

Monsanto

Postition

Monsanto Company
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Dear Customer:

Recently several newspaper and magazine articles have been published indicating that Polychlorinated Biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments. The quantities detected are said to be in the parts per million and parts per billion categories.

It is claimed that the PCBs found strongly resemble chlorinated biphenyls containing 54% and 60% chlorine by weight. Products which are sold by Monsanto under the tradenames of Aroclor® 1254 and 1260 contain chlorinated biphenyls.

As your supplier of Aroclor® 1254 and 1260, we wish to alert you to the potential problem of environmental contamination as referred to in the newspaper and magazine articles.

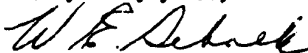
We would like to point out the following additional facts.

1. Certain Monsanto products which are sold under the Aroclor® trademark, namely Aroclor® 5060, 5442 and 5460, are not polychlorinated biphenyls.
2. PCBs with a chlorine content of less than 54% have not been found in the environment and appear to present no potential problem to the environment.

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We feel that all possible care should be taken in the application, processing and effluent disposal of these products to prevent them becoming environmental contaminants. Of interest to you may be an article in Chemical Week, October 29, 1969 regarding water pollution standards set by each state in the Union. It is attached. This article reflects the view that good manufacturing practice in the future may require that no products used by any company be lost or discharged in such a manner as to ultimately be found in waterways.

Very truly yours,



W. E. Schalk
Director of Sales
Plasticizers

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