



V. J. Marino
C. J. Brewer, M&L

E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED
WILMINGTON, DELAWARE 19898

~~TRANSPORTATION & DISTRIBUTION DEPARTMENT~~
MATERIALS AND LOGISTICS DEPARTMENT

August 31, 1983

File: A-T10²

Mr. Delve Swan
President
Deep South Trucking, Inc.
P.O. Box 359
Long Beach, MS 39560

Dear Delve:

To confirm our discussions of August 30, 1983, we are agreeable to an increase in the rate applicable for moving titanium dioxide from Gulfport and DeLisle, MS to New Orleans, LA. The previous rate of \$184 per container will be \$190 effective with tariff publication.

This 3% increase is predicated primarily upon increased maintenance and telephone expense associated with a shift in pool versus non-pool container utilization from an anticipated 80% to the present 40%. If these numbers change appreciably, we would expect the rate to be revised accordingly.

Sincerely,

R. E. PROSSER
DOMESTIC PROCUREMENT SECTION

REP/sl

cc: Mr. Richard Travis, Deep South Trucking, Inc.