Bill Papageorge,
Monsanto sales to
Ralston Purina for
1973 - 1968 include
PCT (no PCB) products.
Data for 1963-1967
will be available
late this week.

Paul Hamm
18 June 1973

DSW 325317

actual #8

DSW 325318

P1095-20A

MONSANTO'S SALES TO KEY ACCOUNTS
($000'S)

RUNNING DATE 05/09/73 PAGE NO 702

PARENT NAME / SUBSIDIARY NAME / PRODUCT NAME ---- DIV CODE	PARENT LOCATION / SUBSIDIARY LOCATION	CO. NAME	1ST QTR YTD 1973	FULL YEAR 1972
RALSTON PURINA CO	ST LOUIS MO	PARENT A/R CODE		606014
RALSTON PURINA CO	ST LOUIS MO			
M H A	09	MCPC		52
SANTOQUIN LIQUID	09	MCPC	65	266
TOTAL SALES BY MCPC COMPANY			65	318
METHIONINE HYD ANA 90%	04	INTL		328
TRI CALCIUM PHOSPHATE	04	INTL		
TOTAL SALES BY INTL COMPANY				328
M H A	09	MCPC	291	913
SANTOQUIN LIQUID	09	MCPC	10	39
SANTOQUIN MIXTURE 6	09	MCPC	1	2
SANTOQUIN EMULSION	09	MCPC		1
TOTAL SALES BY MCPC COMPANY			302	955
ADIPIC ACID	03	MICC		
DDBSA 99B	03	MICC		6
TCP	03	MICC	10	8
PCT PYDRAUL 150A	47	MICC		
PCT PYDRAUL 135A	47	MICC		
FUMARIC ACID	03	MICC		
AIR COMPRESSORS	47	MICC		
MISC	47	MICC		2
MISCELLANEOUS	47	MICC		
PCT PYDRAUL 312A	47	MICC		1
PHOS ACID	03	MICC		5
PHOS FEED SOL	03	MICC		23
STP	03	MICC	11	30
TOTAL SALES BY MICC COMPANY			21	75
TOTAL SALES TO RALSTON PURINA CO			388	1,676
PLASTICOS INDUSTRIALES CA	CARACAS	VEN		
LX HF 77 CRYSTAL PERMAT	04	INTL		25
LX COLOR PERMATONE HF66	04	INTL		58
TOTAL SALES BY INTL COMPANY				83
TOTAL SALES TO PLASTICOS INDUSTRIALES CA				83
TOTAL SALES TO RALSTON PURINA CO			388	1,759

DSW 325319

COMPANY CONFIDENTIAL

NSANTO'S SALES TO KEY ACC NTS
($000'S)

DATE 04/07/72 PAGE NO 1,049

PARENT NAME / SUBSIDIARY NAME / PRODUCT NAME	PARENT LOCATION / SUBSIDIARY LOCATION	DIV NAME	4TH QTR YTD 1971	FULL YEAR 1970
RALSTON PURINA	CARACAS VENZ	PARENT A/R CODE		606014
	CARACAS VENZ	INTL	22	55
TOTAL SALES BY INTL DIVISION			22	55
TOTAL SALES TO			22	55
RALSTON PURINA CO*	ST LOUIS MO			
METHIONINE HYDROXY ANAL	09	MCPC		10
SANTOQUIN LIQUID	09	MCPC	307	340
SANTOQUIN MIXTURE 6	09	MCPC	1	
TOTAL SALES BY MCPC DIVISION			308	350
SANTOQUIN MIX 6	04	INTL	3	21
TOTAL SALES BY INTL DIVISION			3	21
100 SER MOTOR OIL	08	MPPC		
TOTAL SALES BY MPPC DIVISION				
METHIONINE HYDROXY ANAL	09	MCPC	1,631	1,139
SANTOQUIN LIQUID	09	MCPC	39	19
SANTOQUIN MIXTURE 6	09	MCPC	2	11
SANTOQUIN EMULSION	09	MCPC	1	
TOTAL SALES BY MCPC DIVISION			1,643	1,169
DDBSA 99B	03	MICC	11	15
ENZYME AP	03	MICC	1	
DAP	03	MICC		
MAP	03	MICC		
ACL	03	MICC		15
MCP SD	03	MICC		1
TCP	03	MICC	38	7
ETHAVAN	02	MICC		
PYDRAUL 150A	02	MICC	1	
PYDRAUL 135A	02	MICC	2	2
LACTIC ACID	02	MICC		1
MURIATIC ACID	02	MICC		1
MISCELLANEOUS	02	MICC		1
MISCELLANEOUS	02	MICC		
PYDRAUL 312A	02	MICC	1	
PHOS FEED SOL	03	MICC	2	
DSP ANHY	03	MICC		
MSP ANHY	03	MICC	1	
TSP ANHY	03	MICC		

DSW 325320

COMPANY CONFIDENTIAL

1095-20A

MONSANTO'S SALES TO KEY ACCOUNTS
($000'S)

JNNING DATE 04/07/72

ARENT NAME / SUBSIDIARY NAME / PRODUCT NAME	PARENT LOCATION / SUBSIDIARY LOCATION	DIV NAME	4TH QTR YTD 1971	FULL YEAR 1970
STP	03	MICC	7	31
TSPP	03	MICC		
TOTAL SALES BY MICC DIVISION			64	74
TOTAL SALES TO RALSTON PURINA CO*			2,018	1,614
TOTAL SALES TO RALSTON PURINA			2,043	1,669

COMPANY CONFIDENTIAL

DSW 325321

No PCB

DSW 325322

CUSTOMER SALES TO RALSTON PURINA COMPANY

			PRODUCT	DIV	1968 LAST YR	DEC. 1969 YR TO DATE
60602001	RALSTON PURINA		0001 WOOD TREATING CHEM	02		81
60602001	RALSTON PURINA CO.		1050 SACCHARIN	02		131
60602001	RALSTON PURINA CO.		3972 DIOCTYL MALEATE	02		
60602001	RALSTON PURINA CO.		4160 ETHAVAN	02		
60602001	RALSTON PURINA		4592 SANTOBRITE	02	2,194	1,511
60602001	RALSTON PURINA CO.		5000 LACTIC ACID	02		269
60602001	RALSTON PURINA CO		6758 SANTOBRITE	02	2,018	1,761
60602001	RALSTON PURINA CO		6760 SANTOBRITE	02		270
60602001	RALSTON PURINA CO.		7260 OCTYL PHTHALATE	02	784	
60602001	RALSTON PURINA CO.		7600 SACCHARIN	02		261
60602001	RALSTON PURINA CO.		7768 PENTA	02	3,400	3,400
60602001	RALSTON PURINA CO.		7840 SKYDROL 500S	02		
DIV TOTAL					8,396	7,684
60602001	RALSTON PURINA CO.		0515 DOB SA & SLURRY	03	4,100	5,100
60602001	RALSTON PURINA CO.		0775 DAP	03	200	100
60602001	RALSTON PURINA CO.		1070 ACL	03	15,200	24,400
60602001	RALSTON PURINA CO.		1661 DCP DIHYDRATE	03		
60602001	RALSTON PURINA CO.		6430 MURIATIC ACID	03	500	500
60602001	RALSTON PURINA COMPANY		7200 MSP ANHY	03		
60602001	RALSTON PURINA CO.		7350 POTASSIUM PHOSPHATES	03		
60602001	RALSTON PURINA CO.		7865 STP	03		
60602001	RALSTON PURINA CO.		7870 MSP ANHY	03		
60602001	RALSTON PURINA CO.		7875 TSP ANHY-FOOD	03		
60602001	RALSTON PURINA CO.		7891 STP	03	26,000	39,000
60602001	RALSTON PURINA COMPANY		8180 ORGANIC PRODUCTS	03	12,000	2,100
DIV TOTAL					58,000	71,200
60602001	RALSTON PURINA CO.		3706 GERING ALL WEATHER 5	06	1,568	138
DIV TOTAL					1,568	138
60602001	RALSTON PURINA CO		1000 METHIONINE HYDROXY ANAL	09	529,180	729,548
60602001	RALSTON PURINA CO		1100 SANTOQUIN LIQUID	09	324,919	336,746
60602001	RALSTON PURINA CO.		1200 SANTOQUIN MIXTURE 6	09		384
60602001	RALSTON PURINA CO		6486 UREA	09	343,771	515-
DIV TOTAL					1,197,870	1,066,163
SUB TOTAL					1,265,834	1,145,185
60602002	VAN CAMP SEA FOOD DIV		1100 SANTOQUIN LIQUID	09	7,313	14,172
60602002	VAN CAMP SEA FOOD DIV		1200 SANTOQUIN MIXTURE 6	09	6,720	5,760
60602002	VAN CAMP SEA FOOD DIV		1300 SANTOQUIN EMULSION	09	278	556
DIV TOTAL					14,311	20,488
SUB TOTAL					14,311	20,488

COMPANY CONFIDENTIAL

STLCOPCB4075502

CUSTOMER SALES TO RALSTON PURINA COMPANY DEC. 1969

		PRODUCT	DIV	LAST YR	YR TO DATE
60602006	PURINA PERU	1200 SANTOQUIN MIX 6	04	15.755	
DIV TOTAL				15.755	
SUB TOTAL				15.755	
60602007	PURINA DE VENEZUELA C A	1200 SANTOQUIN MIX 6	04	8.800	
DIV TOTAL				8.800	
SUB TOTAL				8.800	
60602009	RALSTON PURINA CO	1100 SANTOQUIN LIQUID	04	1.080-	
60602009	RALSTON PURINA CO	1200 SANTOQUIN MIX 6	04	340-	
DIV TOTAL				1.420-	
SUB TOTAL				1.420-	
TOTAL				1.303.280	1.165.673

COMPANY CONFIDENTIAL

DSW 325323

STLCOPCB4075503

RALSTON

				1963 DEC	1964
RALSTON PURINA CO		PRODUCT	DIV	LAST YR	YR TO DATE
RALSTON					
STON PURINA CO	4065	SKYDROL 70	02	23	95
STON PURINA CO	6758	PYDRAUL - AC	02	1481	977
STON PURINA CO	7025	MONSANTO PENTA OILED	02	16397	
STON PURINA CO	7260	DIOCTYL PHTHALATE	02	4406	4183
STON PURINA CO	7760	SANTOBRITE	02	5841	5313
STON PURINA CO	7768	MONSANTO PENTA	02		15750
				28148	26318
RALSTON					
STON PURINA CO	0775	DAP	03		
STON PURINA CO	0776	MONO AMM PHOS	03		
STON PURINA CO	1070	ACL	03	5000	5800
STON PURINA CO	6430	MURIATIC ACID	03	3900	2300
STON PURINA CO	7865	MONO SOD PHOS ANHY	03	20600	99900
STON PURINA CO	7891	SOD TRI PHOS	03	37200	32700
STON PURINA CO	8180	SANTOSITE	03	3200	7100
				69900	147800
RALSTON					
STON PURINA CO	1000	METHIONINE HYDROXY AN	09	91253	426978
STON PURINA CO	1100	SANTOQUIN LIQUID	09	3575	133581
STON PURINA CO	1200	SANTOQUIN MIXTURE 6	09	19602	2670
STON PURINA CO	1300	SANTOQUIN EMULSION	09	278	
STON PURINA CO	6484	NITROGEN SOLUTIONS-D/	09		2991
STON PURINA CO	6486	UREA-FERTILIZER	09	271427	408947
				386135	975167
IAN CAMP				484183	1149285
CAMP SEA FOOD CO	1100	SANTOQUIN LIQUID	09	2200	3090
CAMP SEA FOOD CO	1200	SANTOQUIN MIXTURE 6	09	824	2002
CAMP SEA FOOD CO	1300	SANTOQUIN EMULSION	09	278	
				3302	5092
				3302	5092
		TOTAL SALE		487485	1154377

DSW 325324

LES TO	RALSTON PURINA COMPANY		1965 DEC	1966
	PRODUCT	DIV	LAST YR	YR TO DATE
LSTON PURINA CO.	1050 PYRANOL 1470	02	627	70
LSTON PURINA CO.	4065 SKYDROL	02	189	126
LSTON PURINA CO.	4590 PYDRAUL F-9	02		413
LSTON PURINA CO.	6758 PYDRAUL AC	02	1,667	2,334
LSTON PURINA CO.	7260 PHTHALIC ANHYDRIDE FUSED	02	2,782	4,084
LSTON PURINA CO.	7768 MONSANTO PENTA	02	8,324	13,714
			13,589	20,741
LSTON PURINA CO.	1070 ACL 59 60 70 & 85	03	7,300	12,600
LSTON PURINA CO.	6430 MURIATIC ACID	03	2,600	2,400
LSTON PURINA CO.	7200 PHOSPHORIC ACID	03	1,400	
LSTON PURINA CO.	7865 MSP ANHY	03	35,100	1,200
LSTON PURINA CO	7891 SOD TRI POLY PHOSPHATES	03	32,600	27,700
LSTON PURINA CO.	8180 SANTOSITE	03	16,200	16,900
			95,200	60,800
LSTON PURINA CO.	1000 METHIONINE HYDROXY ANAL	09	1,040,879	1,017,687
LSTON PURINA CO.	1100 SANTOQUIN LIQUID	09	264,742	307,707
LSTON PURINA CO.	1200 SANTOQUIN MIXTURE 6	09		8,800
LSTON PURINA CO.	6486 UREA	09	341,146	456,514
			1,646,767	1,790,708
			1,755,556	1,872,249
AN				
N CAMP SEA FOOD CO	1100 SANTOQUIN LIQUID	09	6,962	9,639
N CAMP SEA FOOD CO	1200 SANTOQUIN MIXTURE 6	09	3,549	2,730
			10,511	12,369
			10,511	12,369
RALSTON PURINA				
RINA LIMITADO	1000 METHIONINE HYD 90	04	1,164	25
RINA LIMITADO	1200 SANTOQUIN MIX 6	04	2,210	8,917
			3,374	8,942
			3,374	8,942
LSTON PURINA DE MEXICO S	1100 SANTOQUIN LIQUID	04	12,600	
			12,600	
PURINA			12,600	
RINA PERU	1200 SANTOQUIN MIX 6	04		10,515
				10,515
				10,515
PURINA				
RINA DE VENEZUELA C A	1200 SANTOQUIN MIX 6	04		5,610

DSW 325325

ALES TO RALSTON PURINA COMPANY DEC 1966

	PRODUCT	D.V	LAST YR	YR TO DATE
URINA DE VENEZUELA C A	7980 SOD BISULFITE ANHYDROUS	04		6,768
				12,378
				12,378
			1,782,041	1,916,453

DSW 325326

ALES TO RANCO INCORPORATED DEC

PRODUCT LAST YR YR TO DATE

STLCOPCB4075506

RALSTON PURINA COMPANY		PRODUCT	DIV	1966 LAST YR	DEC. 1967 YR TO DATE
RALSTON					
PURINA CO.	1050	PYRANOL 1470	02	70	
PURINA CO.	4065	SKYDROL	02	126	
PURINA CO.	4590	PYDRAUL F-9	02	413	41
PURINA CO.	4592	PYDRAUL 135	02		715
PURINA CO.	6756	PYDRAUL AC	02	2,334	2,169
PURINA CO.	6768	PYDRAUL 312	02		1,238
PURINA CO.	7260	DIOCTYL PHTHALATE	02	4,084	4,651
PURINA CO.	7766	MONSANTO PENTA	02	13,714	3,407
				20,741	12,221
RALSTON					
PURINA CO.	0515	DDB SA & SLURRY	03		3,100
PURINA CO.	1070	ACL	03	12,600	15,700
PURINA CO.	6430	MURIATIC ACID	03	2,400	2,900
PURINA COMPANY	7200	PHOSPHORIC ACID	03		
PURINA CO.	7065	TSP CRYSTALLINE	03	1,200	
PURINA CO.	7870	TSP CRYSTALLINE	03		
PURINA CO.	7891	500 TRI POLY PHOSPHATES	03	27,700	33,000
PURINA COMPANY	8180	SANTOSITE	03	16,900	21,000
PURINA COMPANY	8295	SULFUR DIOXIDE	03		
				60,800	75,700
RALSTON					
PURINA CO.	1000	METHIONINE HYDROXY ANAL	09	1,017,687	930,586
PURINA CO.	1100	SANTOQUIN LIQUID	09	307,707	274,275
PURINA CO.	1200	SANTOQUIN MIXTURE 6	09	8,800	
PURINA CO.	6466	UREA	09	456,514	516,679
				1,790,708	1,721,540
RALSTON				1,872,249	1,809,461
SEA FOOD DIV	1100	SANTOQUIN LIQUID	09	9,639	6,642
SEA FOOD DIV	1200	SANTOQUIN MIXTURE 6	09	2,730	6,240
SEA FOOD DIV	1300	SANTOQUIN EMULSION	09		278
				12,369	13,160
PURINA				12,369	13,160
LIMITADO	1000	METHIONINE HYD 90%	04	25	
LIMITADO	1200	SANTOQUIN MIX 6	04	8,917	
				8,942	
PURINA				8,942	
DE OCCIDENTE	1200	SANTOQUIN MIX 6	04	1,001	53
				1,001	53
PARINA				1,001	53
PERU	1200	SANTOQUIN MIX 6	04	10,515	13,785
				10,515	13,785
PARINA				10,515	13,785
DE VENEZUELA C A	1200	SANTOQUIN MIX 6	04	5,610	28
DE VENEZUELA C A	7900	SODIUM BISULFITE ANHYD	04	6,768	
				12,378	28
				12,378	28

DSW 325327

STLCOPCB4075507

RALSTON PURINA COMPANY — DEC. 1967

		PRODUCT	DIV	LAST YR	YR TO DATE
RALSTON PURINA OF CANADA	6760	PYDRAUL 312	04		371
					371
					371
RALSTON PURINA	1200	SANTOQUIN MIX 6	04	699-	935-
				699-	935-
				699-	935-
				1,916,755	1,835,923

DSW 325328

STLCOPCB4075508