

MEMORANDUM

Reply to _____ Date 9/30/74 From PBL To See attached
Subject SALES MANUFACTURING MEETING

The first of a scheduled weekly Sales Manufacturing Meeting was held on 9/26/74.

Present were Messrs. Clay, Koval, Homan, Walton, Reddick, Carberry, Carchedi, Gordon, and Clark.

The meeting was opened with remarks by Messrs. Koval and Clay stating that weekly Sales Manufacturing meetings would take place on Thursdays at 9 a.m. Production and quality problems would be discussed and a course of action decided upon.

The topic for discussion at this meeting was quality. Mr. Clay emphasized that marginal material is not acceptable and we must improve our quality.

Mr. Homan discussed four types of complaints that amount to 60% of the total cost of EB complaints namely Shedding, Blistering, Shading, Off-blend.

It was felt that shedding would be minimized due to changes to the turn around roll at the overlay and maintaining a minimum machine speed of 220 feet per minute. This minimum speed was arrived at following embedding tests conducted by PBL at various speeds.

To combat blistering the softening point of #18 asphalt will be raised in an endeavor to maintain 215 MP at the holding kettles. In addition a closer control will be maintained at the coater relative to applying coating on a wet sheet following a stop.

Slate mixing procedures will be reviewed and followed with the slate basement personnel to reduce the blending complaints.

Mr. Clay in closing re-emphasized the need for improved quality and stressed that immediate measures were to be taken in improving the appearance of the finished bundle.

Upon receipt of sufficient coding numbers the old coding system is again to be used to denote date of manufacture.

cc:Mr. Clay-MB
Mr. Koval-PB
Mr. Homan-BBQ ✓
Mr. Walton-PBB
Mr. Reddick-FBPM-1
Mr. Carberry-FBPM-9
Mr. Carchedi-FBM
Mr. Gordon-FBPM-9
Mr. Clark-PBL

9/30/74 FB Quality meeting

Complaints for the 1st 8 months
have cost FB \$99,899 this yr as
compared with \$44,701 for the same period
last year.

4 categories, account for 60% of
the total cost and 48% of the total
no settled. They are as follows

Shedding - 80 Compl	\$29,960
Blistering - 41 "	\$11,930
Shad. Emb Var - 36 "	\$9,356
Off Blend - 32 "	\$9,708

① Shedding based on the monthly repts
for embedding is not the result of
poor embedding during normal running
so we can assume it's due to
pool control at stop and starts.

② Blistering is always associated
with moisture - this can be the
result of outside storage, packaging
wet etc.

Also it is aggravated by