CITY Cleveland 14, Ohio DATE October 31, 1958 FOR Mr. G. S. Warner

SUBJECT FISCAL 1958 TRADE SALES
PRODUCTION
ANSWERING LETTER OF

The twelve-months production of Y-Line products for 1958 registered a substantial gain of 513,370 gallons--a 4.8% increase--over the same period for 1957 and became the second year in the history of the Paint Division wherein the yearly Y-Line production gallonage exceeded eleven (11) million gallons. Production for fiscal 1958 is surpassed only by the record year of 1956.

From an actual sales basis, the gain would be somewhat less. This latter statement is prompted by a comparison of the August 31 finished stock inventory dollar values for the last two years which disclosed that a certain amount of the 1958 production remained in inventory and was responsible for increased finished stock dollars at August 31, 1958.

All figures appearing in this letter of comment and attached report are on a twelve (12) month basis rather than ten (10) months which was the basis for reports issued in prior years. Fiscal years 1957 and 1958 are on an actual twelve-month basis, whereas, 1954, 1955 and 1956 have all been projected to a twelve-month basis.

The Y-Line Trade Sales gallonage for the past five fiscal years is set forth in the following schedule. Using 1954 as a base, 1958 production is 12.8% higher. Cumulative average yearly growth for this five-year period has been 3.1%.

Fiscal	Gallons	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Over Preceding Year
1954 Projected*	9,877,522	Base	-
1955 Projected*	10,890,933	1,013,411	10.2 %
1956 Projected*	11,559,310	668,377	5.8 %
1957 Actual	10,633,093**	(926,217)	(8.0)%
1958 Actual	11,146,463	513,370	4.8 %
Net Increase 1958 Over 1954		1,268,941	12.8 %
Cumulative Average Yearly Growth			3.1 %

* Projected to twelve-month basis.

** Not adjusted to exclude gallonage produced in 1957 and destroyed in the Cleveland plant fire.

The ten- to twelve-month projection for 1956 may be on the high side as we know production was curtailed in July and August, 1956 in a successful effort to trim inventories. To the extent that 1956 projected gallonage may be overstated, the decrease figure appearing opposite 1957 would also be overstated. The increase reflected for 1958 is actual since 1957 and 1958 figures are actual, each being based on a full year's production.

The principal gallonage changes and percentages of change, 1958 compared to 1957 were:

	Gallonage Increase (Decrease) 1958 Over 1957	Per Cent Increase (Decrease)
Spred Satin Excluding Deep Color	303,713	8
Spred Glide-On	100,351	25
Professional Ultra Flat (Including Spred Suede-Craftsman)	100,666	15
Endurance House Paint	97,478	8
House Paint Other Than Y-Line	89,471	12
Endurance Velvet	50,927	44
Spred Lustre	(88,511)	(9)
Rockspar	(57,945)	(29)
Spred Stipple Texture	(47,195)	(53)
Florenamel	(36,745)	(11)
Speed Wall Flat	(31,474)	(9)

For classification purposes, our respective Y-Line Trade Sales products have been classified as either interior or exterior finishes. In so doing, we realize that certain products are both interior and exterior and in those cases we have classified the item according to its predominant use. In addition, we have classified the products as oil paints, emulsion paints, synthetic rubber base paint, varnish and varnish stains, stains and miscellaneous products. In reviewing the various schedules, (Section III), classifying products as interior or exterior finishes, please keep in mind that we have used predominant use for classification.

	Twelve Months				
	1954	1955	1956	1957	1958
Interior Finishes	7,870,259	8,428,758	9,057,600	7,986,247	8,094,648
Exterior Finishes	2,007,263	2,462,175	2,501,710	2,646,846	3,051,815
Total-Interior-Exterior	9,877,522	10,890,933	11,559,310	10,633,093	11,146,463

EXTERIOR FINISHES

Production of exterior finishes continued its steady upward trend. Gallonage for 1958 was 1,000,000 greater than experienced for 1954. (1958 increase over 1957 was 405,000 gallons.) Oil paint-house accounts for 666,000 of this latter increase with Spred Glide-On responsible for 412,000 gallons. The increase in gallonage for the remaining products classed as exterior finishes, from a gallonage viewpoint, were offset by the loss of gallonage due to the discontinuance of the Exterior Masonry line.

Included in the exterior finishes for the first time is Spred Enamel (Y-4550 line) which experienced initial production, 17,304 gallons, during the latter part of fiscal 1958.

In last year's letter we commented that 1956 and 1957 both reflected a decline in gallonage for Spred Glide-On. This trend has been reversed, with 1958 registering a 100,000 gallon increase over 1957. Spred Glide-On production for 1958 is surpassed only by 1955 when the so called "pipe lines" were being filled.

In summary, exterior finishes for the past five years have reflected substantial growth, with 1958 registering an all-time high which exceeded three million gallons.

INTERIOR FINISHES

The most significant changes in the interior finishes, 1958 compared to 1957, are the 165,000 gallon decline in interior oil paints and the 300,000 gallon increase in interior emulsion finishes. Interior finishes as a group increased approximately 100,000 gallons over 1957.

The decline in the interior oil paints is largely accounted for by an 88,000 gallon decrease in Spred Lustre (1958 production gallonage is representative of the average experienced for the past four years); a 37,000 gallon decline in Florenamel; and a 31,000 gallon decrease in Speed Wall Flat (1958 lowest gallonage reflected for past four years).

The increase in emulsion gallonage, 1958 over 1957, is accounted for by an increase in Spred Satin of 300,000 gallons and in Professional Ultra Flat (including Ultra Flat marketed under Spred Suede and Craftsman labels) gallonage an increase of 100,000 gallons. Declines in Spred Flat and Spred Stipple Texture of 19,000 and 47,000 gallons respectively, to a degree, offset the above noted increases.

In considering the decline registered for Spred Stipple Texture, one must take into consideration the fact that the so called "pipe lines" were being filled during 1957.

GENERAL COMMENTS

Section IX lists maintenance finishes marketed under a Y-Line number.

For the convenience of all concerned we have prepared Section V, which sets forth the production by item, by plant and total for all plants. The Headquarters Standardization Committee will utilize this information in conjunction with our respective plant personnel in a thorough review of Trade Sales production to determine where consolidation is feasible and desirable.

It is recommended that each Regional Director and his staff thoroughly review and study their twelve-month production figures by product to determine if items are being made in the largest batch sizes in line with requirements. If not, batch sizes should be increased within reasonable inventory stocking requirements.

Certain discontinued Y-Line items continue to be produced by certain of our plants. Seventy-five discontinued items were produced during the twelve-month period and in the majority of cases the gallonage involved by product was minor. Production has been shown by plant in order that Regional Management can review the figures on discontinued items and take corrective action to eliminate such production, where possible. Discontinued items are not going to provide growth volume to our Company.

This letter of comment is not intended to provide a complete, thorough and comprehensive review of the detail appearing in the "Fiscal 1958 Trade Sales Production" report. Each person receiving a copy of the report should thoroughly review and study the information contained therein. As indicated in the past two yearly letters of comment, the data presented in the report can be the foundation for:

(a) Action to strengthen present products and lines which will form the foundation for future and continued growth.

(b) Action to discontinue items whose volume does not warrant continuation as an active Trade Sales item.

(c) Action to consolidate certain production in one or more plants.

(d) Increasing batch size.

(e) Action to discontinue production of items discontinued from the Trade Sales line.

Positive action remains a must if our sales and production efforts are to be devoted to Y-Line Trade Sales products which will provide volume, low cost, and maximum profit, all essential to our future growth.

J. N. McCLINTOCK

JNM:ed

Sent to: Paint Divisions
Regional Directors
Plant Superintendents
Laboratory Heads
Sales Manager--Trade
Cost Accountants
Headquarters List

Y-LINE PRODUCTION

FISCAL 1958

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SECTION I

RECAP OF TRADE SALES Y-NUMBER PRODUCTION (ACTIVE AND DISCONTINUED) BY YEAR, FOR THE PAST FIVE YEARS, BASED ON COMPANY-WIDE TOTALS

No. of Gallons Produced Each Item	No. of Items Made Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
Active Items					
Over 100,000	23	28	30	27	31
99,999 - 75,000	6	2	3	3	5
74,999 - 50,000	9	12	11	18	9
49,999 - 25,000	25	49	42	41	45
24,999 - 15,000	33	49	59	35	31
14,999 - 10,000	33	27	31	41	48
9,999 - 5,000	54	35	34	57	63
4,999 - 2,500	45	37	48	23	26
2,499 - 1,000	35	37	25	44	30
999 - 500	20	16	16	15	34
499 - 300	8	13	12	13	15
299 - 100	12	9	8	4	8
99 - 1	33	5	0	3	3
Total Active Items	336	319	319	324	348
Discontinued Items					
Over 100,000					
99,999 - 75,000					
74,999 - 50,000					
49,999 - 25,000					
24,999 - 15,000					
14,999 - 10,000					
9,999 - 5,000	2	3	2	1	2
4,999 - 2,500	1	2	3	10	7
2,499 - 1,000	11	11	13	13	6
999 - 500	10	6	11	9	14
499 - 300	15	11	5	14	11
299 - 100	26	24	13	11	10
99 - 1	33	27	26	16	25
Total Discontinued Items	98	84	73	74	75
GRAND TOTAL	434	403	392	398	423

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

Note: Spray and Brush Day Lite Y-number items and Maintenance Finishes assigned Y-numbers and House Paint other than Y-Line, are not included in the above schedule.

SECTION II
SCHEDULE A
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Gallons Produced 12 Months 1954p	12 Months 1955p	12 Months 1956p	12 Months 1957	12 Months 1958
1	Glid-Tone Gloss Varnish	-0-	984	21,745	14,297	30,724
47	Glid-Tone Satin Sheen	17,318	9,482	35,918	63,019	44,051
48	Glid-Tone Spar Varnish	-0-	-0-	33,304	37,655	38,155
50	Rockspar	188,370	208,479	241,240	202,168	144,223
55	Glidden Surface Bond	-0-	-0-	13,192	13,801	20,507
66	Spred Surfacene	15,695	18,083	15,655	19,236	11,041
70	Paint and Varnish Remover	38,191	22,700	24,522	18,287	16,755
74	Glid-Strip	14,576	43,183	51,138	52,040	53,867
242**	Glid-Tone Stain	35,527	45,190	62,902	81,503	71,489
500	Red Barn Paint	44,210	44,976	46,469	45,063	47,938
534	Clear Silicone Driwal	10,145	12,253	18,602	17,637	26,935
540	Metallite	13,570	14,746	17,718	19,378	12,434
555	Gliddencoat	94,799	104,494	118,311	105,516	105,938
581**	Neva-Rust	36,541	27,283	33,949	36,000	38,410
592	Exterior Metallite RM	32,300	27,688	34,636	42,471	50,324
596	Stock Farm White	16,282	10,746	14,518	13,046	11,537
605	Ashphalt Alum. Roof Paint	14,052	12,432	14,428	17,004	16,450
700	Natural Paste Wood Filler	16,100	17,981	23,548	16,897	19,856
810**	Plinamel	83,365	76,320	79,244	73,881	68,808
853**	Florenamel	298,992	277,332	321,443	342,580	305,835
1200**	Japalac Varnish Stain	42,996	42,780	47,970	44,555	48,130
1217	Japalac Enamel	604,234	634,582	649,601	667,381	677,011
1511	Glid-N Liquid Cleaner	30,154	20,607	22,365	15,863	16,436
1701**	Colors in Oil	11,882	12,374	16,104	16,565	9,256
1800**	Endurance House Paint	1,132,504	1,148,126	1,217,066	1,168,861	1,266,339
- **	House Paint other than Y-Line	184,969	267,917	314,237	442,969p	532,440p
1867	Imperial White	118,671	100,831	105,896	93,683	111,762
2200	Everon - White	53,963	51,793	68,382	78,105	77,538
2750**	Endurance Velvet	-0-	-0-	-0-	115,373	166,300
2900**	Ripolin	42,866	70,049	74,124	66,505	74,601
3000**	Spred Flat	53,292	42,994	65,976	45,223	26,045
3020**	Brilliant Colors	10,676	17,702	9,124	10,037	11,046
3090**	Spred Stipple Texture	-0-	-0-	3,191	88,263	41,068
3101**	French Ivory - Spred Suede	-0-	-0-	-0-	-0-	70,534
3401**	Spred Satin	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355
3432**	Spred Satin Deep Colors	198,748	110,726	101,862	26,789	20,731
3474	Spred Texture Base	38,247	29,247	28,117	9,895	5,158
3475	Spred Patch	8,896	13,073	15,491	17,568	12,279
3500**	Spred Glide-On	141,466	632,065	472,283	443,040	553,391
4000**	Japalac Spraying Enamel	-0-	-0-	-0-	16,808	8,733
4516	Interior Base Coat	52,036	64,175	53,199	43,553	37,908
4550**	White Speed Enamel	-0-	-0-	-0-	-0-	17,304
4600**	Spred Lustre	214,933	931,590	847,453	1,011,965	923,454
4700**	Speed Wall Alkyd Flat	154,219	540,294	497,628	358,878	327,404
5101**	Professional Ul. Fl. Latex	314,077	431,137	480,042	665,751	695,883
	Sub Total Y-1 through Y-5118	9,424,678	10,614,710	11,386,368	10,525,751	11,016,383
	Y-Line Gallonage for Products not included in above listing.	159,341	195,007	166,574	107,342	130,080
	SUB-TOTAL	9,584,019	10,809,717	11,552,942	10,633,093	11,146,463
1050**	Exterior Masonry Paint	108,001p	11,022p	3,804p	-0-	-0-
1900**	Reflectolite	30,227p	24,241p	-0-	-0-	-0-
3201**	Spred Gloss	155,275p	45,953p	2,564	-0-	-0-
	GRAND TOTAL	9,877,522	10,890,933	11,559,310	10,633,093	11,146,463

** Denotes a line rather than a single product.
p Actual ten month gallonage projected to twelve month basi

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SCHEDULE A-1

TRADE SALES LINES AND MAJOR PRODUCTS

PRODUCTION AND VOLUME INCREASE (DECREASE)
FISCAL 1958 OVER FISCAL 1957

Y-Line Number	Description	Gallons Produced Twelve Months 1957	1958	Increase (Decrease) 1958 Over 1957 Gallons	Per Cent
1	Glid-Tone Gloss Varnish	14,297	30,724	16,427	115
47	Glid-Tone Satin Sheen	63,019	44,051	(18,968)	(30)
48	Glid-Tone Spar Varnish	37,655	38,155	500	1
50	Rockspar	202,168	144,223	(57,945)	(29)
55	Glidden Surface Bond	13,801	20,507	6,706	49
66	Spred Surfacene	19,236	11,041	(8,195)	(43)
70	Paint and Varnish Remover	18,287	16,755	(1,532)	(8)
74	Glid-Strip	52,040	53,867	(1,827	3
242**	Glid-Tone Stain	81,503	71,489	(10,014)	(12)
500	Red Barn Paint	45,063	47,938	2,875	6
534	Clear Silicone Driwal	17,637	26,935	9,298	53
540	Metallite	19,378	12,434	(6,944)	(36)
555	Gliddencoat	105,516	105,938	422	--
581**	Neva-Rust	36,000	38,410	2,410	7
592	Exterior Metallite RM	42,471	50,324	7,853	18
596	Stock Farm White	13,046	11,537	(1,509)	(12)
605	Ashphalt Alum. Roof Paint	17,004	16,450	(554)	(3)
700	Natural Paste Wood Filler	16,897	19,856	2,959	18
810**	Plinamel	73,881	68,808	(5,073)	(7)
853**	Florenamel	342,580	305,835	(36,745)	(11)
1200**	Japalac Varnish Stain	44,555	48,130	3,575	8
1217	Japalac Enamel	667,381	677,011	9,630	1
1511	Glid-N Liquid Cleaner	15,863	16,436	573	4
1701**	Colors in Oil	16,565	9,256	(7,309)	(44)
1800**	Endurance House Paint	1,168,861	1,266,339	97,478	8
- **	House Paint other than Y-Line	442,969p	532,440p	89,471	12
1867	Imperial White	93,683	111,762	18,079	19
2200	Everon - White	78,105	77,538	(567)	(1)
2750**	Endurance Velvet	115,373	166,300	50,927	44
2900**	Ripolin	66,505	74,601	8,096	12
3000**	Spred Flat	45,223	26,045	(19,178)	42
3020**	Brilliant Colors	10,037	11,046	1,009	10
3090**	Spred Stipple Texture	88,263	41,068	(47,195)	(53)
3101**	French Ivory - Spred Suede	-0-	70,534	70,534	100
3401**	Spred Satin	3,846,642	4,150,355	303,713	8
3432**	Spred Satin Deep Colors	26,789	20,731	(6,058)	(23)
3474	Spred Texture Base	9,895	5,158	(4,737)	(48)
3475	Spred Patch	17,568	12,279	(5,289)	(30)
3500**	Spred Glide-On	443,040	553,391	110,351	25
4000**	Japalac Spraying Enamel	16,808	8,733	(8,075)	(48)
4516	Interior Base Coat	43,553	37,908	(5,645)	(13)
4550**	White Speed Enamel	-0-	17,304	17,304	100
4600**	Spred Lustre	1,011,965	923,454	(88,511)	(9)
4700**	Speed Wall Alkyd Flat	358,878	327,404	(31,474)	(9)
5101**	Professional Ul. Fl. Latex	665,751	695,883	30,132	5
	Sub-Total Y-1 through Y-5118	10,525,751	11,016,383	490,632	5
	Y-Line Gallonage for Products not included in above listing.	107,342	130,080	22,738	21
	SUB TOTAL	10,633,093	11,146,463	513,370	5
1050**	Exterior Masonry Paint	-0-	-0-	-0-	-0-
3201**	Spred Gloss	-0-	-0-	-0-	-0-
	GRAND TOTAL	10,633,093	11,146,463	513,370	5

** Denotes a line rather than a single product.
p Actual ten month gallonage projected to twelve month basis.

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SUMMARY - INTERIOR AND EXTERIOR FINISHES BY CLASSIFICATION

Classification	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
SUMMARY - INTERIOR FINISHES					
Oil Paints	1,498,756	2,705,154	2,620,385	2,660,413	2,495,256
Emulsion Paints	5,844,578	5,175,667	5,771,018	4,700,131	5,022,053
Synthetic Rubber Base Paint	83,365	76,320	79,244	73,881	68,808
Varnish and Varnish Stains	280,638	292,448	362,411	331,664	274,498
Stains	35,527	45,190	62,902	81,503	71,489
Miscellaneous Products	127,395	133,979	161,640	138,655	162,544
	7,870,259	8,428,758	9,057,600	7,986,247	8,094,648
SUMMARY - EXTERIOR FINISHES					
Oil Paints					
House Paint	1,564,811	1,644,905	1,793,861	1,981,399	2,230,216
Other Oil Paint	115,377	95,405	108,327	107,041	137,220
Total Oil Paints	1,680,188	1,740,310	1,902,188	2,088,440	2,367,436
Emulsion Paints	141,466	632,065	472,283	443,040	553,391
Synthetic Rubber Base Paint	108,001	11,022	3,804	-0-	-0-
Varnish and Varnish Stains	33,516	34,166	73,083	63,152	71,578
Miscellaneous Products	44,092	44,612	50,352	52,214	59,410
	2,007,263	2,462,175	2,501,710	2,646,846	3,051,815
SUMMARY - TOTAL - INTERIOR AND EXTERIOR FINISHES					
Oil Paints					
House Paint	1,564,811	1,644,905	1,793,861	1,981,399	2,230,216
Other Oil Paint	1,614,133	2,800,559	2,728,712	2,767,454	2,632,476
Total Oil Paints	3,178,944	4,445,464	4,522,573	4,748,853	4,862,692
Emulsion Paints	5,986,044	5,807,732	6,243,301	5,143,171	5,575,444
Synthetic Rubber Base Paint	191,366	87,342	83,048	73,881	68,808
Varnish and Varnish Stains	314,154	326,614	435,494	394,816	346,076
Stains	35,527	45,190	62,902	81,503	71,489
Miscellaneous Products	171,487	178,591	211,992	190,869	221,954
	9,877,522	10,890,933	11,559,310	10,633,093	11,146,463

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

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INTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
	OIL PAINT					
540**	Int. Metallite Ready Mixed	13,570	14,746	17,718	19,378	12,434
555	Gliddencoat	94,799	104,494	118,311	105,516	105,938
594	Vismatic Chalkboard Green	2,848	2,422	3,553	3,755	3,214
853**	Florenamel	298,992	277,332	321,443	342,580	305,835
1217**	Japalac Enamel	604,234	634,582	649,601	667,381	677,011
1781**	Dramatone Tinting Colors	-0-	36,596	14,831	-0-	-0-
2900**	Ripolin	42,866	70,049	74,124	66,505	74,601
3020**	Brilliant Colors	10,676	17,702	9,124	10,037	11,046
4000**	Japalac Spraying Enamel	-0-	-0-	-0-	16,808	8,733
4500	Speed Wall Gloss-White	9,583	11,172	13,400	14,057	7,678
4516	Interior Basecoat	52,036	64,175	53,199	43,553	37,908
4600**	Spred Lustre	214,933	931,590	847,453	1,011,965	923,454
4700**	Speed Wall Alkyd Flat	154,219	540,294	497,628	358,878	327,404
	Total Oil Paint	1,498,756	2,705,154	2,620,385	2,660,413	2,495,256
	EMUSION PAINT					
1900**	Reflectolite	30,227	24,241	-0-	-0-	-0-
3000**	Spred Flat	53,292	42,994	65,976	45,223	26,045
3090**	Spred Stipple Texture	-0-	-0-	3,191	88,263	41,068
3201**	Spred Gloss	155,275	45,953	2,564	-0-	-0-
3401**	Spred Satin	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355
3432**	Spred Satin Deep Colors	198,748	110,726	101,862	26,789	20,731
3474	Texture Base	38,247	29,247	28,117	9,895	5,158
3475	Spred Patch	8,896	13,073	15,491	17,568	12,279
3101**	Spred Suede Craftsman	-0-	-0-	-0-	-0-	70,534
5101**	Prof. Ultra Flat Latex	314,077	431,137	480,042	665,751	695,883
	Sub-total 3101 and 5101	314,077	431,137	480,042	665,751	766,417
	Total Emulsion Paint	5,844,578	5,175,667	5,771,018	4,700,131	5,022,053
	SYNTHETIC RUBBER BASE PAINT					
810**	Plinamel	83,365	76,320	79,244	73,881	68,808
	VARNISH AND VARNISH STAINS					
1	Glid-Tone Gloss Varnish	-0-	984	21,745	14,297	30,724
4	Floorette	6,889	3,275	248	-0-	-0-
9	Penetrex	10,742	14,050	7,499	7,625	7,370
15	Rapidcote Varnish	7,370	8,998	3,755	-0-	-0-
47	Glid-Tone Satin Sheen	17,318	9,482	35,918	63,019	44,051
49	Bar and Table Top Varnish	6,953	4,400	4,036	-0-	-0-
50	Rockspar	188,370	208,479	241,240	202,168	144,223
1200**	Japalac Varnish Stain	42,996	42,780	47,970	44,555	48,130
	Total Varnish & Varnish Stains	280,638	292,448	362,411	331,664	274,498
	STAINS					
242**	Glid-Tone Stains	35,527	45,190	62,902	81,503	71,489

** Denotes a line rather than a single product.
(a) Actual ten months gallonage projected to twelve month basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

INTERIOR FINISHES CONT'D.
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
	MISCELLANEOUS PRODUCTS					
57	Deodorized Paint Thinner	-0-	-0-	4,897	2,281	13,634
58	Silicone Slick Spray	-0-	-0-	-0-	-0-	7,557
64	Japan Drier	979	1,424	335	36	83
66	Spred Surfacene	15,695	18,083	15,655	19,236	11,041
67	Black Asphaltum	5,202	5,779	8,738	9,711	12,991
70	Paint & Varnish Remover	38,191	22,700	24,522	18,287	16,755
74	Glid Strip	14,576	43,183	51,138	52,040	53,867
700	Natural Paste Wood Filler	16,100	17,981	23,548	16,897	19,856
1511	Glid-N Liquid Cleaner	30,154	20,607	22,365	15,863	16,436
1512	Glid-N Brush Restorer	2,983	1,625	-0-	-0-	-0-
2822	Glid-Tone Crystalacq Reducer	82	78	1,349	134	516
2840	Glid-Tone Crystalacq	3,433	2,519	9,093	4,170	9,808
	Total Miscellaneous Products	127,395	133,979	161,640	138,655	162,544
	GRAND TOTAL INTERIOR FINISHES	7,870,259	8,428,758	9,057,600	7,986,247	8,094,648

(a) Actual ten months gallonage projected to twelve month basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

EXTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
	OIL PAINT - HOUSE					
500	Red Barn Paint	44,210	44,976	46,469	45,063	47,938
596	Stock Farm White	16,282	10,746	14,518	13,046	11,537
1701**	Colors in Oil	11,882	12,374	16,104	16,565	9,256
1800**	Endurance House Paint	1,132,504	1,148,126	1,217,066	1,168,861	1,266,339
1867	Imperial White	118,671	100,831	105,896	93,683	111,762
1880	Shingle & Shake Blending Liquid	2,330	8,142	11,189	7,734	7,106
2200	Everon-White	53,963	51,793	68,382	78,105	77,538
2750**	Endurance Velvet	-0-	-0-	-0-	115,373	166,300
- **	House Paint Other Than Y-Line	184,969	267,917	314,237	442,969	532,440
	Total Oil Paint - House	1,564,811	1,644,905	1,793,861	1,981,399	2,230,216
	OIL PAINT - OTHER					
100	Truck Tractor & Machinery En.	4,152	3,539	3,239	1,669	2,546
113**	I. H. C. Red	14,620	12,733	15,875	2,602	-0-
506	Liquid Red Lead	7,997	12,449	8,767	11,382	9,580
525	White Galv. Iron Primer	6,746	6,845	8,796	10,200	13,944
581**	Neva-Rust	36,541	27,283	33,949	36,000	38,410
592	Exterior Metallite RM	32,300	27,688	34,636	42,471	50,324
620	Tinners Red	9,271	4,868	3,065	2,717	5,112
631	Romark No. 1 Yellow	3,750	-0-	-0-	-0-	-0-
4550**	Speed Enamel	-0-	-0-	-0-	-0-	17,304
	Total Oil Paint - Other	115,377	95,405	108,327	107,041	137,220
	Total Oil Paint	1,680,188	1,740,310	1,902,188	2,088,440	2,367,436
	EMULSION PAINT					
3500**	Spred Glide-On	141,466	632,065	472,283	443,040	553,391
	SYNTHETIC RUBBER BASE PAINT					
1050**	Exterior Masonry Paint	108,001	11,022	3,804	-0-	-0-
	VARNISH AND VARNISH STAINS					
25	Red Wood Finish Clear	-0-	5,450	11,999	11,696	12,916
35	Gliddenspar	33,516	28,716	14,588	-0-	-0-
48	Glid-Tone Spar Varnish	-0-	-0-	33,304	37,655	38,155
55	Glidden Surface Bond	-0-	-0-	13,192	13,801	20,507
	Total Varnish & Varnish Stains	33,516	34,166	73,083	63,152	71,578
	MISCELLANEOUS PRODUCTS					
534	Clear Silicone Driwal	10,145	12,253	18,602	17,637	26,935
554	Pure Linseed Oil Putty	2,743	4,000	3,511	2,304	2,514
575	Driwal Clear	10,648	6,680	6,361	6,720	5,787
605	Ashphalt Alum. Roof Paint	14,052	12,432	14,428	17,004	16,450
1502	Neva-Rot Green	3,635	6,733	3,911	4,323	4,818
1504	Neva-Rot Clear	2,869	2,514	3,539	4,226	2,906
	Total Miscellaneous Products	44,092	44,612	50,352	52,214	59,410
	GRAND TOTAL - EXTERIOR FINISHES	2,007,263	2,462,175	2,501,710	2,646,846	3,051,815

** Denotes a line rather than a single product.
(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1	Glid-Tone Gloss Varnish	-0-	984	21,745	14,297	30,724
9	Penetrex	10,742	14,050	7,499	7,625	7,370
25	Red Wood Finish Clear	-0-	5,450	11,999	11,696	12,916
47	Glid-Tone Satin Sheen	17,318	9,482	35,918	63,019p	44,051
48	Glid-Tone Spar Varnish	-0-	-0-	33,304	37,655	38,155
50	Rockspar	188,370	208,479	241,240	202,168	144,223
55	Glidden Surface Bond	-0-	-0-	13,192	13,801	20,507
57	Deodorized Paint Thinner	-0-	-0-	4,897	2,281	13,634
58	Silicone Slick Spray	-0-	-0-	-0-	-0-	7,557
64	Japan Drier	979	1,424	335	36p	83
66	Spred Surfacene	15,695	18,083	15,655	19,236	11,041
67	Black Asphaltum	5,202	5,779	8,738	9,711	12,991
70	Paint & Varnish Remover	38,191	22,700	24,522	18,287	16,755
74	Glid Strip	14,576	43,183	51,138	52,040	53,867

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p Actual ten month gallonage projected to twelve month basis.

TRUCK, TRACTOR & MACHINERY ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)	
100	Black	4,152	3,539	3,239	1,669p	2,546	
*117	Farm Gray	-0-	-0-	-0-	-0-	531	(1)
**118	Green	-0-	-0-	-0-	-0-	2,996	(1)
***119	Red	-0-	-0-	-0-	-0-	2,687	(1)
****120	Yellow	-0-	-0-	-0-	156p	616	(1)
		4,152	3,539	3,239	1,825	9,376	
108	J. D. Yellow	1,663	1,848	151*	60p*	38*	
109	Farm Gray	2,030	1,264	2,806	-0-	-0-	
110	Cletrac Orange	124*	60*	35*	-0-	-0-	
111	J. D. Green	3,054	2,235	3,209	1,025p	121*	
112	Hi Way Yellow	205*	-0-	71*	-0-	41*	
113	I. H. C. Red	7,871	7,230	7,209	1,504p	128*	
115	AC Orange	73*	103*	115*	-0-	72*	
116	J. D. Yellow	-0-	156	2,651	378p	-0-	
	Total Active & Discont'd.	19,172	16,435	19,486	4,792	9,776	
	LESS: Total Discontinued*	402	163	372	60	400	
	TOTAL ACTIVE	18,770	16,272	19,114	4,732	9,376	

(1) Memorandum figure. Gallonage included under Japalac listing.

*Y-117 Relabeled Y-1219 - Dawn Gray
**Y-118 Relabeled Y-1254 - Empire Green
***Y-119 Relabeled Y-1256 - Vermilion
****Y-120 Relabeled Y-1230 - Golden Yellow

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten month gallonage projected to twelve month basis.

GLID-TONE STAIN

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
242	Honey Maple	2,464	3,694	5,650	5,655	7,309
243	French Provincial (Dk. Oak)	2,478	3,683	4,853	4,641	5,099
244	Modern Red Mahogany	3,881	4,183	6,076	6,343	6,196
245	Walnut	3,938	5,166	5,624	5,891	8,657
246	Wheat (Light Oak)	3,905	5,177	5,849	5,858	6,220
247	Blonde	4,339	6,809	7,876	8,150	10,360
248	Brown Mahogany	2,476	3,613	5,525	4,568	5,647
249	Platinum	2,542	3,926	3,878	2,396	4,885
250	Suntan	2,639	2,894	4,598	5,380	3,892
251	Reducer	3,355	1,469	5,621	1,102	1,689
252	Maple	-0-	-0-	7,352	4,507	6,362
253	Clear Stain Base	-0-	-0-	-0-	6,906p	834
254	Cherry	-0-	-0-	-0-	6,774p	2,762
255	Ebony	-0-	-0-	-0-	6,826p	535
256	Brunswich Green	-0-	-0-	-0-	6,506p	1,042
		32,017	40,614	62,902	81,503	71,489
241	Conventional Maple	3,510	4,576	330*	-0-	-0-
	Total Active & Discontinued	35,527	45,190	63,232	81,503	71,489
LESS:	Total Discontinued*	-0-	-0-	330	-0-	-0-
	TOTAL ACTIVE	35,527	45,190	62,902	81,503	71,489

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten month gallonage projected to twelve month basis.

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
500	Barn Paint Red	44,210	44,976	46,469	45,063	47,938
506	Liquid Red Lead	7,997	12,449	8,767	11,382	9,580
525	White Galv. Iron Primer	6,746	6,845	8,796	10,200	13,944
534	Clear Silicone Driwal	10,145	12,253	18,602	17,637	26,935
554	Pure Linseed Oil Putty	2,743	4,000	3,511	2,304p	2,514
555	Gliddencoat	94,799	104,494	118,311	105,516	105,938
575	Driwal Clear	10,648	6,680	6,361	6,720	5,787
594	Vismatic Chalkbd. Green	2,848	2,422	3,553	3,755	3,214
596	Stock Farm White	16,282	10,746	14,518	13,046	11,537
605	Asphalt Alum. Roof Pt.	14,052	12,432	14,428	17,004	16,450
620	Tinners Red	9,271	4,868	3,065	2,717	5,112
700	Nat. Paste Wood Filler	16,100	17,981	23,548	16,897	19,856

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten month gallonage projected to twelve month basis.

NOTE: Neva Rust listing appears on page 4-5.
Metallite Ready Mix listing appears on page 4-6.

NEVA-RUST

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
512	Neva-Rust Black	13,484	7,517	6,863	6,036	6,457
581	Neva-Rust Gray	10,224	10,574	15,774	15,435	13,836
582	Neva-Rust Red	5,351	3,569	4,828	5,772	6,785
583	Neva-Rust Greenbrier	7,482	5,623	6,484	8,757	11,332
	TOTAL ACTIVE	36,541	27,283	33,949	36,000	38,410

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

METALLITE READY MIXED

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
	Interior Metallite Ready Mixed					
540	Interior Metallite Ready Mixed	5,982	6,148	7,159	5,988	3,012
546	Heat Resisting Metallite RM	7,588	8,598	10,559	13,390	9,422
		13,570	14,746	17,718	19,378	12,434
	Exterior Metallite Ready Mixed					
592	Exterior Metallite Ready Mixed	32,300	27,688	34,636	42,471	50,324
	TOTAL ACTIVE	45,870	42,434	52,354	61,849	62,758

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

PLINAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
810	White	11,352	9,482	9,233	8,569	9,156
811	Black	2,254	2,556	2,552	2,019	1,847
815	Concrete Gray	17,991	14,158	13,412	11,378	9,989
819	Delft Blue	1,976	1,993	3,142	2,582	1,626
820	Navajo Red	16,821	15,990	17,347	13,989	12,240
821	Turf Green	11,819	12,985	12,096	11,035	8,549
822	Stone Gray	8,146	4,391	3,708	4,007	3,750
823	Flint Gray	13,006	14,765	17,754	20,302	21,651
		83,365	76,320	79,244	73,881	68,808
812	Olive Green	-0-	-0-	-0-	-0-	-0-
818	Leather Tan	-0-	103*	107*	67p*	76*
	Total Active & Discont'd.	83,365	76,423	79,351	73,948	68,884
LESS:	Total Discontinued*	-0-	103	107	67	76
	TOTAL ACTIVE	83,365	76,320	79,244	73,881	68,808

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten month gallonage projected to twelve month basis.

FLORENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
853	Light Oak	17,519	16,405	23,953	21,949	20,743
854	Tile Red	39,054	36,415	37,096	37,031	34,604
856	Dark Oak	20,710	19,400	21,938	19,786	19,215
857	Blue	5,944	4,573	8,038	6,836	4,130
861	Deck Gray	85,008	82,186	97,787	93,962	75,789
865	Mahogany	13,564	12,370	14,540	15,394	10,030
871	Tile Green	30,424	24,838	30,630	33,491	29,690
874	Harbor Gray	58,732	61,880	82,210	114,131	111,634
		270,955	258,067	316,192	342,580	305,835
850	Black	-0-	191*	126*	-0-	-0-
851	Ivory	186*	88*	30*	-0-	-0-
855	White	1,055*	185*	870*	696p*	-0-
863	Warm Gray	18,250	10,428	2,597	2,426p*	2,456*
872	Walnut	9,787	8,837	2,654	1,188p*	483*
873	Sand Gray	194*	167*	95*	104p*	74*
Total Active & Discont'd.		300,427	277,963	322,564	346,994	308,848
LESS: Total Discontinued*		1,435	631	1,121	4,414	3,013
TOTAL ACTIVE		298,992	277,332	321,443	342,580	305,835

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten month gallonage projected to twelve month basis.

JAPALAC VARNISH STAIN

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1200	Light Oak Varnish Stain	14,060	13,665	14,088	13,142	13,011
1201	Dark Oak Varnish Stain	10,396	9,857	10,504	10,780	11,130
1202	Walnut Varnish Stain	8,080	8,676	10,363	8,387	10,212
1203	Mahogany Varnish Stain	10,460	10,582	13,015	12,246	13,777
	TOTAL ACTIVE	42,996	42,780	47,970	44,555	48,130

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

JAPALAC ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1207	Brilliant Black	36,136	42,301	46,784	56,640	62,350
1208	Flat Black	14,161	20,807	23,993	29,210	25,591
1212	Bud Green	18,058	16,122	22,913	20,571	17,470
1217	Ultra White Gloss	271,484	293,263	259,808	321,892#	321,962#
1219	Dawn Gray	22,595	21,451	26,580	23,969	25,645 (1)
1222	Screen En. Gloss Black	9,780	7,733	10,248	10,341	9,862
1230	Golden Yellow	34,490	32,243	33,311	30,925(1)	27,857 (1)
1246	Rich Blue	9,451	9,110	13,006	8,820	7,753
1250	Delphinium	13,932	12,918	15,232	13,687	11,385
1252	Orange	6,052	6,152	8,755	5,601	7,570
1254	Empire Green	17,287	20,608	22,426	26,222	28,170 (1)
1255	Light Ivory	25,363	24,607	30,471	28,958	25,356
1256	Vermilion	30,301	29,843	30,220	39,101	43,714 (1)
1260	Rose Pink	11,556	17,089	14,554	14,206p	21,819
1263	Botany Brown	7,163	6,529	11,442	8,697	10,523
1267	Ribbon Blue	16,975	17,074	12,514	11,705p	12,994
1268	Coral Pink	-0-	-0-	21,847	9,078	8,776
1269	Blue Turquoise	-0-	-0-	16,459	7,758	8,214
		544,784	577,850	620,563	667,381	677,011
1210	Ground Color	4,677	2,491*	1,551*	1,064*	1,586*
1218	Cream	38*	-0-	-0-	-0-	1*
1221	Stove & Iron En. Black	1,777	1,266*	547*	518*	534*
1224	Graining Color Light	420	196*	56*	77*	-0-
1225	Graining Color Dark	28*	14*	-0-	-0-	-0-
1234	Jade Green	9,745	10,294	5,028	3,845*	2,618*
1247	Maple Varnish Stain	173*	-0-	-0-	-0-	-0-
1251	Ceramic Blue	29*	-0-	-0-	-0-	-0-
1258	Beige	4*	-0-	-0-	-0-	-0-
1259	Walnut Brown	418*	522*	746*	725*	763*
1261	Carnival Yellow	8,365	8,874	3,809	3,113*(2)	2,651* (2)
1262	Red Mahogany	5,689	6,090	3,499	3,374*(2)	3,078* (2)
1264	Chinese Red	11,491	13,662	9,046	7,526*(2)	7,099* (2)
1265	Homestead Gray	8,996	8,314	3,364	3,404*(2)	2,981* (2)
1266	Shamrock	8,290	9,498	4,292	3,646*(2)	2,788* (2)
	Total Active & Discont'd.	604,924	639,071	652,501	694,673	701,110
LESS:	Total Discontinued*	690	4,489	2,900	27,292	24,099
	TOTAL ACTIVE	604,234	634,582	649,601	667,381	677,011

Note: Includes White Japalac produced at Toronto and Montreal under code number 40-W-822.

(1) Includes gallonage set forth below which was relabled as being Truck, Tractor and Machinery.

Y-1219 - Dawn Gray (Y-117)	-	-	-	531
Y-1254 - Empire Green (Y-118)	-	-	-	2,996
Y-1256 - Vermilion Gr.(Y-119)	-	-	-	2,687
Y-1230 - Golden Yellow(Y-120)	-	-	156	616

(2) Discontinued Trade Sales - continued in syndicate line.

(a) Actual ten months gallonage projected to twelve months basis.

(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

p - Actual ten month gallonage projected to twelve month basis.

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1502	Neva-Rot Green	3,635	6,733	3,911	4,323	4,818
1504	Neva-Rot Clear	2,869	2,514	3,539	4,226	2,906
1511	Glid-N Liquid Cleaner	30,154	20,607	22,365	15,863	16,436

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

COLORS IN OIL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1701	Yellow Ochre	967	480	821	849	966
1702	Burnt Sienna	533	718	1,232	901	641
1703	Burnt Umber	1,030	865	1,212	1,696	846
1705	Medium Chrome Green	905	1,026	779	1,197	572
1706	Light Chrome Green	647	913	1,333	590	391
1707	Medium Chrome Yellow	810	305	622	755	249
1708	Raw Umber	752	959	1,279	1,375	885
1709	Ivory Black	198	299	356	361	250
1711	Prussian Blue	658	708	635	644	323
1715	Ultramarine Blue	211	160	314	206	93
1716	Light Chrome Yellow	389	1,151	808	884	398
1717	American Vermilion	559	606	676	464	240
1718	Venetian Red	414	460	874	1,136	362
1719	Raw Sienna	1,392	1,324	1,652	1,518	871
1720	Lamp Black	1,250	1,295	2,321	2,707	1,675
1742	Deep Chrome Yellow	227	197	122	300	-0-
1745	Perma Green	449	445	438	512	308
1746	Perma Blue	443	402	436	386	186
		11,834	12,313	15,910	16,481	9,256
1704	Dark Chrome Green	35	-0-	-0-	-0-	-0-
1721	Van Dyke Brown	84*	-0-	-0-	-0-	-0-
1744	Rose Lake	13	61	194	84	-0-
	Total Active & Discon't.	11,966	12,374	16,104	16,565	9,256
LESS:	Total Discontinued*	84	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	11,882	12,374	16,104	16,565	9,256

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

DRAMATONE TINTING COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1781	Blue	-0-	4,284	1,372	Produced by Cali-	
1782	Black	-0-	3,580	1,804	fornia Ink Company	
1783	Umber Black	-0-	3,564	1,746	since Cleveland	
1784	Green	-0-	5,452	1,404	Plant fire.	
1785	Sienna Red	-0-	3,364	1,176		
1786	Oxide Red	-0-	3,793	856		
1787	Ruby Red	-0-	3,676	4,477		
1788	Ferrite Yellow	-0-	4,036	1,235		
1789	Light Yellow	-0-	4,847	761		
	TOTAL ACTIVE	-0-	36,596	14,831		

Note: Twelve months . . . figures for Dramatone limited to Central Division production.

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

ENDURANCE HOUSE PAINT

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1800	Outside White	592,101	518,027	480,242	451,041	431,466
1802	Black	10,607	9,848	12,294	9,613	11,669
1813	Tobacco Brown	16,369	19,062	17,411	18,279	26,183
1828	Crylight Green	33,623	34,199	30,992	31,566	35,224
1850	Fume Proof White	31,571	31,542	38,063	69,138	112,397
1851	Exterior Basecoat	159,317	190,355	209,900	180,802	186,002
1855	Castle Red	12,713	12,376	18,052	14,421	17,433
1856	Ivory	38,084	45,484	48,176	54,563	55,527
1857	Cream	38,520	35,370	33,888	32,857	33,147
1859	Light Gray	53,558	58,457	62,866	62,602	56,667
1860	Medium Gray	31,463	32,724	37,253	32,754	36,459
1861	#71 Shutter Green	14,510	13,862	12,851	14,155	15,774
1862	92 Chestnut Brown	2,732	2,365	3,450	4,697	5,245
1870	150 Deep Turquoise	1,952	2,579	3,282	3,514	2,995
1871	158 Dark Blue	1,792	2,561	3,060	3,150	1,362
1886	Light Canary	-0-	-0-	25,312	14,759	16,776
1887	Pastel Green	-0-	-0-	25,918	19,859	20,087
1888	Coronado	-0-	-0-	24,042	11,761	13,629
1889	Coconut Brown	-0-	-0-	122	16,005	12,500
1890	Pinehurst Green	-0-	-0-	120	17,975	11,711
1892	Non Chalking White	-0-	-0-	-0-	-0-	125,952
		1038,912	1008,811	1087,294	1063,511	1228,205
1804	Tinting White	20,420	58,804	62,286	59,117	22,018
1806	Cream White	38*	-0-	94*	-0-	-0-
1812	Cottage Brown	19,799	21,091	21,272	1,968	5,071*
1823	Lamont Stone	204*	29*	102*	-0-	125*.
1824	Pearl Gray	65*	61*	-0-	-0-	-0-
1825	Lead Color	124*	-0-	-0-	-0-	-0-
1831	Colonial Yellow	21,629	22,900	4,889	2,562*	710*
1844	Thistle Green	19,579	21,029	19,092	2,324	469*
1858	Shadow White	-0-	-0-	552*	294*	407*
1864	37 Light Yellow	2,276	2,197	2,461	197	94*
1868	108 Shutter Red	4,433	2,470	3.022	-0-	-0-
1882	Shutter White	5,456	10,824	16,750	41,744	16,116
	Total Active & Discon't.	1132,935	1148,216	1217,814	1171,717	1273,215
	LESS: Total Discontinued*	431	90	748	2,856	6,876
	TOTAL ACTIVE	1132,504	1148,126	1217,066	1168,861	1266,339

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

OTHER HOUSE PAINT - OTHER THAN Y-LINE

Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1-W-82	Outside White	25,038	27,150	28,916	25,028p	24,108p
1-W-117	Weathercote House Pt.	1,177	913	28,956	57,059p	97,063p
1-W-118	Craftsman H. P.	35,315	48,953	57,402	118,626p	158,722p
1-W-122	Non-Chalk White H. P.	-0-	-0-	10,976	31,944p	36,898p
1-W-217	#30 Outside White	-0-	11,932	12,061	10,712p	7,072p
1-W-554	Craftsman H. P.	12,222	11,179	11,233	13,986p	10,571p
1-W-559	#18 Spec. White H. P.	-0-	-0-	-0-	6,071p	10,349p
3-W-208	Paste Maker Paint	3,625	14,792	7,534	8,098p	13,025p
15-G-804	Crylight Green End.	9,005	11,152	8,077	10,826p	12,296p
600	Super White House Pt.	11,218	19,870	33,140	21,518p	18,562p
601	Line - IZT H. P.	10,903	21,742	21,725	14,857p	12,792p
1415	Avenel White House Pt.	4,704	19,570	22,207	22,408p	18,982p
	Other - Miscellaneous	71,762	80,664	72,010	101,836p	112,000pe
TOTAL OTHER HOUSE PAINT		184,969	267,917	314,237	442,969p	532,440p

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Ten months figures projected to twelve months.
e - Estimated

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1867	Imperial White	118,671	100,831	105,896	93,683	111,762
1880	Shingle Shake Blending Liquid	2,330	8,142	11,189	7,734	7,106
2200	Everon-White	53,963	51,793	68,382	78,105	77,538
	TOTAL ACTIVE	174,964	160,766	185,467	179,522	196,406

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

ENDURANCE VELVET

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
2750	White	-0-	-0-	-0-	23,106	45,968
2751	Mayflower Yellow	-0-	-0-	-0-	6,815	8,716
2752	Sterling Yellow	-0-	-0-	-0-	8,967	12,894
2753	Rainbow Pink	-0-	-0-	-0-	7,438	8,321
2754	Gunmetal	-0-	-0-	-0-	7,445	12,786
2755	Greenfield	-0-	-0-	-0-	7,845	11,437
2756	Cottage Ivory	-0-	-0-	-0-	6,955	8,890
2757	Patio Turquoise	-0-	-0-	-0-	7,241	9,744
2758	Granada Red	-0-	-0-	-0-	7,764	9,102
2759	Shrub Green	-0-	-0-	-0-	7,862	8,763
2761	Brown Antique	-0-	-0-	-0-	7,276	11,402
2762	Rattan Brown	-0-	-0-	-0-	8,974p	10,062
2763	Fern Green	-0-	-0-	-0-	7,685p	8,215
	TOTAL ACTIVE	-0-	-0-	-0-	115,373	166,300

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten month gallonage projected to twelve month basis.

RIPOLIN

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
2555	Ripolin Undercoat	-0-	236	-0-	-0-	-0-
2900	Ultra White Gloss	4,403	22,675	26,094	22,786	23,096
2940	Ultra White (Canada)	33,467	41,229	41,651	35,618	44,386
2950	Semi-Gloss White	4,996	5,909	6,379	8,101	7,119
		42,866	70,049	74,124	66,505	74,601
2500	B.L.T. Semi-Gloss White	24*	-0-	-0-	-0-	-0-
	Total Active & Discont'd.	42,890	70,049	74,124	66,505	74,601
LESS:	Total Discontinued*	24	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	42,866	70,049	74,124	66,505	74,601

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

GLID-TONE CRYSTALACQ REDUCER AND GLID-TONE CRYSTALACQ

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
2822	Glid-Tone Crystalacq Reducer	82	78	1,349	134	516
2840	Glid-Tone Crystalacq	3,433	2,519	9,093	4,170	9,808

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED FLAT

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3000	White	20,565	19,838	30,309	22,273	19,224
3001	Light Ivory	3,174	3,156	4,609	3,032	1,656
3002	Cream	2,662	1,564	3,050	1,435	671
3005	Canary	1,951	2,059	2,537	1,671	628
3006	Peach Bloom	1,740	1,462	2,143	1,499	309
3007	Foam Green	5,779	3,852	3,971	3,890	810
3008	Dusty Rose	1,844	1,381	2,812	1,247	249
3009	Antique Green	2,917	3,040	2,790	1,576	522
3010	Robins Egg Blue	1,342	1,368	2,015	1,923	439
3011	Peacock Blue	2,629	1,139	3,158	1,230	440
3012	Wedgewood Blue	2,899	1,385	3,242	2,053	410
3013	Bone White	3,224	1,522	3,389	2,120	166
3014	Hearthstone	2,566	1,228	1,951	1,274	521
	TOTAL ACTIVE	53,292	42,994	65,976	45,223	26,045

REFLECTOLITE

(Line discontinued fiscal 1955. Spred Flat reformulated to Reflectolite quality.)

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1902	Ivory	18,986	16,490	5,586*	767*	638*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1902	Ivory	18,986	16,490	5,586*	767*	638*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1902	Ivory	18,986	16,490	5,586*	767*	638*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1902	Ivory	18,986	16,490	5,586*	767*	638*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1902	Ivory	18,986	16,490	5,586*	767*	638*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1902	Ivory	18,986	16,490	5,586*	767*	638*
1903	Aqua Blue	1,146	70	-0-	-0-	-0-
1905	Sea Green	2,021	1,200	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-

1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1906	Peach	706	138	-0-	-0-	-0-
1908	New Buff	557	139	-0-	-0-	-0-
1909	Champagne	563	-0-	-0-	-0-	-0-
1910	Canary Yellow	1,038	150	-0-	-0-	-0-
1911	Dusty Pink	1,001	344	-0-	-0-	-0-
1912	Pale Azure	1,228	793	-0-	-0-	-0-
1913	Oyster White	1,421	288	-0-	-0-	-0-
	Total Reflectolite	30,227	24,241	9,784*	767*	518*
	Total Spred Flat & Reflectolite	83,519	67,235	75,760	45,990	26,563
LESS:	Discontinued*	-0-	-0-	9,784	767	518
	TOTAL ACTIVE	83,519	67,235	65,976	45,223	26,045

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

BRILLIANT COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3020	Black	1,544	3,828	1,238	1,699	1,616
3021	Dark Blue	1,532	1,726	1,079	1,101	1,392
3022	Bright Red	1,370	2,007	1,449	1,175	1,113
3023	Light Yellow	1,177	1,018	796	1,021	1,228
3024	Medium Yellow	558	917	731	708	1,020
3025	Burnt Umber	544	3,510	230	342	267
3026	Blue Green	300	808	620	833	887
3027	Orange	317	502	245	426	312
3028	Green	1,409	1,589	1,210	1,069	1,463
3029	Raw Umber	502	289	323	427	852
3030	Raw Sienna	691	802	656	589	554
3031	Purple	178	252	206	274	11
3032	Burnt Sienna	554	454	341	373	331
	TOTAL ACTIVE	10,676	17,702	9,124	10,037	11,046

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

LATEX PROJECT PAINT

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3060	White	-0-	-0-	-0-	-0-	3,772
3061	Ivory	-0-	-0-	-0-	-0-	751
3062	Yellow	-0-	-0-	-0-	-0-	564
3063	Light Pink	-0-	-0-	-0-	-0-	961
3064	Light Green	-0-	-0-	-0-	-0-	1,047
3065	Rose	-0-	-0-	-0-	-0-	384
3066	Medium Green	-0-	-0-	-0-	-0-	-0-
3067	Pale Blue	-0-	-0-	-0-	-0-	237
3068	Blue-Green	-0-	-0-	-0-	-0-	605
3069	Blue	-0-	-0-	-0-	-0-	997
3070	Bone White	-0-	-0-	-0-	-0-	4,460
3071	Gray	-0-	-0-	-0-	-0-	376
3072	Light Brown	-0-	-0-	-0-	-0-	302
	TOTAL ACTIVE	-0-	-0-	-0-	-0-	14,456

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED STIPPLE TEXTURE

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3090	Bone White	-0-	-0-	889	20,132	19,697
3091	Confetti Yellow	-0-	-0-	-0-	8,716	2,921
3092	Pinefrost Green	-0-	-0-	461	11,428	6,252
3093	Smoke Rose	-0-	-0-	468	7,317	1,970
3094	Tropic Green	-0-	-0-	457	6,942	1,649
3095	Blue Azure	-0-	-0-	-0-	8,322	1,249
3096	Moonmist	-0-	-0-	473	9,344	827
3097	Blossom Pink	-0-	-0-	443	8,209	4,540
3098	Sand	-0-	-0-	-0-	7,853	1,963
	TOTAL ACTIVE	-0-	-0-	3,191	88,263	41,068

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED SUEDE-CRAFTSMAN

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3101	French Ivory	-0-	-0-	-0-	-0-	4,483
3105	Tulip Yellow	-0-	-0-	-0-	-0-	5,179
3107	Greenmist	-0-	-0-	-0-	-0-	5,783
3108	Marsh Rose	-0-	-0-	-0-	-0-	5,275
3109	Vermont Green	-0-	-0-	-0-	-0-	5,756
3110	Lake Blue	-0-	-0-	-0-	-0-	5,897
3111	Pool Green	-0-	-0-	-0-	-0-	3,540
3112	Frost Blue	-0-	-0-	-0-	-0-	5,222
3113	Mist White	-0-	-0-	-0-	-0-	5,451
3114	Shadow Gray	-0-	-0-	-0-	-0-	5,623
3115	Powder Pink	-0-	-0-	-0-	-0-	5,428
3118	White	-0-	-0-	-0-	-0-	4,664
3147	Light Mocha	-0-	-0-	-0-	-0-	3,970
3148	Blue Grass	-0-	-0-	-0-	-0-	4,263
	TOTAL ACTIVE	-0-	-0-	-0-	-0-	70,534

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

SPRED SATIN

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3401	Pale Ivory	182,018	161,275	182,988	158,024	151,741
3402	Maize #	9,937	11,522	9,846	16,931	5,773
3405	Confetti Yellow	258,206	177,341	181,481	137,422	137,876
3406	Light Apricot #	21,239	20,616	23,249	16,315	122,507
3407	Pinefrost Green	464,420	438,578	498,539	390,339	391,122
3408	Smoke Rose	239,129	189,004	209,257	153,304	133,000
3409	Tropic Green	202,892	179,789	173,828	110,604	92,798
3410	Spray Blue	161,160	133,174	186,118	165,911	163,135
3411	Niagara Green	184,718	176,562	188,356	122,517	102,764
3412	Blue Azure	286,708	268,138	299,051	218,293	218,014
3413	Bone White	243,396	240,485	265,441	214,852	241,531
3414	Moonmist	393,672	343,477	367,061	234,700	216,141
3415	Blossom Pink	260,320	259,316	301,446	215,950	210,970
3416	Primer Sealer	66,799	62,743	71,364	51,132	65,220
3418	Decorator White ##	783,524	741,060	764,824	616,867	679,335
3428	Berkshire Green	162,158	117,222	97,283	51,793	39,371
3431	Monterey Brown	59,734	28,992	26,087	19,879	19,013
3440	Parrakeet	157,768	115,930	110,720	57,849	49,331
3441	Cheer	228,517	211,253	220,246	150,754	147,055
3442	Sand	168,221	173,790	193,632	169,012	147,284
3443	Cotton Candy	-0-	-0-	125,428	107,980	151,663
3444	Flamingo	204,536	178,750	148,044	98,702	83,984
3445	Meadowbrook	-0-	-0-	114,691	46,367	43,678
3446	Poinsettia	-0-	-0-	103,357	25,283	16,436
3447	Sandy Beige	-0-	-0-	-0-	45,693	183,457
3448	Silver Turquoise	-0-	-0-	-0-	43,221	132,673
3470	Ceiling Flat White	163,750	164,984	206,762	206,948	204,483
		4,902,822	4,394,001	5,069,099	3,846,642	4,150,355
3429	Wineberry	59,268	27,272	654	1,690p*	329*
3430	Colonial Blue	83,726	54,825	4,022	1,600p*	1,074*
3443	Camelia	-0-	2,198	-0-	-0-	-0-
	Total Active & Discontinued	5,045,816	4,478,296	5,073,775	3,849,932	4,151,758
LESS:	Total Discont'd.*	-0-	-0-	-0-	3,290	1,403
	TOTAL ACTIVE	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355

\# Item discontinued United States, active Canada. 1954 - 1957. Active United States and Canada 1958.

Includes Y-3400 for 1954 - 1956. Y-3400: 1954 - 126,640 gals; 1955 - 51,580 gals.; 1956 - 1,961 gals.

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.
p - Ten months figures projected to twelve months.

SPRED SATIN DEEP COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3432	Umber Brown	12,132	6,830	4,795	2,154	1,364
3433	Sienna Red	16,019	6,791	3,264	374	675
3434	Charcoal Black	24,342	16,894	38,066	10,369	9,543
3435	Majestic Blue	25,229	10,741	8,441	2,568	862
3436	Sunglow Yellow	43,982	29,239	21,569	5,940	5,990
3437	Cardinal Red	28,223	15,073	8,791	927	824
3439	Emerald Green	41,379	21,898	15,732	4,457	1,473
		191,306	107,466	100,658	26,789	20,731
3438	Garnet Maroon	7,442	3,260	1,204	-0-	-0-
	Total Active & Discont'd.	198,748	110,726	101,862	26,789	20,731
	LESS: Total Discontinued*	-0-	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	198,748	110,726	101,862	26,789	20,731

MEMO

Total Spred Satin - Active Excluding Deep Colors	5,045,816	4,478,296	5,073,775	3,846,642	4,150,355
Spred Satin Deep Colors	198,748	110,726	101,862	26,789	20,731
Total Spred Satin Including Deep Colors	5,244,564	4,589,022	5,175,637	3,873,431	4,171,086

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3474	Texture Base	38,247	29,247	28,117	9,895	5,158
3475	Spred Patch	8,896	13,073	15,491	17,568	12,279
	TOTAL ACTIVE	47,143	42,320	43,608	27,463	17,437

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve month basis.

SPRED GLIDE-ON COLORS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
3500	White	18,986	128,053	102,820	131,064	157,751
3501	Bamboo	11,714	39,706	28,336	25,778	31,272
3502	Lawn Green	10,980	25,999	27,716	21,106	22,882
3504	Silver Smoke	8,710	45,318	37,638	29,422	34,112
3505	Timberline	9,356	30,358	16,201	10,200	10,764
3506	Tang Red	5,114	23,689	14,029	14,253	13,843
3507	Sunflower	10,052	33,888	22,408	21,713	23,714
3508	Aquamarine	8,369	29,416	21,347	15,653	17,633
3509	Ash Rose	9,300	29,446	21,316	15,248	17,170
3510	Jewel Green	10,026	27,605	18,409	15,785	12,728
3511	Desert Brown	6,114	27,358	12,533	12,466	13,917
3513	Gray Velvet	-0-	-0-	14,870	10,993	12,689
3515	Tangerine (Light)	-0-	-0-	-0-	-0-	13,856
3516	Mist Brown	-0-	-0-	-0-	-0-	13,892
3517	Crystal Blue	-0-	-0-	-0-	-0-	12,494
3518	Holiday Pink	-0-	-0-	-0-	-0-	12,677
3519	Cascade	-0-	-0-	-0-	-0-	12,128
3520	Mixing Liquid	18,197	83,848	42,661	34,145	28,982
3525	Tinting White	948	60,168	59,983	64,184	79,955
		127,866	584,852	440,267	422,010	542,459
3503	Coralin	8,135	26,836	14,107	12,195	5,776
3512	Victoria Blue	5,465	20,377	5,542	3,862	1,189
3514	Fairway Green	-0-	-0-	12,367	4,973	3,967
	Total Active & Discont'd.	141,466	632,065	472,283	443,040	553,391
LESS:	Total Discontinued*	-0-	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	141,466	632,065	472,283	443,040	553,391

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

JAPALAC SPRAY ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4000	White	-0-	-0-	-0-	4,477p	3,169
4001	Flat Black	-0-	-0-	-0-	2,161p	538
4002	Gloss Black	-0-	-0-	-0-	2,092p	535
4003	Delphinium	-0-	-0-	-0-	1,728p	-0-
4004	Dawn Gray	-0-	-0-	-0-	1,250p	1,165
4005	Bud Green	-0-	-0-	-0-	1,500p	457
4006	Vermilion	-0-	-0-	-0-	2,063p	1,000
4007	Golden Yellow	-0-	-0-	-0-	1,537p	378
4012	Ribbon Blue	-0-	-0-	-0-	-0-	518
4013	Rose Pink	-0-	-0-	-0-	-0-	358
4014	Empire Green	-0-	-0-	-0-	-0-	615
	TOTAL ACTIVE	-0-	-0-	-0-	16,808p	8,733

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Ten months figures projected to twelve months.

MISCELLANEOUS

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4500	Speed Wall Gloss White	9,583	11,172	13,400	14,057	7,678
4516	Interior Basecoate	52,036	64,175	53,199	43,553	37,908

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPEED ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4550	White	-0-	-0-	-0-	-0-	1,954
4551	Black	-0-	-0-	-0-	-0-	1,138
4552	Orange	-0-	-0-	-0-	-0-	895
4553	Deep Green	-0-	-0-	-0-	-0-	1,129
4554	Medium Green	-0-	-0-	-0-	-0-	737
4555	Garnet Red	-0-	-0-	-0-	-0-	-0-
4556	Fire Red	-0-	-0-	-0-	-0-	945
4557	Maroon Red	-0-	-0-	-0-	-0-	225
4558	Ivory	-0-	-0-	-0-	-0-	743
4559	Light Yellow	-0-	-0-	-0-	-0-	898
4560	Medium Yellow	-0-	-0-	-0-	-0-	858
4561	Light Gray	-0-	-0-	-0-	-0-	1,025
4562	Medium Gray	-0-	-0-	-0-	-0-	1,144
4563	Brown	-0-	-0-	-0-	-0-	783
4564	Tapestry Blue	-0-	-0-	-0-	-0-	773
4570	Red Oxide Metal Primer	-0-	-0-	-0-	-0-	4,057
	TOTAL ACTIVE	-0-	-0-	-0-	-0-	17,304

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.

SPRED LUSTRE
(Formerly Speed-Wall Alkyd Semi-Gloss Enamel)

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4600	White	91,757	212,511	200,872	285,298	281,865
4605	Peach Glow #	5,784	3,200*	2,842*	4,405p*	31,914
4620	Black	-0-	-0-	-0-	-0-	578
4628	Laurel	122	24,341	15,304	14,856	6,913
4631	Mocha Brown	119	21,312	8,400	8,424	5,429
4640	Mardigras	20	31,194	18,997	15,921	6,801
4641	Crocus Yellow	8	51,533	51,985	57,587	44,419
4642	Pecan	20	32,808	28,230	34,431	24,238
4643	Cotton Candy	-0-	643	23,824	34,037	33,867
4644	Blaze	121	36,319	23,364	21,328	9,660
4645	Meadowbrook	-0-	-0-	29,129	12,138	3,860
4646	Poinsettia	-0-	-0-	29,627	9,312	1,049
4647	Sahara	-0-	-0-	-0-	16,237	28,256
4648	Caribbean	-0-	-0-	-0-	14,683	29,491
4650	Super White	-0-	-0-	-0-	-0-	14,607
4651	Congo Ivory	8	48,494	43,585	56,940	45,193
4655	Springtime	8	48,894	36,518	49,695	42,820
4657	Woodland	18	57,325	63,100	75,490	69,940
4658	Wood Rose	19	31,868	23,431	23,618	13,691
4659	Meadow Green	20	37,672	30,091	30,088	20,180
4660	Zircon	19	32,468	33,430	43,932	44,334
4661	Colony	22	32,627	24,736	26,782	13,507
4662	Blue Ice	19	39,839	37,282	41,881	32,761
4663	Smoky White	8	51,397	33,598	43,834	40,750
4664	Smoky Gray	20	49,746	54,853	55,104	44,179
4665	Pink Haze	18	47,333	37,097	40,349	33,152
		98,130	891,524	850,295	1016,370	923,454
4601	Bone White	14,363	173*	-0-	-0-	-0-
4602	Ivory	18,946	744*	-0-	-0-	-0-
4603	Rich Cream	-0-	3,034*	3,798*	3,448p*	3,057*
4604	Jonquil	18,136	89*	-0-	-0-	-0-
4606	Shadow Rose	4,148	59*	-0-	-0-	-0-
4607	Smoketone	15,196	233*	-0-	-0-	-0-
4608	Powder Blue	5,166	-0-	-0-	-0-	-0-
4609	Blue China	-0-	-0-	-0-	-0-	-0-
4610	Cloud Blue	4,252	-0-	-0-	-0-	-0-
4611	Mint Green	18,053	137*	-0-	-0-	-0-
4612	Ocean Spray	7,369	-0-	-0-	-0-	-0-
4613	Leaf Green	10,926	136*	-0-	-0-	-0-
4629	Ruby	128	20,934	-0-	-0-	-0-
4630	Bayside	120	22,332	-0-	-0-	-0-
	Total Active & Discont'd.	214,933	939,395	854,093	1019,818	926,511
	LESS: Total Discontinued*	-0-	7,805	6,640	7,853	3,057
	TOTAL ACTIVE	214,933	931,590	847,453	1011,965	923,454

\# - Item active 1954, discontinued 1955-1957, reactivated 1958.
(a) - Actual ten months gallonage projected to twelve months basis.
(b) - Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Ten months figures projected to twelve months.

GLD35208

SPEED-WALL ALKYD FLAT ENAMEL

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
4700	White	87,949	156,728	186,434	168,860	154,834
4705	Tea Rose #	3,183	1,547*	185*	1,367p*	8,421
4740	Chartreuse	14	18,553	4,974	3,395	1,876
4741	Lemon	19	19,781	11,942	6,955	4,525
4742	Biscuit	19	20,298	15,007	12,204	7,897
4743	Cotton Candy	-0-	319	16,049	5,609	3,539
4744	Hibiscus	117	17,371	10,444	3,756	1,527
4747	Pueblo Tan	-0-	-0-	-0-	6,955	10,686
4748	Horizon	-0-	-0-	-0-	6,497	5,843
4751	Colonial Ivy	18	24,013	20,893	13,572	12,570
4755	Sunlight	18	25,109	15,254	10,813	7,892
4757	Honeydew	18	31,806	33,625	28,381	24,449
4758	Pink Wheat	20	18,544	16,694	6,837	5,453
4759	Asparagus	20	21,281	12,557	6,415	6,622
4760	Klondike Blue	19	19,834	16,194	13,047	11,011
4761	Venice Green	12	18,728	11,246	5,641	3,417
4762	Nassau	20	21,034	16,867	9,981	9,013
4763	Trellis	18	22,072	18,929	17,610	21,889
4764	Wood Ash	19	25,042	25,877	16,844	13,455
4765	Corsage	18	23,593	19,757	9,925	12,121
		91,501	485,653	452,928	354,664	327,040
4701	Buhrstone	615*	-0-	-0-	-0-	-0-
4702	Dutch Ivory	9,674	149*	-0-	-0-	-0-
4703	Devonshire Cream	10*	1,289*	1,008*	425p*	262*
4704	Pale Yellow	7,115	-0-	-0-	-0-	-0-
4706	Rose Dust	5,148	-0-	-0-	-0-	-0-
4707	Beach Gray	8,018	-0-	-0-	-0-	-0-
4708	Blue Pastel	3,498	-0-	-0-	-0-	-0-
4710	Dusty Blue	3,889	-0-	-0-	-0-	-0-
4711	Mist Green	13,219	200*	61*	-0-	-0-
4712	Aqua Blue	5,794	-0-	-0-	-0-	-0-
4713	Seacrest Green	6,242	-0-	-0-	-0-	-0-
4728	Timber	-0-	16,841	5,353	2,868	-0-
4729	Sultan	-0-	13,268	-0-	-0-	-0-
4730	Danish Blue	121	12,812	-0-	-0-	-0-
4731	Vandyke Brown	-0-	13,267	2,900	1,302	-0-
4745	Meadowbrook	-0-	-0-	19,302	692	364
4746	Poinsettia	-0-	-0-	17,330	719	-0-
	Total Active & Discont'd.	154,844	543,479	498,882	360,670	327,666
LESS:	Total Discontinued*	625	3,185	1,254	1,792	262
	TOTAL ACTIVE	154,219	540,294	497,628	358,878	327,404

\# - Item discontinued 1955-1957, reactivated 1958.
(a) - Actual ten months gallonage projected to twelve months basis.
(b) - Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Ten months figures projected to twelve months.

PROFESSIONAL ULTRA FLAT LATEX

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
5101	Ivory	23,722	29,798	21,486	45,475	38,536
5105	Tulip Yellow	20,402	26,797	24,934	38,452	43,810
5111	Paufer	-0-	-0-	16,664	20,195	13,368
5113	Mist White	27,487	46,610	52,525	60,801	73,842
5114	Shadow Gray	32,483	35,768	38,256	48,832	44,076
5115	Bud Pink	-0-	-0-	-0-	-0-	34,404
5117	Mint Green	-0-	-0-	32,246	74,599	74,052
5118	White	94,094	132,429	138,468	187,436	195,055
5119	Seacrest Green	-0-	-0-	16,944	29,245	14,805
5120	Ocean Spray	-0-	-0-	17,795	30,153	30,955
5122	Chelsea Blue	-0-	-0-	19,048	36,627	32,574
5128	Shadow Rose	-0-	-0-	18,269	24,136	22,086
5147	Taupe	-0-	-0-	-0-	-0-	40,417
5148	Stratford Blue	-0-	-0-	-0-	-0-	24,576
		198,188	271,402	396,635	595,951	682,556
5106	Peach	17,137	21,619	5,541	132p*	168*
5107	Alpine Green	37,546	42,902	16,507	78p*	-0-
5108	Tampa Beige	14,378	23,660	6,382	486p*	420*
5109	Spruce Green	21,331	27,043	7,488	-0-	-0-
5110	Light Turquoise	8,800	22,163	4,092	134p*	74*
5112	Miami Blue	16,697	22,348	6,528	-0-	-0-
5142	Quail	-0-	-0-	19,236	36,493	6,237
5143	Light Pink	-0-	-0-	17,633	33,307	7,090
	Total Active & Discont'd.	314,077	431,137	480,042	666,581	696,545
LESS:	Total Discontinued*	-0-	-0-	-0-	830	662
	TOTAL ACTIVE	314,077	431,137	480,042	665,751	695,883

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
p - Actual ten months figures projected to twelve months.

SECTION V
Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Lbe No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
11		MISCELLANEOUS											
11	1	GL T GLOSS VN	3836	6358						10243		10287*	30724
11	9	PENETREX	983	2353	2068						896	1040*	7370
11	25	RED WOOD CL	2475	2508	845	603	219	1597		311	2645	1693	12916
11	47	GL T SATIN SH		39027							5024		44051
11	48	GL T SPAR VN	2898	7073	14493					7352	1535	4804*	38155
11	50	ROCKSPAR		15782	84159					16800	12368	14514*	144223
11	55	SURFACE BOND	1166	3252	3227	635		2913		554	7674	1086	20507
11	57	DEODORIZED PT	1085	12097	286							166	13634
11	58	SILICON SLICK										7557	7557
11	64	JAPAN DRIER	24							59			83
11	66	SPRED SURFACE	1890	2661	2452		442	471	42	532	587	1954	11041
11	67	BLACK ASPHALT	2457	4107	3481		158			1021	617	1150*	12991
11	70	P VN REMOVER		15212						1243	300		16755
11	74	GLID STRIP		28634						137		25096	53867
11		Total	16514	139064	111041	1238	839	4981	42	38252	32146	69457	413874

* Gallonage reported and produced by the Nubian Division

GLD35211

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-Western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
21		TRUCK TRACTOR AND MACHINERY ENAMEL											
21	100	BLACK		670	1207	669							2546

Note: Other colors of the Truck, Tractor and Machinery line (Y-117, Y-118, Y-119 and Y-120) are relabeled Japalac and gallonage is included and reported under the appropriate Japalac code number appearing on Page 5-9.

GLD35212

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North western	South eastern	Montreal	Toronto
51		GLID TONE STAINS								
51	242	HONEY MAPLE								
51	243	FRENCH PROV								
51	244	MOD RED MAHOG								
51	245	WALNUT								
51	246	WHEAT								
51	247	BLONDE								
51	248	BRN MAHOGANY								
51	249	PLATINUM								
51	250	SUNTAN								
51	251	REDUCER		58	76	126	39			
51	252	MAPLE								
51	253	CL STAIN BASE								
51	254	CHERRY								
51	255	EBONY								
51	256	BRUNSWICH GRN								
51		Total		58	76	126	39			

GL035213

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANTS AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
61		MISCELLANEOUS											
61	500	BARN PT RED	10385	6[illegible]	5212	5503	5922	2621			4502	6835	47938
61	506	LIQ RED LEAD	1597	1[illegible]	1552	1661	170	1027	354	1045	564		9580
61	525	WHITE GALV IR	2595	3182	3405	3054				1064	554		13944
61	534	CL SIL DRIWAL	9749	8131	5005	784			972	751	1543		26935
61	540	INT METAL R M	1305	231	205	103					445	633	3012
61	546	HT RES MTL RM	2725	1720	895	658	321	626	1318	1112		47	9422
61	554	LIN OIL PUTTY		2514									2514
61	555	GLIDDENCOAT	10939	26080	12775	5459	1526	8324	5960	13326	13740	6709	105938
61	575	DRIWAL CLEAR	5548							239			5787
61	592	EX METAL PM	9466	5348	8695	2761	5509	4107	4842	1427	4357	3812	50324
61	594	VIS CHKBD GRN		1272		1250				269	423		3214
61	596	STK FAR WHITE	1269	2256	407	3530	725	1034		118	393	1785	11537
61	605	ASPH ALUM R P	4028	6728	2232	2744					718		16450
61	620	TINNERS RED	1230	2582		1300							5112
61	700	PASTE WD FIL		4135	4659					1286	2264	7512	19856
61		Total	60856	72747	45222	29807	14273	17739	13446	20637	29503	27333	331563

GLD35214

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	Northwestern	Southeastern	Montreal	Toront
71		NEVA RUST								
71	512	NEVA RUST BLK	777	4668		199				64
71	581	NEVA RUST GRY	3290	1939	1518	669		1348	767	383
71	582	NEVA RUST RED	693	2369	926	742		734		43
71	583	NEVA RUST GRN	2356	2748	596	1181		1859	1782	46
71		Total	7116	11724	3140	2791		3941	2549	537

GLD35215

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
81		PLINAMEL											
81	810	WHITE	1650	1151	1043			1159		1852	1320	971	9156
81	811	BLACK	410	558	171			212		444	52		1847
81	815	CONCRETE GRAY	1621	2783	534			2612		769	398	1072	9989
81	819	DELFT BLUE	579	551	215					132	139		1626
81	820	NAVAJO RED	2396	1813	1608			2654		1036	601	2132	12240
81	821	TURF GREEN	1682	2607	654			1520		505	373	1108	8549
81	822	STONE GRAY	1153	965	111			603		168	216	534	3750
81	823	FLINT GRAY	5822	5307	1035			3171		2820	677	2819	21651
81		Total	15523	15745	5371			12031		7725	3776	8636	68808

GLD35216

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
91		FLORENAMEL											
91	853	LIGHT OAK	2240	5628	4047	2297	67	2108		1148	1515	1693	20743
91	854	TILE RED	3822	7133	2786	3077	1450	4013	337	3767	3685	4523	34604
91	856	DARK OAK	2085	5067	2209	1804		3532		1110	2074	1334	19215
91	857	BLUE	682	1633	646	423		204		125	163	254	4130
91	861	DECK GRAY	10518	20003	10963	6670	1386	11846	1547	2514	4397	5545	75789
91	865	MAHOGANY	1021	3659	327	381		2786		328	985	543	10030
91	871	TILE GREEN	3114	5913	3636	3495	671	4096	226	3090	2601	2848	29690
91	874	HARBOR GRAY	17991	24331	10730	15364	3542	12507	2336	8292	4412	12029	111634
91		Total	41783	73367	35544	33511	7216	41092	4446	20474	19333	28759	305835

GLD35217

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
131		JAPALAC-VARNISH STAINS											
131	1200	LIGHT OAK V S	1292	5862	1938	930		214		865	906	984	13011
131	1201	DARK OAK V S	1246	5002	1133	1003		408		481	1291	564	11130
131	1202	WALNUT V S	846	5459	1183	377		411		719	481	736	10212
131	1203	MAHOGANY V S	1437	7469	1765	480		407		686	964	559	13777
131		Total	4825	23812	6019	2790		1440		2751	3642	2853	48130

GL035218

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
141		JAPALAC ENAMEL											
141	1207	BRILLIANT BLK	3995	28524	4820	4011	928	3816	3180	3216	5999	3751	62330
141	1208	FLAT BLACK	3019	12015	1788	1583		1416		1382	3254	1134	25591
141	1212	BUD GREEN	1329	7767	979	1067	319	1496	853	2177	1047	416	17470
141	1217	ULTRA WHITE	34147	87592	27697	27057	4259	40171	16404	24547	41003	19085	321962
141	1219	DAWN GRAY	2476	8066	2268	2267	108	2376	1091	1552	3260	2181	25643
141	1222	SCREEN EN. BLK	770	1633	3071	1550		673			975	1190	9869
141	1230	GOLDEN YELLOW	2687	10293	2275	1211	123	1955	2071	2779	2220	2243	27857
141	1246	RICH BLUE	908	2029	1245	886		338		1120	1227		7753
141	1250	DELPHINIUM	825	4481		1199	303	687	380	1643	1365		11385
141	1252	ORANGE	1047	2174		928			205	1049	1230	937	7570
141	1254	EMPIRE GREEN	2376	10412	2677	1734		2850	2105		3316	2700	28170
141	1255	LIGHT IVORY	2422	8112	1665	1222	246	1516	824	2732	4104	2507	25356
141	1256	VERMILION	3151	13687	5433	3587	1588	2208	1532	3917	4867	3944	43714
141	1260	ROSE PINK	1966	11380	805	190			798	2714	3168	797	21819
141	1263	BOTANY BROWN	1009	4556	546	926	189	207		1258	1369	153	10523
141	1267	RIBBON BLUE	1170	5015	599	179	210		737	2531	1756	787	12994
141	1268	CORAL PINK	1216	2159	521	307		535	521	1145	1758	613	8776
141	1269	BLUE TURQ	787	1706	404	522	146	618	605	1774	1232	420	8214
141		Total	65300	221727	57094	50426	8419	50862	31306	55439	83560	42775	677011

* Gallonage reported and produced by the Nubian Division

GLD3219

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
151	....	MISCELLANEOUS											
151	1502	NEVA EQT GEN	794	675	1611		56		270	1085	326		481
151	1504	NEVA EQT CLR	790	915	408	25	36		66	355	310		290
151		Total	1584	1590	2019	25	92		336	1442	635		772

GL035220

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toro
161		GLID N LIQUID CLEANER								
161	1511	GLID N LIQ CL		11827						
161		Total		11827						

GLD35221

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
171		COLORS IN OIL											
171	1701	YELLOW OCHRE	397	355	214								966
171	1702	BURNT SIENNA	564	77									641
171	1703	BURNT UMBER	585	211	50								846
171	1705	MED CHR GREEN	496	76									572
171	1706	LT CHR GREEN	391										391
171	1707	MED CHR YEL	194	55									249
171	1708	RAW UMBER	781	104									885
171	1709	IVORY BLACK	202	48									250
171	1711	PRUSSIAN BLUE	209	114									323
171	1715	ULTRAMAR BLUE	93										93
171	1716	LT CHR YEL	270	91	37								398
171	1717	AMER VERMIL	196	44									240
171	1718	VENETIAN RED	188	23	101						50		362
171	1719	RAW SIENNA	672	199									871
171	1720	LAMP BLACK	834	540	201								1675
171	1745	PERMA GREEN	308										308
171	1746	PERMA BLUE	88	43	55								186
171		Total	6468	2080	658						50		9256

GLD35222

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
191		ENDURANCE HOUSE PAINT											
191	1800	OUTSIDE WHITE	64909	80109	30712	70248	15399	57056	15356	34961	17010	45696	431466
191	1802	BLACK	2364	2040	1244	1780	92	2171		321	765	691	11669
191	1813	TOBACCO BROWN	3358	3263	4358	2502	1078	2412		3359	3090	2758	26181
191	1828	CRYLIGHT GRN	4490	10389	5618	2761	2252	3540			2955	3219	35224
191	1850	FUME PF WHITE	765	9801	57005	2017	246	19880	710	6785	5186		112391
191	1851	EXT EASECOAT	30622	31469	22669	19301	6413	14706	8678	17146	13800	19176	186002
191	1855	CASTLE RED	1528	3559	1731	1293	1279	403		2929	2333	1878	17431
191	1856	IVORY	7462	9753	7176	3499	3381	4244	1382	5989	5239	6402	55527
191	1857	CREAM	6338	6278	2562	1831	1324	1589	2926	4505	1692	4102	33147
191	1859	LIGHT GRAY	8174	10478	7640	4454	2629	5104	3584	3250	5427	5927	56667
191	1860	MEDIUM GRAY	5275	11626	4229	2582	396	2539	2629	1741	2306	3134	36455
191	186171	SHUT GRN	2972	6421	1632	617	848	2388			896		15774
191	186292	CHEST BRN	1145	1827	585	238	124	123			1103		5245
191	187015	DEEP TURQ	714	1267	526	103	107				278		2995
191	1871158	DARK BLUE		472	444						445		1361
191	1886	LIGHT CANARY	3074	3755	1892	975	1007	1526			2675	1871	16770
191	1887	PASTEL GREEN	2907	3214	4579	1978	1719	2482			1281	1927	20087
191	1888	CORONADO	2202	1356	3102	1072	1045				3016	1336	13629
191	1889	COCONUT BROWN	1268	2327	2973	641	601	1085		366	1324	1415	12500
191	1890	PINEHURST GRN	1632	1769	2854	1514	291	1703		341	1060	467	11711
191	1892	NO CHLK WHITE	47436	24743	5905	5781	3539	15224			11079	12245	125953
191		Sub-Total	198635	225941	179536	125187	45772	138255	35275	81895	84955	112744	1228200
192		ENDURANCE HOUSE PAINT					657						
192	1804	TINTING WHITE	1071	2304	1341	1113	309			14315	313	374	22091
192	1882	SHUTTER WHITE	1376	12804	418	306	215				1117		16119
192		Sub-Total	2447	15108	1759	1424	524			14315	1430	374	38210
		Total	201,082	241,349	181,195	166,611	46,287	138,255	35,275	96,110	86,557	103,618	1,266,339

GLD35223

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANTS AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
221		MISCELLANEOUS HOUSE PAINT											
221	1867	IMPERIAL WHIT	28156	21040	5185	3059	3566	15510	5999	5941	5602	12704	111762
221	1880	SHINGLE SHAKE	1015	1332	401	201	510	398	283	950	1435	581	7106
221	2200	EVERON WHITE	513	1243	49641	2577	3556	1400			18508		77538
221		Total	29684	23615	55227	10837	7632	17308	6282	6891	25643	13285	196406

GLD35224

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
251		ENDURANCE VELVET											
251	2750	WHITE	11064	12215		17744					4945		45996
251	2751	MAYFLOWER YEL	1591	2535		3170					1419		8715
251	2752	STERLING YEL	2434	3843		4620					1997		12893
251	2753	RAINBOW PINK	771	1159		4065					2327		8323
251	2754	GUNMETAL	2385	4549		4015					1837		12786
251	2755	GREENFIELD	2418	2719		3841					2459		11436
251	2756	COTTAGE IVORY	1219	1368		3877					2426		8890
251	2757	PATIO TURQ	1679	2709		3076					2080		9744
251	2758	GRANADA RED	1194	2693		3509					1707		9103
251	2759	SHRUB GREEN	1375	3192		3167					1029		8763
251	2761	BROWN ANTIQUE	1703	3601		3795					2303		11402
251	2762	RATTAN BROWN	1833	2690		3170					2369		10062
251	2763	FERN GREEN	1141	2471		3011					1592		8215
251		Total	31007	45744		61059					28490		166300

GL035225

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL AL PLANTS
261		CRYSTALACE											
261	2822	G T CRY FED		[illegible]							[illegible]		[illegible]
261	2840	GLID TONE CRY		[illegible]						215	1732	2683*	[illegible]
261		Total		[illegible]						215	1771	2683	[illegible]

* Gallonage reported and produced by the Nubian Division

GLD35226

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toront
231		RIPOLIN								
231	2900	ULTRA WHITE	11656	7627						
231	2940	ULTRA WHITE							19938	244
231	2950	S G WHITE	4455	2659						
231		Total	16112	10286					19938	244

GLD35227

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toron
281		SPRED FLAT								
281	3000	WHITE		5223	2568					15
281	3001	LIGHT IVORY		236	622					
281	3002	CREAM			212					
281	3005	CANARY		119	165					
281	3006	PEACH BLOOM		121	80					
281	3007	FOAM GREEN			78					
281	3008	DUSTY ROSE								
281	3009	ANTIQUE GREEN			165					
281	3010	ROBIN EGG BLU		122	199					
281	3011	PEACOCK BLUE			195					
281	3012	WEDGEWOOD BLU		112	155					
281	3013	BONE WHITE		58	108					
281	3014	HEARTHSTONE			80					
281		Total		6991	4657					15

GLD35228

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
291		BRILLIANT COLORS											
291	3020	BLACK		136						630		360	161
291	3021	DARK BLUE		86						305		1030	139
291	3022	BRIGHT RED		231						41		341	111
291	3023	LIGHT YELLOW		51						380		797	122
291	3024	MEDIUM YELLOW		102						293		625	102
291	3025	BURNT UMBER		49						18		200	26
291	3026	BLUE GREEN								313		574	88
291	3027	ORANGE										312	31
291	3028	GREEN		201						245		1017	146
291	3029	RAW UMBER								139		713	85
291	3030	RAW SIENNA		51						394		109	55
291	3031	PURPLE								11			1
291	3032	BURNT SIENNA								215		116	33
291		Total		867						2985		7194	1104

GLD35229

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
301		SPRED STIPPLE TEXTURE											
301	3090	BONE WHITE		4319				460				14913	1969
301	3091	CONFETTI YEL-		691								2230	292
301	3092	PINEFROST GRN		1386				369				4497	625
301	3093	SMOKE ROSE		495								1475	197
301	3094	TROPIC GREEN		542								1107	164
301	3095	BLUE AZURE		492								757	124
301	3096	MOONMIST		506								321	82
301	3097	BLOSSOM PINK		875								3655	454
301	3098	SAND		403								1560	196
301		Total		9709				529				30530	4106

GL035230

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5 01		SPRED SUEDE-CRAFTSMAN											
5 01	3101	FRENCH IVORY	1853					1868			762		4483
5 01	3105	TULIP YELLOW	3457					1722					5179
5 01	3107	GREENMIST	3810					1973					5783
5 01	3108	MARSH ROSE	3533					1742					5275
5 01	3109	VERMONT GREEN	3541					2215					5756
5 01	3110	LAKE BLUE	3750					2147					5897
5 01	3111	POOL GREEN	1709					1831					3540
5 01	3112	FROST BLUE	3369					1853					5222
5 01	3113	MIST WHITE	3527					1924					5451
5 01	3114	SHADOW GREY	3538					2085					5623
5 01	3115	POWDER PINK	3501					1927					5428
5 01	3118	WHITE	2043					2621					4664
5 01	3147	LIGHT MOCHA	1791					2179					3970
5 01	3148	BLUE GRASS	1856					2407					4263
5 01		Total	41278					28494			762		70534

GLD35231

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
331		SPRED SATIN											
331	3401	PALE IVORY	21743	20771	15986	10806	5623	15034		18833	21606	21335	151741
331	3402	MAIZE								5773			5773
331	3405	CONFETTI YEL	20348	23121	12635	10307	4975	12923		20216	16136	17215	137876
331	3406	LIGHT APRICOT	19568	18211	7511	9529	4813	9205		22569	14405	16495	122507
331	3407	PINEFROST GRN	60333	69944	38732	28702	12034	46873		45514	41752	47238	391122
331	3408	SMOKE ROSE	17862	22648	12624	10017	4596	19029		16751	14730	15743	133000
331	3409	TROPIC GREEN	12877	21257	9379	6169	2289	14953		6761	9739	9374	92798
331	3410	SPRAY BLUE	23303	27981	13434	11110	4620	15555		27626	18924	20582	163135
331	3411	NIAGARA GREEN	13033	26438	11469	7657		16951		9490	7595	10132	102764
331	3412	BLUE AZURE	26805	40872	22382	14741	5746	35320		31470	17091	23587	218014
331	3413	BONE WHITE	36104	40368	19834	17381	11182	24264		20512	30503	41263	241531
331	3414	MOONMIST	29046	47439	23828	14528	4099	29187		25255	15875	25983	216141
331	3415	BLOSSOM PINK	25145	35765	18851	15223	6405	22247		34903	25563	25868	210970
331	3416	PRIMER SEALED	7872	7599	12704			7007		15353	2303	12382	65220
331	3418	DEC WHITE	104391	115723	57375	36483	27508	74843		124912	51007	87093	679335
331	3428	BERKSHIRE GRN	5797	10668	4313			4231		3304	2921	8117	39371
331	3431	MONTEREY BRN	1450	1395	2830			1012		2082	2490	7734	19013
331	3440	PARRAKEET	7196	5708	5329	4528		4050		12008	6503	4015	49331
331	3441	CHEER	23228	29924	11996	12460	4805	15472		17860	13914	17396	147055
331	3442	SAND	20073	23800	12444	12233	4787	20216		15920	16329	20480	147294
331	3443	COTTON CANDY	24421	24995	13409	11374	5757	16152		12073	20798	22684	151663
331	3444	FLAMINGO	11911	20407	8555	5288		6849		15071	6537	9366	83984
331	3445	MEADOWBROOK	5530	10645	5419			8116		3132	2739	8067	43678
331	3446	POINSETTIA		3668	2605			2781		2275	2070	2947	16436
331	3447	SANDY BEIGE	31208	29987	20949	15256	8029	22673			23719	31636	183459
331	3448	SILVER TURQ	23984	28163	10502	9185	3989	14750		16201	8967	15932	132673
331	3470	CEILING WHITE	44595	55855	12986		4038	56133				30776	204483
331		Total	617923	764372	388170	263073	125295	514848		527964	394340	554351	4150355

GLD35232

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto
351		MISCELLANEOUS SPRED PRODUCTS								
351	3474	TEXTURE BASE			783			141		1698
351	3475	SPRED PATCH		4138						415
351		Total		4138	783			141		2113

GLD35233

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
361		SPRED GLIDE ON											
361	3500	WHITE	16786	26212	21470			36395		10999	15368	30520	157751
361	3501	BAMBOO	1827	2460	7309			6725		1922	5025	5004	31272
361	3502	LAWN GREEN	2710	3493	3605			3835		1198	3982	4059	22882
361	3504	SILVER SMOKE	2848	5451	4730			5698		3583	4156	7546	34112
361	3505	TIMBERLINE		1706	2567			1649		685	3172	985	10764
361	3506	TANG RED	1139	1937	1558			2611		1937	1546	3115	13843
361	3507	SUNFLOWER	1119	3354	3174			3381		1672	6987	4027	23714
361	3508	AQUAMARINE	1120	2133	2138			4020		966	4121	3135	17633
361	3509	ASH ROSE	927	907	4235			2154		386	6502	2059	17170
361	3510	JEWEL GREEN	969	2663	1369			2433		245	3011	2038	12728
361	3511	DESERT BROWN	1246	459	2170			3379		466	5065	1132	13917
361	3513	GRAY VELVET	1019	2817	1069			3842			2032	1910	12689
361	3515	LT TANGERINE	1936	2832	1844			2185			3006	2052	13856
361	3516	MIST BROWN	2124	2740	2598			1576			2799	2055	13892
361	3517	CRYSTAL BLUE	1877	2771	1568			1519			2725	2034	12494
361	3518	HOLIDAY PINK	1830	2770	1607			1443			2989	2038	12577
361	3519	CASCADE	2255	2758	1566			1586			1879	2084	12128
361	3520	MIXING LIQUID	1975	2662	4118			4316		3264	7130	5517	28982
361	3525	TINTING WHITE	3485	9738	10900			19031		3590	24204	9007	79955
361		Sub-Total	47192	79863	79595			107780		30913	105699	91417	542459

362		SPRED GLIDE ON											
362	3503	CORAL IN		864	1000			1072		710	1175	955	5776
362	3512	VICTORIA BLUE		441				465		283			1189
362	3514	FAIRWAY GREEN		883	1013			537			524	1010	3967
362		Sub-Total		2188	2013			2074		993	1699	1965	10932

	Total	47,192	82,051	81,608			109,854		31,906	107,398	93,382	553,391

GLD35234

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toron
371		JAPALAC SPRAY ENAMEL								
371	4000	WHITE	1876	1293						
371	4001	FLAT BLACK	538							
371	4002	GLOSS BLACK	535							
371	4004	DAWN GRAY		1165						
371	4005	BUD GREEN		457						
371	4006	VERMILION		1000						
371	4007	GOLDEN YELLOW	160	218						
371	4012	RIBBON BLUE	518							
371	4013	ROSE PINK	358							
371	4014	EMPIRE GREEN	615							
371		Total	4600	4133						

GLD35235

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
511		SPEEDENAMEL											
511	4550	WHITE	406					1548					195
511	4551	BLACK	402					736					11
511	4552	ORANGE	557					338					
511	4553	DEEP GREEN	420					709					112
511	4554	MEDIUM GREEN						737					73
511	4556	FIRE RED	389					556					94
511	4557	MAROON RED						225					22
511	4558	IVORY	396					347					74
511	4559	LIGHT YELLOW	480					418					89
511	4560	MEDIUM YELLOW	444					414					85
511	4561	LIGHT GRAY	413					612					102
511	4562	MEDIUM GRAY	444					700					114
511	4563	BROWN	408					375					78
511	4564	TAPESTRY BLUE	410					363					77
511	4570	RED OX M PRIM	1659	500	578			1019			301		405
511		Total	6828	500	578			9097			301		1730

GLD35236

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
381		SPEED WALL GLOSS											
381	4500	S W GL WHITE	2506	399	2309	350	189				1425		7678
381	4516	INT EASECOAT	8934	5846	4580	1860	1777	4274			3876	6761	37908
381		Total	11440	6745	6889	2210	1966	4274			5301	6761	45586

GLD35237

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
391		SPRED LUSTRE											
391	4600	WHITE	32119	50056	33478	16857	7822	30344	21972	33950	27937	27330	281865
391	4605	PEACH GLOW	7540	4468	3003	1785	1384	2058	1944	2633	3824	3275	31911
391	4620	BLACK		578									578
391	4628	LAUREL	1252	1396	628	494		730		1342	651	420	6913
391	4631	MOCHA BROWN	1344		669	304		420		1037	1221	434	5429
391	4640	MARDIGRAS	1243		267				1511	2334	977	469	6801
391	4641	CROCUS YELLOW	7265	6790	2936	1819	1762	3647	2978	7201	5417	4604	44419
391	4642	PECAN	2695	1906	3835	2060	912	2699	1495	3144	3591	1901	24238
391	4643	COTTON CANDY	6525	3988	2092	1721	1943	2084	1339	2870	5430	5875	38867
391	4644	BLAZE	1981	530	221			704	2126	1848	1298	952	9660
391	4645	MEADOWBROOK	677		547	525				367	882	440	422	3869
391	4646	POINSETTIA						226	356			467	1049
391	4647	SAHARA	4049	5107	4845	2813	1198	2652			4352	3230	28256
391	4648	CARIBBEAN	4054	5144	3056	1227	1072	2069	2348	4008	3847	2666	29491
391	4650	SUPER WHITE	10088	910								3609	14607
391	4651	CONGO IVORY	6808	5359	6634	2123	1379	4141	2387	4986	6788	4588	45191
391	4655	SPRINGTIME	5627	4539	4291	2118	1378	4163	3097	5237	7308	5062	42820
391	4657	WOODLAND	8373	13174	7919	3666	2089	7112	3958	8365	9528	5656	69940
391	4658	WOOD ROSE	2047	1031	2097	774	398	784		2950	2204	1406	13691
391	4659	MEADOW GREEN	4302	2821	1642	1932	405	2677		4954	469	948	20180
391	4660	ZIRCON	3806	3607	2775	1557	1399	2661	3624	6875	14382	3647	44334
391	4661	COLONY	2475	1863	1636	620		2627	808	1679	1328	471	13501
391	4662	BLUE ICE	3200	4544	4112	1767	892	2117	2654	4805	6344	2325	32761
391	4663	SMOKY WHITE	5574	6248	5075	2205	1483	3031		5921	6581	4532	40750
391	4664	SMOKY GRAY	4161	8186	8460	2882	1119	3090	2729	5951	3571	4030	44179
391	4665	PINK HAZE	5465	4479	3807	1858	720	2540	2154	4112	4123	3894	33152
391		Total	132670	136724	104025	51107	27355	82586	57847	117115	121811	92213	923454

GLD35238

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
401		SPEED WALL FLAT											
401	4700	WHITE	13634	29490	33755	7369	2957	15861	14447	15475	7474	14372	155483
401	4705	TEA ROSE	1577	1808	821	785	391	1057		641		1341	8342
401	4740	CHARTREUSE	437	450	101			512		376			1887
401	4741	LEMON	1400	1033	626			504		360	143	459	4526
401	4742	BISCUIT	1138	1952	976	286		898		1630	66	941	7891
401	4743	COTTON CANDY	720	899	433	106		802			125	454	3539
401	4744	HIBISCUS	356	801						370			1527
401	4747	PUEBLO TAN	1544	2323	3137	433		1404				1845	10686
401	4748	HORIZON	398	1411	998	540		606	134	829		927	5843
401	4751	COLONIAL IVY	2267	2689	2552	382		1008	128	1512	204	1828	12570
401	4755	SUNLIGHT	2475	1494	1256	120		986		646		915	7892
401	4757	HONEYDEW	4217	4597	4667	1035		4572	72	3521	395	1373	24444
401	4758	PINK WHEAT	1258	1373	862	101		406		845	128	480	5453
401	4759	ASPARAGUS	1123	1906	1262	618		1222		245	246		6622
401	4760	KLONDIKE BLUE	2143	2277	1259	373		1539		2279	209	932	11012
401	4761	VENICE GREEN	1136	727	427	120		634		373			3410
401	4762	NASSAU	2084	1797	415	969		1874		1121	288	465	9013
401	4763	TRELLIS	2459	5395	2751	1146		3445	120	2579	361	3123	21879
401	4764	WOOD ASH	1777	2864	3094	476		2000	300	1225	328	1391	13455
401	4765	CORSAGE	1891	2236	1510	198		1970		1649	744	1823	12121
401		Sub-Total	44044	67532	61002	15057	3348	41300	15201	35676	11211	32669	327040
402		SPEED WALL FLAT											
402	4745	MEADOWBROOK			364								364
402		Sub-Total			364								364
		Total	44,044	67,532	61,366	15,057	3,348	41,300	15,201	35,676	11,211	32,669	327,404

GLD35239

Y-LINE TRADE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	Northwestern	Southeastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
411		ULTRA FLAT LATEX PAINT											
411	5101	IVORY	6118	5425	10312		193	3247		594	4706	7940	38536
411	5105	TULIP YELLOW	2376	5191	8219		295	4986		3415	5783	12540	43810
411	5111	PAUFER	1233	2488	3434			1756		126	1305	3024	13368
411	5113	MIST WHITE	3406	10651	11379		427	10299		2494	15100	20096	73842
411	5114	SHADOW GRAY	3597	9712	9927		112	4160		2576	5587	8305	44076
411	5115	BUD PINK	1748	5855	6677		262	4875			6294	8672	34404
411	5117	MINT GREEN	5749	11347	15402		551	11439		4555	8090	16829	74052
411	5118	WHITE	17817	27161	30920		1341	5108		42992	22302	46914	195055
411	5119	SEACREST GRN		2944	3148		216	2684		115	903	4795	14805
411	5120	OCEAN SPRAY	2210	3692	6714		118	3432		1322	5127	8340	30955
411	5122	CHELSEA BLUE	171	5962	8317		169	3264		2825	4921	6945	32574
411	5128	SHADOW ROSE	1197	4202	5210		241	2849		710	2302	5375	22086
411	5147	TAUPE	3088	5906	9614		104	5945			5368	10392	40417
411	5148	STRATFORD BLU	3020	4033	5071		101	2237			4804	5310	24576
411		Sub-Total	51730	105571	134434		4150	66265		61814	93093	165477	682556
412		ULTRA FLAT LATEX PAINT											
412	5142	QUAIL		1699	1752			114		1117	51	1504	6237
412	5143	LIGHT PINK		868	720					2894	1462	1146	7090
412		Sub-Total		2567	2472			114		4011	1513	2650	13327
		Total.	51,730	108,138	136,906		4,150	66,399		65,825	94,608	168,127	695,883

GLD35240

SECTION VI

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS

OVER 100,000 -- 31 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3418	DEC WHITE	104391	115723	57375	36483	27506	74843		124912	51007	87093	579335
1800	OUTSIDE WHITE	64909	80109	30712	70248	15399	57056	15366	34961	17010	45596	431466
3407	PINEFROST GRN	60333	69944	38732	28702	12034	46873		45514	41752	47238	391122
1217	ULTRA WHITE	34147	87593	27697	27057	4259	40171	16404	24547	41003	19085	321962
4600	WHITE	32119	50056	33478	16857	7822	30344	21972	33950	27937	27330	281865
3413	BONE WHITE	36104	40368	19834	17381	11182	24284		20512	30603	41253	241531
3412	BLUE AZURE	26805	40872	22382	14741	5746	35320		31470	17091	23587	218014
3414	MOONMIST	29046	47439	23828	14528	4099	29187		26255	15876	25883	216141
3415	BLOSSOM PINK	25145	36765	18851	15223	5405	22247		34903	25563	25858	210970
3470	CEILING WHITE	44695	55855	12986		4036	56133				30776	204483
5118	WHITE	17817	27161	30920		1341	5108		42992	22802	46914	195055
1851	EXT EASECOAT	30622	31469	22669	19301	8413	14706	8678	17148	13800	19176	186002
3447	SANDY BEIGE	31208	29987	20949	15256	6029	22673			23719	31535	183457
3410	SPRAY BLUE	23303	27981	13434	11110	4620	15555		27525	18924	20582	163135
3500	WHITE	15786	26212	21470			36396		10999	15358	30520	157751
4700	WHITE	13634	29490	33755	7369	2957	15841	14447	15475	7474	14372	154834
3401	PALE IVORY	21743	20771	15986	10805	5623	15034		18833	21508	21335	151741
3443	COTTON CANDY	24421	24995	13409	11374	5757	16153		12073	20798	22584	151663
3442	SAND	*20073*	*23800*	*12444*	*12233*	*4787*	*20218*		16920	16329	20480	147284
3441	CHEER	23228	29924	11996	12460	4805	15472		17860	13914	17396	147055
50	ROCKSPAR		15782	84159					15800	12858	14514	144223
3405	CONFETTI YEL	20348	23121	12635	10307	4975	12923		20215	16135	17215	137876
3408	SMOKE ROSE	17662	22649	12624	10017	4596	18029		15751	14770	15743	133000
3448	SILVER TURQ	23984	28163	10502	9155	3989	14750		15201	8957	15932	130673
1892	NO CHLK WHITE	47436	24743	5905	5781	3539	15224			11079	12245	125952
3406	LIGHT APRICOT	19566	18211	7511	9629	4813	9205		22669	14405	16496	122507
1850	FUME PF WHITE	755	9801	67005	2017	246	19880	710	6785	3186		112397
1867	IMPERIAL WHIT	28156	21040	5185	8059	3566	15510	5999	5941	5602	12704	111762
874	HARBOR GRAY	17991	24331	10730	15364	3642	12507	2336	8292	4412	12029	111634
555	GLIDDENCOAT	10939	26080	12775	6459	1626	8324	5960	13325	13740	6709	105938
3411	NIAGARA GREEN	13033	26436	11468	7657		16951		9490	7595	10132	102764

99,999 TO 75,000 -- 5 ITEMS

3409	TROPIC GREEN	12877	21257	9379	6169	2289	14953		6761	9739	9374	92798
3444	FLAMINGO	11911	20407	8555	5288		6849		15071	6537	9366	83984
3525	TINTING WHITE	3485	9739	10900			19031		3590	24204	9007	79955
2200	EVERON WHITE	513	1243	49641	2577	3556	1400			18508		77536
861	DECK GRAY	10818	20003	10963	6670	1386	11945	1547	2614	4397	5545	75789

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GLD35241

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

74,999 TO 50,000 -- 9 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5117	MINT GREEN	5749	11347	15492		551	11439		4555	8090	16829	74052
5113	MIST WHITE	3406	10651	11379		427	10299		2484	15100	20096	73842
4657	WOODLAND	8373	13174	7919	3666	2089	7112	3958	8365	9528	5656	69940
3416	PRIMER SEALER	7872	7599	12704			7007		15353	2303	12382	65220
1207	BRILLIANT BLK	3995	28624	4820	4011	928	3816	3180	3216	5999	3751	62350
1859	LIGHT GRAY	8174	10478	7640	4454	2629	5104	3584	3250	5427	5927	56666
1856	IVORY	7462	9753	7176	3499	3381	4244	1382	5989	6239	6402	55527
74	GLID STRIP		28634						137		25095	53866
592	EX METAL RM	9466	5348	8695	2761	5509	4107	4842	1427	4357	3312	50324

49,999 TO 25,000 -- 45 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3440	PARRAKEET	7196	5709	5329	4522		4050		12008	6503	4015	49331
500	BARN PT RED	10385	6958	5212	5503	5922	2621			4502	6835	47938
2750	WHITE	11064	12215		17744					4945		45968
4651	CONGO IVORY	6808	5359	6634	2123	1379	4141	2387	4985	6788	4588	45193
4641	CROCUS YELLOW	7265	6790	2936	1819	1762	3647	2978	7201	5417	4604	44419
2940	ULTRA WHITE							19938	24448			44386
4660	ZIRCON	3806	3607	2775	1557	1399	2561	3624	6876	14382	3647	44334
4664	SMOKY GRAY	4161	8186	8460	2882	1119	3090	2729	5951	3571	4030	44179
5114	SHADOW GRAY	3597	9712	9927		112	4160		2676	5587	8305	44076
47	GL T SATIN SH		39027							5024		44051
5105	TULIP YELLOW	2376	6191	8219		295	4988		3415	5786	12540	43810
1256	VERMILION	3151	13667	5433	3587	1588	2208	1532	3817	4367	3844	43714
3445	MEADOWBROOK	5530	10645	5419			8116		3132	2769	8067	43678
4655	SPRINGTIME	5627	4539	4291	2118	1378	4163	3097	5237	7308	5062	42820
4663	SMOKY WHITE	5574	6248	5075	2205	1483	3031		5921	6681	4532	40750
5147	TAUPE	3088	5906	9614		104	5945			5368	10392	40417
3428	BERKSHIRE GRN	5797	10688	4313			4231		3304	2921	8117	39371
5101	IVORY	6118	5425	10312		193	3247		594	4706	7949	38536
48	GL T SPAR VN	2898	7073	14493					7352	1535	4904	33155
4516	INT BASECOAT	8934	5845	4580	1860	1777	4274			3876	6761	37908
1860	MEDIUM GRAY	5275	11626	4229	2582	396	2539	2629	1741	2306	3134	36459
1828	CRYLIGHT GRN	4490	10389	5618	2761	2252	3540			2955	3219	35224
854	TILE RED	3632	7153	2786	3077	1450	4013	337	3767	3586	4523	34604

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

49,999 TO 25,000 -- 45 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5115	BUD PINK	1748	5856	6677		282	4875			6294	8572	34404
3504	SILVER SMOKE	2848	5451	4730			5698		3583	4156	7646	34112
4643	COTTON CANDY	6525	3988	2002	1721	1943	2084	1339	2870	5430	5375	33867
4665	PINK HAZE	5465	4479	3807	1858	720	2540	2154	4112	4123	3894	33152
1857	CREAM	6338	6278	2562	1831	1324	1589	2926	4505	1692	4102	33147
4662	BLUE ICE	3200	4544	4112	1767	892	2117	2654	4506	6344	2325	32761
5122	CHELSEA BLUE	171	5962	8317		169	3264		2825	4921	6945	32574
4605	PEACH GLOW	7540	4469	3003	1785	1384	2058	1044	2633	3824	3275	31914
3501	BAMBOO	1827	2460	7309			6725		1922	5025	6004	31272
5120	OCEAN SPRAY	2210	3692	6714		116	3432		1322	5127	5340	30955
1	GL T GLOSS VN	3836	6358						10243		10287	30724
871	TILE GREEN	3114	5913	3636	3495	671	4096	226	3090	2601	2348	29690
4648	CARIBBEAN	4054	5144	3056	1227	1072	2069	2348	4008	3847	2565	29491
3520	MIXING LIQUID	1975	2662	4119			4316		3264	7130	5517	28982
4647	SAHARA	4049	5107	4845	2813	1196	2652			4352	3230	28256
1254	EMPIRE GREEN	2376	10412	2677	1734		2850	2105		3316	2700	28170
1230	GOLDEN YELLOW	2687	10293	2275	1211	123	1955	2071	2779	2220	2243	27857
534	CL SIL DRIWAL	9749	8131	5005	784			972	751	1543		26935
1813	TOBACCO BROWN	3358	3268	4338	2502	1078	2412		3359	3090	2758	26183
1219	DAWN GRAY	2476	8066	2268	2267	108	2376	1091	1552	3260	2181	25645
1208	FLAT BLACK	3019	12015	1788	1583		1416		1382	3254	1134	25591
1255	LIGHT IVORY	2422	8128	1665	1222	246	1515	824	2732	4104	2507	25356

24,999 TO 15,000 -- 31 ITEMS

5148	STRATFORD BLU	3020	4033	5071		101	2257			4304	5310	24576
4757	HONEYDEW	4217	4597	4667	1035		4572	72	3321	395	1373	24449
4642	PECAN	2695	1906	3835	2060	912	2699	1495	3144	3591	1901	24238
3507	SUNFLOWER	1119	3354	3174			3381		1672	6987	4027	23714
2900	ULTRA WHITE	11656	7627							3813		23096
3502	LAWN GREEN	2710	3493	3605			3835		1198	3982	4059	22982
5128	SHADOW ROSE	1197	4202	5210		241	2849		710	2302	5375	22086
1804	TINTING WHITE	1071	2804	1241	1118	300			14215	396	974	22018
4763	TRELLIS	2469	5395	2751	1146		2445	120	2379	861	3123	21889

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

24,999 TO 15,000 -- 31 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	Northwestern	Southeastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1260	ROSE PINK	1966	11380	806	190			798	2714	3168	797	21819
823	FLINT GRAY	5822	5307	1035			3171		2820	577	2919	21651
853	LIGHT OAK	2240	5628	4047	2297	67	2109		1148	1515	1593	20743
55	SURFACE BOND	1166	3252	3227	635		2913		554	7674	1086	20507
4659	MEADOW GREEN	4302	2821	1642	1032	405	2677		4984	469	948	20180
1887	PASTEL GREEN	2907	3214	4579	1978	1719	2483			1281	1927	20087
700	PASTE WD FIL		4135	4659					1286	2264	7512	19856
3090	BONE WHITE		4319				460				14918	19697
3000	WHITE		6223	2568					1531	910	7992	19224
856	DARK OAK	2085	5067	2209	1804		3532		1110	2074	1334	19215
3431	MONTEREY BRN	1450	1395	2830			1012		2092	2490	7754	19013
3508	AQUAMARINE	1120	2133	2138			4020		965	4121	3135	17633
1212	BUD GREEN	1329	7787	979	1067	319	1495	853	2177	1047	416	17470
1855	CASTLE RED	1528	3559	1731	1293	1279	403		2929	2333	1878	17433
3509	ASH ROSE	927	907	4235			2154		386	6502	2059	17170
1886	LIGHT CANARY	3074	3755	1802	975	1007	1525			2676	1871	16776
70	P VN REMOVER		15212						1243	300		16755
605	ASPH ALUM R D	4028	6728	2232	2744					718		16450
3446	POINSETTIA		3668	2695			2721		2275	2070	2947	16436
1511	GLID N LIQ CL		11827								4609	16436
1882	SHUTTER WHITE	1376	12504	418	306	215				1197		16116
1861	71 SHUT GRN	2972	5421	1632	517	848	2368			396		15774

14,999 TO 10,000 -- 48 ITEMS

5119	SEACREST GRN		2944	3148		216	2584		115	903	4795	14905
4650	SUPER WHITE	10088	910								3509	14607
525	WHITE GALV IR	2595	3182	3405	3054				1064	554		13944
3511	DESERT BROWN	1246	459	2170			3379		465	5065	1132	13917
3516	MIST BROWN	2124	2740	2598			1576			2799	2055	13892
3515	LT TANGERINE	1936	2832	1844			2186			3006	2052	13856
3506	TANG RED	1139	1937	1558			2611		1937	1546	3115	13843
581	NEVA RUST GRY	3290	1939	1518	669		1348	767	3334	471		13836
1203	MAHOGANY V S	1437	7469	1765	480		407		586	954	569	13777
4658	WOOD ROSE	2047	1031	2007	774	396	784		2950	2304	1406	13691

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CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

14,999 TO 10,000 -- 48 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
57	DEODORIZED PT	1085	12097	286							156	13634
1888	CORONADO	2202	1356	3102	1072	1045				3016	1835	13629
4661	COLONY	2475	1863	1636	620		2627	808	1679	1328	471	13507
4764	WOOD ASH	1777	2864	3094	476		2000	300	1225	328	1391	13455
5111	PAUFER	1233	2488	3434			1758		126	1305	3024	13368
1200	LIGHT OAK V S	1292	5882	1938	930		214		865	906	984	13011
1267	RIBBON BLUE	1170	5015	599	179	210		737	2531	1766	787	12994
67	BLACK ASPHALT	2457	4107	3481		156			1021	617	1150	12991
25	RED WOOD CL	2475	2508	845	603	239	1597		311	2545	1693	12916
2752	STERLING YEL	2434	3843		4620					1997		12894
2754	GUNMETAL	2385	4549		4015					1837		12786
3510	JEWEL GREEN	969	2663	1369			2433		245	3011	2038	12728
3513	GRAY VELVET	1019	2817	1069			3842			2032	1910	12689
3518	HOLIDAY PINK	1830	2770	1607			1443			2989	2038	12677
4751	COLONIAL IVY	2267	2689	2552	382		1008	128	1512	204	1828	12570
1889	COCONUT BROWN	1268	2327	2973	641	601	1085		366	1824	1415	12500
3517	CRYSTAL BLUE	1877	2771	1568			1519			2725	2034	12494
3475	SPRED PATCH		4138						415	977	6849	12279
820	NAVAJO RED	2396	1813	1608			2654		1035	601	2132	12240
3519	CASCADE	2255	2758	1566			1586			1879	2084	12128
4765	CORSAGE	1891	2235	1610	198		1970		1649	744	1923	12121
1890	PINEHURST GRN	1632	1769	2854	1514	291	1783		341	1050	457	11711
1802	BLACK	2364	2040	1244	1780	92	2171		521	756	691	11669
596	STK FAR WHITE	1289	2255	407	3530	725	1034		118	393	1785	11537
2755	GREENFIELD	2418	2719		3841					2459		11437
2761	BROWN ANTIQUE	1703	3601		3795					2303		11402
1250	DELPHINIUM	825	4481		1199	303	687	350	1645	1365		11385
583	NEVA RUST GRN	2356	2748	606	1181		1859	1792	464	245		11332
1201	DARK OAK V S	1248	5002	1133	1003		408		491	1321	564	11130
66	SPRED SURFACE	1890	2561	2452		442	471	42	532	587	1954	11041
4760	KLONDIKE BLUE	2143	2277	1259	373		1539		2279	909	932	11011
3505	TIMBERLIN		1706	2567			1549		695	3172	985	10764
4747	PUEBLO TAN	1544	2323	3137	433		1404				1345	10686
1263	BOTANY BROWN	1009	4556	846	926	189	207		1258	1369	163	10523
247	BLONDE										10360	10360
1202	WALNUT V S	845	5459	1163	377		411		719	481	736	10212
2762	RATTAN BROWN	1833	2690		3170					2369		10062
865	MAHOGANY	1021	3659	327	381		2756		328	985	543	10030

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

9,999 TO 5,000 -- 63 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
815	CONCRETE GRAY	1821	2763	534			2612		769	398	1072	9989
1222	SCREEN EN BLK	770	1533	3071	1550		673			975	1190	9862
2840	GLID TONE CRY		5190						216	1722	2680	9808
2757	PATIO TURQ	1879	2709		3076					2080		9744
4644	BLAZE	1981	530	221			704	2126	1848	1298	952	9660
506	LIQ RED LEAD	1597	1610	1552	1661	170	1027	354	1045	564		9580
3434	CHARCOAL BLK		562	537					917	224	7303	9543
546	HT RES MTL RM	2725	1720	895	658	321	626	1318	1112		47	9422
810	WHITE	1660	1151	1043			1159		1852	1320	971	9156
2758	GRANADA RED	1194	2693		3508					1707		9102
4762	NASSAU	2084	1797	415	969		1874		1121	288	465	9013
2756	COTTAGE IVORY	1219	1368		3877					2426		8890
1268	CORAL PINK	1216	2159	521	307		535	521	1146	1758	613	8776
2759	SHRUB GREEN	1375	3192		3167					1029		8763
2751	MAYFLOWER YEL	1591	2536		3170					1419		8716
245	WALNUT										8657	8657
821	TURF GREEN	1682	2607	654			1620		505	373	1108	8549
4705	TEA ROSE	1577	1808	821	785	391	1057		641		1341	8421
2753	RAINBOW PINK	771	1158		4065					2327		8321
2763	FERN GREEN	1141	2471		3011					1592		8215
1269	BLUE TURQ	787	1705	404	522	146	618	605	1774	1232	420	8214
4742	BISCUIT	1138	1962	976	286		898		1630	66	941	7897
4755	SUNLIGHT	2475	1494	1256	120		986		646		915	7892
1246	RICH BLUE	908	2029	1245	886		338		1120	1227		7753
4500	S W GL WHITE	2506	899	2309	350	189				1425		7678
1252	ORANGE	1047	2174		928			205	1049	1230	937	7570
58	SILICON SLICK										7557	7557
9	PENETREX	983	2353	2098						896	1040	7370
242	HONEY MAPLE										7309	7309
2950	S G WHITE	4456	2659							4		7119
1880	SHINGLE SHAKE	1015	1332	401	201	510	398	263	950	1435	581	7106

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CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

9,999 TO 5,000 -- 63 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5143	LIGHT PINK		868	720					2694	1462	1146	7090
4628	LAUREL	1252	1396	628	494		730		1343	551	420	6913
4640	MARDIGRAS	1243		267				1511	2334	977	459	6801
582	NEVA RUST RED	693	2369	926	742		734		432	389		6785
4759	ASPARAGUS	1123	1906	1252	618		1222		245	246		6522
512	NEVA RUST BLK	777	4668		199				542		171	6457
252	MAPLE										6362	6362
3092	PINEFROST GRN		1386				369				4497	6252
5142	QUAIL		1699	1752			114		1117	51	1504	6237
246	WHEAT										6220	6220
244	MOD RED MAHOG										6196	6196
3436	SUNGLOW YEL			546					794	363	4267	5990
3110	LAKE BLUE	3750					2147					5897
4748	HORIZON	398	1411	998	540		605	134	829		927	5843
575	DRIWAL CLEAR	5548							239			5787
3107	GREENMIST	3810					1973					5783
3503	CORALIN		864	1000			1072		710	1175	955	5776
3402	MAIZE								5773			5773
3109	VERMONT GREEN	3541					2215					5756
248	BRN MAHOGANY										5647	5647
3114	SHADOW GREY	3538					2085					5623
4758	PINK WHEAT	1258	1373	862	101		405		845	128	480	5453
3113	MIST WHITE	3527					1924					5451
4631	MOCHA BROWN	1344		569	304		420		1037	1221	434	5429
3115	POWDER PINK	3501					1927					5428
3108	MARSH ROSE	3533					1742					5275
186292	CHEST BRN	1145	1827	685	238	124	123			1103		5245
3112	FROST BLUE	3369					1853					5222
3105	TULIP YELLOW	3457					1722					5179
3474	TEXTURE BASE			783			141		1698	708	1828	5156
620	TINNERS RED	1230	2582		1300							5112
243	FRENCH PROV										5099	5099

4,999 TO 2,500 -- 26 ITEMS

249	PLATINUM										4885	4885
1502	NEVA ROT GRN	794	675	1611		56		270	1095	326		4818
3118	WHITE	2043					2621					4664

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

4,999 TO 2,500 -- 26 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3097	BLOSSOM PINK		375								3665	4540
4741	LEMON	1400	1033	626			504		360	143	459	4523
3101	FRENCH IVORY	1853					1868			762		4483
3148	BLUE GRASS	1856					2407					4263
857	BLUE	682	1633	646	423		204		125	153	254	4130
4570	RED OX M PRIM	1659	500	578			1019			301		4057
3147	LIGHT MOCHA	1791					2179					3970
3514	FAIRWAY GREEN		883	1013			537			524	1010	3967
250	SUNTAN										3892	3892
4645	MEADOWBROOK	677		547	525			367	892	440	422	3860
822	STONE GRAY	1153	965	111			603		168	216	534	3750
3111	POOL GREEN	1709					1831					3540
4743	COTTON CANDY	720	899	433	106		802			125	454	3539
4761	VENICE GREEN	1136	727	427	120		634		373			3417
594	VIS CHKBD GRN		1272		1250				269	423		3214
4000	WHITE	1876	1293									3159
540	INT METAL R M	1305	231	295	103					445	533	3012
1870	15 DEEP TURQ	714	1267	526	103	107				278		2995
3091	CONFETTI YEL		691								2230	2921
1504	NEVA ROT CLR	790	915	408	25	36		66	355	310		2906
254	CHERRY										2762	2762
100	BLACK		670	1207	669							2546
554	LIN OIL PUTTY		2514									2514

2,499 TO 1,000 -- 30 ITEMS

3093	SMOKE ROSE		495								1475	1970
3098	SAND		403								1560	1963
4550	WHITE	406					1548					1954
4740	CHARTREUSE	437	450	101			512		376			1876
811	BLACK	410	558	171			212		444	52		1847
251	REDUCER		58	76	126	39				382	1008	1689
1720	LAMP BLACK	234	540	201								1675
3001	LIGHT IVORY		236	522					24		774	1656
3094	TROPIC GREEN		542								1107	1649
819	DELFT BLUE	579	561	215					132	130		1626
3020	BLACK		126						630		860	1616
4744	HIBISCUS	356	801						370			1527

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

2,499 TO 1,000 -- 30 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto
3439	EMERALD GREEN								344
3028	GREEN		201						245
3021	DARK BLUE		56						306
3432	UMBER BROWN								120
1871	158 DARK BLUE		472	444					
3095	BLUE AZURE		492						
3023	LIGHT YELLOW		51						390
3512	VICTORIA BLUE		441				455		283
4004	DAWN GRAY		1165						
4562	MEDIUM GRAY	444					700		
4551	BLACK	402					736		
4553	DEEP GREEN	420					709		
3022	BRIGHT RED		231						41
4646	POINSETTIA						225	356	
256	BRUNSWICH GRN								
4561	LIGHT GRAY	413					612		
3024	MEDIUM YELLOW		102						293
4006	VERMILION		1000						

999 TO 500 -- 34 ITEMS

1701	YELLOW OCHRE	397	355	214					
4556	FIRE RED	389					556		
4559	LIGHT YELLOW	480					418		
4552	ORANGE	557					338		
3026	BLUE GREEN								313
1708	RAW UMBER	781	104						
1719	RAW SIENNA	672	199						
3435	MAJESTIC BLUE								456
4560	MEDIUM YELLOW	444					414		
3029	RAW UMBER								139
1703	BURNT UMBER	585	211	50					
253	CL STAIN BASE								
3096	MOONMIST		505						
3437	CARDINAL RED			317					286
3007	FOAM GREEN			78					
4563	BROWN	408					375		

CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

999 TO 500 -- 34 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
4564	TAPESTRY BLUE	410					363					773
4558	IVORY	396					347					743
4554	MEDIUM GREEN						737					737
3433	SIENNA RED									75	600	675
3002	CREAM			212							459	671
1702	BURNT SIENNA	564	77									641
3005	CANARY		119	165							344	628
4014	EMPIRE GREEN	615										615
4620	BLACK		578									578
1705	MED CHR GREEN	496	76									572
3030	RAW SIENNA		51						394		109	554
4001	FLAT BLACK	538										538
4002	GLOSS BLACK	535										535
255	EBONY										535	535
3009	ANTIQUE GREEN			165							357	522
3014	HEARTHSTONE			80							441	521
4012	RIBBON BLUE	518										518
2822	G T CRY RED		467							49		516

499 TO 300 -- 15 ITEMS

4005	BUD GREEN		457									457
3011	PEACOCK BLUE			195							245	440
3010	ROBIN EGG BLU		122	109							118	439
3012	WEDGEWOOD BLU		112	185							113	410
1716	LT CHR YEL	270	91	37								398
1706	LT CHR GREEN	391										391
4007	GOLDEN YELLOW	160	218									378
4745	MEADOWBROOK			364								364
1718	VENETIAN RED	188	23	101						50		362
4013	ROSE PINK	358										358
3032	BURNT SIENNA								215		116	331
1711	PRUSSIAN BLUE	209	114									323
3027	ORANGE										312	312
3006	PEACH BLOOM		121	80							108	309
1745	PERMA GREEN	308										308

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CURRENT TRADE SALES LINE - 1958 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

299 TO 100 -- 8 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3025	BURNT UMBER		49						18		200	267
1709	IVORY BLACK	202	48									250
3008	DUSTY ROSE										249	249
1707	MED CHR YEL	194	55									249
1717	AMER VERMIL	196	44									240
4557	MAROON RED						225					225
1746	PERMA BLUE	88	43	55								186
3013	BONE WHITE		58	108								166

99 TO 0 -- 3 ITEMS

1715	ULTRAMAR BLUE	93										93
64	JAPAN DRIER	24							59			83
3031	PURPLE								11			11

GLD35251

SECTION VII
DISCONTINUED ITEMS - Y-NUMBER PRODUCTION
1954, 1955, 1956, 1957 and 1958

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the month period involved.

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
11	Prepared Tung Oil	416*	-0-	-0-	-0-	24*
12	Glid Seal	2,052*	1,622*	1,884*	1,301*	1,460*
15	Rapid Cote Varnish	7,370	8,998	3,755	664*	35*
43	Stove Pipe Enamel	1,604*	1,075*	1,075*	1,604*	792*
45	Superior Bronzing Liquid	504*	476*	4*	-0-	2*
46	Liquid Wood Filler	1,254*	334*	1,301*	760*	365*
49	Bar & Table Top Varnish	6,953	4,400	4,036	3,060*	606*
108	J. D. Yellow	1,663	1,848	151*	60*	38*
111	J. D. Green	3,054	2,235	3,209	1,025	121*
112	Hi Way Yellow	205*	-0-	71*	-0-	41*
113	I. H. C. Red	7,871	7,230	7,209	1,504	128*
115	Orange Tractor Mach. En.	73*	103*	115*	-0-	72*
202	Dk. Golden Oakwood Stain	156*	60*	36*	-0-	35*
215	Walnut Wood Stain	174*	252*	41*	-0-	20*
219	Dk. Mahogany Wood Stain	232*	112*	32*	-0-	10*
230	Lt. Oak Oil Wood Stain	562*	391*	690*	287*	529*
231	Dk. Oak Oil Wood Stain	688*	401*	734*	268*	305*
234	Walnut Oil Wood Stain	510*	376*	732*	272*	548*
235	Mahogany Oil Wood Stain	715*	516*	599*	373*	832*
505	Graphite Liquid Paint	954*	1,163*	2,328*	3,391*	2,747*
569	Glid-N Mildew X	210*	92*	107*	136*	75*
631	Romark No. 1 Yellow	3,750	1,948*	2,376*	1,206*	365*
818	Leather Tan Plinamel	-0-	103*	107*	67*	76*
863	Warm Gray Florenamel	18,250	10,428	2,597	2,426*	2,456*
872	Walnut Florenamel	9,787	8,837	2,654	1,188*	483*
873	Sand Gray Florenamel	194*	167*	95*	104*	74*
906	White En. Undercoat	2,238*	1,093*	-0-	-0-	1,310*
964	Cameo Speedwall	30*	-0-	36*	107*	103*
1013	Mixing Liquid Cement Coating	284*	-0-	5*	14*	57*
1050	White Exterior Masonry Pt.	56,280	8,098	3,804	1,396*	922*
1061	Mixing Liq. Ext. Masonry Pt.	5,578	666	-0-	-0-	45*
1210	Ground Color Japalac	4,675	2,491*	1,551*	1,064*	1,586*
1218	Cream Japalac	38*	-0-	-0-	-0-	1*
1221	Stove & Iron En. Japalac	1,777	1,266*	547*	518*	534*
1234	Jade Green	9,745	10,294	5,028	3,845*	2,618*
1259	Walnut Brown Japalac	418*	522*	746*	725*	763*
1261	Carnival Yellow	8,365	8,874	3,809	3,113*	2,651*(2)
1262	Red Mahogany	5,689	6,090	3,499	3,374*	3,078*(2)
1264	Chinese Red	11,491	13,662	9,046	7,526*	7,099*(2)
1265	Homestead Gray	8,996	8,314	3,364	3,404*	2,981*(2)

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1954, 1955, 1956, 1957 and 1958

Y-Line Number	Description	Fiscal 1954 (a)	Twelve Months 1955 (b)	Fiscal 1956 (a)	Fiscal 1957 (Actual)	Fiscal 1958 (Actual)
1266	Shamrock	8,290	9,498	4,292	3,646*	2,788*(2)
1500	Weed Killer	-0-	-0-	-0-	-0-	165*
1505	Glid-N Furniture Polish	320*	488*	49*	208*	48*
1506	Glid-N Auto Polish	2,162*	194*	425*	433*	418*
1508	Dk. Scratch Remover	271*	936*	108*	108*	182*
1512	Glid-N Brush Restorer	2,983	1,625	929*	786*	865*
1812	Cottage Brown	19,799	21,091	21,272	1,968	5,071*
1823	709 Lemont Stone Endr.	204*	29*	102*	-0-	125*
1831	Colonial Yellow Endr.	21,629	22,900	4,889	2,562*	710*
1844	Thistle Green	19,579	21,029	19,092	2,324	469*
1858	Shad. Wh. Endr. H.P.	-0-	-0-	552*	294*	407*
1864	Light Yellow	2,276	2,197	2,461	197	94*
1900	White Reflectolite	18,986	14,621	1,586*	767*	518*
2030	Seal Bud Green	-0-	-0-	-0-	-0-	77*
2706	Red Shingle Stain	833*	338*	1,142*	382*	120*
2709	Maroon Shingle Stain	938*	377*	828*	672*	1,187*
2710	Dk. Oak Shingle Stain	1,129*	619*	1,452*	1,747*	466*
2714	French Gray Shingle Stain	202*	2*	17*	415*	192*
2716	Blue Shingle Stain	6*	-0-	-0-	-0-	16*
3201	French Ivory Spred Gloss	4,988	1,436	-0-	-0-	52*
3207	Greenmist Spred Gloss	13,516	4,626	-0-	36*	50*
3218	White Spred Gloss	69,516	25,139	2,564	299*	646*
3300	Spred Lustre White	126*	5,520*	1,936*	402*	536*
3301	Spred Lustre Ivory	319*	-0-	216*	268*	534*
3302	Spred Lustre Rich Cream	288*	-0-	346*	264*	313*
3307	Spred Lustre Seafoam	125*	120*	-0-	-0-	70*
3429	Ember Gray Spred Lustre	59,268	27,272	654	1,690*	329*
3430	Wineberry	83,726	54,825	4,022	1,600*	1,074*
4511	Speed-Wall Gl. Onyx Green	283*	32*	-0-	-0-	24*
4603	Speed-Wall S. G. Rich Cream	-0-	3,034*	3,798*	3,448*	3,057*
4703	Speed-Wall Fl. Dev. Cr.	10*	1,289*	1,008*	425*	262*
4718	Glazine Liquid	258*	127*	104*	59*	57*
5106	Peach Ultra Flat Latex	17,137	21,619	5,541	132*	168*
5108	Tampa Beige Ultra Fl.Latex	14,378	23,660	6,382	486*	420*
5110	Lt. Turquoise Ul. Fl.Latex	8,800	22,163	4,092	134*	74*
TOTAL DISCONTINUED GALLONAGE		MEMO 56,232	52,484	56,786	75,733	57,571
TOTAL DISCONTINUED ITEMS		98	84	73	74	75

(a) Actual ten months gallonage projected to twelve months basis.
(b) Actual Fiscal 1955 (ten month year) gallonage projected to twelve months basis.
(2) Discontinued Trade Sales-continued in syndicate line.

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SECTION VIII
OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
11	PREP TUNG OIL	24										24
12	GLID SEAL	50		16					1216	178		1460
15	RAPID COTE VN					35						35
43	STOVE PIPE EN		792									792
45	SUP BRONZ LIQ					2						2
46	LIQ WD FILLER	59		301					5			365
49	B T TOP VN		606									606
108	U D YELLOW					38						38
111	U D GREEN									121		121
112	HI WAY YELLOW					41						41
113	I H C RED									128		128
115	AC ORANGE					25				47		72
202	DK GOLDEN OAK					30					5	35
215	WALNUT WD ST										20	20
219	DK MAHOGANY										10	10
230	LT OAK OIL		529									529
231	DK OAK OIL		305									305
234	WALNUT OIL		548									548
235	MAHOGANY OIL		832									832
505	GRAPH LIQ PT	286			2461							2747
569	GLID MILDEW X	67							8			75
631	ROK NO 1 YEL	365										365
818	LEATHER TAN	76										76
863	WARM GRAY		2391							65		2456
872	WALNUT		462								21	483
873	SAND GRAY									74		74
906	WHITE EN UC				1310							1310
964	CAMEO SW		103									103
1013	MIX LIQ C C			37		20						57
1050	WHITE			153			303		466			922
1061	MIXING LIQUID										45	45
1210	GROUND COLOR		874	52					660			1586
1218	CREAM					1						1
1221	S I EN BLK								534			534
1234	JADE GREEN	24	902					539	865	258	30	2618
1259	WALNUT BROWN								763			763
1261	CARNIVAL YEL		1583	371						597		2651
1262	RED MAHOGANY		2784							294		3078
1264	CHINESE RED		5860	367						872		7099
1265	HOMESTEAD GRY		2648							333		2981
1266	SHAMROCK		2547							241		2788
1500	WEED KILLER										165	165
1505	FURN POLISH										48	48
1506	AUTO POLISH										418	418
1508	SCRATCH REMOV		182									182
1512	BRUSH RESTORE		865									865
1812	COTTAGE BROWN		831	629	164	30			3203		214	5071
1823	LAMONT STONE	125										125
1831	COLONIAL YEL							356	354			710
1844	THISTLE GREEN		104	104	96				89	76		469
1858	SHADOW WHITE					407						407

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OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958 (CONT'D)
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1864	37 LIGHT YEL			28							66	94
1900	WHITE REFLECT			158					360			518
2030	SEAL BUD GRN			77								77
2706	RED S S								120			120
2709	MAROON S S									1187		1187
2710	DK OAK S S					35				431		466
2714	FRENCH GRY SS								192			192
2716	BLUE S S								16			16
3201	FRENCH IVORY										52	52
3207	GREENMIST										50	50
3218	WHITE									200	446	646
3300	S L WHITE										536	536
3301	S L IVORY										534	534
3302	SL RICH CREAM										313	313
3307	S L SEAFOAM										70	70
3429	WINEBERRY		329									329
3430	COLONIAL BLUE		1033								41	1074
4511	ONYX GREEN					24						24
4603	RICH CREAM							1138	1919			3057
4703	DEVONSHIRE CR								262			262
4718	GLAZING LIQ						57					57
5106	PEACH	52		116								168
5108	TAMPA BEIGE			50		315				55		420
5110	LIGHT TURQ									74		74

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OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958
IN VOLUME ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1264	CHINESE RED		5860	367						872		7099
1812	COTTAGE BROWN		831	629	164	30			3203		214	5071
1262	RED MAHOGANY		2784							294		3078
4603	RICH CREAM							1138	1919			3057
1265	HOMESTEAD GRY		2648							333		2981
1266	SHAMROCK		2547							241		2788
505	GRAPH LIQ PT	286			2461							2747
1261	CARNIVAL YEL		1583	371						697		2651
1234	JADE GREEN	24	902					539	865	258	30	2618
863	WARM GRAY		2391							65		2456
1210	GROUND COLOR		874	52					660			1586
12	GLID SEAL	50		16					1216	178		1460
906	WHITE EN UC				1310							1310
2709	MAROON S S									1187		1187
3430	COLONIAL BLUE		1033								41	1074
1050	WHITE			153			303		466			922
1512	BRUSH RESTORE		865									865
235	MAHOGANY OIL		832									832
43	STOVE PIPE EN		792									792
1259	WALNUT BROWN								763			763
1831	COLONIAL YEL							356	354			710
3218	WHITE									200	446	646
49	B T TOP VN		605									606
234	WALNUT OIL		548									548
3300	S L WHITE										536	536
1221	S I EN BLK								534			534
3301	S L IVORY										534	534
230	LT OAK OIL		529									529
1900	WHITE REFLECT			158					360			518
872	WALNUT		462								21	483
1844	THISTLE GREEN		104	104	96				99	76		469
2710	DK OAK S S					35				431		466
5108	TAMPA BEIGE			50		315				55		420
1506	AUTO POLISH										418	418
1858	SHADOW WHITE					407						407
46	LIQ WD FILLER	59		301					5			365
631	ROK NO 1 YEL	365										365
3429	WINEBERRY		329									329
3302	SL RICH CREAM										313	313
231	DK OAK OIL		305									305
4703	DEVONSHIRE CR								262			262
2714	FRENCH GRY SS								192			192
1508	SCRATCH REMOV		182									182
5106	PEACH	52		116								168
1500	WEED KILLER										165	165
113	I H C RED									128		128
1823	LAMONT STONE	125										125
111	U D GREEN									121		121
2706	RED S S								120			120

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OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1958 (CONT'D)
IN VOLUME ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
964	CAMEO SW		103									103
1864	37 LIGHT YEL			28							66	94
2030	SEAL BUD GRN			77								77
818	LEATHER TAN	76										76
569	GLID MILDEW X	67							8			75
873	SAND GRAY									74		74
5110	LIGHT TURQ									74		74
115	AC ORANGE					25				47		72
3307	S L SEAFOAM										70	70
1013	MIX LIQ C C			37		20						57
4718	GLAZING LIQ						57					57
3201	FRENCH IVORY										52	52
3207	GREENMIST										50	50
1505	FURN POLISH										48	48
1061	MIXING LIQUID										45	45
112	HI WAY YELLOW					41						41
108	J D YELLOW					38						38
15	RAPID COTE VN					35						35
202	DK GOLDEN OAK					30					5	35
11	PREP TUNG OIL	24										24
4511	ONYX GREEN					24						24
215	WALNUT WD ST										20	20
2716	BLUE S S								16			16
219	DK MAHOGANY										10	10
45	SUP BRONZ LIQ					2						2
1218	CREAM					1						1

GLD35257

SECTION IX

Y-LINE MAINTENANCE FINISHES - FISCAL 1958

	Fiscal 1958
ACTIVE	
Miscellaneous Maintenance Finishes	352,430*
Maintenance Finishes (Discontinued from Y-Line)	22,930
Spray Day-Lite	58,190
Latex Project Paint	14,456
Duo Tex Fire Retardant	3,681
Swimming Pool Finishes	10,753
Glid Tex	15,159
PVA Project Latex Paint	59,350
EZC Machine Enamel	2,436
	539,385
DISCONTINUED	
Spray and Brush Day-Lite	9,742
Maintenance Finishes (Discontinued from Y-Line)	4,235
EZC Machine Enamel	113
	14,090
	553,475

* Includes 110,925 gallons Outside House Paint gallonage which has also been included and reported in gallonage appearing on page 4-15 - House Paint Other than Y-Line.

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Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
811		MAINTENANCE FINISHES 5 Y LINE NOS											
811	5000	50 FL TR VARN	11119										11119
811	5018	18 WHITE H P	20139		2136			78328					100603
811	5019	19 PVA P S WH	400		1841							930	3171
811	5022	2 T T WTE	4133	1485							4704		10322
811	5026	100 R INH O	473										473
811	5031	ALKYD STIP FT	1265										1265
811	5038	HY DY FLR FIN	351		12								363
811	5039	GYM FL 839	1480										1480
811	5041	6419 ALK R PR			307								307
811	5042	6421 M W PR C			446								446
811	5043	5 COLD S EGG			216							575	791
811	5046	BDL SG EN 64	503				125	982				90	1700
811	5051	41 H P PRIMER	3554	11137	3035			13279			7482	2121	40608
811	5055	37 1 CT WTE F	6158	1329	618	220		1610		2525	3093	1516	17069
811	5060	4 6 WT EN SG				51							51
811	5061	O L WH GL 61	110		4								114
811	5064	SDL WL PR WTE	311										311
811	5067	SDL ML WTE FT	17732	4945	304							8489	31470
811	5069	SAN G GL 1003	5056	446	1349	1910	302	1032					9195
811	5071	O L GL W 117	112			704							816
811	5072	SDL ML WTE FT	21666									1509	3675
811	5073	AA R IN EX M	198			595							793
811	5074	GRAY P S 5434	231			364							595
811	5075	WH PR 5405	642										642
811	5077	DADO NTL GRY	508	559		487						537	2091
811	5081	DADO MOSS GRN	465		244	1473						400	2582
811	5082	DADO OCN GRN				817							817
811	5083	DADO SPG GRN		15		509						1389	1913
811	5086	15 EGSHL WTE	1381			281		199			543		2404
811	5088	STAD S GREEN	419	458									877
811	5089	STAD ST GRAY	422	470				222					1114
811	5095	EZC STD GRY	640		232	550						899	2321
811	5317	MSY BL FIL WT		963				977				3217	5157
811	5501	CELCYN CT CL	106									1326*	1432
811	5531	ROK 3 WHITE	2517	9928	777						1164	11120	25506
811	5532	ROK 3 WTE WB			80							10464	10544
811	5533	ROK 3 YEL	1946	3635	2221						714	16423	24939
811	5534	ROK 3 YEL WB			72							6480	6552
811		Total	84537	35370	13894	7051	427	96629		2525	17700	67485	325628

* Gallonage produced and reported at the Nubian Division.

** Gallonage included with gallonage reported for House Paint Other than Y-Line.

GLD35259

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toron
8 01		MAINTENANCE FINISHES DISCT FROM Y LIN								
8 01	501	BRN TL SD GRY		437	442	103	99			
8 01	504	ZINC DUST PT			84	1004	54			
8 01	522	SMOKESTK BLK	254	111	535	281				
8 01	541	ROK 2 WHITE	1685		786	383		2943		
8 01	560	RED CHRO PRIM		457	100	263				
8 01	561	GRY CHRO PRIM				542				
8 01	562	1525 CHR PRIM	120		52	1098				17
8 01	563	1777 GRY SYN			78	739				
8 01	586	ROK 2 YEL	1758	441	525	698		1282		110
8 01		Total	3817	1446	2642	5111	153	4225		128

GLD35260

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL AL PLANTS
8 21		SPRAY AND BRUSH DAYLIGHT											
8 21	1147	TURQ GRN SOL	103					30				213	34
8 21	1172	TUSK IVY SOL	355				123			428	20	350	128
8 21	1174	LIGHT YEL SOL	410				158			320	135		102
8 21	1175	FROST.GRN SOL	927	102	358	24	487	535	60	167	35	930	362
8 21	1176	SHWD GRN SOL	105					25					13
8 21	1177	DOVE GRAY SOL	90		33			25					14
8 21	1180	WHITE SOL	8018	7524	1500	2289	1833	4982		6317	5458	13709	51163
8 21		Total	10015	7626	1891	2313	2601	5599	60	7232	5549	15202	58819

GLD35261

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
831		LATEX PROJECT PAINT											
831	3060	WHITE			1351						780	1741	3772
831	3061	IVORY			103						393	255	751
831	3062	YELLOW			105							459	564
831	3063	LIGHT PINK			706							255	961
831	3064	LIGHT GREEN			100						398	549	1047
831	3065	ROSE									384		384
831	3067	PALE BLUE			105							132	237
831	3068	BLUE GREEN			605								605
831	3069	BLUE			700							297	997
831	3070	BONE WHITE			3705						508	247	4456
831	3071	GRAY			99							277	376
831	3072	LIGHT BROWN										302	302
831		Total			7479						2463	4514	14456

GLD35262

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toron
841		DUO TEX FIRE RETARDENT								
841	4821	WHITE	1902							
841	4822	ACQUAMARINE	94							
841	4823	BLUE MIST	49							
841	4824	BIRCH GRAY	311							
841	4825	BROOK GREEN	134							
841	4826	SURF GREEN	99							
841	4827	JEWEL GREEN	56							
841	4829	ROSE ASH	49							
841	4830	LIGHT IVORY	358							
841	4831	SUNNY YELLOW	97							
841	4832	CANARY YELLOW	50							
841	4833	BONE WHITE	470							
841		Total	3661							

GLD35263

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toront
891		SWIMMING POOL FINISHES								
891	5522	GREEN S P	12							
891	5523	WHITE S P		2509						
891	5524	SEA GREEN S P		4102						
891	5525	OCEAN BLUE SP		4130						
891		Total	12	10741						

GLD35264

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toron
881		GLID TEX								
881	5545	GLID TEX								
881	5546	CHELSEA BLUE								
881	5547	SECRET WHITE								
881	5548	TEA ROSE								
881	5549	GRAY TONE								
881	5550	BEACH WHITE								
881	5551	LEMON TONE								
881	5552	MINT GREEN								
881	5553	SAND STONE								
881		Total								

* Gallonage produced and reported at the Nubian Division.

GLD35265

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Tor
871		PVA PROJECT LATEX PAINT								
871	5370	DECORATOR WTE		12979				543		
871	5371	WARM IVORY		2485				544		
871	5372	PASTEL GREEN		5169				540		
871	5373	LIGHT PINK		5299				526		
871	5374	MEDIUM GRAY		4228				544		
871	5375	BLUE AQUA		3124				1069		
871	5376	BEIGE		3317				539		
871	5377	BLUE TONE		3882				1101		
871	5378	SUNSHINE YEL		3606				563		
871		Total		44029				5974		

GLD35266

Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
861		EZC MACH ENAMEL											
861	5078	SUNTAN			61								61
861	5079	FAWN	406		54	115							575
861	5080	AUTUMN GREEN	220										220
861	5091	BUFF				552							552
861	5092	LIGHT GREEN	275		147	471							893
861	5094	DARK RED				135							135
861		Total	901		262	1273							2436

GLD35267

CURENT MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5018	18 WHITE H P	20139		2136			78328					100603
1180	WHITE SDL	8018	7524	1500	2289	1833	4982		6317	5455	13709	51630
5051	41 H P PRIMER	3554	11137	3035			13279			7482	2121	40608
5067	SDL ML WTE FT	17732	4945	304							8489	31470
5531	ROK 3 WHITE	2517	9928	777						1164	11120	25506
5533	ROK 3 YEL	1946	3635	2221						714	16423	24939
5055	37 1 CT WTE F	6158	1329	618	220		1610		2525	3093	1515	17069
5370	DECORATOR WTE		12979				548				1020	14547
5000	50 FL TR VARN	11119										11119
5532	ROK 3 WTE WB			80							10464	10544
5022	2 T T WTE	4133	1485							4704		10322
5069	SAN G GL 1003	5056	446	1349	1010	302	1032					9195
586	ROK 2 YEL	1758	441	625	698		1282		1108	507	1723	8142
5373	LIGHT PINK		5299				526				1016	6841
5372	PASTEL GREEN		5168				540				1076	6784
541	ROK 2 WHITE	1685		786	383		2943			814		6611
5534	ROK 3 YEL WB			72							6480	6552
5377	BLUE TONE		3882				1101				1192	6175
5375	BLUE AQUA		3124				1069				1974	6167
5374	MEDIUM GRAY		4228				544				970	5742
5317	MSY BL FIL WT		963				977				3217	5157
5376	BEIGE		3317				539				1006	4862
3070	BONE WHITE			3705						508	247	4460
5378	SUNSHINE YEL		3606				553					4159
5525	OCEAN BLUE SP		4130									4130
5524	SEA GREEN S P		4102									4102
5371	WARM IVORY		2486				544				1033	4063
3060	WHITE			1251						780	1741	3772
5072	BDL ML WTE FT	2166									1509	3675
1175	FROST GRN SDL	927	102	358	24	487	536	60	167	36	930	3627
5547	EGRET WHITE										3595	3595
5019	19 PVA P S WH	400		1841							930	3171
5081	DADO MOSS GRN	465		244	1473						400	2582
5523	WHITE S P		2509									2509
5086	15 EGSHL WTE	1361			281		199			543		2404
5550	BEACH WHITE										2385	2385
5095	EZC STD GRY	640		232	550						899	2321
5553	SAND STONE										2230	2230
5545	GLID TEX										2188	2188
5077	DADO NTL GRY	508	559		487						537	2091

GLD35268

CURRENT MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER (CONT'D)
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
562	1525 CHR PRIM	120		52	1098				173	599		2042
5083	DADO SPG GRN		15		509						1389	1913
4821	WHITE	1902										1902
5046	BDL SG EN 64	303				125	982				90	1700
5552	MINT GREEN										1607	1607
5039	GYM FL 839	1480										1480
5501	CELCYN CT CL	106									1326	1432
1172	TUSK IVY SDL	365				123			428	20	350	1286
5031	ALKYD STIP FT	1265										1265
522	SMOKESTK BLK	254	111	535	281					54		1235
5089	STAD ST GRAY	422	470				222					1114
563	1777 GRY SYN			78	739					288		1105
501	BRN TL SD GRY		437	442	103	99				23		1104
504	ZINC DUST ET			24	1004	54						1082
3064	LIGHT GREEN			100						398	549	1047
1174	LIGHT YEL SDL	410				156			320	135		1021
3069	BLUE			700							297	997
3063	LIGHT PINK			706							255	961
560	RED CHRO PRIM		457	100	263					102		922
5092	LIGHT GREEN	275		147	471							893
5549	GRAY TONE										888	888
5551	LEMON TONE										882	882
5088	STAD S GREEN	419	458									877
5082	DADO OCN GRN				817							817
5071	D L GL W 117	112			704							816
5073	AA R IN EX M	198			595							793
5043	5 COLD S EGG			216							575	791
3061	IVORY			103						393	255	751
5546	CHELSEA BLUE										716	716
561	GRY CHRO PRIM				542					145		687
5548	TEA ROSE										656	656
5075	WH PR 5405	642										642
3068	BLUE GREEN			605								605
5074	GRAY D S 5434	231			364							595
5079	FAWN	406		54	115							575
3062	YELLOW			105							439	544
5091	BUFF				552							552
5026	100 R INH O	473										473
4833	BONE WHITE	472										472
5042	6421 M W PR C			446								446

CURRENT MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER (CONT'D)
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
3065	ROSE									384		384
3071	GRAY			99							277	376
5038	HY DY FLR FIN	351		12								363
4830	LIGHT IVORY	358										358
1147	TURQ GRN SDL	103					30				213	346
5064	SDL WL PR WTE	311										311
4824	BIRCH GRAY	311										311
5041	6419 ALK R DP			307								307
3072	LIGHT BROWN										302	302
3067	PALE BLUE			105							132	237
5080	AUTUMN GREEN	220										220
1177	OOVE GRAY SDL	90		33			25					148
5094	DARK RED				135							135
4825	BROOK GREEN	134										134
1176	SHWD GRN SDL	105					25					130
5061	O L WH GL 61	110		4								114
4826	SURF GREEN	99										99
4831	SUNNY YELLOW	97										97
4822	ACQUAMARINE	94										94
4827	JEWEL GREEN	66										66
5078	SUNTAN			61								61
5060	4 6 WT EN SG				51							51
4832	CANARY YELLOW	50										50
4823	BLUE MIST	49										49
4829	ROSE ASH	49										49
5522	GREEN S P	12										12

GLD35270

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toront
823		SPRAY AND BRUSH DAYLIGHT					DISCT			
823	1130	IND WTE SDL		2616	1195					
823	1143	BONEI WTE SDL	760							
823	1144	BERMUD BL SDL	280							
823	1146	DESERT PK SDL						62		
823	1148	CAYON RSE SDL						15		
823	1149	AQUA SDL	275			34				16
823	1159	AQUA SDL			30					
823	1160	AQUA SDL				19	17			
823	1178	FRENCH BL SDL	40							1
823	1188	SANDSTONE SDL	49							
823	1191	WHITE PDL	851	871	788	375		685		
823		Total	2255	3687	2013	428	17	763		17

GLD35271

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
803		MAINTENANCE FINISHES DISCT FROM Y LIN DISCT											
803	550	T O Z PST WTE	100		175	605	55						935
803	630	ROK 1 WHITE								26			26
803	2024	SEALETT WHITE		947	924								1871
803		Total	100	947	1099	605	55			26			2832

GLD35272

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958 (CONT'D)
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
813		MAINTENANCE FINISHES 5 Y LINE NOS DISCT											
813	5045	45 WHITE EN		479									42
813	5048	PIG PRIM SEAL			105								10
813	5056	56 M P AYD FL		277	2075			4738	5784	3165		10762	26801
813	5099	99 EGL STI WT									369		36
813		Total		706	2180			4738	5784	3165	369	10762	2820

* Item Active

GLD35273

DISCONTINUED Y-LINE MAINTENANCE SALES PRODUCTION - FISCAL 1958
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
863		E Z C MACH ENAMEL											
863	50931	2 CREAM				59							59
863	50966	SURF GREEN				54							54
863		Total				113							113

GLD35274

DISCONTINUED MAINTENANCE (Y-LINE) - 1958 - IN VOLUME ORDER
BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Missis-sippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5056	56 M P AYD FL		277	2075			4738	5784	3165		10752	26802*
1130	IND WTE SDL		2816	1195								4011
1191	WHITE PDL	861	871	788	375		686					3581
2024	SEALETT WHITE		947	924								1871
550	T O Z PST WTE	100		175	605	55						935
5099	99 EGL ST! WT									869		869
1149	AQUA SDL	275			34				167		331	807
1143	BONE WTE SDL	760										760
5045	45 WHITE EN		429									429
1144	BERMUD BL SDL	280										280
5048	P1G PRIM SEAL			105								105
1160	AQUA SDL				19	17				59		95
1146	DESERT PK SDL						62					62
5093	12 CREAM				59							59
5096	SURF GREEN				54							54
1178	FRENCH BL SDL	40							12			52
1188	SANDSTONE BDL	49										49
1159	AQUA BDL			30								30
630	ROK 1 WHITE								26			26
1148	CAYON RSE SDL						15					15

* Item Active

GLD35275