Monsanto

FROM (NAME & LOCATION) P. L. Slayton - N. Y. O.

DATE October 3, 1975

cc: J.S. Pullman - Mt. Kisco
D. Wood - St. Louis - B2SD

SUBJECT

DEPARTMENT

TO : C. Paton
St. Louis
B2SC

GE Pittsfield

Cumming,

Jay has indicated that you are trying to set up a meeting on or about October 21 at G. E., Pittsfield, at which time Howard Bergen among others would be able to sit in with some of the higher management of the transformer group to discuss the Askarel situation as well as future replacement products.

As you probably know, John F. Welch, Jr., who is the Vice-President and Group Executive for the Components and Materials group, is also located at Pittsfield. Luke Hart reports to Farnsworth who reports to Welch who in turn reports to Herman Weiss, Vice-Chairman of the Board.

We have been told by some G.E. people that the negative attitude toward Monsanto is at a much higher level than Luke Hart and I suspect that it could well be at the Welch level and I don't believe we have ever been able to talk with this man. Would it be feasible to try to include an appointment with Welch separately for Howard during that visit?

For your information, the chain of command for the transformer group goes up as follows:

Boyle (Manager of Distribution Transformers) and Boraski (Manager of Power Transformers) and Osthoff (Manager of Laboratories) report to Bruce Roberts, Divisional V.P. who reports to Robert Kurtz, Vice-President and Group Executive for the Industrial and Power Delivery Group. He's the counterpart of Welch. Kurtz reports to Dance who's also Vice-Chairman of the Board.

Your thoughts please.

P. L. Slayton

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