CONFIDENTIAL

Cleveland Research Admin.

Cleveland February 14, 1973

R. G. Dull S-W Lead Containing Items

2-9-73 JJL to HGB

The following have recently been reformulated to lead-free status:

Super Fast Dri	F68 B 3
Kem Wood Primer	E50 W 2
Glazing Liquids	S66 N 26,-N 27 and -N 28
Fillers	D70 M 1, -N 28, -N 76, -T 1
Nomoclad	V81 V 1
Tech-Var Gloss	V82 V 1
Penetrating Oil	V82 V 50

This updates the data in the referenced letter.

Lead containing Product Finish Nexus are reduced to approximately 63 and the total S-W Branch Products to approximately 110 nexus.

Further reductions in the number of lead-containing line items will not be as easy as previous reformulations. Raw material cost increases of 20 to 50% with less hiding and poorer color retention are anticipated.

We need decisions by Management and/or Sales Managers to institute this type of change. If the decision is to proceed, lines should be reviewed for elimination of items and possible substitutions.

JJL

JJLenzetti:AM

cc HEB HAM COB

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