martin.
 Reichard-Coulston, Inc.*.....95 Madison Ave., New York, N. Y.
 J. W. Bossert.
 Reichhold Chemicals, Inc.*
 601 Woodward Heights Blvd., Ferndale Sta., Detroit, Mich.
 P. L. Swisher.
 Reifschneider Paint & Glass Co.....918 Dodge Street, Omaha, Neb.
 John Reifschneider.
 Reilly Co., Hugh**.....1334 New York Ave., N. W., Washington, D. C.
 Hugh Reilly, Jr.
 Reliance Varnish Co.....915 E. Kentucky St., Louisville, Ky.
 Ben Robertson.
 Re-Nu-It Corporation.....2152 West 6th South St., Salt Lake City, Utah
 R. H. Doelle.
 Republic Paint & Varnish Works.....14th St. & S. Kilbourn Ave., Chicago, Ill.
 S. Kolmar.
 Resinous Products & Chemical Corp.*.....222 W. Washington Sq., Philadelphia, Pa.
 Otto Haas.
 Reynolds Metals Co., Inc.*.....19 Rector St., New York, N. Y.
 Edison H. Shaw.
 Ricketson Mineral Color Works*.....229 East Wisconsin Ave., Milwaukee, Wisc.
 R. L. Ferguson.
 Riverside Paint & Varnish Co., Inc.....87 Rumford Avenue, Waltham, Mass.
 C. W. Kurrelmeyer.
 Roach Paint Co.....417 N. Harwood St., Dallas, Texas
 Fred M. Roach.
 Robbins Varnish Co., A.....1535 N. 8th Street, St. Louis, Mo.
 Clarence Robbins, *President*.
 Robins & Co., G. S.*.....316 S. Commercial St., St. Louis, Mo.
 Marvin A. Schneller.
 Rockford Varnish Co.....1620 Harrison Ave., Rockford, Ill.
 R. L. Grantz.
 Rodda Paint Company.....1103 S. E. Grand Ave., Portland, Ore.
 A. Rodda, *President*.
 Roemhildt Company, Tho**.....127 East Third St., Dayton, Ohio
 Rudolph Roemhildt, *President*.
 Ronan Co., Inc., T. J.....749 E. 135th St., New York, N. Y.
 Arthur T. Ronan, *President*.
 Ross & Son Company, Chas.*.....148-156 Classon Ave., Brooklyn, N. Y.
 M. G. Ross, *President*.
 Roth Co., Frederick**.....2516 N. Third St., Milwaukee, Wisc.
 Fred Roth.
 Rowe Paint & Varnish Co., Inc.,
 Hyde Park Blvd. at College Ave., Niagara Falls, N. Y.
 J. T. Rowe.
 Roxalin Flexible Lacquer Co., Inc.....800 Magnolia Ave., Elizabeth, N. J.
 R. V. Kirk.
 Rudd Lacquer Corp.....1280 Lawrence St., Rahway, N. J.
 J. F. Rudd.

S

S. & S. Paint Mfg. Co.....1944 N. W. Roosevelt Blvd., Portland, Ore.
 H. P. Schweitzer.
 Saeger-Winstel Co.**.....1148 Main St., Cincinnati, Ohio
 A. F. Winstel.
 Saginaw Paint Mfg. Co.....Gratiot & Harrison Sts., Saginaw, Mich.
 R. R. Campan.
 Sahlin Color Company.....State St. & Pierce Ave., Camden, N. J.
 N. A. Sahlin.
 St. Joseph Lead Co.*.....250 Park Ave., New York, N. Y.
 E. V. Peters, *Vice-President*.

St. Louis Surfacor & Paint Co.....
 H. C. Avis.
 St. Paul White Lead & Oil Co.....W.
 W. H. Sweeney, *President*.
 Salt Lake Glass & Paint Co.**.....33 E.
 Harry Shopherd, *President*.
 Salt Lake Hardware Co., The**.....101 N.
 H. J. Martin.
 Sampson Paint & Color Co., Inc.....
 F. J. Sampson, *President*.
 Sanders Brothers Co., Inc.**.....
 W. B. Elwang.
 Sapolin Co., Inc.....
 C. E. Raabe.
 Sargent-Gerke Co., The.....
 W. H. Gerke, *President*.
 Sargent Paint Co., Harry G.....3
 Harry G. Sargent, *President*.
 Savogran Company, The.....
 C. K. Stodder.
 Schaefer Varnish Co.....15th
 H. F. Schaefer, *Vice-President*.
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 F. E. Schorn, *President*.
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 Schroeder Paint & Glass Company**.....
 H. J. Woodlock, *President*.
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 C. N. Seidlitz, *President*.
 Sowell Paint & Glass Co. of Texas.....
 C. O. Johnson.
 Sowell Paint & Varnish Co.....
 E. R. Kyger.
 Sexton Can Co., Inc.*.....
 G. A. Sexton, *Vice-President*.
 Shannon Co., Edw. J.....P. O. Box
 E. J. Shannon.
 Sharples Solvents Corp., Tho*.....23rd &
 Paul Kendall.
 Shaw Co., The George H.....
 Lewis F. Harding.
 Sheboygan Paint Company.....
 W. A. Knilians.
 Shell Oil Co., Inc.*.....
 R. G. Symon.
 Shepherd Chemical Co.*.....High
 Leo Shepherd.
 Shepard Paint Corp., The.....
 S. Ornstein.

Sillers Paint & Varnish Co.....331 E. 61st St., Los Angeles, Calif.
Dean Morgan.
Sinclair Refining Company.....630 Fifth Ave., New York, N. Y.
Elbert C. Isom.
Sipo & Co., James B.....Box 87, South Hills Branch, Pittsburgh, Pa.
C. R. Eggers, *Vice-President*.
Smith Alsop Paint & Var. Co.....3rd St. & Big Four R. R., Terre Haute, Ind.
G. W. Frederick, *President*.
Smith-Corwin, Inc.....125 No. 20th St., Irvington, N. J.
W. Sherman Corwin.
Smith & Co., Edward.....47-38 Fifth Street, Long Island City, N. Y.
Smith Paint & Wall Paper Co.*.....523 W. State St., Rockford, Ill.
R. W. Stroker.
Smith, Werner G., Co.*.....2191 W. 11th St., Cleveland, Ohio
Werner G. Smith.
Socony Paint Products Company.....26 Broadway, New York, N. Y.
C. F. Bently, *President*.
Solastie Products Co.....5232 Shilshole Ave., Seattle, Wash.
R. E. Van Horn, *Vice-President*.
Somay Products, Inc.....1302 N. W. 6th Ave., Miami, Fla.
S. M. Greene, *President*.
Sonneborn Sons, Inc., L.....88 Lexington Ave., New York, N. Y.
J. Schneider.
Southern Paint Products Co., The.....1135 Sylvan Road S. W., Box 35, Atlanta, Ga.
T. Clinton Huguley.
Southern Paint & Varnish Co.....561 Mulberry Street, Macon, Ga.
H. Wm. Polley.
Southern Shellac Mfg. Co.....556 Suzette St., Memphis, Tenn.
W. T. Arrington.
Southern Varnish Corp.....P. O. Box 1004, Roanoke, Va.
N. W. Kelley, *President*.
Southport Paint Co., Inc., Div. of Wesson Oil & Snowdrift Co.....Savannah, Ga.
T. M. Walsh.
South Texas Cotton Oil Co.*.....P. O. Box 337, Houston, Texas
Ben Cash.
Southwark Mfg. Co.*.....Foot of Winslow St., Camden, N. J.
A. B. Carpenter.
Southwestern Paint & Chemical Co.....2850 N. Haskell St., P. O. Box 2818,
J. B. H. Henderson, Dallas, Texas
Speed-O-Lac Products Co.....2386 Wycliff St., St. Paul, Minn.
Milton Nowman.
Spraco, Inc.*.....114 Central St., Somerville, Mass.
Augustus S. True.
Sproull Company, Inc., Geo.....522 Common St., Shreveport, La.
Geo. Sproull, *President*.
Spruance Co., The Gilbert.....Richmond & Tioga Sts., Philadelphia, Pa.
Gilbert Spruance, *President*.
Standard Alcohol Co.*.....26 Broadway, New York, N. Y.
James G. Park.
Standard Glass & Paint Co.*.....517 Hubbell Bldg., Des Moines, Iowa
R. J. Clemens, *President*.
Standard Insulation Co.....74 Paterson Ave., East Rutherford, N. J.
L. G. Lange.
Standard-Knapp Corporation*.....43-27 32nd Place, Long Island City, N. Y.
Geo. Ingham.
Standard Oil Co. of N. J.*.....26 Broadway, New York, N. Y.
J. C. Frendlich.
Standard Ultramarine Co.*.....Huntington, W. Va.
Wm. A. Ritchie.
Standard Varnish Works.....2600 Richmond Terrace, Staten Island, N. Y.
James S. Wolf.
Stanley Chemical Co.....East Berlin, Conn.
Ed. Christ, *Vice-President*.

Star Brush Mfg. Co.*.....
Alex. Schumann, *President*.
Steeleoto Manufacturing Co.....
Anthony E. Niedt.
Steen Varnish Co., John A.....
L. B. Logan.
Sterling Paint & Varnish Co.....
Albert E. Cole, *President*.
Stewart Paint Mfg. Co.....1729 N
E. W. Stewart, *President*.
Stille-Young Corporation.....2300
H. L. Young, *Vice-President*.
Stoneman & Son, M. G.*.....
Wm. H. Stoneman.
Stoney-Muller, Inc.....Page &
Richard W. Stoney.
Stresson-Reuter, Inc., Fredk A.....
T. J. Adams.
Stroock & Wittenberg Corp.*.....6
A. J. Wittenberg.
Subox, Inc.....348 R
T. J. Eberhardt.
Sutcliffe Co., Inc., W. J.....
Walter J. Sutcliffe, *President*.
Suydam Co., M. B.....Isl
R. S. Suydam, *President*.
Synthetic Iron Color Co.*.....
M. M. Zoph.

T

Taintor Co.*.....Lexing
O. R. Struck.
Tampa Paint & Varnish Co.....
Chas. I. Stover, Jr.
Thibaut & Walker Co., The.....5-48
R. O. Walker.
Thompson & Co.....1085 Allegheny
J. V. Thompson, *President*.
Thompson Co., Inc., Anson R.....
A. J. Allan.
Thompson, Weinman & Co., Inc.*.....52
S. W. Thompson, *Vice-President*.
Thomson Wood Finishing Co.....
I. Binswanger, *President*.
Thorpe Paint Co., R. H.....
H. O. Lundgren.
Thresher Varnish Co., The.....110
C. L. Sullivan, Jr., *President*.
Tibbets-Westerfield Pl. Co., Inc.....6901 S.
C. E. Westerfield.
Titanine, Inc.....Morris & Elmwood
E. G. Davis, *President*.
Titanium Pigment Corporation*.....
C. F. Garesché, *President*.
Tnemee Company, Inc.....3122
Ace Benn, *President*.
Toch Bros., Inc.....2600 Rich
Toledo Industrial Paint Corp.....
A. P. Gloeckler, *President*.
Tomlinson Paint & Varnish Co.....1
E. W. Tomlinson, *President*.

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Tousey Varnish Co.....520 West 25th St., Chicago, Ill.
C. R. Hengstedt.
Tower Varnish & Dryer Co., The.....3110 East First St., Dayton, Ohio
S. M. Jordan, *President*.
Towns Paint Co., Inc.....215 E. Genesee St., Buffalo, N. Y.
William E. Garrigan, *Vice-President*.
Trask Co., Arthur C.*.....4103 S. LaSalle St., Chicago, Ill.
Arthur C. Trask.
Tredennick Paint Mfg. Co., The.....464 Pratt St., Meriden, Conn.
Edward Tredennick, *President*.
Tromco Mfg. Co., The.....393 E. 131st St., Cleveland, Ohio
Ronald Brown.
Trojan Lacquer Co.....653 S. Anderson St., Los Angeles, Calif.
R. T. V. Lindanger.
Trojan Powder Co.*.....Hunsicker Bldg., Allentown, Pa.
Walter O. Snelling.
Tropical Paint & Oil Co.....1246 West 70th St., Cleveland, Ohio
R. G. Hascall, *President*.
True-Tagg Paint Co.....Box 273, Memphis, Tenn.
M. G. Heins, *Treasurer*.
Truscon Laboratories.....Caniff & G. T. R. R., Detroit, Mich.
Dr. R. A. Plumb, *Gen. Mgr.*
Tungalite Co. of America, The.....Wooster, Ohio
Turco Paint & Varnish Co.....315 Market St., Philadelphia, Pa.
V. B. Fitch.
Tuttle Paint & Glass Co.....1616 Bassett Ave., El Paso, Texas
Edward F. Byrne.

U

Ultramarine Company*.....90 West St., New York, N. Y.
N. B. Conley.
Union Oil Company of Cal.*.....617 West Seventh St., Los Angeles, Calif.
R. Cubicciotti.
Union Paint Co.....1201 Shore Ave., N. S., Pittsburgh, Pa.
Emil Weil.
United Carbon Company*.....Box 1475, Charleston, W. Va.
A. G. Treadgold.
United Chromium, Inc.....Waterbury, Conn.
D. A. Hilliard.
United Color & Pigment Co.*.....McClellan St., Newark, N. J.
John Allegaert.
United Sash & Door Co.**.....251 S. Rock Island Ave., Wichita, Kans.
Harry W. Constant, *Vice-President*.
U. S. Bronze Powder Works*.....220 West 42nd St., New York, N. Y.
Thos. J. Mullen, *President*.
U. S. Color Card Company*.....1445 West Jackson Blvd., Chicago, Ill.
Arthur H. Stanton.
U. S. Gutta Porcelina Paint Co.....12 Dudley St., Providence, R. I.
Herbert W. Rice, *President*.
U. S. Industrial Chemicals, Inc.*.....60 East 42nd St., New York, N. Y.
L. A. Keane.
U. S. Kalsomine Co.....50 Church St., New York, N. Y.
H. W. Pearson, *President*.
U. S. Lacquer Corp.....Loretta Ave., Irvington, N. J.
P. Golat, *President*.
United States Refining Co.....1295 W. 11th St., Cleveland, Ohio
B. Adelson.
Universal By-Products Co.*.....64 Pine St., San Francisco, Calif.
J. R. Spellacy.
Upco Co., The.....4805 Lexington Ave., Cleveland, Ohio
Dr. F. Selden, *General Manager*.
Utley Paint Company, Inc.....1126 Gravier St., New Orleans, La.
Waldo B. Utley, *President*.

Valentine & Co.....
T. J. Campbell.
Vulspar Corp., The.....
T. J. Campbell, *President*.
Van Schaack Bros. Chemical Works*.....
Van Sickle Glass & Paint Co.....
Wilton Van Sickle.
Vano Calvert Paint Co.....
Chas. A. Niemeyer.
Varecraft Works, Inc.....
F. W. Wertz, *Vice-President*.
Vareum Chemical Corp.*.....
G. E. Lewis, *President*.
Varnish Products Co., The.....
R. S. Brintnall.
Vaughan Paint Co., The.....2015
Leonard Smith, *President*.
Velsicol Corporation*.....3
J. Hyman, *Vice-President*.
Von Hoffman Press*.....
G. J. Boesch.
Vortex Mfg. Co.....1
J. E. String, *General Manager*.
Vulcan Stamping & Mfg. Co.*.....
Vern I. McCarthy.
Vulcan Varnish Co.....
L. E. First.

W

Wackman Welded Ware Co.*.....
E. A. King.
Wadsworth Howland & Co., Inc.....
Renshaw Smith, Jr.
Wagenman Paint Stores Co., The S. C.....4
S. C. Wagenman.
Waggner Paint Co.....10th Ave. & Burli
A. W. Cook.
Wailles Dove Hermiton Corp.....
Julius M. Kamps.
Warren Co., Inc., The.....
J. N. Causey.
Warren Paint & Color Co.....700
J. M. Warren, Jr.
Washburn Co., T. F.....
C. C. Smith.
Waterall & Co., Inc., Wm.....
Wm. L. Forsythe.
Watkins-Whitney Co. of Md., Inc., The**.....14
Ralph Flint, *Vice-President*.
Watson Co., George E.*.....
H. E. Watson, *President*.
Watson-Standard Co.....2
J. D. Watson.
Webb & Sons, A. L.....
Charles A. Webb.
Weber Company, F.....1220
E. G. Weber.
Webster Cement Co., W. F.....22
Frank L. Steven.
Wesco Waterpaints, Inc.....
J. G. Penniman.

Wesley Lacquer Company.....95 Fourth St., Brooklyn, N. Y.
 Frank J. Wesley.
 West Paint & Varnish Co.....1760 Parkway, Everett, Mass.
 J. S. Ward, *Vice-President*.
 Western Dry Color Co.*.....52nd & Wallace Sts., Chicago, Ill.
 R. M. Reed.
 Western Glass & Paint Co.....211 South 11th St., Lincoln, Nebr.
 Mr. Footvoy.
 Western Wood Preserving Co.....7006 Stanford Ave., Los Angeles, Calif.
 F. R. Schwed.
 Wetherill & Bro., Inc.*.....601 Penfield Bldg., Philadelphia, Pa.
 W. H. Fisher.
 Wetherill & Co., Inc., Geo. D.....113 Arch St., Philadelphia, Pa.
 S. R. Matlack, *President*.
 Wheeler Co., Asahel**.....12-14 Columbia St., Boston, Mass.
 Wm. R. Ewing.
 Wheeling Corrugating Co.*.....Wheeling Steel Corp. Bldg., Wheeling, W. Va.
 R. L. Brammer.
 White Company, The.....3200 E. Biddle St., Baltimore, Md.
 E. A. Constam.
 White Co., Inc., L. B.*.....1401 Pannin St., Houston, Texas
 L. B. White, *President*.
 White & Co., W. J.*.....467 Amsterdam Ave., Detroit, Mich.
 W. J. White.
 Whiting-Adams Co., Inc.*.....690 Harrison Ave., Boston, Mass.
 L. E. Foulkrod.
 Whitlam Mfg. Co., J. C.....W. Walnut St., Wadsworth, Ohio
 J. C. Whitlam, *General Manager*.
 Wilbur & Williams Mfg. Co., The.....Park Square Bldg., Boston, Mass.
 Donald E. Wilbur.
 Wilcox Co., M. I.*.....210 Water St., Toledo, Ohio
 O. S. Wilcox.
 Willey Company, C. A.....10-29 44th Rd., Long Island City, N. Y.
 C. H. Mellor, *President*.
 Williams & Co., C. K.*.....640 N. 13th St., Easton, Pa.
 C. K. Williams.
 Williams & Co. of Calif., C. K.*.....Shellmound Park, Emeryville, Calif.
 Verne Frazee.
 Wilson & Bennett Mfg. Co.*.....6532 So. Menard Ave., Chicago, Ill.
 Wilson-Imperial Co.....115 Chestnut St., Newark, N. J.
 Joseph Kempf.
 Wilson Paint Co., The.....410 Reading Rd., Cincinnati, Ohio
 Winslow Co., W. R.**.....922 New York Ave., N. W., Washington, D. C.
 W. R. Winslow.
 Wipe-On Corp.....105 Hudson St., New York, N. Y.
 Robert G. Dooling.
 Wisco Hardware Co.**.....1435 East Washington Ave., Madison, Wis.
 J. A. Fischeh.
 Wisconsin Paint Mfg. Co.....3710 N. Richards St., Milwaukee, Wis.
 Erwin A. Heutzen.
 Wishnick-Tumpeor, Inc.*.....295 Madison Ave., New York, N. Y.
 R. I. Wishnick, *President*.
 Witte & Sons, John H.....206 Jefferson St., Burlington, Iowa
 William A. Witte.
 Witte Paint Co.....533-535 N. Spring Ave., Sioux Falls, S. D.
 F. W. White.
 Woburn Degreasing Co. of N. J.*.....1200 Harrison Ave., Harrison, N. J.
 J. Edmund Good.
 Woodfinishing Products Co.....34 Industrial St., New York, N. Y.
 J. A. Ledwith.
 Woodhouse, Inc., Samuel F.....Unity and Griscoom Sts., Frankford, Philadelphia, Pa.
 Eugene F. Woodhouse.

Wooster Brush Company*.....
 C. P. Foss.
 Wooster Sealcoat Co.....
 Wurdack, Inc., Walter.....49
 Walter Wurdack.
 Wyandotte Paint Products Co.....14
 C. W. Oliver.

Y

Yarnall Paint Co.....Grays Ave. V
 David G. Yarnall.
 Yates & Smart Paint Co.....2255
 James G. Yates.
 Yoder & Gordon, Inc.....623 W. 2
 W. W. Yoder.

Z

Zenith Paint & Varnish Co.....130-2
 George J. Drankwalter.
 Zimmerman Co., E. E.....
 E. E. Zimmerman, *President*.
 Zinsser & Co., Inc., William*.....
 William Zinsser.
 Zinsser & Company, Inc.*.....Railroad
 H. T. Stabor.
 Zummach, Inc., Wm. F.....South First & E
 Miles W. Leep, *Vice-President*.

Firm	Address	Representative
Continental Can Co., Inc. (B)	521 N. Scott St., P. O. Box 1360	W. D. Hodges
Devoe & Reynolds Co., Inc. (A)	924 Canal St.	Karl Schnoidau
du Pont de Nemours & Co., E. I. (A)	845 Carondelet St.	C. W. Sherman
Eagle-Picher Sales Co. (B)	411 S. Peters St.	H. P. Lanphier
Horn Co., A. C. (A)	701 Baronne St.	J. S. Petty
Lowe Bros. Paint Co. (A)	524 Camp St.	Edgar J. Haas
Marine Paint & Varnish Co., Inc. (A)	8301 Fig St., P. O. Box 192	D. J. Devlin
Monsanto Chemical Co. (B)	206 Tchoupitoulas St.	F. F. Lastrapes
Moore Paint Co., Benjamin (A)	441 Baronne St.	H. C. Metcalf
National Lead Co. (B)	516 Tchoupitoulas St.	J. E. Kelley
New Orleans Paint & Color Co., Inc. (A)	700 Baronne St.	David Bernhardt
O'Brien Varnish Co. (A)	4605 Washington Ave.	Roger Pelletier
Patterson-Sargent Co., The (A)	451 Howard Ave.	Edward Koeniger
Peaslee-Gaulbert Paint & Varnish Co. (A)	716 Baronne St.	V. K. Dell
Phelan-Faust Paint Co. (A)	832 Tchoupitoulas St.	A. E. Egdrorf
Pittsburgh Plate Glass Co. (A)	1500 Poydras St.	K. E. Whitekettle
Reichard-Coulston, Inc. (B)	P. O. Box 976	L. B. Griffith
Sherwin-Williams Co., The (A)	741 Magazine St.	M. J. Fortier
Smith Co., Werner G. (B)	1504 Masonic Temple Bldg.	A. J. Anderson
Southport Paint Co., Inc. (A)	4650 Washington Ave.	H. C. Benton
Thompson-Hayward Chemical Co. (C)	1055 Constance St., P. O. Box 487	R. C. Allen
U. S. Industrial Chemicals, Inc. (B)	Broadway & Coliseum Sts.	J. Louis Rivet
Utley Paint Co., Inc. (A)	1120 Gravier St.	Waldo B. Utley
Valentine & Co. (A)	700 Baronne St.	W. Done
Wesco Waterpaints, Inc. (A)	Good Hope, La.	James Dyson
Wilson & Bennett Mfg. Co. (B)	325 N. Cortz St.	Albert P. Claverie

NEW YORK PAINT, VARNISH & LACQUER ASSOCIATION New York, N. Y.

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Vice-President	M. J. MERKIN (M. J. Merkin Paint Co.)
Secretary	LOUIS GILLESPIE (Gillespie-Rogers-Pyatt Co.)
Treasurer	H. E. HENDRICKSON (S. Winterbourne & Co.)

Firm	Address	Representative
Allied Asphalt & Mineral Corp. (B)	217 Broadway	Gordon S. Ziegler
Aluminum Co. of America (B)	230 Park Ave.	E. J. Nelson
American Can Co. (B)	230 Park Ave.	E. Hoffman
American Cyanamid & Chemical Corp. (B)	30 Rockefeller Plaza	J. McE. Sanderson
American Mineral Spirits Co. (C)	155 E. 44th St.	E. M. Toby, Jr.
American Paint Journal Co. (C)	51 Madison Ave., Room 3102	Maurice Butler
American Zinc Sales Co., Inc. (B)	420 Lexington Ave.	John Sellon
Anaconda Sales Co., Pigment Division (B)	25 Broadway, Room 1320	L. H. Donaldson
Apex Color Works, Inc. (A)	394 Claremont Ave., Jersey City, N. J.	A. Liedekor
Archer-Daniels-Midland Co. (B)	233 Broadway	G. H. Tomlinson

Firm	
Arnhold & Co., Inc. (C)	80
Atlas Powder Co., Zapon & Zapon-Brevolite Divisions (A)	Stat
Ault & Wiborg Corp. of New York (A)	75
Baer Brothers (A)	438
Baker Castor Oil Co., The (B)	120
Barrett Co., The (C)	40
Beckwith-Chandler Co. (A)	Del
Berry Brothers, Inc. (A)	629
Bianney & Smith Co. (B)	41
Bisbee Linseed Co., Inc. (B)	270
Brady Palmer Printing Co. (B)	226
Bramley Machinery Corp. (B)	15
Breinig Brothers, Inc. (A)	3d
Brooklyn Varnish Mfg. Co., Inc. (A)	35
Brown Linseed Corp. (C)	Port
Bushwick Can Co., Inc. (C)	723
Calco Chemical Div., American Cyanamid Co. (B)	Bour
Calo & Lydon (C)	90
Capitol Paint & Varnish Works, Inc. (A)	47-55
Cascin Co. of America, Inc. (B)	350
C. P. Chemical Solvents, Inc. (C)	11
Clover Leaf Paint & Varnish Corp. (A)	43-43
Colonial Works, Inc. (A)	223-2
Commercial Solvents Corp. (B)	17
Consolidated Products Co., Inc. (C)	15
Continental Can Co., Inc. (B)	100
Cook & Dunn Paint Corp. (A)	109-1
Debevoise Co., The (A)	968-9
Devoe & Reynolds Co., Inc. (A)	1st
Dicalite Co., The (B)	120
Dings & Schuster, Inc. (B)	43-44
Doggett, Inc., Stanley (C)	75
du Pont de Nemours & Co., Inc., E. I. (A)	350
Eagle Paint & Varnish Works, Inc. (A)	49-20
Eagle-Picher Sales Co., The (B)	420
Ekkins, Inc., J. S. & W. R. (B)	55
Egan & Hausman Co., Inc. (A)	43d
Egyptian Lacquer Mfg. Co.,	City

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Firm	Address	Representative
The (A)	Rockefeller Center, RKO Bldg., 1270 Sixth Ave.	O. J. S. de Brun
Evans Lead Corp. (B)	52 Vanderbilt Ave.	Robert I. Webber
Fein Tin Can Co., Inc. (C)	284 Furman St., Brooklyn, N. Y.	Irving Fein
Fezandio & Sperrle, Inc. (B)	205 Fulton St.	Oscar E. Sperrle
First National Oil Corp. (B)	42-50 Vernon Blvd., Long Island City, N. Y.	C. F. Bossung
Flood & Conklin Mfg. Co. (A)	106-138 Chestnut St., Newark, N. J.	H. P. Schaeffer
Fox Co., Inc., M. Ewing (A)	136th St. & Rider Ave.	Louis V. Fox
France, Campbell & Darling, Inc. (C)	19 15th St., Brooklyn, N. Y.	Ivan L. Darling
Franks Chemical Products Co., Inc. (B)	55 33rd St., Brooklyn, N. Y.	J. M. Franks
Frisch & Co., Inc. (A)	544 Casanova St.	A. M. Frisch
General Dyestuff Corp. (B)	435 Hudson St.	Carl Henlein
General Naval Stores, Newport Industries Div. (B)	230 Park Ave.	Richard J. Spitz
Gillespie-Rogers-Pyatt Co., Inc. (A)	80 John St.	Louis Gillespie
Gillespie Varnish Co. (A)	Dey & Howell St., Jersey City, N. J.	W. H. DeCamp, Jr.
Glidden Co., The (A)	21-11 44th Ave., Long Island City, N. Y.	S. C. Nichols
Grace & Co., Inc., W. R. (C)	7 Hanover Square	M. F. Austin
Groff & Co., Inc., R. W. (C)	10 E. 40th St.	J. M. Selden
Guignon & Green, Inc. (C)	75 West St.	C. F. Guignon
Hanlon & Goodman Co. (C)	6 Riverside Ave., Belleville, N. J.	W. A. Robertson
Hardy Co., Paul W. (B)	271 Madison Ave.	Paul W. Hardy
Harland Corp. (C)	1261 Broadway	W. J. Harding, Jr.
Harmon Color Works (B)	P. O. Box 1158, Paterson, N. J.	Victor J. Chartrand
Harshaw Chemical Co. of New York, Inc., The (B)	Chrysler Bldg., 405 Lexington Ave., Room 3807	P. N. Hamilton
Hercules Powder Co. (B)	500 5th Ave.	George C. O'Brien
Hilo Varnish Corp. (A)	42-60 Stewart Ave., Brooklyn, N. Y.	A. G. Schumann
Hinde & Dauch Paper Co., The (C)	550 9th St., Hoboken, N. J.	R. W. Whitney
Hoboken White Lead & Color Works, Inc. (A)	1501 Adams St., Hoboken, N. J.	V. P. Krauss
Hoover, C. E. (C)	1250 Sixth Ave.	R. E. Tigner
Horn Co., A. C. (A)	43-42 10th St., Long Island City, N. Y.	A. E. Horn
Hotopp Varnish Co., The (A)	110-112 Marshall St., Hoboken, N. J.	F. E. McCourt
Imperial Paper & Color Corp. (B)	515 Madison Ave.	Harold A. Wakefield
Innes Corporation, O. G. (C)	533-541 Canal St.	O. G. Innes
Jackson & Co., Inc., L. N. (C)	29 Broadway	L. N. Jackson
Kellogg & Sons Sales Corp., Spencer (B)	420 Lexington Ave.	D. J. Healy
Kemp Co., W. H. (C)	350 Hudson St.	A. B. Thomas
Kent Machine Works, Inc. (B)	39 Gold St., Brooklyn, N. Y.	Elmer P. Peters
Kentucky Color & Chemical Co., Inc. (B)	23 Flatbush Ave., Brooklyn, N. Y.	J. Hugh Holton
Keystone Varnish Co. (A)	71 Otsego St., Brooklyn, N. Y.	Ralph H. Everett

Firm	Address	Representative
Kohnstamm & Co., Inc., H. (B)	537-55 N.	
Krebs Pigment & Color Corp. (B)	256 V N.	
Litho Can Corporation (C)	9th & N. J.	
Litter Co., Inc., D. H. (C)	500 F N. Y.	
Lucas & Co., Inc., John (A)	521 W N. Y.	
Lunco, Inc. (C)	20-28 N. Y.	
McNulty & Co., Joseph A. (C)	114 Li N. Y.	
McQuade & Co., Inc., John (A)	132-13 Brook	
Mac-Lac Co., Inc., The (A)	127 M N. Y.	
Mantrose Corp., The (A)	136 41 N. Y.	
Manufacturers Varnish Co., Inc. (A)	74-80 I N. Y.	
Martin Co., The L. (B)	45 E. N. Y.	
Masury & Son, John W. (A)	42-50 J N. Y.	
Merkin Paint Co., Inc., M. J. (A)	1441 H N. Y.	
Milton Can Co., Inc., George A. (C)	131-151 N. Y.	
Mitsubishi Shoji Kaisha, Ltd. (C)	120 Br N. Y.	
Monroe Sander Corp., The (A)	10-18 4 N. Y.	
Monsanto Chemical Co., (B)	30 RC N. Y.	
Moore & Co., Benjamin (A)	511 Ch N. Y.	
Muralo Co., Inc., The (A)	570 Ric State	
Murphy Varnish Co. (A)	224 M N. J.	
Murray Oil Products Co., Inc. (B)	21 We N. Y.	
National Can Corp., Subsidiary of McKeesport Tin Plate Corp. (B)	110 E. N. Y.	
National Chemical & Mfg. Co. (A)	25 For N. Y.	
National Lead Co. (B)	111 Br N. Y.	
New Jersey Zinc Co., The (B)	160 Fr N. Y.	
New York Woodfinishers' Supply Co., Inc. (A)	304 El N. Y.	
Nuodex Products, Inc. (B)	312 Div N. J.	
Oil, Paint & Drug Publishing Co., Inc. (C)	59 Joh N. Y.	
Osborn Co., C. J. (C)	132 Na N. Y.	
Owens-Illinois Can Co. (B)	405 Lex N. Y.	
Paragon Paint & Varnish Corp. (A)	5-49 46 N. Y.	
Paramet Chemical Corp. (B)	44th Av City, N. Y.	
Patterson & Co., G. W. S. (C)	155 Jol N. Y.	
Peerless Paint & Varnish Corp. (A)	385 Flu N. Y.	
Pittsburgh Plate Glass Co. (A)	Jay-Wa Brook	
Pratt & Lambert, Inc. (A)	3301-331 City, N. Y.	
Prescott Paint Co., Inc. (A)	445 W. N. Y.	

Firm	Address	Representative
Prior Chemical Corp. (B)	420 Lexington Ave.	Herbert R. Prior
R-B-H Lacquer Dispersions, Inc. (B)	P. O. Box 371, Bound Brook, N. J.	W. S. Edgar
Reichard-Coulston, Inc. (B)	95 Madison Ave.	J. W. Bossert
Reichhold Chemicals, Inc. (B)	726 Rockefeller St., Elizabeth, N. J.	Dr. Stefan Baum
Reynolds Metals Co., Inc. (B)	155 E. 44th St.	Reynolds Fowler
Ronan Co., Inc., T. J. (A)	749 E. 135th St.	Arthur T. Ronan
Ross & Son Co., Charles (B)	148-156 Classon Ave., Brooklyn, N. Y.	C. L. Ross
Roxalin Flexible Lacquer Co., Inc. (A)	800 Magnolia Ave., Elizabeth, N. J.	Leo Roon
St. Joseph Lead Co. (B)	250 Park Ave.	Harry E. Outcault
Scheel, Inc., William H. (C)	193 Water St.	Michael Fried
Sherwin-Williams Co. (A)	292 Madison Ave.	B. M. Van Cleave
Smith & Co., J. Lee (C)	19 Jacob St.	J. P. Fleming
Smith Chemical & Color Co. (C)	55 John St., Brooklyn, N. Y.	Casper Smith
Socony Paint Products Co., Inc. (A)	26 Broadway	C. F. Beatty
Sonneborn Sons, Inc., L. (A)	88 Lexington Ave.	L. D. Eldot
Standard Ultramarine Co., The (B)	60 E. 42nd St.	M. J. Simonson
Standard Varnish Works (A)	2600 Richmond Terrace, Elm Park, Staten Island, N. Y.	J. S. Wolf
Stoney-Mueller, Inc. (B)	Page & Newark Aves., Lyndhurst, N. J.	Richard W. Stoney
Stroock & Wittenberg Corp. (B)	60 E. 42nd St.	A. J. Wittenberg
Sun Chemical & Color Co., Div., General Printing Ink Corp. (C)	309-311 Sussex St., Harrison, N. J.	John V. Dalton
Superior Can Co. (C)	90 Varick St., Brooklyn, N. Y.	Sydney Bloch
Sutcliffe Co., Inc. W. J. (A)	Currie Ave., E. Rutherford, N. J.	W. J. Sutcliffe
Thibaut & Walker Co., The (A)	5-48 46th Road, Long Island City, N. Y.	Randall O. Walker
Thompson, Weinman & Co., Inc. (B)	52 Vanderbilt Ave.	Holland W. Smith
Thurston & Braidich (C)	286 Spring St.	Charles F. Walden
Titanium Pigment Corp. (B)	111 Broadway	C. F. Garescho
Uhlich & Co. Inc., Paul (C)	157 Chambers St.	Edward E. Griffith
United Carbon Co., Inc. (B)	2612 Empire State Bldg., 350 Fifth Ave.	William W. Higgins, Sr.
United Color & Pigment Co., Interechemical Corp. (B)	McClellan St., Newark, N. J.	Leo Sklarz
U. S. Industrial Chemicals, Inc. (B)	60 E. 42nd St.	Walter J. Fried
United States Kalsomine Co. (A)	50 Church St.	Hugh W. Pearson
Valentine & Co. (A)	11 E. 36th St.	Thurlow J. Campbell
Vanderbilt Co., Inc., R. T. (C)	230 Park Ave.	Edward W. Boughton
Wah Chang Trading Corp. (C)	Woolworth Bldg.	T. F. Moran
Wesco Waterpaints, Inc. (A)	101 Park Ave.	Arthur G. Bernier
Wharry & Co., G. A. (C)	24 State St.	G. A. Wharry
Whittaker, Clark & Daniels, Inc. (C)	260 W. Broadway	Robert G. Smith
Wiley Co., C. A. (A)	10-29 44th Road, Long Island City, N. Y.	Pago C. Valentine
Williams & Co., C. K. (B)	88 Kent Ave., Brooklyn, N. Y.	Emil Hoelle

Firm	Address
Wilson & Bennet Mfg. Co. (B)	353 Danf...
Wilson-Imperial Co. (A)	115 Chest...
Winterbourne & Co., S. (C)	164 Water...
Wishnick-Tumpeer, Inc. (B)	295 Madis...
Wood Label Printing Co., Inc. (C)	333 Hudso...
Zinsser & Co., Inc., William (B)	516 W. 54...

PHILADELPHIA PAINT, VARNISH & CHEMICAL CO.

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First Vice-President	(Hock Paint & Chemi...
Second Vice-President	(John Lucas & Co.)
Treasurer	(John T. Lewis & B...
Secretary	(The Paint Industry M...

Firm	Address
American Can Co. (B)	Allen & P...
American Mineral Spirits Co. (C)	S. E. Cor...
American Zinc Sales Co., Inc. (B)	420 Lexing...
Anacosta Sales Co. (B)	232 N. Lyn...
Archer-Daniels-Midland Co. (B)	12 S. 12th...
Baker & Gaffney (C)	12 S. 12th...
Bihn & Wolff Co. (B)	Ash & Alh...
Binney & Smith Co. (B)	676 Drexel...
Bisbee Linseed Co. (B)	2100 Linea...
Bruder & Sons, M. A. (A)	52nd & G...
Calbar Paint & Varnish Co. (A)	2620 N. M...
Clement "Coverall" Co. (A)	611 Van H...
Commercial Solvents Corp. (B)	401 N. Bro...
Continental Can Co. (B)	1500 Walnu...
Dowdy Brothers (C)	N. E. Cor...
du Pont de Nemours & Co., E. I. (A)	1616 Walm...
Eagle-Picher Lead Co., The (B)	Delaware A...
Elder & Jenks (B)	415 Vine S...
Felton, Sibley & Co., Inc. (A)	136 N. 4th...
Foster Co., Benjamin (A)	20th St. &...
Franklin Paint & Varnish Co., Benjamin (A)	4820 Langf...
French, Samuel H. Paint Co. (A)	400 Callow...
General Naval Stores Co., Inc. (B)	1602 Fox
Harshaw Chemical Co. (B)	Jackson &...
Hastings & Co. (C)	819 Filbert...
Hock Paint & Chemical Works (A)	Phoenixvill...
Imperial Paper & Color Corp., Pigment Color Div. (B)	12 S. 12th...
Impervious Paint & Varnish	