cars?

A Right.

Q For instance, if you had a car that needed a brake repair or needed new brakes let's say, you might know from a catalog or you might know from your experience that this type of car takes this type of brakes; is that right?

A Yes.

Q All right. And I take it it follows that you couldn't as a result -- you couldn't get all types of brakes on all types of cars; is that right?

A Right.

Q Okay. And I take it we talked about some of the different models that were sold at Foreign Motors.

The foreign models had certain types that they required as well?

A Yes, sir.

Q Okay. When someone would bring an automobile in for repair, is that how you would do it, you would typically look at a catalog to find out