EXHIBIT H

0480671

-IN THOUSANDS OF POUNDS AND DOLLARS-

S.O.	SH.	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST ID / MAIN GRP CD
		ARCCLOR 1316															022	0A	1040-016
12		.YORK CAPACITOR CORP BRKLYN NY	100	132	100	132	26.4		26.4		26.4		26.4				26.4		10092590
		.UNMATCHED FREIGHT																	99999999
		TOTAL PRODUCT * * * * * * * LB	24176	23531	24176	21941	2384	1676	1873	2185	2200	2223	1753	1890	1587	1603	1396	1171	1040-016
		02250A * * * * * * *																	
		ARCCLOR 1242															003	9C	1040-240
12	70	.CORNELL DUB ELEC N BEDFORD MAS		91.1															00086744
12	73	.GEN ELEC FORT EDWARDS NY		288															00249467
12	73	GEN ELEC HUDSON FALLS NY		96.6															10031931
		AKENT CUST. TOT-GEN ELEC SCHNEC		384															10599477
12	77	.RAYTHEON CO CANTON MASS		3.00		1.80								1.80					00299006
12	5	.SPRAGUE ELEC N ADAMS PA		92.3															10074770
12	70	.WESTINGHOUSE BLOOMINGTON IND		95.7															10089786
		.UNMATCHED FREIGHT																	99999999
		TOTAL PRODUCT * * * * * * * LB		666		1.80								1.80					1040-240
		00349C * * * * * * *																	
		ARCCLOR 1254															003	1C	1040-280
12	70	.AEROVOX-BELLVIL NEW BEDFORD MA		7.20		16.8		3.60			2.40				3.60		3.60	3.60	00294430
12	37	.WESTERN ELECTRIC ALLENTOWN PA		.060															00269631
12	5	.AXEL ELECTRONICS JAMAICA NY		7.20		3.60									2.40		1.20		10007735
12	70	.CORNELL DUB ELEC N BEDFORD MAS		12.0		12.0	6.00		6.00										00085747
12	5	.FILTRON CO INC FLUSHING NY	20.0		20.0														10027861
12	5	.GEN ELEC PITTSFIELD MA		2.58															10031761
12	37	.HIGH ENERGY MALVERN PA		6.00		6.00			6.00										10037964
12	37	.ITE CIRCUIT BREAKER PHIL PA				.120											.120		10042054
12	37	.MCGRAW EDISON GREENWOOD SC		1.80		3.60								3.60					00290696
12	37	.R F INTERONICS BAYSHORE LI NY		9.00		15.0				1.20	3.60	1.20	2.40	3.60			3.00		00335673
12	37	.SANGAMO ELEC PICKENS SC	75.0	70.2	75.0	15.6	5.40		5.40			1.20			1.20			2.40	10070783
		.UNMATCHED FREIGHT																	99999999
		TOTAL PRODUCT * * * * * * * LB	95.0	116	95.0	72.7	11.4	3.6	17.4	1.2	6.0	2.4	2.4	7.2	7.2		7.9	6.0	1040-280-
		00361C * * * * * * *																	
		CAPACITOR 21															003	3C	1040-225-
12	73	.GEN ELEC FORT EDWARDS NY	30.0	35.4	30.0	57.2	5.2	5.2	10.4		7.3		8.3	5.2	5.2			10.4	00249467
		TOTAL PRODUCT * * * * * * * LB	30.0	35.4	30.0	57.2	5.2	5.2	10.4		7.3		8.3	5.2	5.2			10.4	1040-225-
		00343C * * * * * * *																	

0480672

TOWOLDMON0058565

-IN THOUSANDS OF POUNDS AND DOLLARS-

A O	M S	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV	DEC.	CUST NO / PROD CODE OR
		ARCCLOR 1016															022	0A	1040-016-
		•YUMA CAPACITOR CORP BRKLYN NY	100	132	100	132	26.4		26.4		26.4		26.4				26.4		10092596
		•UNMATCHED FREIGHT																	99599999
		TOTAL PRODUCT * * * * * * * LB	24176	43531	24176	21961	2384	1676	1873	2185	2200	2223	1753	1850	1587	1603	1396	1171	1040-016-
		0225JA * * * * * * *																	
		ARCCLOR 1242															003	9C	1040-240-
12	0	•CORNELL DUB ELEC N BEDFORD MAS		61.1															00086746
12	3	•GEN ELEC FORT EDWARDS NY		280															00249466
12	3	•GEN ELEC HUDSON FALLS NY		66.6															10031931
		•AGENT CUST. TOT-GEN ELEC SCHNEC		304															10599477
12	0	•RAYTHEON CO CANTON MASS		3.00		1.80								1.80					00299006
12	2	•SPRAGUE ELEC N ADAMS PA		92.3															10074776
12	0	•WESTINGHOUSE BLOOMINGTON IND		95.7															10089706
		•UNMATCHED FREIGHT																	99999999
		TOTAL PRODUCT * * * * * * * LB		666		1.80								1.80					1040-240-
		0034QC * * * * * * *																	
		ARCCLOR 1254															003	1C	1040-280-
12	0	•ACROVOX-BELLVIL NEW BEDFORD MA		7.20		16.8		3.60			2.40				3.60		3.60	3.60	00294435
12	0	•WESTERN ELECTRIC ALLENTOWN PA		.066															00269631
12	2	•AXEL ELECTRONICS JAMAICA NY		7.20		3.60									2.40		1.20		10001731
12	0	•CORNELL DUB ELEC N BEDFORD MAS		12.0		12.0	6.00		6.00										00086746
12	2	•PLITRON CO INC FLUSHING NY	20.0		20.0														10027866
12	2	•GEN ELEC PITTSFIELD MA		2.58															10031761
12	0	•UNION CHEMY MALVERN PA		6.00		6.00			6.00										10031964
12	0	•ITE CIRCUIT BREAKER PHIL PA				.120											.120		10042056
12	0	•THOMAS EDISON GREENWOOD SC		1.80		5.60								3.80					00290696
12	0	•M F INTERMICS BAYSHORE LI NY		9.00		15.0				1.20	3.60	1.20	2.40	3.60			3.00		00335671
12	0	•SANGAMO ELEC PICKENS SC	75.0	70.2	75.0	15.6	5.40		5.40			1.20			1.20			2.40	10070781
		•UNMATCHED FREIGHT																	99599999
		TOTAL PRODUCT * * * * * * * LB	95.0	116	95.0	72.7	11.4	3.6	17.4	1.2	6.0	2.4	2.4	7.2	7.2		7.9	6.0	1040-280-
		0036JC * * * * * * *																	
		CAPACITOR 21															003	5C	1040-225-
12	3	•GEN ELEC FORT EDWARDS NY	30.0	35.4	30.0	57.2	5.2	5.2	10.4		7.3		8.3	5.2	5.2			10.4	00249467
		TOTAL PRODUCT * * * * * * * LB	30.0	35.4	30.0	57.2	5.2	5.2	10.4		7.3		8.3	5.2	5.2			10.4	1040-225-
		0034JC * * * * * * *																	

0480673

TOWOLDMON0058566

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	FORECAST	LAST YEAR SALES	CURRENT FORECAST YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTOMER NUMBER
THERMOSTAT 70-90															003	04A	1050-210
.ESSEX ELEC ENG DENSERVILLE IL		14.8															0029998
.FEDERAL PAC ELEC NEWARK NJ		.360															1002752
.FEDERAL PACIFIC EL RICHTIAS CA				4.04		4.04											0015338
PARENT CUST. TOT-FED PAC ELEC NE		.360		4.04		4.04											1002752
.GEN ELECTRIC SACRAMENTO CA		1.35															1003145
.GLN ELEC SUPPLY NEW BEDFORM MA				2.70												2.70	0033824
PARENT CUST. TOT-GEN ELEC SCHNEC		1.35		2.70												2.70	1059947
.GLENN CO PACHECO CA				12.1			1.3		10.8								0032040
.HAZELTINE CORP GREENLAWN LI NY																	0028722
.HELENA CORP HELENA AL		75.5		130			27.0					20.2	14.8		37.7	30.3	0030875
.HEVI-DUTY ELEC GOLDSBURO NC	200	384	200	384	33.9	27.0	50.2		33.5	29.2	29.7		23.6	32.0	30.5	52.8	0008796
.ITE IMPERIAL HANCOCKS BROG NJ		.720															0025464
.ITE CIRCUIT BREAKER PHIL PA		660		1.35											1.35		1004205
PARENT CUST. TOT-ITE CIRCUIT BRE		661		1.35											1.35		1004205
.ITE IMPERIAL OKLAHOMA CITY OK		2.70		2.70	2.70												0030819
.I T E IMPERIAL LOS ANGELES CA		1.44															0030111
.ITE IMPERIAL JACKSONVILLE FL		3.60															0030013
.ITE IMPERIAL HONOLULU HAWAII		1.80															0029616
.ITE IMPERIAL HORRIS IL		.360															0030031
.ITE IMPERIAL BARDSTOWN KY		.360															0029612
.ITE IMPERIAL CORP TRENTON NJ				3.37					3.37								0032336
.ITE IMPERIAL STATEN ISL NY				1.35												1.35	0033642
.ITE IMPERIAL TORONTO CNTO				.674				.674									0024402
.ITE IMPERIAL DEER PARK TX		4.72															0030566
PARENT CUST. TOT-ITE CIRCUIT BRE		12.3		5.39				.67	3.37							1.35	1004205
.ITE IMPERIAL SPARTANBURG SC		1.08		3.37					3.37								0030573
.KOHLMAN ELECTRIC GRE RAPIDS MI				2.70	2.70												0011734
.KOHLMAN ELEC CRYSTAL SPR MS	420		420	271	38.8	77.2		39.9	36.6		39.9			38.5			0012726
.MONSANTO SANTA CLARA CALIF																	0014902
MONSANTO ELIZABETH NJ																	0014068
MONSANTO-SPECIAL-ELIZABETH NJ																	0030937
PARENT CUST. TOT-MONSANTO CORP S																	0004714
.NIAGARA TRANSDUN BUFFALO NY	500	487	500	510	48.4		49.1	34.7	50.6	76.5	50.1		50.7	51.6	49.1	49.6	1005774
.POLLUTION CONTROL BIRMINGHM AL	50.0		50.0														0030984

0480674

TOWOLDMON0058567

PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

G	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES SAME TIME FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	COMPANY MAJOR CUST CD
	THERTECH 70-30															003	0A	1050-210-
	H K PORTER DELMONT PA	50.0	71.4	50.0	130	7.4	3.4	1.3	3.4	2.7	31.7	49.2	8.1	6.1	7.4	5.4	4.0	10064155
	H K PORTER CO LYNCHBURG VA		13.5															00311065
	H K PORTER CHIPPEWA FALLS WI				4.72										.67	4.04		0033445C
	PARENT CUST. TOT-H K PORTER PITT	50.0	84.9	50.0	135	7.4	3.4	1.3	3.4	2.7	31.7	49.2	8.1	6.1	8.1	9.4	4.0	00045012
	RESEARCH COTTRL ROUND BROOK NJ	800	586	800	610	40			40	130		98			86		207	10067537
	STANDARD CO LACROSSE WISC																	00326534
	STANDARD TRANSF CO MELROSE MS		27.0		6.74				6.74									00329286
	STD TRNSFRMER WARREN OH	400	308	400	204					55.7			50.0		49.4	48.4		10075311
	STANDARD TRANSFORMER REDFRD OR	50.0	82.5	50.0	260				10.1	49.7	99.7		50.3				50.5	0021628.
	PARENT CUST. TOT-STANDCO CO CHIC	450	417	450	471				17	105	100		100		49	48	51	0009029(
	UNIVERSAL VOLTRONICS NY RAT NY		14.8															00204297
	W E OPTIGRAFF MFG SCOTTDALE PA	150	49.6	150	60.6				10.1				50.0					10064711
	WESTINGHOUSE-BOX 6096-BIRMGHM AL				.674									.674				00332057
	WESTINGHOUSE ELECT MOBILE AL				2.02				2.02									00323045
	WESTINGHOUSE EL SCOTSBORO AL				.060									.060				00332360
	WESTINGHOUSE EL HOT SPRGS AR		.674															00308706
	WESTINGHOUSE EL JACKSONVLE AR				7.41						7.41							00326550
	WESTINGHOUSE PHOENIX ARIZONA		13.5		13.5			13.5										10014387
	WESTINGHOUSE ELEC CORPION CA	10.0	2.70	10.0	3.37					3.37								00145077
	WESTINGHOUSE ELE SUP CAMRNO CA		1.35															00295671
	WESTINGHOUSE ELE SUP DAVIS CA		.760															00293555
	WESTINGHOUSE EMERYVILLE CALIF	5.00	3.37	5.00	11.1			.12			9.44	.18			1.35	1.35	1.35	10089921
	WESTINGHOUSE ELE HEADQSHOUS CA		3.72		3.40					2.40	1.00							00306451
	WESTINGHOUSE LOS ANGELES CA	2.00	.674	2.00														00280313
	WESTINGHOUSE ELEC KINGS CA		.674															00301655
	WESTINGHOUSE RIVERSIDE CA		.120		.360			.360										00312423
	WESTINGHOUSE SAN FRANCISCO CAL		7.41		.674								.674					00165668
	WESTINGHOUSE-ELE STLCNTCH CA		2.70															00307785
	WESTINGHOUSE SAN JOSE CA				.120				.120									00322407
	WESTINGHOUSE EL SAN ANDREAS CA				.060										.060			00334049
	WESTINGHOUSE EL VALLEJO CA				3.00			3.00										00321524
	WESTINGHOUSE BRIDGEPORT CONN				.674							.674						10089964
	WESTINGHOUSE MILLTRANTIC CT		.674															00295418
	WESTINGHOUSE-SUPPLY-WASHTCN DC		.900		2.55			.60					1.35	.60				00304832
	WESTINGHOUSE-NCR TEST-WASH DC		3.06															00303919
	WESTINGHOUSE-K-ST-WASHINGTN DC				10.8										7.41		3.37	00313042
	WESTINGHOUSE WASHINGTON DC		1.35															10089120
	WESTINGHOUSE EL WILMINGTON DE		.120															00314765
	WESTINGHOUSE ELEC ANCLOTE FL		2.02															00305863
	WESTINGHOUSE PITTS-BALDWIN FL		12.1		4.04	4.04												00145203

0480675

TOWOLDMON0058568

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES FOR CURR YEAR	SALES CURR YEAR	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTOMER / MANUFACTURING CODE
INCHTLCH 70-30															003	UA	1050-210-14
WESTINGHOUSE ELEC PENSACOLA FL		2.70															00295076
WESTINGHOUSE TAMPA FL				2.70							2.70						00426140
WESTINGHOUSE G ATL ATLANTA GA				20.9		9.44	1.35		4.04		2.02	4.04					00145157
WESTINGHOUSE-ATLANTA-HCRE GA				2.70								2.70					00276243
WESTINGHOUSE ELE SAVANNAH GA		2.16		13.5	4.04	2.70			6.74								00109692
WESTINGHOUSE ELEC CHARLES CY I				1.35							1.35						00326022
WESTINGHOUSE ELEC CONCA ID				3.37										3.37			00336663
WESTINGHOUSE EL SODA SPRGS ID				4.70						.66		4.04					00326348
WESTINGHOUSE BEARDSTOWN IL		.674															00275337
WESTINGHOUSE BELVIDERE IL		.720															00300551
WESTINGHOUSE CHICAGO IL		.674		3.37							3.37						00216480
WESTINGHOUSE CHICAGO ILLINOIS		10.1		8.76			.67		4.04			4.04					10059611
WESTINGHOUSE DECATUR ILL				10.1					6.74				3.37				00323594
WESTINGHOUSE MAYWOOD IL		20.7		26.0	4.00	3.06		2.34		6.84					9.00		00279927
WESTINGHOUSE ELECT PEORIA IL				1.35	1.35												00310465
WESTINGHOUSE QUINCY IL		.674															00108102
WESTINGHOUSE TUSCOLA ILL		2.02		2.02					.67	1.35							00222560
WESTINGHOUSE ELEC WAUKEGAN IL				.674					.674								00324574
WESTINGHOUSE ELE GARY IN		1.08		.360					.360								00306185
WESTINGHOUSE INDIANAPOLIS IND		.674		1.35						1.35							10049468
WESTINGHOUSE ELE TOPEKA KS		.120															00105723
WESTINGHOUSE ELE HAWESVILLE KY				2.70				2.70									00123586
WESTINGHOUSE EL BATON ROUGE LA		2.02		1.35							1.35						00314334
WESTINGHOUSE EL LK CHARLES LA				.674										.674			00333859
WESTINGHOUSE NEW ORLEANS LA		.720															00285234
WESTINGHOUSE ELE NEW IBERIA LA				.674												.674	00336890
WESTINGHOUSE ELEC CARVALE LA				.240					.240								00325198
WESTINGHOUSE ELE WORCESTER MA		4.20															00238492
WESTINGHOUSE E BOSTON PASS		1.35															10065514
WESTINGHOUSE SPRINGFIELD MASS		.240															10084070
WESTINGHOUSE-ERGSI-BALTIMOR MD		2.02															00307637
WESTINGHOUSE HGH ST BALTIM MD				1.35			1.35										00319370
WESTINGHOUSE EL BLADENSBURG MD				4.72						4.72							00327298
WESTINGHOUSE ELEC BETHESDA MD				.180											.180		00336987
WESTINGHOUSE ELEC HYATTSVLE MD		2.04		1.20		.000							.600				33312733
WESTINGHOUSE SPARROWS PT MD		2.02															00293261
WESTINGHOUSE EL STEVEN SPR MD		4.04															00314301
WESTINGHOUSE TOWSON MD				.480											.480		00299063
WESTINGHOUSE EL SOP LINCOLN ME		.120															00305109
WESTINGHOUSE DETROIT MICHIGAN				19.2					.4	2.7		1.3	3.4		10.8	.7	10089404
WESTINGHOUSE LEGIONEL MI				5.39												5.34	00337609
WESTINGHOUSE ELEC PETOSKEY MI		2.02		8.04			1.35				6.74						00303510
WESTINGHOUSE MINNEAPOLIS MINN		2.70		.360						.360							00205362
WESTINGHOUSE KANSAS CITY MO		1.99		18.9			2.70			3.37		2.70			.67	9.44	00263129

0480676

TOWOLDMON0058569

PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SAME GOAL FOR SAME YEAR	SALES GOAL FOR THIS YEAR	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTOMER MAIN LAB OF
1.METEON 70-30															00360A		1050-210-1
WESTINGHOUSE APPL ALB NC PC		2.70															10089603
WESTINGHOUSE ST LO ST LOUIS MO		13.5		.360								.360					00285571
WESTINGHOUSE ELECTRIC TAYCORVE NS		.674															00331049
WESTINGHOUSE ELECT OMAHA NB				.674								.674					00339612
WESTINGHOUSE EL SUP BUTNER NC				.240		.240											00310353
WESTINGHOUSE CHARLOTTE NC		7.77		14.5		1.3		11.5		6.1					.7		00145319
WESTINGHOUSE ELE GREENSBORO NC		1.35															00304501
WESTINGHOUSE EL HIGH POINT NC				.120				.120									00321010
WESTINGHOUSE EL PORTSMOUTH KY				4.72		4.72											00219325
WESTINGHOUSE HILLSIDE NJ		4.72		.854				.854									10089417
WESTINGHOUSE ELE BRECKPRT NY		.120															00360010
WESTING HILLSIDE COLLEGE PT NY		16.9															00283125
WESTINGHOUSE ELEC CUBA NY		6.44		2.02			2.02										00312320
WESTINGHOUSE EL LOCKPLRT NY				1.35										1.35			00333794
WESTINGHOUSE ELECTRIC NYC NY		2.70															00047740
WESTINGHOUSE-CHGO-NEW YORK NY				6.74					6.74								00322350
WESTINGHOUSE EL COLUMBUS OH		.674		2.02						2.02							00314210
WESTINGHOUSE CINCINNATI OHIO		9.49		9.39			2.02				3.37						10089425
WESTINGHOUSE DAYTON OHIO		.720															00261122
WESTINGHOUSE ELEC MARIETTA OH		.240															00301109
WESTINGHOUSE ENG SANDUSKY OH				.720			.720										00320471
WESTINGHOUSE ELEC TOLEDO OH				2.70										2.70			00336626
WESTINGHOUSE ELEC TULSA OK				.674											.674		00355114
WESTINGHOUSE-REPAIR-PORTLAND E				4.72									2.70			2.02	00332178
WESTINGHOUSE EL PORTLAND OR				5.39					.67				4.72				10089125
WESTINGHOUSE ELEC RATATER CR		7.41															00301512
WESTINGHOUSE EL MECCFALL PA				2.10			1.20								.90		00319364
WESTINGHOUSE EL FLEETWOOD PA		.300															00314277
WESTINGHOUSE-VICKS BG-PHILA PA				3.37			3.37										00320705
WESTINGHOUSE JEL-PITTSBURGH PA				2.70							2.70						00320936
WESTINGHOUSE PHILADELPHIA PA	70.0		70.0	33.7								17.5	8.1	2.7	3.4	2.0	10099727
WESTINGHOUSE SPRINGFIELD PA		.540															00196851
WESTINGHOUSE SHAVON PENN	24.0		24.0														1005751
WESTINGHOUSE EL WILKES BARRE P				3.37			3.37										00169641
WESTINGHOUSE ELEC ROBEL SC		1.39															00245973
WESTINGHOUSE KNOXVILLE TN				.674					.674								00246777
WESTINGHOUSE EL MT PLEASANT TN				.674				.674									00323136
WESTINGHOUSE AMARILLO TX		.360															00246202
WESTINGHOUSE PTTTS HOUSTON TX		6.74		33.1		22.9							8.8	.1	1.3		00145262
WESTINGHOUSE ELEC ROSENBERG TX				.674									.674				00331325
WESTINGHOUSE SALT LAKE CTY UT	1.00	.674	1.00														10089573
WESTINGHOUSE EL QUANTICO VA				.120						.120							00326771
WESTINGHOUSE ELEC SCOTTSBO VA	300		300														00145335
WESTINGHOUSE ELE SEATTLE WASH				2.70									2.70				00206938

0480677

TOWOLDMON0058570

12/31/75 PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	PERIOD	LAST YEAR SALES	SALES FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTOMER NUMBER
INCHTEEN 70-30															003	0A	1050-21
WESTINGHOUSE FAIRMONT W V		1.35															1GC899
WESTINGHOUSE ELEC SUP GARY IN				.300											.300		003354
WESTINGHOUSE EL HUNTINGTON WV				.150			.150										003214
WESTINGHOUSE ELEC PURSGLOVE WV				1.35	1.35												003169
WESTINGHOUSE WEIRTON W VA				13.5					13.5								003239
AGENT CUST. TOT=WESTINGHOUSE EL	412	211	412	369	15.6	49.0	37.9	20.3	51.2	47.5	24.4	39.5	36.3	19.7	29.7	22.2	000477
.UNMATCHED FREIGHT																	99599
.CLAIM ACCOUNT																	001363
.CUSTOMER UNKNOWN																	99959
TOTAL PRODUCT 0 0 0 0 0 0 0 LB 003 00A 0 0 0 0 0 0 0	3593	3426	3533	3339	358	137	200	215	436	340	300	223	131	285	206	460	1050-21
INCHTEEN 100-42															003	4A	1050-21
.R E UPTEGRAFF MFG SCOTTDALE PA		91.9															100857
.WABTEC ELECTRIC VANCALTA IL	150	120	150	82.2				10.2		24.0		24.0				24.0	100862
.WESTINGHOUSE BIRMINGHAM ALA				5.13		3.06				.60						1.40	100896
WESTINGHOUSE ELEC FT SMITH AR				3.60									3.60				003316
WESTINGHOUSE ELEC COMPTON CA				.055								.055					001450
WESTINGHOUSE DUNLEY CA		3.60															003153
WESTINGHOUSE ELEC VERNON CA				4.20									4.20				003509
WESTINGHOUSE ELEC DENVER COLO	10.0	14.1	10.0	4.20		1.80							2.40				001552
WESTINGHOUSE-UTAH-DENVER CO				6.60								6.60					003290
WESTINGHOUSE ELEC DAVENPORT IA				.055												.055	003362
WESTINGHOUSE ALTON IL				.600						.600							002631
WESTINGHOUSE BATON ROUGE LA		.220															100873
WESTINGHOUSE-REPAIR-SPRGFLD MA				8.40							4.80			3.60			003023
WESTINGHOUSE-REPAIR-DAETTRCH M		9.60		22.2		6.60					2.40	2.40			1.80	9.00	002022
WESTINGHOUSE DETROIT MICHIGAN		1.20															100874
WESTINGHOUSE TELNTEK KI				2.40											2.40		002452
WESTINGHOUSE ST LO ST LOUIS MO				3.60			1.20			2.40							002813
WESTINGHOUSE BUFFALO NEW YORK				5.40		3.00				1.20				1.20			100895
WESTINGHOUSE-4600-CLEVELAND OH				4.20								1.80		2.40			002992
WESTINGHOUSE-REPAIR-PORTLAND O				.600												.600	003321
WESTINGHOUSE COATESVILLE PA		1.80															003072
WESTINGHOUSE EAIE PENN				12.7	9.60						3.00						1GC892
WESTAMHOUSE GLASSPORT PENN				20.4		3.60	4.20	1.80	1.20	3.60		1.80		4.20			1GC194
WESTINGHOUSE-SPRING-PHILA PA		2.00															003122
WESTINGHOUSE CHATTANOOGA TN				2.40			2.40										002701
WESTINGHOUSE ELE DEFENSE TX				.655									.655				003322
WESTINGHOUSE ELEC FT WORTH TX		.320		9.00				3.00									001651
WESTINGHOUSE-FT WAT-FT WORT TX				10.7	.6						10.1						003164

0480678

TOWOLDMON0058571

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	FORECAST YEAR	SALES EVER YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST MAIN C
INERTEEN 100-42															00354A		1050-
WESTINGHOUSE PITTS HOUSTON TX				.600												.600	0014
WESTINGHOUSE SAN ANTONIO TX		1.20															0028
WESTINGHOUSE CORP SHELDON TX		3.00		.600			.600										0011
WESTINGHOUSE ELEC HILL AFB UT				.110									.110				0033
WESTINGHOUSE EL RICHMOND VA				1.20	1.20												0017
WESTINGHOUSE ELEC SOUTH BO VA				72.0							72.0						0014
WESTINGHOUSE MILWAUKEE WI				1.00			.60									1.20	1008
PARENT COST. TOT-WESTINGHOUSE EL	10.0	37.5	10.0	197	11.4	18.1	9.0	4.8	1.2	8.4	92.3	12.7	11.0	11.4	4.2	12.9	0004
TOTAL PRODUCT * * * * * * * LB 00334A * * * * * * *	160	249	160	200	11.4	18.1	9.0	15.0	1.2	32.4	92.3	36.7	11.0	11.4	4.2	36.9	1050-2
INERTEEN 54201 CF CAPACITOR															02236A		1050-2
.UNMATCHED FREIGHT																	99999
TOTAL PRODUCT * * * * * * * LB 02285A * * * * * * *																	1050-2
INERTEEN 54201 CM															00354B		1050-2
.WESTINGHOUSE BIRMINGHAM ALA		1.60															10089
WESTINGHOUSE WILSON CAP ALA		.600															00293
WESTINGHOUSE PHOENIX ARIZONA	270	273	270	269	45.4		44.0		44.6		45.0		45.1		44.7		10009
WESTINGHOUSE ELEC KEWTON PASS		5.40															00293
WESTINGHOUSE-REPAIR-SPRGFLD MA		6.60															00102
WESTINGHOUSE-REPAIR-BALTIMOR M		2.40															00262
WESTINGHOUSE ELE AUGUSTA MAINE		10.6															00288
WESTINGHOUSE-FORD-DEARBORN MI		32.4															00307
WESTINGHOUSE DETROIT MICHIGAN		4.20															10089
WESTINGHOUSE TRENTON MI		2.40															00245
WESTINGHOUSE ASTORIA NY		6.00															00284
WESTINGHOUSE BUFFALO NEW YORK		23.0															10089
WESTINGHOUSE ELEC DEPOSIT NY		1.26															00299
WESTINGHOUSE ELEC UTICA NY		2.40															10089
WESTINGHOUSE CLEV CLEVELAND OH		4.80															00277
WESTINGHOUSE-4600-CLEVELAND OH		4.20															00299
WESTINGHOUSE-LIGHT-DIV CLEV OH		4.20															10089
WESTINGHOUSE GLASSPORT PENN		15.0															10089
WESTINGHOUSE SHARON PENN	1100	930	1100	951			94		97			96	287	85	195	97	10089
WESTINGHOUSE EL WILKES BARRE P		2.40															001696
WESTINGHOUSE CHATTANOOGA TN		6.00															002783
WESTINGHOUSE ELEC JACKSON TN		.600															003091
WESTINGHOUSE EL NEW CAISY TN		1.20															003135

0480679

TOWOLDMON0058572

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES QUOTA FOR CURR YEAR	SALES QUOTA CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTOMER NUMBER
INERTEEN 54201 LA															003	40	1050-216
WESTINGHOUSE EL RICHMOND VA		3.60															0017902
WESTINGHOUSE ELEC SOUTH BO VA	4600	3643	4600	4706	445	283	289	283	467	383	292	678	97	484	388	580	0014531
WESTINGHOUSE MILWAUKEE WI		2.40															1C00994
WESTINGHOUSE FAIRMONT W V		1.20															1008991
PARENT CUST. TOT-WESTINGHOUSE EL	5970	5154	5970	5926	529	283	427	283	609	383	337	773	429	569	627	677	0004777
UNMATCHED FREIGHT																	9999999
TOTAL PRODUCT * * * * * * * LB	5970	5154	5970	5926	529	283	427	283	609	383	337	773	429	569	627	677	1050-216
003540 * * * * * * *																	
PYRANOL AI301															018	66A	1040-281
GEN ELEC RUNE GA	2000	2130	2000	1713	100	100	197	200	98	203		211	97	98	207	204	1003126
GEN ELEC PITTSFIELD MA	1100	620	1100	1170	204	6	105	99	98	91	90	190	107	93		99	1003174
PARENT CUST. TOT-GEN ELEC SCHNEC	3100	2750	3100	2883	304	94	302	299	196	294	90	401	204	191	207	303	1059947
TOTAL PRODUCT * * * * * * * LB	3100	2750	3100	2883	304	94	302	299	196	294	90	401	204	191	207	303	1040-281
010960 * * * * * * *																	
TRANSFORMER INERTEEN 54201 KA															022	06A	1050-217
WESTINGHOUSE W ATL ATLANTA GA		15.5															0014515
WESTINGHOUSE PHILADELPHIA PA		76.8		70.8	19.5			11.5	20.2	10.8	8.8						1006772
WESTINGHOUSE SHARON PENN				20.2											20.2		1C00975
WESTINGHOUSE ELEC SOUTH BO VA		67.4		65.4					20.2	25.6	7.4	3.4	12.8				0014533
PARENT CUST. TOT-WESTINGHOUSE EL		160		160	19.5			11.5	40.4	36.4	16.2	3.4	12.8		20.2		0004774
TOTAL PRODUCT * * * * * * * LB		160		160	19.5			11.5	40.4	36.4	16.2	3.4	12.8		20.2		1050-217
022356 * * * * * * *																	
TRANSFORM PYRANOL AI303B															003	68A	1050-300
GEN ELEC SERV SP EVANSVILLE IN		.360															0030664
GEN ELECTRIC EVELETH MN		.360															0030086
GEN ELEC GENITT NY																	0023710
PARENT CUST. TOT-GEN ELEC SCHNEC		.720															1059947
MONSANTO SAUGET ILL																	0014903
UNMATCHED FREIGHT																	9999999
TOTAL PRODUCT * * * * * * * LB		.720															1050-300
003568 * * * * * * *																	

0480680

TOWOLDMON0058573

PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

SEG	SEL	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	FORECAST FOR CURR YEAR	YEAR-TO-DATE CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST MAIN CO
		TRANSFORMER PYRANOL A13030-2															02402A		1050-3
		GTAGS COMPANY MILWAUKEE WI		12.3															10022
		GLN ELEC MOBILE AL		.360															00281
		GEN ELECTRIC PHOENIX AZ		4.73															00300
		GENL ELECTRIC TUCSON AZ	2.00	6.75	2.00														00271
		G E CO LOS ANGELES ANAHEIM CA	5.00	8.10	5.00														00120
		GENL ELECT MARTELL CA		2.03															00307
		GEN ELEC-SERV SHOP-OAKLAND CA	2.00	5.40	2.00	6.75		1.35				5.40							10031
		GEN ELEC OAKLAND CA		.120															10032
		GEN ELEC PACHUCA CALIF		2.03															00296
		GEN ELEC SAN DIEGO CA	1.20	1.20	1.20														00252
		GENL ELEC TRANS VALLEJO CA		1.35															00311
		GEN ELEC DENVER CO	2.00	8.10	2.00														10032
		GEN ELEC PLANTSVILLE CT		11.5															10030
		GEN ELEC STAMFORD CT		2.70															00284
		GEN ELEC WILMINGTON DE		9.45															00270
		GEN ELEC HIALEAH FL		4.05															10031
		GENL ELEC CO TAMPA FL		1.35															00304
		GEN ELEC SUPPLY CO TAMPA FL		2.14															10030
		G E SER SHOP CHAMBLEE GA		1.22															10031
		GENL ELEC ATLANTA GA	200	271	200	.120			.120										10031
		GEN ELEC SCH BETTENDORF IA		5.40															00176
		GEN ELEC SERV SHOP MCVDURN ID		.675															00259
		GEN ELEC CHICAGO IL		20.3															10031
		GEN ELEC CO MCCOOK IL		1.35															00295
		GEN ELEC SERV SP EVANSVILLE IN		1.04															00304
		GEN ELEC GUSALL FT WAYNE IN		2.03															10031
		GEN ELEC INDIANAPOLIS IN		2.03															10031
		GEN ELEC SERV SHOP BATON ROELA		1.80															00151
		GEN ELEC NEW ORLEANS LA		5.40															10031
		GEN ELEC MEDFORD MA		2.70															10031
		GEN ELEC PITTSFIELD MA		362															10031
		GEN ELEC SHP ABERDEEN PR GR MD		2.76															00251
		GENL ELEC MICELLE MO		1.35															00250
		GLN ELEC SUPPLY BLADENSBURG MD		9.00															00255
		GEN ELEC DALLY MARYLAND		20.3															10032
		GENL ELEC CO RIVERVIEW MI		61.4															00273
		GEN ELEC MINNEAPOLIS MN	2.00	6.75	2.00														001196
		GLN ELEC KANSAS CITY MO		12.2															001200
		GEN ELEC ST LOUIS MO		2.70															10031
		GEN ELEC HUTTE MT		4.05															00270
		GEN ELEC CHARLOTTE NC		21.2															10031
		GLN ELEC WILMINGTONVILLE NC		1.08															10031
		GEN ELEC KD BERGEN NJ		4.05															10031
		GEN ELEC APP SV ALBUQUERQUE NM	1.00	1.76	1.00														00295
		GEN ELEC ALBANY NY		10.8															10031

0480681

TOWOLDMON0058574

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	CURRENT FORECAST FOR CURR YEAR	SALES CURR FIQ	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST NO SALES REP
TRANSFORMER PYRANOL A1388-2															024	02A	1050-30
GEN ELEC SYRACUSE NY		6.08															001198
GENERAL ELECTRIC TONAWANDA N Y		24.3															001268
GEN ELEC COLUMBUS OH		9.72															001199
G E SERVICE CLEVELAND OH		2.03															100313
G E SERVICE SHOP CINCINNATI OH		4.05															100317
GEN ELEC EUGENE OR	2.00		2.00														002329
GEN ELEC-SERVICE-PORTLAND OR		4.05															100315
GEN ELEC ALLENTOWN PA		2.03															100314
GEN ELECTRIC SUPPLY ERIE PA		1.35		2.70										2.70			003113
GEN ELEC W KITTLIN PA		8.37															100311
GEN ELEC SMITH WALES PA		.120															003134
GEN ELEC PAOLI PA		6.75															002701
GEN ELEC SUPPLY PHIL PA		4.64															100321
G E SERV SHOP PHILA PA		85.6		4.91	3.56	1.35											100321
GEN ELEC WASHINGTONVILLE PA		2.03															002630
GEN ELEC YORK PA		6.17															001541
GEN ELT-SRVS SHOP-GREENVILL SC		.120															003060
GEN ELEC MEMPHIS TN		1.35															002276
GENELEC SERV SHP NASHVILL TN		.480															003126
GEN ELEC CORPUS CHRISTI TX		14.7															100310
GEN ELEC DALLAS TX		8.12															100307
GEN ELECTRIC HOUSTON TEXAS		20.0															031509
GENERAL ELEC SUP TEXAS CITY T		1.44															002091
GEN ELEC NEWAN RICHMOND VA		9.59															100316
GEN ELEC KENT CA		2.03															002614
GEN ELEC SUPPLY SPOKANE WA	20.0	12.0	20.0	2.70							2.70						100321
GEN ELEC PENNSYLVANIA MISC		9.45															002737
GEN ELEC SERV SHOP MILWKEE WI		10.1															002891
GEN ELEC MILWAUKEE WI		2.03															100311
GEN ELEC CHARLESTON WV		6.75															100314
PARENT CUST. TOT-GEN ELEC SCHNEC	237	1182	237	17.2	3.56	2.70	.12			5.40	2.70			2.70			105994
KUHLMAN ELEC CRYSTAL SPR MS		219															001272
MONSANTO SANTA CLARA CALIF																	001450
MONSANTO ELIZABETH NJ																	001486
PARENT CUST. TOT-MONSANTO COMP S																	000471
TELEDYNE-GEN PACIFIC OAKLD CA	5.00	2.70	5.00														002783
WESTINGHOUSE ELEC COPPTON CA		1.35															001450
WESTINGHOUSE PULNENE PAUL MI		3.38															003092
PARENT CUST. TOT-WESTINGHOUSE EL		4.73															000477
UNMATCHED FREIGHT																	999999

0480682

TOWOLDMON0058575

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POUNDAGE	LAST YEAR SALES	SALES CODE FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTID / MAIN GRD CP
TRANSFORMER PYRANOL A1303D-2															02402A		1050-301-1
.CLEAR ACCOUNT																	00156361
TOTAL PRODUCT * * * * * * * * LB 02402A * * * * * * *	242	1421	242	17.2	3.56	2.70	.12			5.40	2.70			2.70			1050-301-1
TRANSFORMER PYRANOL A1303D-3															02594A		1050-302-1
.DINGS COMPANY MILWAUKEE WI		6.08		12.2			12.2										10022460
.GENL ELEC ENG LABS SAN LEANDRO CA				5.40	2.70										2.70		10025153
.GENL ELEC SERV GLENDALE AZ				.360						.360							00326960
GENL ELECTRIC TUCSON AZ		2.03		4.73				2.70			2.03						00213570
G E CO LOS ANGELES ANAHEIM CA				14.9			2.03		6.08				6.75				00120006
GENL ELECT CO CALEXICO CA				1.35											1.35		00335479
GENL ELECTRIC EL MONTE CA				.675			.675										00320005
GEN ELEC-SERV SHOP-OAKLAND CA				15.0							3.38	3.38	6.08		2.15		10031397
GEN ELEC OAKLAND CA				2.03				.68							1.35		10032004
GEN ELEC SAN DIEGO CA				.780										.600		.180	00252203
GEN ELE SAN DIEGO SAN DIEGO CA				.240						.240							00320019
GEN ELEC DENVER CO				13.5			.68	7.43			1.35		4.05				10032148
GENL ELECTRIC SUP NEW HAVEN C				4.05							4.05						00320030
GEN ELEC PLANTSVILLE CT				16.2	7.43	1.35					3.38			4.05			10030951
GEN ELEC WILMINGTON DE	20.0	6.75	20.0														00274270
GEN ELEC HIALEAH FL				2.03				2.03									10031133
GENL ELECT JACKSONVILLE FL				5.40											5.40		00336270
GENL ELEC CO TAMPA FL				.675				.675									00104735
G E SER SHOP CHAMBLEE GA		6.08		40.5		7.4		4.1	16.9				1.4	4.7		6.1	10031222
GEN ELEC ROME GA		69.2		382	60.8	55.4	6.0	25.0	48.0	6.0				6.0	54.9	18.9	10031281
GENL ELEC SERV SHP SAVANNAH GA				.675	.675												00317225
GEN ELEC SER DETTERBERR IA				2.70						2.03			.68				00175450
GEN ELEC SUPPLY SCOVILLE IC				.360											.360		00335543
GEN ELEC CHICAGO IC				16.2												15.5	10031346
GEN ELEC SERV SP EVANSVILLE IN				1.35										1.35			00304441
GENERAL ELEC APPA LOUISVILLE KY				.675						.675							00214914
GEN ELEC SERV SHOP BATON ROGLA				3.38				3.38									00151009
GEN ELEC SUPPLY OGYETAL LA				2.03								2.03					00330043
GEN ELEC NEW ORLEANS LA				29.0		6.8		5.4		2.0				13.5	1.4		10031370
GEN ELEC MEDFORD MA				5.40		2.70							2.70				10031077
GENL ELECTRIC MONROE MA				.675												.675	00137021
GEN ELEC PITTSFIELD MA	200		200	454	98.9	97.2								93.8	98.6	48.6	10031761
GEN ELEC SPRINGFIELD MA				3.38										3.38			00333360
GEN ELEC BALTI MARYLAND				10.2						2.70	2.70	3.38	5.40			4.05	10032067
GENL ELEC CO GRAND RAPIDS MI		.675															00314935
GENL ELEC CO RIVERVIEW MI				28.4	3.4	2.7			7.4			12.8					00273546
GEN ELEC KANSAS CITY KS				16.9				6.8			10.1						00120049
GEN ELEC ST LOUIS KS				4.05							2.70		1.35				10031885

0480683

TOWOLDMON0058576

-IN THOUSANDS OF POUNDS AND DOLLARS-

M G	NO	NAME OF PRODUCT/CUSTOMER	FORECAST	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUSTOMER NUMBER
		TRANSFORMER PYRANOL A1303a-3															02594A		1050-30
		GENL ELEC BAY ST LOUIS MS				8.10	8.10												003151
		GENL ELECTRIC GULF PORT MS				2.70			2.70										003120
		GEN ELEC CHARLOTTE NC				24.3				8.10		8.10				8.10			100316
		GENL ELEC SUPPLY HONEKEN NJ				.675		.675											003138
		GEN ELEC RD JERSEY NJ				8.10							4.05			4.05			100315
		GEN ELEC APP SV ALBUQUERQUE NM		.675															002955
		GEN ELEC ALBANY NY				10.8	7.43							2.03			1.35		100317
		GEN ELEC SYRACUSE NY				1.35			1.35										003179
		GENERAL ELECTRIC TONAWANDA N Y				9.45					9.45								001361
		GEN ELEC COLUMBUS OH				8.76	3.38			2.70						2.70			003197
		G E SERVICE CLEVELAND OH				2.70	1.68						.68			1.35			100311
		G E SERVICE SHOP CINCINNATI OH				4.73			2.03	2.70									100313
		GENL ELECTRIC FINDLAY OH				.675						.675							003257
		GENL ELECTRIC TOLEDO OH		2.03		6.75												6.75	003134
		GENERAL ELECTRIC TULSA OK				4.73												4.73	003366
		GEN ELEC EUGENE OR				7.43				3.38					1.35	2.70			002232
		GEN ELEC W JEFFLIN PA				2.70	2.70												100312
		GEN ELEC MACLI PA				6.08											6.08		002791
		GEN ELEC SUPPLY PHIL PA				.300								.300					100321
		G E SERV SHOP PHILA PA	80.0		80.0	44.2		3.38	2.03	4.73	6.08	5.40	6.08	6.75	2.70		4.41	2.70	100321
		GEN ELEC YORK PA				8.75						5.38	3.38						003561
		GENL ELE CHARLESTON HEIGHTS SC				10.8							4.05		4.73	2.03			003269
		GEN ELEC MEMPHIS TN		2.70		19.6						12.2			7.4				002776
		GENLELEC SERV SHP NASHVILL TN				.120								.120					003142
		GEN ELEC CORPUS CHRISTI TX				4.05	4.05												100310
		GEN ELEC DALLAS TX				17.6		4.05	4.05	4.73				4.73					100309
		GEN ELECTRIC HOUSTON TEXAS				31.7		2.1		2.7	2.7	6.8	12.2			4.7			001505
		GENL ELECT HILL AIRFORCE BS UT				2.15							.12	2.03					003126
		GEN ELEC SALT LAKE CTY UTAH				.240										.240			100311
		GENL ELEC SUPPLY MOSES LAKE WA				.240									.240				003319
		GENL ELECTRIC RICHLAND WA				1.35									1.35				003326
		GEN ELEC SUPPLY SPOKANE WA				12.2												12.2	100321
		GEN EL SERV SHOP LA CROSSE WI				.180										.180			002340
		GEN ELEC SERV SHOP MILWKEE WI				13.5				2.03		4.05				7.43			002851
		PARENT CUST. TOT-GEN ELEC SCHNEC	300	50.1	300	1246	196	184	22	89	97	55	60	38	46	161	177	120	105995
		-MONSANTO SANTA CLARA CALIF																	003490
		MONSANTO-SPECIAL-ELIZABETH NJ																	003693
		PARENT CUST. TOT-MONSANTO CORP S																	000471
		TOTAL PRODUCT • • • • • • • LB	300	96.2	300	1263	179	184	34	89	97	55	60	38	46	161	180	120	1050-30
		02594A • • • • • • •																	

0480684

TOWOLDMON0058577

-IN THOUSANDS OF POUNDS AND DOLLARS-

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	YEAR EQUAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST ID / MAJR GRD
TRANSFORMER PYRANOL A13438-3															025	74A	1050-30
55 TOT CLASS TRANSFORMER FLUT LB	13306	13297	13306	13869	1404	739	971	913	1379	1146	890	1515	835	1219	1244	1606	
16 TOT PG DIELECTRICS C.PATCH LB		37671		35964		2425		3099		3380		3421		2823		2803	
	37607		37607		3005		2872		3592		2661		2434		2649		
	7885		7805		784		786		1026		972		880		1001		
11 TOTAL DIRECTOR * * * * * * LB		81118		76836		5390		6664		7029		7062		6696		5366	
1	09510		74301		7474		5903		8038		6454		5298		5455		
	26587		19009		1941		2084		2515		2695		2630		2798		

0480685

TOWOLDMON0058578