

ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS

QUALITY MIXED SEMI-GLOSS PAINT
SEMI-GLOSS WALL PAINT
WHITE
2047
2nd QUALITY

	LB.	YIELD IN GALS	UNIT COST	TOTAL COST
<u>PIGMENT 60 %</u>				
Lithopone	410	11.4	4.34 Cwt	17.79
Titanox C	328	12.6	5.61 "	18.40
Calcite Whiting	82	3.6	.73 "	.60
<u>VEHICLE 40 %</u>				
Varnish	410	54.7	.91 Gal	49.78
Driers	27	3.9	.34 "	1.33
Turpentine	27	3.8	.78 "	2.96
Distillate	82	12.0	.08 "	.96
Calculated Yield	1366	102.0		
Mfg. Loss 2 %		2.0		
Actual Yield		100.0		91.82

COST ANALYSIS

Material Cost Per Gallon	.918
Direct Labor " "	.036
Factory O'Head " "	.171
Bulk Cost " "	1.125
Package Cost " "	.183

Factory Cost Per Gallon in Package 1.31

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
(B) TO AN INDEPENDENT WHOLESALER
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
(D) TO AN INDEPENDENT RETAILER (DEALER)
(E) TO OTHER (SPECIFY) *PARENT CORPORATION OUTLETS.*

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1.54