**Monsanto**

FROM (NAME & LOCATION): H. D. Harmon - General Offices

DATE: February 18, 1972

SUBJECT: Accounting Procedure for Returned Therminol and Pydraul

REFERENCE:

TO: Mr. R. M. Stovall
Krummrich

CC: W. E. Ault
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Attached is the accounting procedure to be followed for returned Therminol and Pydraul from Monsanto customers and outside warehouses.

Please let me know if I may be of further assistance.

Howard D Harmon
H. D. Harmon

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Attachment

2-24-72 Per phone to Harmon

1. How to charge customer for: Return Freight, Innovation cost. } These do not go through Sales accounts, customer is billed directly by Sanyo.

2. Control of charges via "pink" return form.

3. Canada returns → these costs are handled same as USA.

REC'D FEB 29 1972

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