

Enamels
Paints
Colors



Varnishes
Japans
Stains

SCHEDULE I

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

Trade Name: Vancraft La-Tox Semi-Paste White
Category: Exterior Paste White
Color: White
Number: 340
Quality: Second

Pigment 81.2%

	Gals.	Lbs.	Cost	
Lithopone	12.14	435	.045	10.53
35% Leaded Zinc Oxide	8.5	421	.0725	30.52
Asbestine	9.37	222	.01	2.22
	30.01	1078		52.32

Pigment Handling loss 1% -- .52

Vehicle 18.8%

Refined Linseed Oil	14.	108	.1414 per Lb.	15.37
Blown Linseed Oil	.32	2.5	.1515 " "	.39
Kettled Linseed Oil	5.9	46.5	.1515 " "	7.06
Mineral Spirits	12.8	83	.11 " Gal.-	1.41
Drier	1.	8	.46 " "	.43
	33.95	1326.0		77.61

Manufacturing loss 2% 1.60
32.32

Cost Analysis:

Material cost per gallon	1.243
Direct Labor cost per gallon	.06
Factory overhead per gallon	.05
One gallon package cost plus filling expense	.17
Factory cost in package	1.525

PRICES

- (A & C) There are no company owned or controlled outlets.
(B) To an independent wholesaler ----- 2.304
(D) To an independent retailer ----- 2.32

These prices include delivery charges averaging about 8¢ per gallon, 2% cash discount, and 5¢ for local advertising, if customer chooses.

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