

SI420W SLC01WPM

CUSTOMER PURCHASES REPORT 1

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DISTRICT-WINKLES 77
CATEGORY-NAPA REBUILDERS 36

CUSTOMER NUMBER	ST-CITY CODE	CUSTOMER NAME	SEQUENCE - CATEGORY IN DISTRICT IN REGION			1986 NET SALES			DATE	PLAN VS PLAN	101 YEAR PLAN
			1985	1986	% CHG	1985	1986	% CHG			
158970000	42-P65	GENAUT INDUSTRIES STLOPHENVILLE, TEXAS	48,603	53,265	10	570,734	784,976	38			
348980000	16-390	GENAUT INDUSTRIES MORGANFIELD, KENTUCKY	89,405	99,932	12	1282,978	1134,345	12-			
372460000	10-040	RAYLOC ATLANTA ATLANTA, GEORGIA	98,617	205,115	108	3032,493	3191,895	6			
372470000	41-390	RAYLOC MEMPHIS MEMPHIS, TENNESSEE	66,398	155,624	134	1602,904	1905,947	19			
172480000	19-158	RAYLOC HANCOCK HANCOCK, MARYLAND	137,688	170,751	24	1675,260	1839,691	10			
729010000	43-150	RAYLOC PAYSON PAYSON, UTAH	80,843	188,083	134	1880,753	1864,484	1-			
		CATEGORY TOTAL	530,554	872,770	65	12015,122	10721,338	7			