

FILE NAME: Owens-Corning (OC)

DATE: 1971 Nov 5

DOC#: OC083

DOCUMENT DESCRIPTION: Newalls Calcium Silicate Insulators



44
Intra-company correspondence

to H. E. Loaman - Granville 4

from R. F. Shannon - Granville 62

date November 3, 1971

subject NEWALLS CALCIUM
SILICATE INSULATIONS

cc: J. L. Balser - Granville 62
B. C. Glosser - Toledo 23
B. C. Morser - Granville 4
Central Files

Confirming our conversation of 11/4/71, two of our major competitors (Pabco and GAF) are beginning to market asbestos-free high temperature insulations. This represents a serious threat to Kaylo and the Kaylo market. We must develop an asbestos-free product in 1972.

Newalls Insulation is reported to be marketing asbestos-free calcium silicates in England. I would like to fully test the Newalls products for comparison with Kaylo and with the new asbestos-free calcium silicates being introduced in the U.S.

To complete these evaluations, I will need the following quantities of pipe and block:

Northern G

6 full sections of 3 x 1-1/2 Pipe
6 Block 1-1/2 x 12 x 36

Northern Extra

6 full sections of 3 x 1-1/2 Pipe
6 Block 1-1/2 x 12 x 36

Newfrac 18

6 Block 1-1/2 x 12 x 36
literature indicates they do not make Newfrac 18 Pipe.

I would like to get these materials in by the end of November, if possible. Is it possible to have our friends at Fiberglas England, Ltd. get this material from Newalls and crate it in a wood box for shipment to Granville? This would increase the probability of its arrival with little or no breakage. I am concerned about breakage during shipping since I have twice tried to get a carton of Northern G to Granville. Both times the units arrived in many, many pieces.

Charge Project 88971. Please determine the approximate cost. If the cost of materials, crating, and shipping costs are estimated to cost more than \$500, please contact me before proceeding with the procurement of these materials from Newalls.

R. F. Shannon

RFS:dl